ROCCO GOLDSCHMIDT

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User-focused, intellectual curious and open minded product manager with 4+ years of experience overseeing complete product lifecycle from ideation to completion, with a focus on enhancing business operations, driving technical innovation and optimizing user experiences. Passionate about transforming complex challenges into simple solutions that drive the development of innovative and inclusive products.

PROFESSIONAL EXPERIENCE

Moody's Analytics **Vienna, Austria**

Product Manager - Entity Verification API Jun 2023 - Present
- Built developer-first API infrastructure that enables businesses to embed comprehensive third-party risk management into their platforms with a single integration, abstracting away the complexity of underlying data providers and regulatory requirements
- Drove end-to-end product strategy for entity verification APIs, designing the architecture that transformed fragmented compliance workflows into programmatic, real-time risk decisions embedded directly in customer applications
- Authored API documentation and quickstart guides that reduced integration time from weeks to days

Bitpanda **Vienna, Austria**

Associate Product Manager - Operational Excellence Feb 2022 - Dec 2022
- Built a scalable backend platform powering internal operations across trading, risk management and payments, enabling compliance teams, support agents and operations to execute workflows and trigger risk controls programmatically, reducing manual intervention by 40%
- Shipped 80+ features that standardized and streamlined the internal operations platform across trading, payments and compliance, consolidating fragmented workflows into a unified system for customer onboarding, transaction monitoring and risk decisioning

Shared Technologies **Bologna, Italy**

Business Process Analyst - Master's Thesis Student Jan 2021 - Jul 2021
- Master's thesis in fintech: "A Methodology for Designing and Executing Smart Contracts Using Business Process Choreography and Private Blockchain: The Insurtech Case of Shared Technologies"

Beeing **Bologna, Italy**

Business Development Jul 2020 - Sep 2020
- Generated B2B sales leads, initiated potential funding sources such as the EIC Accelerator Pilot and Invitalia and assessed business performance via operational and financial metrics

EDUCATION

Alma Mater Studiorum - University of Bologna (UNIBO) **Bologna, Italy**

MSc International Management - Strategy & Entrepreneurship Sep 2019 - Mar 2022
- GPA: 29.42/30 (110L)
- Core courses: Business Intelligence, Economics, Strategic Accounting, Financial Statement Analysis, Risk Management, Business Venturing, ML with Python

British Columbia Institute of Technology (BCIT) **Vancouver, Canada**

Exchange Semester (Merit-Based Scholarship) - Entrepreneurship Sep 2021 - Jan 2022
- GPA: 86%
- Core courses: Advanced Sales and Negotiation, Leadership, New Venture Creation, Business Planning Principles

Warsaw School of Economics (SGH) **Warsaw, Poland**

Exchange Semester (Erasmus) - Finance Sep 2018 - Feb 2019
- Core courses: Banking Law, Statistics, Corporate Finance, Business Plan, Pricing and Distribution Strategies, Tax and Non-Tax Corporate Burden, Business in CEE

Alma Mater Studiorum - University of Bologna (UNIBO) **Bologna, Italy**

BSc Business Administration Sep 2017 - Oct 2019

University of St. Gallen (HSG) **St. Gallen, Switzerland**

BSc Business Administration, Economics and Law (Assessment Year) Sep 2016 - Jul 2017

LANGUAGES & SKILLS

- **Languages**: Italian (Native), English (Fluent - IELTS C1), French (Beginner - DELF B1), German (Beginner - A2)
- **Core Competencies**: Product Lifecycle Management, Operations, Strategic Planning and Execution, Process Automation, Stakeholder Management, APIs, RegTech
- **Tools & Technologies**: Python, Camunda BPMN, Jira & Confluence, YouTrack, Postman, Hoppscotch, DataGrip, Pandas Library, SQL, REST APIs, Cursor
- **Key Strengths**: Creative Thinking, Teamwork, Emotional Intelligence, Positive Attitude, Problem-Solving

INTERESTS & EXTRA ACTIVITIES

- **Interests**: Product, Fintech, Venture Capital, Web3, APIs & DX, Impact Investing, Innovation, Fly Fishing, Hiking, Ping Pong, Photography
- **Certifications**: PSPO I & II, Bloomberg Market Concepts (BMC), Reply Sustainable Investment Challenges, Blockchain A-Z, Python Data Structures, Camunda BPMN 2.0, API Technical Writing: JSON, XML, REST
- **Student Associations and Networks**: Nova Talent, Mentors4u, BCITSA Peak Leadership, AlmaCube, StartUp Day, Thrive, START Global, Mentor
- **Professional Development**: Maastricht Summer School - Fintech, Y Combinator - Startup School, UC Berkeley - DeFi, Algorand Web3 Masterclass