

ROCCO GOLDSCHMIDT

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User-focused, intellectual curious and open minded product manager with 4+ years of experience overseeing complete product lifecycle from ideation to completion, with a focus on enhancing business operations, driving technical innovation and optimizing user experiences. Passionate about transforming complex challenges into simple solutions that drive the development of innovative and inclusive products.

PROFESSIONAL EXPERIENCE

Moody's Analytics

Vienna, Austria

Product Manager - Entity Verification API

Jun 2023 - Present

- Designed APIs that make third-party risk management as easy to integrate as possible, combining data sources and building the workflows that power the next generation of risk management
- Led cross-functional collaboration with engineering and product teams to develop and connect API solutions that support end-to-end onboarding, due diligence and perpetual monitoring for KYC, KYB, AML and third-party risk management
- Created developer documentation and integration guides that helped clients integrate compliance data into their workflows

Bitpanda

Vienna, Austria

Associate Product Manager - Operational Excellence

Feb 2022 - Dec 2022

- Led the design and rollout of a scalable backend platform that improved operational efficiency and supported regulatory compliance across multiple business units, reducing manual workload by 40%
- Developed and prioritized product roadmaps and user stories by working closely with BE, FE, QA and design teams, delivering 80+ critical key features that improved core trading, risk management, payment processing and support capabilities

Shared Technologies

Bologna, Italy

Business Process Analyst - Master's Thesis Student

Jan 2021 - Jul 2021

- Master's thesis in fintech: "A Methodology for Designing and Executing Smart Contracts Using Business Process Choreography and Private Blockchain: The Insurtech Case of Shared Technologies"

Beeing

Bologna, Italy

Business Development

Jul 2020 - Sep 2020

- Generated B2B sales leads, initiated potential funding sources such as the EIC Accelerator Pilot and Invitalia and assessed business performance via operational and financial metrics

EDUCATION

Alma Mater Studiorum - University of Bologna (UNIBO)

Bologna, Italy

MSc International Management - Strategy & Entrepreneurship

Sep 2019 - Mar 2022

- GPA: 29.42/30 (110L)
- Core courses: Business Intelligence, Economics, Strategic Accounting, Financial Statement Analysis, Risk Management, Business Venturing, ML with Python

British Columbia Institute of Technology (BCIT)

Vancouver, Canada

Exchange Semester (Merit-Based Scholarship) - Entrepreneurship

Sep 2021 - Jan 2022

- GPA: 86%
- Core courses: Advanced Sales and Negotiation, Leadership, New Venture Creation, Business Planning Principles

Warsaw School of Economics (SGH)

Warsaw, Poland

Exchange Semester (Erasmus) - Finance

Sep 2018 - Feb 2019

- Core courses: Banking Law, Statistics, Corporate Finance, Business Plan, Pricing and Distribution Strategies, Tax and Non-Tax Corporate Burden, Business in CEE

Alma Mater Studiorum - University of Bologna (UNIBO)

Bologna, Italy

BSc Business Administration

Sep 2017 - Oct 2019

University of St. Gallen (HSG)

St. Gallen, Switzerland

BSc Business Administration, Economics and Law (Assessment Year)

Sep 2016 - Jul 2017

LANGUAGES & SKILLS

- **Languages:** Italian (Native), English (Fluent - IELTS C1), French (Beginner - DELF B1), German (Beginner - A2)
- **Areas of Expertise:** Product Lifecycle Management, Operations, Strategic Planning and Execution, Process Automation, Stakeholder Management, APIs, RegTech
- **IT:** Python, Camunda BPMN, Jira & Confluence, YouTrack, Postman, DataGrip, Pandas Library, SPSS Statistics, SAS Business Intelligence, SQL, REST APIs
- **Soft Skills:** Creative Thinking, Teamwork, Emotional Intelligence, Positive Attitude, Problem-Solving

INTERESTS & EXTRA ACTIVITIES

- **Interests:** Fintech, Venture Capital, Decentralized Finance, Impact Investing, Innovation, Fly Fishing, Hiking, Ping Pong
- **Certifications:** PSPO I & II, Bloomberg Market Concepts (BMC), Reply Sustainable Investment Challenges, Blockchain A-Z, Python Data Structures, Camunda BPMN 2.0, API Technical Writing: JSON, XML, REST
- **Student Associations and Networks:** Nova Talent, Mentors4u, BCITSA Peak Leadership, AlmaCube, StartUp Day, Thrive, START Global, Mentor
- **Courses:** Maastricht Summer School - Fintech: The Future of Finance, Y Combinator - Startup School, UC Berkeley - DeFi, Algorand Web3 Masterclass