ROCCO LOSITO

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LinkedIn: https://www.linkedin.com/in/roccolosito/ **|** GitHub: https://github.com/roccolosito **|** Portfolio**:**
http://rocco-losito.herokuapp.com/

Full Stack Web Developer leveraging over 15 years of work experience in the music business & real estate brokerage combined at the management level. Earned bachelor of music degree from NYU & full-stack coding certificate from Columbia University, establishing hard skills like HTML5, CSS, React.js, JavaScript, Node.js, Express.js, MySQL, MongoDB, and currently enrolled in the online master's of computer science program at Georgia Tech. Extensive experience managing teams, clients, and computing complex & vast data sets. Demonstrated being a solid collaborator, staying calm under pressure, highly dependable, open-minded, good communicator. An illustrator & musician having a penchant for design & a passion for creativity.

TECHNICAL SKILLS

Frontend | HTML5, CSS, React.js, JQuery, JavaScript, Bootstrap, AJAX
Backend | MySQL, MongoDB, Express, Node, Handlebars, Firebase, Webpack, Heroku, Passport.js

PROJECTS

Borough'd | Repo: https://github.com/roccolosito/boroughd | Deployed: https://aptreact.web.app/
  - React-based real estate app for searching crowd-sourced apartment walkthrough videos
  - Responsible for leading the frontend team & implementing video gallery functionality
  - Made with React.js, Node, Express, Passport.js, Firebase, MongoDB & Heroku

Employee Directory | Repo: https://github.com/roccolosito/react-employee-directory |
                        Deployed: https://hidden-dusk-74243.herokuapp.com/
  - React-based app allowing a user to search & filter through a vast user directory
  - Responsible for entire frontend, backend, and styling design
  - Made with React.js, Node, Express, Random User API, MongoDB & Heroku

Stella | Repo: https://github.com/roccolosito/stella | Deployed: https://stellavybezz.herokuapp.com/
  - Full-stack social music app for creating & sharing bespoke playlists modeled after MVC pattern
  - Responsible for wireframing and project management
  - Made with JavaScript, HTML5, Bootstrap, Handlebars, Express, Sequelize, and LastFM & YouTube API's

WORK HISTORY

Coda Real Estate (Brooklyn, NY) | Managing Agent & Associate Real Estate Broker | 2015-Present

  - Spearhead all marketing for entire property inventory—both social (Facebook, Instagram, MailChimp, LinkedIn) and traditional web outlets (StreetEasy, Zillow, Naked Apartments).
  - Oversee and train all new and existing salespersons.
  - Manage property listings inventory—providing weekly listing updates and liaising with company clients and landlords to maintain relationships.
  - Broker residential and commercial rentals and sales in the New York City area.
  - Negotiate lease agreements on behalf of rental clients, property owners, and brokerage firm.

Linnaeus Group Corp. (Brooklyn, NY) | Licensed Real Estate Agent | 2013-2015

  - Broker apartment rentals in the New York City area.
  - Negotiate lease agreements on behalf of rental clients, property owners, and brokerage firm.

Sony/ATV Music Publishing (New York, NY) | Manager, Global Administration | 2007-2013

- Assisted in developing, testing, and maintaining software systems to manage company copyright assets, now used by over 1,200 employees worldwide.
- Participated in developing an internal and external asset ownership reporting tool, cutting department reporting time by 98%.
- Trained a 40+ employee department in using 10 data management systems.
- Managed high volume, short deadline special research projects for high-profile legal proceedings and various third-party clients, including external auditors, media outlets, and licensing partners.
- Audited company royalty statements to rectify discrepant accounts and ensure payment accuracy.
- Worked with corporate legal team to review and revise client agreements.
- Streamlined inter-departmental communications by instituting a comprehensive system to track changes made to songwriter agreements.
- Distributed notifications of songwriter agreements to over 30 global affiliates, domestic rights societies, and record labels.
- Communicated directly with songwriters to advise about royalty statements and maintain company-client relations.
- Oversaw and provided training for a team of departmental coordinators, temporary staff, and interns.

EDUCATION

Georgia Tech | Master of Science: Computer Science | Expected Completion: May 2023

- Currently enrolled in the online Master's program with the Georgia Tech College of Computing

Columbia University | Coding Certificate, Full Stack Web Development | 2020

- Coursework: HTML5, CSS, React.js, JQuery, JavaScript, Bootstrap, AJAX, MySQL, MongoDB, Express, Node, Handlebars, Firebase, Webpack, Heroku, Passport.js, MERN

New York University | Bachelor of Arts: Music Business | 2004-2007

- Coursework: Music Publishing, Audio for Video, Concert Management, Aural Composition, Foundations of Financial Markets, Calculus, Microeconomics, more

ORGANIZATIONS

Children International Charity Organization | 2004-2007, 2014-Present

- Sponsor of charitable initiatives in developing countries.

Arkansas Young Artists Association | 2000-2002

- Visual artist nominated for state-wide competitions in Arkansas.

MUSIC

Guitarist & Composer | 1998-Present

- Songwriting, live performance, film scoring, some recording, some production.
- Formal training in classical guitar and piano.
- Software experience: Logic, Pro Tools, Garage Band