

## Victor Rochin

[rochindev.github.io](https://rochindev.github.io) | victor.rochin97@gmail.com | Baja California, Mexico

### EDUCATION

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#### Courses

##### **Free Code Camp** **2022**

- Responsive web design Certification
- JavaScript Algorithms and Data Structures Certification
- Front End Development Libraries Certification

##### **Scrimba**

- Learn React

#### Formal Education

##### **UABC Autonomous University of Baja California**

Bachelors of International Businesses **2019**

##### **Bishop's University, Quebec** **2019-2**

International exchange business program

- Sole Campus Exchange Nominee

### TECHNICAL SKILLS

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|-------------------------|--------------|------------------------|
| • Responsive Web Design | • HTML       | • CSS Transition Group |
| • Javascript ES6        | • CSS        | • Puppeteer            |
| • React.js              | • OpenAI API |                        |

### PROFESSIONAL EXPERIENCE

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#### **Elevo**

##### ***Talent & Onboarding Coordinator***

**2022-Present**

- Managed end-to-end candidate recruitment, from proactive outreach to phone screenings, and oversaw their progression through the interview and onboarding processes.
- Represented company-client relationships, addressing concerns and ensuring open lines of communication, leading to enhanced client satisfaction and fostering enduring partnerships.
- Achieved two promotions within a year, demonstrating exceptional performance and contribution to the team, and played a pivotal role in special client engagement initiatives and training sessions.
- Collaborate effectively with USA-based teams, and develop a unique perspective on candidate expectations in fulfilling various roles.

**Kuehne + Nagel*****Logistics import/export coordinator*****2020-2022**

- Managed a 20+ client portfolio simultaneously, fostering effective global communication and coordination to ensure smooth import/export operations for logistics, even during challenging events like the global container crisis of 2020-2022.
- Led a team through organizational changes, container crisis, and staffing challenges, exceeding company-set KPI metrics by cultivating a collaborative and strategic approach, resulting in the team's historic #1 ranking among branches continent-wide.
- Navigated complex conversations and delivered challenging news to clients, developing strong interpersonal skills, empathy, and professionalism while maintaining client satisfaction and managing the manufacturing plant engineering team's expectations.
- Led quoting, billing, and profit calculations for over 50 shipments on a weekly basis, showcasing financial acumen in a multifaceted role that required resourcefulness, quick learning, and objective-oriented problem solving skills.
- Developed skills in multitasking, cross-functional collaboration, and fast-paced learning while managing simultaneous operations and collaborating with various stakeholders ranging from transport to manufacturing plant directors and everyone in between.

**Agencia AP*****Assistant PM*****2019**

- Played a pivotal role in facilitating professional development programs for students in digital marketing and entrepreneurship, from initial outreach and enrollment to ensuring a seamless classroom experience.
- Addressed challenges such as program dropouts by actively participating in lessons, setting an example of commitment, and motivating participants to stay engaged throughout the 6-month program.
- Collaborated closely with the curriculum team to translate program materials into presentation format, ensuring facilitators had effective tools for engaging classroom sessions.
- Cultivated strong rapport with company staff, resulting in impactful relationships and earning commendations in the form of recommendation letters.

**Tijuana Innovadora*****Assistant PM*****2018**

- Supported project management activities by coordinating with clients and service providers, ensuring smooth communication and resource availability for in-person events.
- Demonstrated adaptability and teamwork by collaborating with a diverse team, making myself available to assist and seeking clarifications through effective questioning.
- Assisted in managing budgets and resources, liaising with service providers ahead of client events to ensure seamless execution.
- Contributed to agency efficiency by offering assistance in various tasks, showcasing a proactive approach to team support.