

Glen Smith

Canadian Web Developer

Oakville, ON L6M5G1

glensmithmail@yahoo.ca

416-937-9081

<https://rockandrollcanada.ca>

<https://glensmith.ca>

<https://glens.app>

<https://xyzed.ca>

<https://jordcast.ca>

<https://biggybiggbud.ca/>

<https://ganjatarianedibles.ca/>

Willing to relocate: Anywhere

Work Experience

Web Developer

xyzed studios - Toronto, ON

February 2014 to Present

Site is built with Wordpress.

Domain Name <http://xyzed.ca/>

Cook

Sodexo Canada - Oakville, ON

January 2014 to Present

Cooking in various cafeteria's. Dana Hospitality, Sodexo, Compass.

Web Developer/Video Editor

Rock and Roll Canada - Toronto, ON

September 1999 to Present

Events and promotions for local bands and musicians. Responsible for Front End development, SEO and graphics. Skills include Adobe Creative Cloud software, html, css and java script/react

<https://rockandrollcanada.ca>

<https://glens.app>

<http://facebook.com/rockandrollcanadashow>

Kitchen Manager

Buckingham Sports Properties - Toronto, ON

February 2013 to November 2016

Cook and Manager at the Penalty Box at Westwood and Buckingham arenas. Responsible for managing food cost and scheduling .

High volume with large hockey tournaments most weekends.

Cook

Dana Hospitality LP - Scarborough, ON
September 2015 to August 2016

Prep and line cook for large Canadian Contract catering. The cafeteria was based at Griffiths Labs for staff only.

Cook

Allan's Fireside Grill - Port Elgin, ON
February 2008 to April 2011

Main responsibility food prep and line maintenance. Performed open and closing responsibilities.

General Manager

KFC - Port Elgin, ON
February 2006 to April 2008

Food cost, scheduling, and labor control were priorities. Performed all restaurant duties. We were owned by Twins based in Kitchener.

Marketing Associate

SYSCO Foodservice - Toronto, ON
January 2005 to September 2006

Responsibilities

Foodservice sales to restaurants, hotels, and institutions.

Accomplishments

Learned many marketing and sales skills as well as knowledge of the manufacturing side of the foodservice industry.

Skills Used

Became very familiar with computer software placing customer orders via a laptop.

Sales Representative

PepsiCo - Owen Sound, ON
January 2004 to January 2005

Merchandising grocery and convenience stores in a designated Territory. Transmitted orders, implemented promotions, and built displays.

Territory Manager

Canada Bread - Owen Sound, ON
January 2002 to January 2005

Responsibilities

Managed loss prevention on routes depots in Owen Sound and Wingham. Worked with franchisees and head office to communicate company policy. Also did a route for 3 months bases in Kincardine.

Key Account Manager Foodservice

Saskatchewan Wheat Pool - Etobicoke, ON
April 1995 to April 2001

Responsibilities:

Called on Major distributors promoting a line of bakery Products. Also called on chains like Dairy Queen and Baskin Robbins selling syrups and toppings.

I sold high volumes of Dawn products under the branding CSP foods previously Bowes and Rose & Laflame

Sales Representative

Thomas Large and Singer - Scarborough, ON
February 1990 to February 1995

Responsibilities

Worked as a Food Broker for 5 years representing Principals like Tropicana, Rich Products, Singleton, Mother Parkers, Dare, JM Smuckers, and 10 other principals.

Dining Room Manager

Embassy Restaurant - Southampton, ON
January 1985 to March 1987

Dining room manager for a high volume Diner in Southampton, Ontario.

Dining Room Manager

St Hubert BBQ - Mississauga, ON
January 1983 to May 1985

Managed a dining room of 15 servers. Classically trained in Dining room etiquette by Panache.

Education

Certificate in Web Development and Video editing.

Humber College - Toronto, ON
2000 to 2015

Certificate in Knowledge Base Selling for Sales Professionals

York University - Toronto, ON
1994 to 1995

Bachelor of Arts in Political Science

University of Toronto - Mississauga, ON
1982 to 1989

BA in Political Science

University of Toronto - Mississauga, ON
1982 to 1986

Certificate in Security Guard

PARAGON Security - Toronto, ON

Certificate in Private Investigator

Canadian School Of Private Investigation and Security Ltd - Toronto, ON

Skills

- Video Editing. Webdesign, WordPress, Adobe Creative Cloud products. (10+ years)
- Javascript
- HTML5
- Wordpress
- Front End
- Bootstrap
- React
- CSS

Links

<https://ca.linkedin.com/in/glen-smith-76a83550>

Awards

Mother Parkers Sales Award

August 1990

Sales award from Mother Parker's for leading sales of Mother Parker's Tea and Coffee.

Certifications and Licenses

Security Guard License

August 2016 to Present

#11135532

Publications

The Rock and Roll Canada Show

<http://rockandrollcanada.ca>

January 1997

Supporting Local Music with technical services like video and web development, SEO and band management.

Additional Information

References :

Keith Sooknanan 416-728-5311

General Manager St BBQ currently The Penalty Box

Linda Byers 519-706-1888

Salvation Army Manager

Gerald Smith 416-888-6933

Manager XYZED Studios Toronto