

# Glen Smith

**<https://glensmith.ca>**

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<https://github.com/rockandrollcanada/>

<https://rockandrollcanada.ca>

<https://glensmith.ca>

<https://xyzed.ca>

<https://coderoack.ca>

<https://github.com/rockandrollcanada/>

Willing to relocate: Anywhere

## Personal Details

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**Highest Level of Education:** Bachelor's Degree

## Work Experience

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### Cook

The Staffing Edge Inc - Toronto, ON

January 2016 to Present

Cooking Breakfast and Lunch on the 6-2 shift. Occasional fill in 10-6

### Web Developer

xyzed studios - Toronto, ON

February 2014 to Present

Senior WordPress Developer

Responsible for Web Development and videography.

1250 Square foot studio for Artist to record and Rehearse.

Assistant Sound Engineer.

Domain Name <http://xyzed.ca/>

### Web Developer/Video Editor

Rock and Roll Canada - Toronto, ON

September 1999 to Present

Events and promotions for local bands and musicians. Responsible for Front End development, SEO and graphics. Skills include Adobe Creative Cloud software, html, css and java script/react

<https://rockandrollcanada.ca>

<https://www.youtube.com/c/glensmith>

<http://facebook.com/rockandrollcanadashow>

### **Web Developer**

Looking Fine Web Design - Toronto, ON  
January 1999 to Present

Canadian Web developers for Rock and Roll Canada and xyzed studios.  
Current work flow is React JS, Gatsby JS, and Get Bootstrap.

### **Cook**

Sodexo Canada - Oakville, ON  
July 2017 to December 2021

Cooking in various cafeteria's. Dana Hospitality, Sodexo, Compass.

### **Kitchen Manager**

Buckingham Sports Properties - Toronto, ON  
February 2013 to November 2016

Cook and Manager at the Penalty Box at Westwood and Buckingham arenas. Responsible for managing food cost and scheduling .  
High volume with large hockey tournaments most weekends.

### **Cook**

Dana Hospitality LP - Scarborough, ON  
September 2015 to August 2016

Prep and line cook for large Canadian Contract catering. The cafeteria was based at Griffiths Labs for staff only.

### **Cook**

Allan's Fireside Grill - Port Elgin, ON  
February 2008 to April 2011

Main responsibility food prep and line maintenance. Performed open and closing responsibilities.

### **General Manager**

KFC - Port Elgin, ON  
February 2006 to April 2008

Food cost, scheduling, and labor control were priorities. Performed all restaurant duties. We were owned by Twins based in Kitchener.

### **Marketing Associate**

SYSCO Foodservice - Toronto, ON  
January 2005 to September 2006

#### **Responsibilities**

Foodservice sales to restaurants, hotels, and institutions.

#### **Accomplishments**

Learned many marketing and sales skills as well as knowledge of the manufacturing side of the foodservice industry.

#### Skills Used

Became very familiar with computer software placing customer orders via a laptop.

#### **Sales Representative**

PepsiCo - Owen Sound, ON

January 2004 to January 2005

Merchandising grocery and convenience stores in a designated Territory. Transmitted orders, implemented promotions, and built displays.

#### **Territory Manager**

Canada Bread - Owen Sound, ON

January 2002 to January 2005

##### Responsibilities

Managed loss prevention on routes depots in Owen Sound and Wingham. Worked with franchisees and head office to communicate company policy. Also did a route for 3 months bases in Kincardine.

#### **Key Account Manager Foodservice**

Saskatchewan Wheat Pool - Etobicoke, ON

April 1995 to April 2001

##### Responsibilities:

Called on Major distributors promoting a line of bakery Products. Also called on chains like Dairy Queen and Baskin Robbins selling syrups and toppings.

I sold high volumes of Dawn products under the branding CSP foods previously Bowes and Rose & Lafleme

#### **Sales Representative**

Thomas Large and Singer - Scarborough, ON

February 1990 to February 1995

##### Responsibilities

Worked as a Food Broker for 5 years representing Principals like Tropicana, Rich Products, Singleton, Mother Parkers, Dare, JM Smuckers, and 10 other principals.

#### **Dining Room Manager**

Embassy Restaurant - Southampton, ON

January 1985 to March 1987

Dining room manager for a high volume Diner in Southampton, Ontario.

#### **Dining Room Manager**

St Hubert BBQ - Mississauga, ON

January 1983 to May 1985

Managed a dining room of 15 servers. Classically trained in Dining room etiquette by Panache.

#### Education

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#### **Certificate in Web Development and Video editing.**

Humber College - Toronto, ON

2000 to 2015

## **Certificate in Knowledge Base Selling for Sales Professionals**

York University - Toronto, ON

1994 to 1995

## **Bachelor of Arts in Political Science**

University of Toronto - Mississauga, ON

1982 to 1989

## **BA in Political Science**

University of Toronto - Mississauga, ON

1982 to 1986

## **Certificate in Security Guard**

PARAGON Security - Toronto, ON

## **Certificate in Private Investigator**

Canadian School Of Private Investigation and Security Ltd - Toronto, ON

## Skills

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- Video Editing, Webdesign, WordPress, Adobe Creative Cloud products. (10+ years)
- Javascript
- HTML5
- Wordpress
- Front End
- Bootstrap
- React
- CSS
- Materialize css
- Web Development
- GitHub
- Node.js
- Git
- Web Design

## Links

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<https://ca.linkedin.com/in/glen-smith-76a83550>

## Awards

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### **Mother Parkers Sales Award**

August 1990

Sales award from Mother Parker's for leading sales of Mother Parker's Tea and Coffee.

## Certifications and Licenses

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### **Security Guard License**

August 2016 to Present

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## Publications

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### **The Rock and Roll Canada Show**

<http://rockandrollcanada.ca>

January 1997

Supporting Local Music with technical services like video and web development, SEO and band management.

## Additional Information

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### References :

Keith Sooknanan 416-728-5311

General Manager St BBQ currently The Penalty Box

Linda Byers 519-706-1888

Salvation Army Manager

Gerald Smith 416-888-6933

Manager XYZED Studios Toronto