

Namrata Saha

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PROFESSIONAL SUMMARY

Experienced program management professional with over 10 years of Industry experience in supply chain, product development, and operations. Experienced in managing stakeholders from executive leadership to hourly frontline staff.

Areas of Expertise: Leading Multifaceted Organizations, Problem Solving, Continuous Improvement, Planning, Negotiations, Customer Service, Networking, Relationship Building, Successful record of leading large cross-functional teams and high-quality deliverables.

EDUCATION

University of Tennessee, Haslam College of Business
Master of Business Administration, Supply Chain

Knoxville, TN
December 2023

Pt. Ravi Shankar Shukla University
Raipur, Chhattisgarh, India
Bachelor of Engineering, Electrical

June 2007

EXPERIENCE

AT&T, *Global Supply Chain Management Incoming Intern*, Dallas, TX

May 2023 - August 2023

- Manage RFP processes and utilizing competitive bid tools (e.g., RFQ, Reverse Auction)
- Maintain Financial model development, including present mode of operation (PMO) and future mode of operation (FMO), to determine business cases for deals and comparisons between vendors
- Negotiations coursework and a strong ability to influence others as well as negotiate pricing using benchmarking and tools

DENSO, *Sr. Product Development Manager*, Maryville, TN

August 2016 – January 2022

- Led several cross-functional teams and launched 22 projects from original concept through final implementation using agile methodology
- Maintained lines of communication between Customer, Sales, Supply chain, Cross functional teams and Headquarters and provided timely updates during entire project life cycle and beyond
- Managed customer expectations, standard documenting requirements and changes, creating proposals and implementing changes while maintaining on-time delivery within budget constraints
- Supervised quality reviews of project deliverables for compliance to established practices and standards
- Collaborated with several departments to track deadlines, deliverables, resources and timelines throughout project

MAGNETI MARELLI, *Sr. Program Manager*, Manesar, Haryana, India

March 2010 – January 2013

- Mentored team of 54 associates to execute daily production, planning and execution and outperformed by increasing production by 7%
- Assured on-time shipping through organized timeline including production, quality check and logistics
- Partnered with Engineering and Operations for multiple cost improvements activities
- Introduced fundamentals of World Class Manufacturing to India plant

PRICOL, *Product Development Manager*, Manesar, Haryana, India

January 2010 – March 2010

- Supervised team of 25 associates to achieve target production following safety and quality
- Cooperated different teams to design optimal line loss by streamlining quality and maintenance of line, resulting in productivity increase and decrease line loss by good percentage
- Developed training materials and provided production training for internal associates

SATYAM, *Software Developer*, Hyderabad, AP, India

September 2007 – December 2009

- Designed Unit Test cases for modules and executed the Unit Testing using standards
- Developed codes using COBOL language and final deployment.
- Enlisted more efficient ways of launching product modules with team members

SKILLS

Computer: Microsoft Office, Microsoft Project Manager, North America Purchasing Group (NAPG, DENSO's Internal Software to track Supply Chain status), Link CAD, Fujitsu, JTAG (Joint Test Action Group)

Certifications: Tableau (USA), Power BI (USA), Basics of PFMEA (USA), QC tool (India), World Class Manufacturing (Italy), AUTOCAD 2010 Basic (India),

Language: Hindi, Bengali, Marathi (All are different Indian origin languages)

PROFESSIONAL ACCOMPLISHMENTS

Multiple DENSO Internal Appreciation Letters
Highest Production Award (854 ECUs in a shift)

November 2021
October 2012