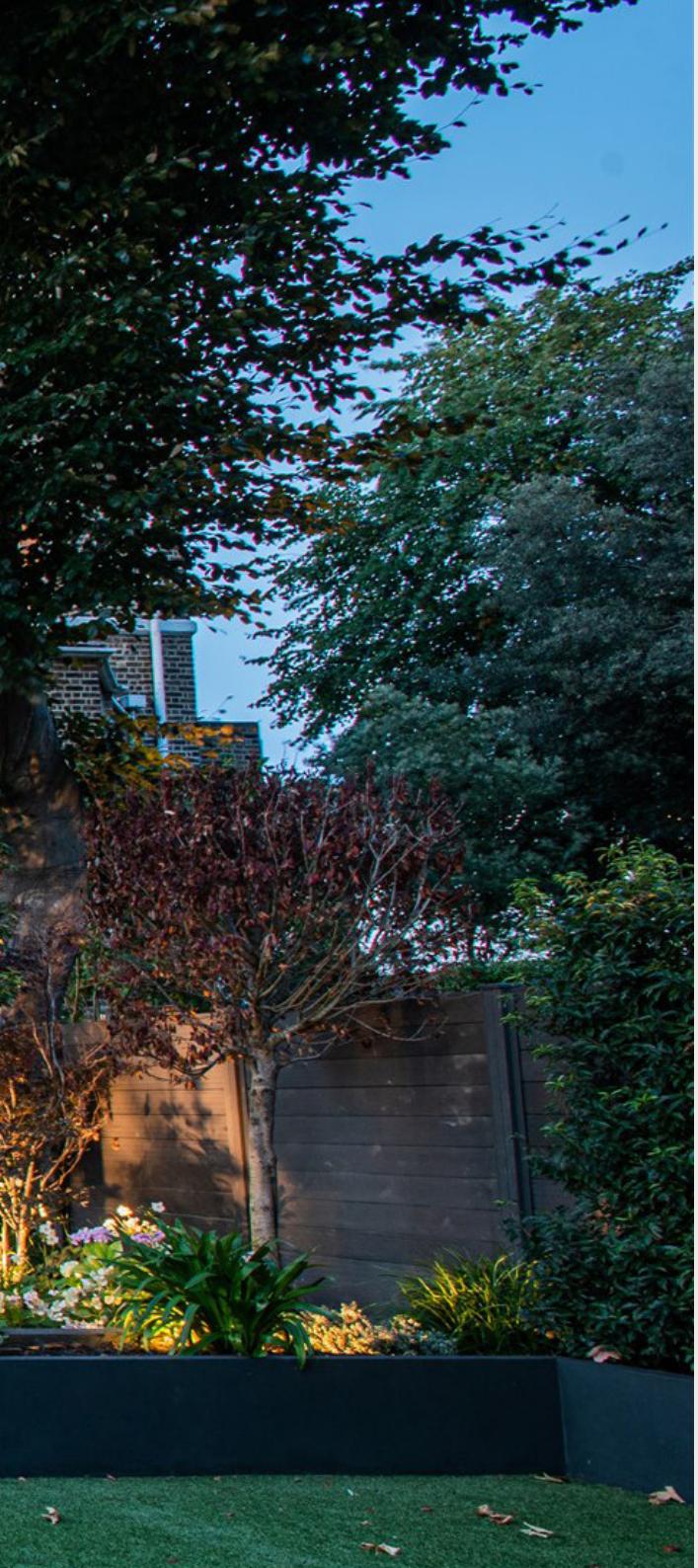




Hale







# Contents

- 05 — About us
- 06 — Values
- 07 — What we do
  - Luxury residential
  - Commercial
  - Heritage
- 13 — How we work
  - Construction management
  - After care
  - Commercial management
- 17 — Who we are
- 19 — Portfolio
  - Aberdeen Terrace
  - Benton House
  - Golders Green Crematorium
  - Talbot Road
  - Millwater
  - Rothersay Court

# About us

Ambitious plans demand an experienced team that is dedicated to realising your vision. We are specialists in complex, high quality construction projects, offering service and results that meet the expectations of the most discerning clients. We work together with leading architects and designers, throughout London and the southern counties.

Since our inception in 2009 we've worked with talented and renowned architects on projects from £500,000 upto £5M.



# Values

## **Outstanding Service**

Our aim is not just to offer outstanding service but to deliver every project as a collaboration with you and your design team. We share your goal of creating an exemplary finished building on time, on budget and to the highest quality. That's why personal service is a priority for our whole team, from day one through to final handover and beyond.

## **Process Driven**

Effective, proven processes underpin effective collaboration and quality and consistency on site. Our tried and tested systems and processes are integrated with the latest technology and software, enabling meticulous organisation and proactive communication with all parties.

## **Lasting quality**

Our goal is to construct buildings that exceed your expectations, not just at completion, but for years to come. This demands expertise and detailed interrogation at each stage of project planning and delivery to ensure we capitalise on every opportunity to add value and create a building that is easy to maintain.



# What we do





# Luxury residential



Residential projects are where our business began 12 years ago. Since then, we've delivered to exacting requirements at some of the most prestigious addresses in London and the southern counties.

We understand that when you deal with a person's home, it's different. Owners are invested in their dream both financially and emotionally. This journey matters. By constantly improving it, we're able to minimise stress, allowing you to enjoy what should be one of the most exciting times in your life.

# Commercial



Our success in the residential sector is rooted in our commitment to detail quality and service. We carry these same values into our commercial projects, in ways that specialist commercial contractors often do not.

Commercial projects will always bring their own challenges of course, and are often more time sensitive. We're able to accommodate your needs, programming seven day weeks or out of hours working if properties are occupied.

# Heritage

We are often hired to refurbish and extend heritage assets and listed buildings. When conservation is the goal, rather than replacement, we have a network of specialists and artisans who are able to restore a property to its former glory.

Over the years we've gained a thorough understanding of the concerns and requirements of heritage officers. This allows us to manage the additional complexities of heritage projects, and deliver to and beyond the expectations of all involved.





# How we work





# How we work

The quality of our finished projects is testament to our focus on each element of the building process. From cost management and procurement, through to programming, site management and the robust construction details we employ for maximum longevity, a culture of care runs through all we do.

Meticulous organisation and proactive communication are central to the way we work, as are the latest technology and software, which we integrate throughout our operations.

We know it's about more than the results – the journey has to be right also. For us, every project is a collaboration with you and your design team, who share our goal of delivering an exemplary finished building. We make personal service a priority throughout, from day one through to final delivery and beyond.

Our years of working this way are reflected in the long-standing relationships we enjoy with both clients and architects today.

# Construction management

## **Site Management**

We appoint a dedicated site manager for every site with responsibility for managing all site activities and ensuring quality standards are met. Managing defects and snagging starts at the very beginning of the project, embedding quality assurance throughout the programme.

## **Contract Management**

We provide a contract manager as your main point of contact. Our proactive management systems and management structure enable us to review production information and foresee potential issues before they arise, ensuring we provide workable solutions and avoid delays or defects.

## **Digital Accountability**

We use the Procore construction management system to bring together all documentation on a shared digital platform, securely accessible at any time. This includes: drawings, meeting minutes, RFI register, photos, snags lists and CVIs.

# After care

# Commercial management

## Maintaining Trust

We believe the best people to maintain a property are those who built it.

## Maintaining Service

Most of our clients hire us for ongoing maintenance because we know the building and they know the calibre of our work and our service.

## Maintenance Made Easier

We make sure the properties we build and refurbish can be maintained with minimal disruption by providing you with maintenance schedules and detailed operations and maintenance manuals on completion.

## Reducing Risk

With Hale, you can be confident you're in safe hands throughout your project. Our experienced management team are involved with every project at every stage, including director-level involvement with estimating. Thanks to our knowledge and experience, you can expect buildability and project delivery challenges to be ironed out before we begin work on site. As a result, you can be confident of improved cost management, effective quality assurance and reduced risk.

## In-house QS

Our in-house QS team completes monthly valuations, providing a transparent assessment of completed works. Our QS team also controls subcontractor costs and manages cashflow.

## Variation Transparency

We complete variations promptly, keeping you informed in real time and avoiding lengthy final account negotiations.

# Who we are

We've built a team and a select list of partners we can trust to deliver the success of your project, and our business. They're people who take pride in every step – before, during and after the project.

We are committed to the continuous development of our team. By identifying individual needs and investing in training, we make sure everyone adds to their skillset, and grows professionally as a leader in their field.



# Christian Hale

Director

# HCS Safety

Health and Safety  
Consultant

Claire  
Jenkins

Buyer

Bryan  
Kirkham

Quantity Surveyor

Adam  
Wimmer

Quantity Surveyor

Christian  
Pond

Contract Manager

Jos  
Gibson

Contract Manager

Maxine  
Roberts

Accounts Manager

Stephen  
Fenton

Site Manager

David  
Morris

Site Manager

Jamie  
Marett

Site Manager

Paulius  
Martinaitis

Site Manager

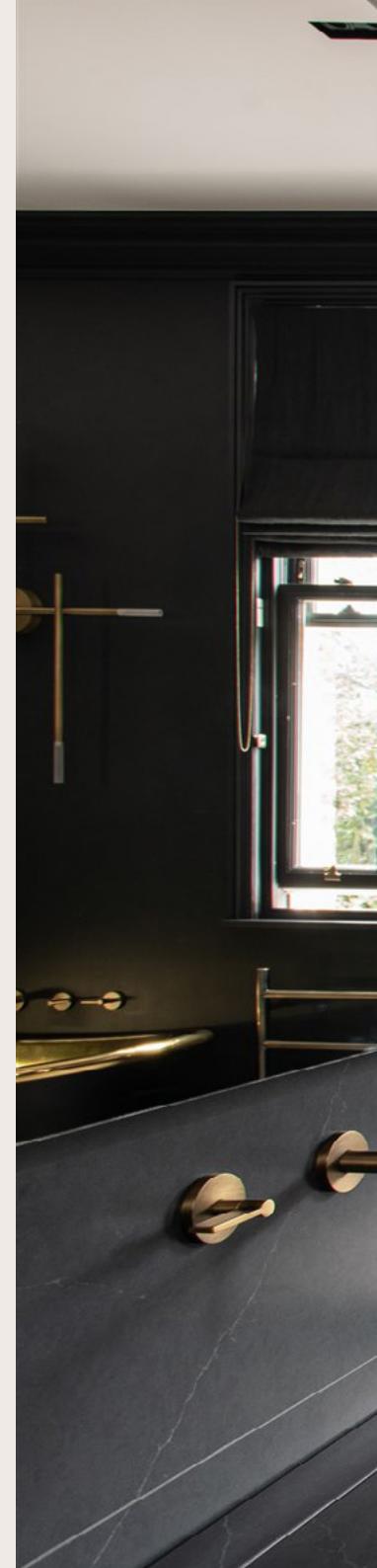
Kostadin  
Tolev

Site Manager

Garry  
Alred

Aftercare Manager

# Portfolio





# Aberdeen Terrace

Blackheath, SE3

**Contract Type**

JCT intermediate

**Engineer**

Conisbee

**Floor Area**

5,500 ft<sup>2</sup>

For this refurbishment and extension of a grade II listed villa overlooking Blackheath, we reconfigured the interior and created a new portico entrance. The extension included excavation of a new basement to provide an open plan family kitchen, with polished concrete flooring and a cantilevered concrete floating staircase. We also constructed a new garage with a subterranean utility space connected to the main house. The project included home automation and extensive bespoke joinery throughout, along with external landscaping, incorporating granite cobbles and a 5G football pitch.

Photography @alexandriahallphotography





# Benton House

Guildford, GU22

**Architect**

H2 Architecture

**Engineer**

White and Lloyd

**Contract Type**

JCT intermediate  
contract

**Contract Length**

12 months

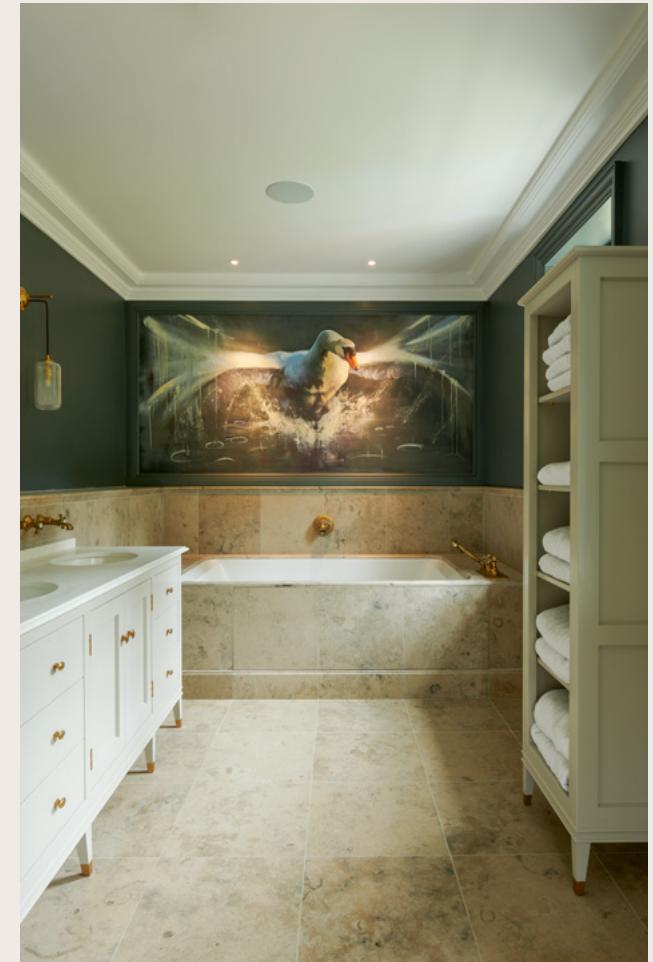
**Floor Area**

10,000 ft<sup>2</sup>

Extension and complete refurbishment of a 10,000 sqft country house near Guildford set in 16 acres of grounds. Originally built by the renowned master builder WG Tarrant 100 years ago, the project brief was to conserve and restore as much as possible all of the original features whilst modernising and enhancing to produce a fine country home for modern family life.

Photography: @guylockwoodphotography





# Golders Green Crematorium

N11

## Architect

MortonScarr Architects

## Engineer

Hemsley Orrell  
Partnership

## Contract Type

JCT Intermediate  
Building Contract 2011

## Contract Length

12 months

## Floor Area

6,500 ft<sup>2</sup>

At this Grade II listed office building in north London, we carried out an extension and refurbishment project, creating a steel frame extension with a glass and ornate brick façade to complement the existing building and surroundings. Internally, we installed a bespoke, solid oak staircase with a wreathed handrail. The project included a high-end mechanical and electrical fit out, included underfloor heating that uses reclaimed heat from the furnaces, comfort cooling, AV facilities and lighting control.





# Talbot Road

Highgate, N6

## Architect

Darren Oldfield  
Architects

## Engineer

Blue Engineering

## Contract Type

JCT Intermediate

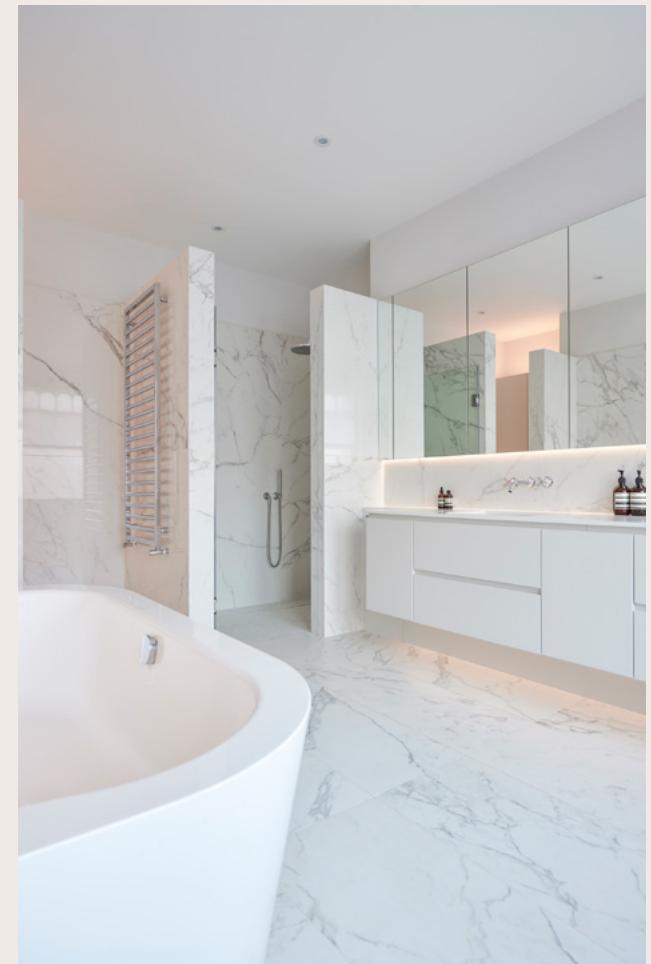
## Floor Area

4,000 ft<sup>2</sup>

We transformed this Edwardian property with a full-width extension, basement excavation and refurbishment project. The newly created basement provides a cinema room and wine cellar and we carried the refurbished kitchen's micro-cement floor downstairs to this level. A number of new features were installed in-keeping with the heritage of the original house, including Maxlight rear doors and roof glazing, a zinc and copper clad oriel window, and extensive bespoke joinery. A contemporary AV and lighting control system completed the luxury appeal of the finished project.

Photography by @guylockwoodphotography





# Millwater

Ripley, GU23

#### **Architect**

Mitchell Evans

#### **Engineer**

Finite Design

#### **Contract Type**

RIBA Domestic  
Contract

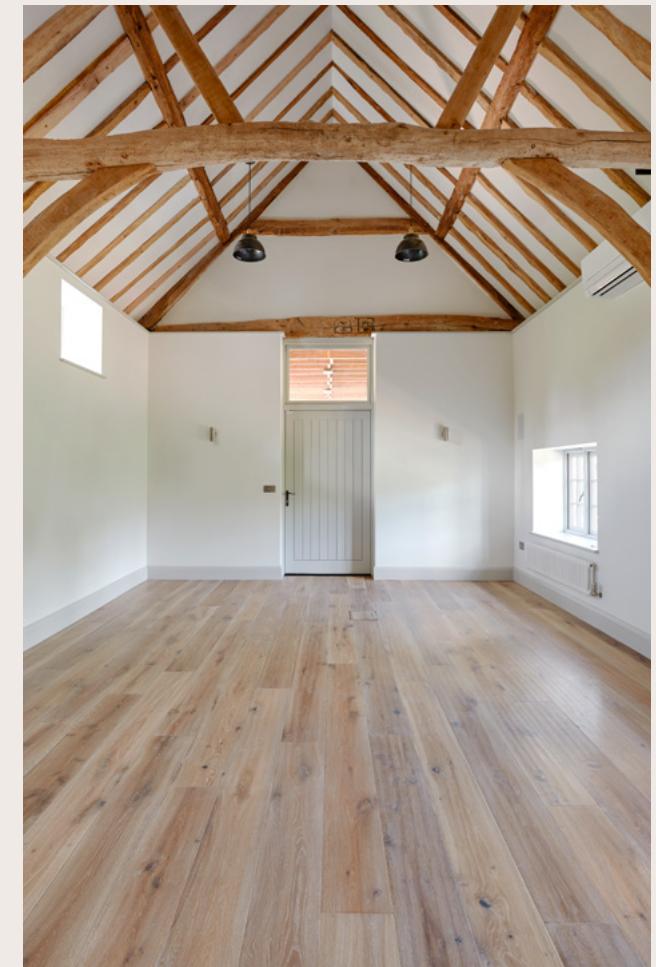
#### **Contract Length**

12 Months

#### **Floor Area**

9,000 ft<sup>2</sup>





# Rothesay Court

Lewisham, SE12

---

**Architect**

Nigel Bird Architects

**Engineer**

Nigel Bird Architects

**Client**

Scots Care

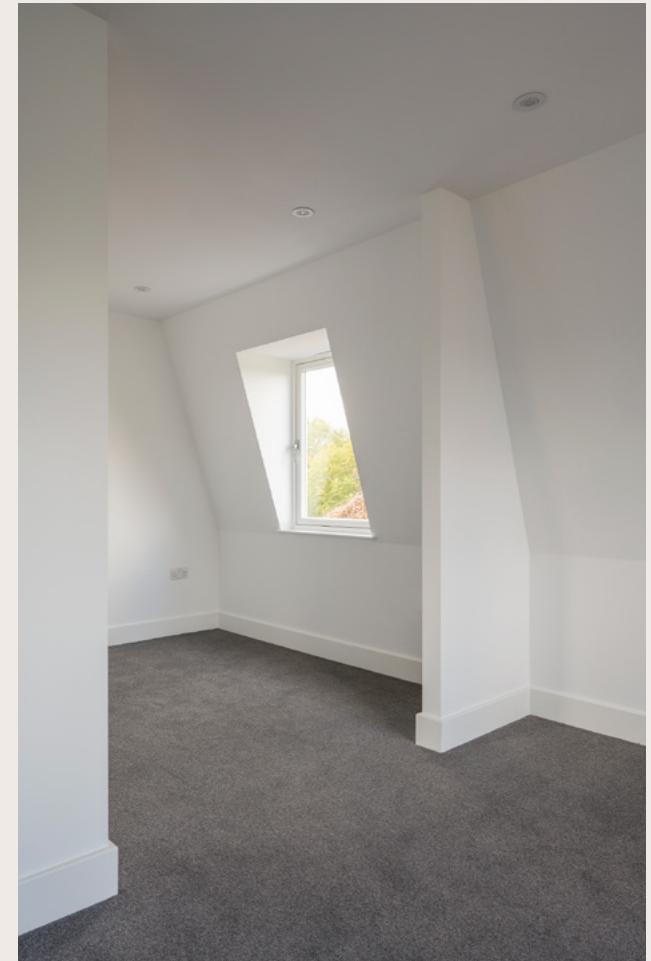
**Floor Area**

10,000 ft<sup>2</sup>

This challenging commercial project involved an extension at Rothesay Court Care Home, building a 10,000 ft<sup>2</sup> new storey to create 14 additional flats. Two passenger lifts were also constructed, involving the installation of eight tonnes of steelwork. The existing roof was removed and a temporary roof was installed to enable construction work in the occupied building, which included upgrades to M&E services, incorporating the installation of renewable energy sources, and improvements to firestopping. The project was carried out with close attention to health and safety protocols and social distancing, as the building remained occupied by vulnerable elderly residents throughout the programme during the COVID-19 pandemic.

Photography @guylockwoodphotography









---

020 8949 7112

---

[hale.uk](http://hale.uk)