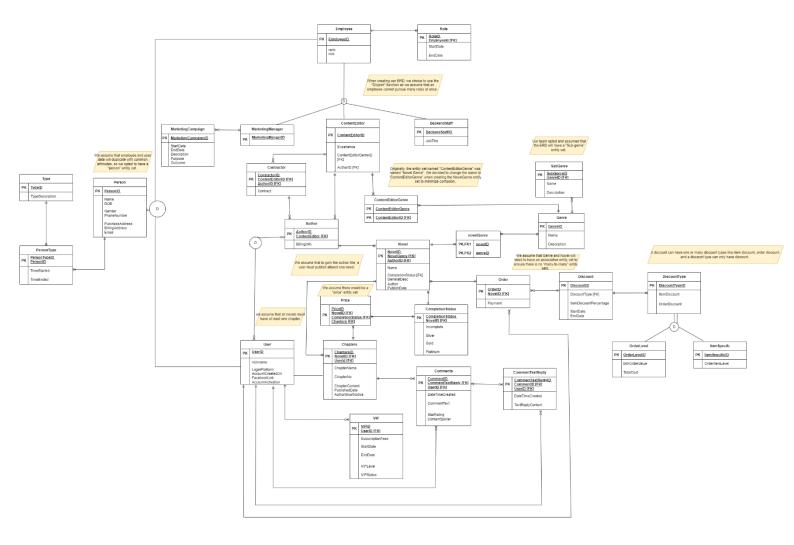
# Busan 201 Design Assignment

Roda Ibrahim [ribr221]

Eusran Ahmad [eahm166]

Fateecka Farook [ffar781]

# Part A,B,C)



\*PNG attached as a file.

# Part D

# 1) Analyse marketing campaign effectiveness

Question: Based on the ERD, how would you analyse the effectiveness of marketing campaigns in terms of new user attraction?

Marketing Campa	ign Table										
MarketingCampa	StartDate	EndDate	Description	Purpose	Outcome						
MC001	2/03/2023	15/03/2023	Campaign conducte	user attraction	17% increase i	n website vi	ews. 9.7%	increase in	conversion	n rate.	
MC002	12/04/2023	11/06/2023	Platform promotion	user attraction	58% increase i	n platform v	iews. 27.69	6 increase i	in conversi	on rate.	
MC003	11/06/2023	20/06/2023	Users were offered :	user retention	67% increase i	n customer	satisfaction	score.			
MC004	23/06/2023	1/07/2023	The campaign consi	premium conversion	1.8% increase	in VIP subso	riptions.				
MC005	6/07/2023	30/07/2023	Campaign consisted	user retention	29.5% increase	e in custome	er satisfacti	on score.			
MC006	17/08/2023	17/09/2023	Campaign consisted	user attraction	76% increase i	n website vi	ews. 42.3%	increase ir	ncoversion	rate.	
MC007	24/10/2023	31/10/2023	The campaign consi	premium conversion	17.6% increase	e in VIP subs	scriptions.				
MC008	28/11/2023	3/12/2023	Campaign consisted	user attraction	11.4% increase	e in platform	views. 4.5	% increase	in convers	ion rates.	
MC009	12/12/2023	17/12/2023	Discount and incent	user retention & user	66.9% increase	e in user sat	isfaction le	vels. 57.2%	increase i	n conversio	n rates
MC010	30/12/2023	7/01/2023	Campaign consisted	premium conversion	34.6% increase	e in VIP men	nber subsci	ptions.			

When considering the effectiveness of marketing campaigns to garner new user attraction for NiceReads, our data shows that there is a direct and positive correlation between the two. NiceReads has conducted numerous marketing campaigns over a 10 month period, many with the sole purpose of gaining user attraction. These campaigns target an expanded range of individuals, with no distinct group addressed.

To retrieve this data, the entity set "MarketingCampaigns" was utilized.

- As displayed in the sample data, the campaign conducted between the 2<sup>nd</sup> of March 2023 and the 15<sup>th</sup> of March 2023 had a positive impact on both user attraction and new user registration. The use of social media marketing caused 17% increase in website views, and a 9.7% increase in new user registration (as shown by the conversion rate.)
- The campaign carried out between the 12<sup>th</sup> of April 2023, and the 11<sup>th</sup> of June 2023 had a significant impact on new user attraction. Throughout the campaign period, where NiceReads was advertised on Meta platforms, there was a 58% increase in platform views, and a 27% increase in new user registration.
- Between the 17<sup>th</sup> of August and the 17<sup>th</sup> of September 2023, a marketing campaign consisting of providing discounts at the user registration level displays notable increases in user attraction at 76% increase in website views, and a 42.3% increase in new user registration.
- NiceReads performed a social media marketing campaign between the 28<sup>th</sup> of November, and the 3<sup>rd</sup> of December 2023 through paid advertising. The campaign recorded a 11.4% increase in platform views, and a 4.5% increase in new user registration.
- A marketing campaign focused on user retention and user attraction was undertaken between the 12<sup>th</sup> of December, and the 17<sup>th</sup> of December 2023. Current Active users

received incentives when referred family members and friends became a registered user on NiceReads. The outcome of this campaign indicated a 57.2% increase in new user registration.

As displayed by the sample data above, a consensus can be made that marketing campaigns with the purpose of user attraction have a positive effect on new user attraction for NiceReads. Data shows that during specific campaigns, there are heightened levels of new user registrations. Furthermore, it can be noted that campaigns involving discounts and incentives have greater outcomes than social media marketing campaigns.

# 2. Content editor's influence on novel genres

Question: Utilizing the ERD, propose how to evaluate which content editor has the most significant impact on a particular novel genre based on the number of authors of that genre they advise and the completion status of those author's novels within that genre.

• Firstly, we started off by displaying all the entity sets that is related to evaluate which content editor has the most significant impact on a particular novel genre based on the number of authors of that genre they advise and the completion status of those author's novels within that genre.

Content Editor Table					Content Editor C	enre Table		Genre Table					
Content Editor ID	Experie		ontent Editor Genre ID	Author ID	Content Editor G	onro	Content Editor ID	Genre ID		Name	Sub Genre	Content Editor	
C001	Intern		G01	A001	Thriller	enre	Content Editor ID	G001		Thriller	Crime-Thriller	C001	
C002	Lead		G02	A002	Thriller		C008	G008			Crime-Thriller	C008	
C003	Intern		G03	A003	Romance	C007		G007		Thriller Romance	Comedy-Romance		
C004 C005	Senior		G04	A004	Mystery		C002 G002		Mystery Mystery-Roma				
C006	Lead		G05 G06	A005 A006	Horror		C004	G004		Horror	Horror-Comedy	C004	
C007	Intern		G07	A008	Horror		C006	G006		Horror	Crime-Horror	C006	
C008	Senior		G08	A008	Crime		C005	G005		Crime	Mystery-Crime	C005	
C009	Lead		G09	A009	Comedy		C003	G003		Comedy	Horror-Comedy	C003	
C010	Lead		G10	A010	Comedy		C009	G009		Comedy	Comedy-Romance		
Novel Genre Table					Comedy		C010	G010		Comedy	Thriller-Comedy	C010	
			Novel										
Novel ID		Senre ID	ID Novel ID		Novel Genre	Name			Completion Status		Author	Publish Date	
N001	G	9001	N001		Thriller	Silent	ent Echoes		Silver		Caleb Westfield	March 12, 2021	
N002	G	G002 N008			Thriller	Edge o	of Deception	Gold			Derek Armstrong	August 21, 2020	
N003	G	0003 N007			Romance	_	Under the Parisian Sky		Incomplete		Isabelle Fontaine	February 14, 2024	
N004	G	9004	N002		Mystery		The Last Manuscript		Silver		Elena Moreno	October 5, 2018	
N005	G	9005	N004		Horror Whispe		ers in the Dark	Gold			Clarice Halloway	September 13, 201	
N006	G	9006	N006		Horror The He		ollow	Plati		ium	Mira St. James	June 15, 2022	
N007	G	9007	N005		Crime	Shado	Shadows of Guilt		Platir	ium	Vincent Dale	April 30, 2017	
N008	G	8008	N003		Comedy	Misad	ventures of a Re	luctant Cupid	Incor	nplete	Samuel T. Hopkins	s June 24, 2024	
N009	G	9009	N009		Comedy	The Ac	cidental Hero		Silver		Leo Fitzpatrick	May 1, 2022	
N010	G	9010	N010		Comedy	The Bi	llionaire's Blund	nder Silver			Judy Carmichael	November 10, 2023	
Completion Status	Table												
Completion Status	N	Novel ID	Incomplete			Silver		Gold		Platinum			
Silver	١	N001				)	1		C		0		
Silver	1	N002			(	)	1		C		0		
Incomplete	1	1003				I	0		C		0		
Gold	1	N004			(	)	0		1		0		
Platinum	١	N005			(	)	0		C		1		
Platinum	١	1006			(	)	0		C		1		
Incomplete	1	N007				I	0		C		0		
Gold	١	800			(	)	0		1		0		
Silver	1	N009			(	)	1		C		0		
Silver	1	N010				)	1				0		

 To select the relevant data, we first filtered the Content Editor
 Genre Table for entries where the genre is Thriller. Joined this filtered data with the Content
 Editor Table to get details about the content editors who edit thriller novels.

Content Editor ID	Experience	Content Editor Genre ID	AuthorID	Content Editor Genre
C001	Intern	CG01	A001	Thriller
C008	Senior	CG08	800A	Thriller
Genre ID	Content Editor ID	NovelID		
G001	C001	N001		
G008	C008	N008		
Novel ID	Genre ID	Name	Completion Status	
N001	G001	Silent Echoes	Silver	
N008	G008	Edge of Deception	Gold	

- Then we joined the novel Genre Table this to find all novels classified under the thriller genre. Then we joined this data with the Novel table to get the Novel details and Completion status of the Thriller novels.
- From this result we can see that Content editor C008 has the most significant impact on the thriller novel genre as they managed to attain the "Gold" completion status by working with author A008 to publish the novel "Edge of Deception". It is also impressive to see that Content editor C001, as an intern has manged to attain a "Silver" completion status by working with author A001 to publish the "Silent Echoes" novel which is the second Novel from our sample data falling under the "Thriller" genre.

# 3. User interaction and engagement analysis

Question: How would you determine the most engaging novels on the platform for VIP vs non-VIP users using the ERD?

							COMMEN	TS TABLE					
VIP TABLE													
							Comment	ID Comment Te	ext	User ID	Star Rating	Contain S	poiler
VIPID	User ID	Cuboor	intion	StartDate	EndDate		CO01		profoundly moving story.	U001		3	0
		Subscr	ption				CO02		g dive into a writer's legacy.	U002		3	0
V001	U003		1	1/06/22	2 1	1/06/23	CO03		eartfelt misadventures in matchma ysterious with each whispered secre			4	- 1
V002	U004		1	23/06/21	1 23	3/06/22			le of suspense and redemption.	U005		2	
V003	U005		1	9/09/23			CODE		aunting. It stayed with me.	U006		2	(
						9/09/24	0007		y enchanting—a true Parisian escap			1	0
V004	U007		1	1/02/24	1 1	1/02/25			twists at every turn!	U008		5	1
V005	U010		1	22/04/23	3 22	2/04/24	CO09		ly inspiring and full of courage. of humor and humility.	U009 U010		1 2	
USER TABLE User ID	Nickname	Account Crea	t Faceboo	k Link C	hapters ID	Novel I	D I	Jser ID	Chapter Name	Chapter Numb	er Publi	shed Dat	e
U001	Ashley	1/01/24			H01	N001		J001	The Quiet Beginnings	o naptor rtains		h 12, 202	-
U002	Jordan	5/12/22			H02	N002		J002	Words in the Attic			ber 5, 20	
					H03	N002		J002 J003	Arrows Gone Astray			24, 2024	
U003	Becky	1/06/22										,	
U004	Amber	20/06/20			H04	N004		J004	Nightfall Secrets			ember 13	
U005	Sam	9/09/23			H05	N005		J005	Chasing Shadows		8 April	30, 2017	
U006	Em	8/11/22		0 C	H06	N006	l	J006	Whispers of the Old		4 June	15, 2022	
U007	Sarah	9/11/22	:	1 C	H07	N007	l	J007	Hearts Alight		7 Febru	uary 14, 2	024
U008	Tobi	4/05/24		1 C	H08	N008	l	J008	The Veil of Truth		1 Augu	st 21, 20	20
U009	AJ	1/01/24		0 C	H09	N009	l	J009	Trials by Fire		3 May	1,2022	
U010	Charlie	12/03/23		0 C	H10	N010	ı	J010	Redemption of the Rich		10 Nove	mber 10.	202

NOVEL TABL	.E					
Novel ID	Novel Genre	Name	Completion St	Author	Publish Date	
N001	Thriller	Silent Echoes	Silver	Caleb Westfie	March 12, 202	1
N002	Mystery	The Last Manu	Silver	Elena Moreno	October 5, 201	18
N003	Comedy	Misadventures	Incomplete	Samuel T. Hop	June 24, 2024	
N004	Horror	Whispers in th	Gold	Clarice Hallow	September 13	, 2019
N005	Crime	Shadows of Gu	Platinum	Vincent Dale	April 30, 2017	
N006	Horror	The Hollow	Platinum	Mira St. James	June 15, 2022	
N007	Romance	Under the Pari	Incomplete	Isabelle Fonta	February 14, 2	024
N008	Thriller	Edge of Decep	Gold	Derek Armstro	August 21, 202	20
N009	Comedy	The Accidenta	Silver	Leo Fitzpatrick	May 1, 2022	
N010	Comedy	The Billionaire	Silver	Judy Carmicha	November 10,	2023

Based on our ERD we can determine the most engaging novels on the platform for VIP vs non-VIP users. After carrying out our analysis we found that "The Misadventures of a Reluctant Cupid" and "Whispers in the Dark", were the most engaging

novels for the VIP Members. This is because users 3 and 4 who are VIPs, had thought compelling comments to share on the chapters within the Novel. Furthermore, the chapter in the novel "The Misadventures of a Reluctant Cupid" has a star rating of 4. The chapter in the novel "Whispers in the Dark" has a star rating of 5. This indicates heightened engagement due to increased appreciation for the novel. The comments for these chapters solidify this theory.

- For non-VIP members, based on the sample data as shown above, we understood that the novels "Silent Echoes", "The Last Manuscript" and "The Edge of Deception" are the most engaging. This is as our sample data shows the comments and star ratings made by both VIP and non-VIP users. In our case, for non-VIP users, the highest star ratings and engaging comments were awarded to chapters in these novels. The novel "The Edge of Deception" is determined to be the most engaging for non-VIP users, as a chapter in the novel has a star rating of 5, which is the highest rating possible. This shows keen and thorough engagement, as often when novels or chapters are awarded high ratings, it compels new users to engage with it. Furthermore, the comment published regarding the chapter in the novel "The Edge of Deception" solidifies this theory.

# Part E:

# i) Author:

**Default Value:** A default value is automatically assigned to a field if no value is provided. In the "Authors" relation, the PhoneNumber field can have a default value of "Unknown" if not specified. This prevents the field from being left blank and ensures data consistency.

### Format controls:

For the email field in the "Authors" relation, a format control can ensure that every email address entered matches the pattern (text,@ sign, domain,.,extension). In this format control we can ensure nothing goes into the email field unless it follows those controls and format.

# Range Control:

Range control limits the range of values which can be entered into the field. For the DOB field in the "Authors" relation, a range control might specify that only years from 1900 to the current year are acceptable. This prevents entering future years or unlikely distant past years.

# Referential Integrity:

If one table references the primary key of another, any change in the primary key must be reflected in all referencing tables. Changes in novel relations should happen in the author relation first.

### **Null Values Control**

It includes constraints that either allow or don't allow nulls in certain fields. In the "Authors" relation, the email field might be set to NOT NULL to ensure that every author has a contact email.

# ii) Comment

# **Default Value**

A default value is automatically assigned to a field if no value is provided. In the "Comments" relation, the StarRating field might have a default value 5 stars.

### Format Controls

These controls ensure that the data entered into a database follows a specific format. For the DateTimeCreated field in the "Comments" relation, a format control can ensure that every entry matches the format YYYY-MM-DD.

# Range Control

Range control limits the range of values that can be entered into a field. For the CommentsText field a range control might specify that comments must be less than 100 characters.

# Referential Integrity

This ensures that a foreign key value(CommentTextReply) always references an existing valid record in another table (Comments(pk)). If you try to make changes in CommentText Reply Make sure to update it in the "Comments" table too. This keeps all the information correct and matching.

**Null Values Control:** It includes constraints that either allow or don't allow nulls in certain fields. In the "Comments" relation, the comment\_text field might be set to NOT NULL to ensure that every comment has text.

# Part F:

### Situation 1:

Denormalization can be utilized to improve performance when converting our logical design to a physical table, specifically when considering the "Comments" and "CommentTextReply" entity sets.

- Denormalization can be used to ensure efficiency in regard to the "CommentTextReply" entity set in our ERD. This is as it is an associative entity set between "Comments" and "User". This relationship prevents the occurrence of "many-to-many" connections. By deformalizing, our model will be improved as when converting it to a physical model, it will reduce the expenses and costs that accompany joining databases and entity sets. This increases the storage and resources necessary to store this information. This will optimize the performance of the "Comments" and "CommentTextReply" queries.
- The denormalized design may introduce trade-offs regarding efficiency as when the queries "Comment" and "CommentTextReply" are optimized and denormalized, the performance of these three queries will be enhanced, whereas the other queries [entities] in our model will be de-optimized. The trade-off for this specific scenario is the performance levels for other queries, which have not been denormalized.

### Situation 2:

Performance can be improved by denormalization to convert our logical model to physical tables when regarding the "Discount", "DiscountType" and relating entity sets.

- Denormalization can be utilized when considering the "DiscountType", "OrderLevel" and "ItemSpecifc" entities where a one-to-one relationship is present. Our model will be improved when converting it to a physical level as denormalization cuts down costs and expenses that come with related queries. Furthermore, in this situation, the DiscountType, OrderLevel and ItemSpecifc can be grouped into one single table in the physical model as no data for either three entities requires security and protection safeguards.

- The denormalized design may introduce trade-offs regarding efficiency as when denormalization occurs, this can cause duplications of data. In turn, this can cause the database to store excessive data. This can hinder efficiency by slowing down the performance of the whole database. In this case, discount type and percentages can be duplicated.