

TABLE I
SUMMARY STATISTICS FOR THE PRE-LEHMAN BROTHERS FAILURE PERIOD (2006Q4–2007Q2)

Variable	N	Mean	Std. dev.	p10	p50	p90
Panel A: Firm-group variables						
\bar{P}_{fg}	2,055	3.90	5.92	1.21	2.47	6.80
Sales (millions \$)	2,055	28.51	110.34	0.04	1.36	56.08
Market share (%)	2,055	4.84	12.59	0.01	0.37	14.40
Average # of UPCs per quarter	2,055	31.43	76.01	1	10	72.33
Average # of buyers per quarter (millions)	2,055	2.33	9.11	0.00	0.12	4.76
Panel B: Firm variables						
ΔL_f	200	0.47	0.18	0.26	0.45	0.69
Lehman exposure	198	0.84	0.36	0.50	0.74	1.28
ABX exposure	198	1.06	0.28	0.81	1.01	1.34
Bank items	198	44.90	12.99	28.17	46.63	58.46
Bond issuance (binary)	200	0.28	0.45	0	0	1
Listed status (binary)	200	0.36	0.48	0	0	1
Firm age	198	47.82	35.87	13	35	97
Median spread (bp)	187	150.77	106.34	25	150	300
Average maturity (month)	197	53.65	15.21	32.5	60.0	61.0
Number of groups	200	10.28	19.28	1	3	26
Panel C: Group variables						
Demand elasticities across UPCs	100	8.13	4.25	5.02	6.93	14.06
Demand elasticities across firms	100	4.45	2.04	2.62	3.92	7.33
Number of firms	100	20.55	7.74	10.5	20.5	31.0

Notes. The sample includes U.S. producers that sold products to households and loans obtained from banks before and after the Lehman Brothers failure and for which the purpose was classified as corporate use or as working capital. All the summary statistics are based on the pre-Lehman period, 2005:Q4 to 2006:Q2 and 2006:Q4 to 2007:Q2. \bar{P}_{fg} , the firm-group-specific price index, is defined in Section II.C. Market share is the sales share of firm f in group g . ΔL_f is the main measure of bank shock constructed from the change in loans issued by the bank, as described in Section II.B. Lehman exposure is the percentage of the bank's syndication portfolio in which Lehman Brothers had a lead role in the loan deal. The ABX exposure variable equals the loading of the banks' stock return on the ABX AAA 2006-H1 index between October 2007 and December 2007. The bank items variable is the sum of bank deposits and net trading revenue divided by total assets. All three measures are defined and discussed in Section II.B. The demand elasticities are defined based on the nested CES demand system in Hotman, Redding, and Weinstein (2016), as discussed in the Appendix.