

TABLE VI
HETEROGENEOUS TREATMENT EFFECTS

$\Delta \ln \tilde{P}_{fg}$: 2006q4–2007q2 to 2008q4–2009q2				
	(1)	(2)	(3)	(4)
Panel A: Inventory and liquidity				
Z_f	Inventory	Ind. inventory	RZ index	Loan due
$(-\Delta L_f) \times Z_f$	-5.26*** (0.90)	-16.98*** (5.17)	-7.50*** (2.29)	-11.38** (5.69)
$(-\Delta L_f)$	-0.67 (11.91)	10.10 (53.86)	-11.89*** (4.08)	-5.67*** (2.12)
Firm-level controls	Yes	Yes	Yes	Yes
Product group FE	Yes	Yes	Yes	Yes
Observations	808	496	496	1,797
Panel B: Alternative financing and size				
Z_f	Bond access	# of lead lenders	Total assets	Employment
$(-\Delta L_f) \times Z_f$	5.83** (2.73)	1.98** (0.99)	9.00*** (1.46)	6.52*** (0.92)
$(-\Delta L_f)$	-5.91*** (2.23)	-10.63** (4.33)	-137.33*** (22.69)	-63.02*** (10.22)
Firm-level controls	Yes	Yes	Yes	Yes
Product group FE	Yes	Yes	Yes	Yes
Observations	1,800	1,800	834	834
Panel C: Demand elasticity				
Z_{fg}	Elasticity w/ Bertrand		Elasticity w/ Cournot	
$(-\Delta L_f) \times Z_{fg}$	-1.62** (0.69)	-1.64** (0.74)	-2.08*** (0.77)	-2.24** (0.86)
$(-\Delta L_f)$	1.46 (2.26)		2.17 (2.36)	
Firm-level controls	Yes	No	Yes	No
Firm FE	No	Yes	No	Yes
Product group FE	Yes	Yes	Yes	Yes
Observations	1,800	1,764	1,800	1,764

Notes. * $p < .10$, ** $p < .05$, *** $p < .01$; the standard errors are clustered by firm and product group, and the regression is weighted by initial sales. The firm-level controls are the firm's listed status, four-digit NAICS fixed effects, bond rating, number of loans, amount of loans, loan type, loan-year fixed effects, # of multi-lead and multi-lead fixed effects, number of loans due in the post-Lehman fixed effects, loan spread, loan maturity, firm age, and pre-Lehman market share. For columns (1) and (2) of Panel A, $(-\Delta L_f)$ interacted with firm-group-level 2006 sales and the NAICS four-digit value of shipment are additionally controlled for, respectively. Inventory is firm-level 2006 log inventory, ind. inventory is NAICS four-digit 2001–2006 average log inventory, and the RZ index is the NAICS four-digit external financial dependence index as in [Rajan and Zingales \(1998\)](#). Loan due is a dummy variable that equals 1 for the firms that borrowed these loans, which matured in the post-Lehman period, before the post-Lehman period. Bond access is a dummy variable for the firms that issued bonds before the post-Lehman period, and # of lead lenders denotes the number of lead lenders for the last pre-Lehman loan. Elasticity is the demand elasticity under the nested CES demand system and different market structures (Bertrand and Cournot), as in the [Appendix](#) and [Hottman, Redding, and Weinstein \(2016\)](#).