# ROD ELLIOTT

# FULL STACK DEVELOPER

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16 Cory Drive, Parkersburg, WV 26104

### SOFTWARE & LANGUAGES

# HTML/CSS Salesforce Photoshop HubSpot Visual Studio **JavaScript** Git Python 0000 • 0 0 0 0 Xd • • 0 0 0 0 0 SQL

# **AWARDS**

2020 Lehigh President's Award 2020 Lehigh Outstanding Marketing Award

# CERTIFICATIONS

Google - Ads, Ads Manager, Analytics HubSpot - Sales Software, Social Media, Inbound, Email Marketing

# CONFERENCES

Inbound 2018 - Boston, MA

# REFERENCES

# **Christopher Payne**

(614) 738-6121

Web Operations/Development Manager

#### **Thomas Rutherford**

(304) 488-1337 Professor

# Sandra Bookman

(740) 516-3615 **GNC Manager** 

#### WORK EXPERIENCE

#### Full Stack Developer

2018 - Current

Rocky Brands Inc. / Nelsonville, OH

Develop and manage Lehigh B2C (Lehigh Outfitters, Lehigh Safety Shoes, SlipGrips) and B2B (Lehigh CustomFit, Shoe Angel) websites in Salesforce and DreamingCode. Create weekly email marketing campaigns through HubSpot, handle all facets of loyalty programs and site marketing initiatives.

- Create and manage all coupon codes / promotions / campaigns
- P Design all digital graphics for various outlets (email, sites, vendors, etc.)
- Manage SEO keyword placement to properly drive organic traffic
- @ Build web content that complies with ADA Website Accessibility
- Build dashboards to streamline data analysis such as email trends, brand performance, etc.
- @ Built new mobile-first checkout system for B2B and integrated new payment processors and site navigation features

#### Senior Sales Manager

2011 - 2018

General Nutrition Center / Parkersburg, WV

Managed multiple store locations to ensure sales growth and positive comps while striving to continually increase profit margin percentages.

- Compiled weekly summary reports on KPIs for corporate office
- Processed payroll, commission reports and daily moving averages
- Created and managed social media campaigns
- F Hired, trained and terminated employees
- Managed inventory levels, location deposits and tax records

#### Teaching Assistant

2016 - 2017

Oregon State University / Corvallis, OR (Remote)

Graded coursework for C++ Programming I and tutored incoming CS students. Utilized RedHat servers, compilers, and valgrind.

# **EDUCATION**

#### Oregon State University / Corvallis, OR

2016 - 2018

Bachelor of Science / Computer Science / GPA: 3.9

Courses: C++ Programming I/II, Software Engineering I/II, Discrete Structures, Data Structures, Analysis of Algorithms, Network Engineering, x86 Architecture (MASM), Web Development, Defense Against the Dark Arts (Cybersecurity), Databases, Operating Systems, Usability Engineering and Capstone

#### Marshall University / Huntington, WV

2005 - 2009

Bachelor of Arts / History & Psychology

Graduated Cum Laude and member of Phi Alpha Theta (History) and Psi Chi (Psychology) academic honor societies.