

RESUME

John Vercelli
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Education

San Jose State University, B.S. Electrical Engineering, 1982
Stanford University, M.A. Education, 1975
Stanford University, B.A. Human Biology, 1974

Credentials

Leadership Circle Profile Certification, June 2006
Certified Personal Professional Coach, The Coaches Training Institute, August 1996
ISO9000 Lead Auditor, Excel Partnership, April 1994
Total Quality Management Certification, San Jose State University, March and May 1994
Demand Flow Technology, JIT Institute of Technology, Inc, May 1992
Quest Certification, Zenger Miller, June 1991
C.I. Team Facilitator Training, Knowledge Resources, Inc, December 1991
The Manager as Leader, Battelle, Inc, August 1989
Managing Interpersonal Relationships, Knowledge Resources, Inc, October 1988
American Production Inventory Control Society (APICS), CPIM, 1987

Presentations

- June 1996, Deming User's Group
- 1997 BAODN Best in the West
- 1997 Ohlone Business Conference Roundtable

Employment History

Chain Reaction Partners, LLC

Services: [Carle-please cut and paste here]

Partner, program design, executive coaching, leadership development consulting:
2006 – Present

Coaches' Training Institute

Services: Public workshops and certification program for Personal Professional Coaches,
management training programs, executive coaching, leadership development

Senior Program Leader, program designer, and Certification Examiner: 1996 – present

Reference: Karen Kimsey-House, CEO (415-651-6000)

Syntax Communications Modeling Corporation

Consulting Services: Communication effectiveness for project management, customer
service, and teams.

Senior Consultant, 1995 – 1999

Reference: Lucy Freedman, President (408-395-0952)

Values Technology

Consulting Services: Individual and group value profiles, team building, change management
Senior Consultant: 1995 – 1998

Acuson Corporation

Held increasingly responsible management positions in manufacturing, product development, and quality. Last position held was the corporate Director of Quality, responsible for ISO 9000 implementation. 1987-1995

Dolby Laboratories

Manufacturing Engineering Manager, 1982 – 1987

Secondary School Teacher

Cupertino High School District, Cupertino, CA. Science teacher. 1975-1978

Client History

Royal Bank of Canada, Toronto, ON 2008-Present

Designed and delivered a leadership development program for senior leaders to employ a coach approach with their employees to enhance performance and engagement. The program includes a 2.5 day workshop, tele-classes for follow-up and individual coaching.

University Corporation for Atmospheric Research, Boulder, CO 2006-present

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Cargill, Minneapolis, MN 2009-Present

- a. Designed and delivered a leadership development program for high potential managers to employ a coach approach with their employees to enhance performance and engagement.
- b. Delivered an extensive internal coach training and certification program for HR professionals.

W.L. Gore, Inc, Newark, MD 2008-present

Co-designed and delivered a two day program for middle managers to learn basic coaching skills and to engage with their employees in an authentic manner.

Northrop Grumman, Baltimore, MD 2007-2008

Delivered an extensive internal coach training and certification program for HR professionals.

Federal Reserve Bank, ? 2007

Administered 360 feedback through the Leadership Circle Profile[®] and provided the initial interpretation of the results and follow-up executive coaching.

First National Bank, Gillette, WY 2006

Design and deliver a culture change initiative for the entire management team. This included consulting with the executive team, team building first with the executive team then with the entire management team, workshop sessions, and individual coaching for each member of the management team.

Boston Scientific, Fremont, CA 2005-2006

Provided executive coaching for the V.P. of Manufacturing, including deployment of the Leadership Circle Profile[®], a 360 feedback tool. Also, facilitated a two-day team building and strategic planning offsite.

RMS, Inc, Palo Alto, CA 2008

Facilitated a strategic planning offsite with 40 participants, included in the work was the initial consulting with the top two executives and the design work for the offsite session.

Tyco Thermal, San Mateo, CA 2007-2008

Provided executive coaching for the VP of Design and Development.

L&H Engineering, Gillette, WY 2005

Design and deliver a culture change initiative for the entire management team. This included consulting with the executive team, team building first with the executive team then with the entire management team, workshop sessions, and individual coaching for each member of the management team.

Stream Flo, Calgary, AB 2005

Conducted team building and leadership development for the executive team. This included meeting design, meeting facilitation, individual coaching, and team training sessions over a twelve month period.

Microsoft, Redmond, WA 2005

Delivered a Coaching Skills for Managers three-day workshop for a total of about 100 managers over a ten month period.

Delano Regional Medical Center, Delano, CA 2005

Conducted team building and leadership development for the executive team. This included meeting design, meeting facilitation, individual coaching, and team training sessions over a twelve month period.

Deloitte-Touche, Calgary, AB 2003

Designed and delivered a coaching skills for managers training program that included a workshop, on-site follow-up small group meetings and individual coaching for 40 managers over a four month period.

BP Amoco, London, U.K. 2000

– Coaching Skills training for leaders

Wells Fargo Bank, Oakland, CA 2000-2001

– Coaching Skills training for managers

Sun Microsystems, Mountain View, CA 2000-2002

– Operations consulting, quality training, coaching