

June 7, 2012

The Coaches Training Institute
4000 Civic Center Drive, Suite 500
San Rafael, CA 94903

To Whom It May Concern,

As a Leadership program graduate, I am delighted to write this recommendation for Lauri Smith to be considered as a leader for CTI's Leadership Program. I have known Lauri for over two years in multiple capacities, and can wholeheartedly recommend her for this role.

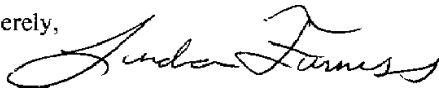
I first met Lauri in March of 2010, when we were both assisting in a Fundamentals course at CTI Headquarters. I was immediately struck by her energy, playfulness, and presence in the room. She could hold the energy in the room, and bring her own energy up and down as needed, in a way that seemed effortless, and she radiated a sense of being ready for anything that was totally engaging.

Since then, I have had the good fortune to co-lead a session for students at a high school in East Palo Alto with her, bring her Vocal Presence™ work to one of my corporate clients, and hire her as my own Vocal Presence™ coach. I have seen several things consistently in Lauri and in her work across these different settings. The first is the presence she brings, and her ability to dance. When Lauri is leading, she is truly present for the people in front of her, whether that is one person or thirty, and she dances beautifully, assessing what is needed and responding with flexibility and ease. With a group of high school students who had no idea what we were going to be doing before we arrived, she naturally and confidently put them at ease while inviting them into playing with us, while also putting me at ease as her co-leader. Before she ever attended Leadership, she knew how to dance with a partner and a room.

Lauri also brings a confidence born of her commitment to and conviction in the work she is doing in the world. She believes deeply in the power of her work to help others to achieve their purpose through expressing themselves more fully and powerfully, and that belief infuses all of her work, transferring itself to and inspiring the people she works with. My own experience of working with Lauri, as well as what I have seen when she works with others, is that her belief in your ability to more fully express yourself in the world is infectious. And, knowing Lauri personally, I continue to be truly inspired by how fully she is living her beliefs in her own life. She walks the talk, and I have no doubt that she will help many, many people to live more authentically and realize their purpose.

I hope that you will consider Lauri for the position of CTI Leadership Leader. In my opinion, she would make an ideal Leadership leader and an excellent addition to the Coaches Training Institute Faculty. I am available to answer any questions you may have, and have included my contact information below. I feel strongly about Lauri's potential to help people to transform themselves and their impact, and think that participants in the Leadership program would benefit immensely from having her as a leader.

Sincerely,



Linda Furness
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