



June 13, 2012

Dear CTI Search Committee,

This letter is to recommend Sarah Medlicott, which I find quite an easy task to do. I have known Sarah first in the capacity of a co-leader for our choir's fundraising team, where we were accountable for raising enough money such that our entire choir could travel to and perform at Carnegie Hall this last February. Secondly, I invited Sarah into one of my client systems to coach the company's COO in dramatically increasing his and the sales team's productivity.

Professionally, I am a management consultant. I have been in business running my own firm for 17 years. My expertise is in executive coaching and leadership development, and I have coached C-level executives (i.e. CEOs, COOs, etc.) for some of the best companies in the world: Intel, Hewlett Packard, Cisco, Applied Materials, Kaiser Permanente, Lucille Packard Children's Hospital, Blue Shield of California...to name only a few. I know about people. It is my business.

It does not get any better than Sarah Medlicott. She operates from the highest level of integrity, both personally and professionally. She is one of those rare human beings that actually just *is* responsible and accountable, with no externally imposed demands.

For our fundraising team, Sarah took a stand that each and every choir member that wanted to go could. We more than accomplished that vision. Sarah provided individual support and coaching where needed, to empower people in going beyond their self-imposed limitations, move through their fear, and actually raise the money they needed. She also provided organization and structure to a somewhat chaotic and creative gang of well-intended people, and brought order, sanity and certainty to our work. I am often in roles of leadership where my experience is one of solo accountability. Sarah was a full partner, regardless of our defined accountabilities. She created a powerful team out of great, but separate individuals.

With my client, Sarah was like a "laser" in both seeing his greatness, and not tolerating anything less than that from him. My client was completely empowered and supported in the course of their work together.

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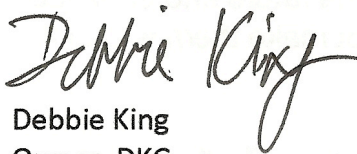


This points to what is most remarkable about Sarah—her relentless integrity around seeing people's greatness. It is authentic, and has people remember who they are and step into Sarah's story about them, rather than their own. I am practiced and actually masterful in the domain of executive coaching. And yet I find myself called up when I am around Sarah. Any pettiness about my life and myself disappears and I am restored to my Self. This is an extraordinary quality. And, she brings lightness and humor to all of it. One breathes easy when Sarah is around.

Finally, Sarah has a powerful relationship to intentionality and realizing her intent. She stays the course, is not stopped by setbacks, and is resilient and reliable. And she has a capacity to give that resilience and lightness away to others. I consider Sarah a master in her own right, and an exceptional friend.

Thank you for this opportunity to let you know who Sarah is for me!

Sincerely,



Debbie King  
Owner, DKC