

THE COACHES TRAINING INSTITUTE : 2013 PERFORMANCE FACT SHEET

Professional Co-Active Coaching Certification Program (25 weeks + up to 1 year from 1st Pod Call to complete final exam)

| Calendar Year | Number of Students Who Began Program¹ | Students Available for Graduation² | Graduates³ | Completion Rate⁴ |
|----------------------|---|--|------------------------------|------------------------------------|
| 2013* | 57 | 57 | 53 | 92.9 |
| 2012* | 67 | 67 | 63 | 94.1 |

* Data was calculated from CA Students only

¹ "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.

² "Students available for graduation" is the number of students who began program minus the number of "Students unavailable for graduation," which means those students who have died, been incarcerated, or called to active military duty.

³ "Graduates" is the number of students who completed the program within 100% of the published program length.

⁴ "Completion Rate" is the number of Graduates divided by the Number of Students Available for Graduation.

Professional Co-Active Coaching Certification Program (25 weeks + up to 1 year from 1st Pod Call to complete final exam)

| Calendar Year | Number of Students Who Began Program¹ | Number of Graduates² | Graduates Available for Employment³ | Graduates Employed in the Field⁴ | Placement Rate % Employed in the Field⁵ | Graduates Employed in the Field an average of less than 32 hours per week | Graduates Employed in the Field at least 32 hours per week |
|----------------------|---|--|---|--|---|--|---|
| 2013* | 57 | 53 | 53 | 48 | 90.5% | 28 | 20 |
| 2012* | 67 | 63 | 63 | 63 | 100 | 35 | 28 |

* Data was calculated from CA Students only

¹ "Number of Students Who Began Program" means the number of students who began the program who are scheduled to complete the program within the reporting calendar year.

² "Number of Graduates" is the number of students who have completed the program within 100% of the published program length.

³ "Graduates available for employment" means the number of graduates minus the

number of graduates unavailable for employment. "Graduates unavailable for employment" means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

⁴ "Graduates employed in the field" means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

⁵ Placement Rate is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Professional Co-Active Coaching Certification Program (25 weeks + up to 1 year from 1st Pod Call to complete final exam)

| Calendar Year | Graduates Available for Employment ¹ | Graduates Employed in the Field ² | \$0,000.00 -\$25,000.00 | \$25,000.00 -\$60,000.00 | \$60,000.00 -\$100,000.00 | over \$100,000.00 | Students Not Reporting Salary |
|---------------|---|--|----------------------------|-----------------------------|------------------------------|----------------------|-------------------------------|
| 2013* | 53 | 48 | 20 | 6 | 11 | 8 | 8 |
| 2012* | 63 | 63 | 36 | 8 | 8 | 7 | 4 |

* Data was calculated from CA Students only

¹ "Graduates available for employment" means the number of graduates minus the number of graduates unavailable for employment. Graduates unavailable for employment means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

² "Graduates employed in the field" means graduates who are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

³ Salary is as reported by the student. Not all graduates reported salary.