

RESUMÉ – ANDREW M. SHERIDAN

FULL NAME: Andrew Michael Sheridan

ADDRESS: 2a route de Grevenmacher
L-6912 Roodt-sur-Syre, Luxembourg

TELEPHONE: (w) +352 26 35 26 30
(c) +352 691 120 087

EMAIL: andrew@ontheupcoaching.com

DATE OF BIRTH: 8th December 1976

MARITAL STATUS: Married, three children

NATIONALITY: British

EDUCATION: 1981 – 1990: European School Luxembourg

1990 – 1992: Shaftesbury School, UK
10 GCSE's

1993 – 1995: Brockenhurst College, UK
3 A-levels: English, French, Theatre Studies

FURTHER EDUCATION: 2005 – 2009: The Coaches Training
Institute, accredited by International Coach
Federation (ICF):

- Co-active Coaching Core Curriculum
(Apr. 2005 – Aug. 2005), London, UK
- Co-active Leadership Training Program
(Mar. 2008 – Jan. 2009), California, US.
- Certified Professional Co-active Coach
certification program (CPCC)
(Mar. 2009 – Aug. 2009)
- Associate Certified Coach (ACC) via the
International Coach Federation (ICF)

HIGHER EDUCATION: 2007 – 2011 (ongoing): The Australian
College of Applied Psychology, Brisbane.
Currently completing 2nd year of a Bachelor
of Applied Social Science & Management

LANGUAGE SKILLS:

English	–	Mother Tongue
French	–	Fluent written & spoken
German	–	Competent spoken
Spanish	–	Basic knowledge

JUNE 2008 – PRESENT

LUXEMBOURG, EUROPE

Management of Own Business: On The Up Professional Coaching & Consulting

- ◆ Built personal reputation through one to one coaching of professionals, predominantly in the investment banking and fund management industries, both locally and internationally
- ◆ Development and delivery of programs for team coaching and leadership development in investment banking and small/mid-cap businesses
- ◆ Completion of six-month Coach Certification program with the Coaches Training Institute, accredited by the International Coaching Federation (ICF), and recognized as the most rigorous training in the industry
- ◆ Current Board Member and Vice President of ICF Chapter in Luxembourg, an organisation dedicated to advancing the coaching profession by setting high professional standards, providing independent certification, and building a network of credentialed coaches
- ◆ Contracted as a Faculty Member of the Coaches Training Institute, delivering coach-training courses internationally, in both English and French.
- ◆ Authorized Team Diagnostics facilitator with Team Coaching International
- ◆ Accredited in the use of Emotional Intelligence tools

MARCH 2008 – JANUARY 2009

CALIFORNIA, UNITED STATES

1 Year Intensive Leadership Program, Coaches Training Institute: California

- ◆ Part-scholarship from Coaches Training Institute for 1 year intensive Leadership Program
- ◆ Strong focus on creating powerful learning and eliciting hidden strengths, whether training in a corporate or personal environment
- ◆ Enhanced capacity to identify and break-through perceived limits and challenges, and focus on potential as well as performance abilities
- ◆ A highly valuable complement to existing coaching skills

JUNE 2007 – ONGOING

BRISBANE, AUSTRALIA

Bachelor of Applied Social Science & Management: Australian College of Applied Psychology, Brisbane

- ◆ Undertaking Bachelor to strengthen credentials in people and process management
- ◆ Merging existing corporate background and coaching / leadership programs with skills enabling teams and businesses to operate most effectively
- ◆ Nominated to Peer Mentoring team for Brisbane campus in 2007, and again for 2008
- ◆ Elected student representative for Undergraduate programs 2008
- ◆ Grade point average to date of 86%
- ◆ First year on campus full-time; relocated to Luxembourg in June 2008 as a result of spouse's employment
- ◆ Completion of degree via distance education

SEPTEMBER 2001 – APRIL 2007

DEUTSCHE BANK, FRANKFURT / LUX.

Vice President: Trust & Securities Services, Corporate & Investment Banking Division

- ◆ Responsibility for sales and relationship management: Belgium, Luxembourg, Netherlands
- ◆ Mentoring and coaching of junior sales and relationship management staff
- ◆ Supporting institutional clients in their business relationship with the bank across 28 markets
- ◆ Marketing of new products for capital markets, custody and cash management
- ◆ Prospecting for strategic new mandates and managing the “Request for Proposal” process

APRIL 2000 – AUGUST 2001

DEUTSCHE BANK, FRANKFURT

Assistant Vice President: In-house Consulting

- ◆ Generating and managing projects across corporate and institutional business lines
- ◆ Negotiating project tasks and contractual agreements with clients
- ◆ Mentoring and supervising junior staff, including training in consulting and interviewing skills
- ◆ Preparing and presenting business strategies and re-engineering proposals to customers
- ◆ Advising customers in re-structuring, mergers and acquisitions projects

AUGUST 1998 – MARCH 2000

DEUTSCHE BANK, FRANKFURT

Assistant Treasurer: Custody Client Services, Team Leader

- ◆ Managing a team of five full-time staff
- ◆ Management of client trading portfolios by team members
- ◆ Extensive liaison with product areas, acting as mediator where appropriate
- ◆ Generating and managing streamlining and portfolio growth projects

DECEMBER 1996 – JULY 1998

BANKERS TRUST, LUXEMBOURG S.A

Fund Administrator

- ◆ Preparing and dispatching NAV calculations to clients
- ◆ Providing market information updates to clients and Fund Managers
- ◆ Calculating and paying redemptions
- ◆ Liaising with credit rating agencies
