

RESUME.



Andreas Kömmling

Authentic. Creative. Coaching.

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Work Experience.

- 09.2006 – to-date **AbsolutelyCoaching.** Witten (Since 2012).
Bochum (2009-12). Frankfurt/Main (2006-09).
Freelance Business Coach. Trainer. Mediator. Working in German & English.
- Individual Coaching. Personal Development. Shadowing. New Placement. Workshops. Training. Mediation. Team Development. Organizational Change.
 - Clients: Corporations. Managers. "White-collars". Freelancers. Self-employed.
 - Topics: Balance. Career. Communication. Conflict. Corporate Culture. Decision-making. Feedback. Entrepreneurship. Leadership. Life Transitions. Personality. Self-Management. Team Coaching.
 - Philosophy: Authenticity & creativity are key success factors. My focus is your continuous personal development. Your leadership. Your conflict behavior. Your communication skills.
 - Mentoring & Training Assistance. CTI. The Coaches Training Institute.
 - Organizer. "Knowledge Transfer Day – Metropolitan Region Rhine/Neckar".
 - Hosting Team. ICF Chapter Frankfurt-Rhine/Main (2009).
- 07.2005 – 08.2006 **Creative Timeout.** (c. Other Experiences.)
Vision Quest. Fulfillment. Camino de Santiago. Creative Writing. Traveling.
- 05.1999 – 06.2005 **Deutsche Bank AG.** Frankfurt/Main.
Senior Transactor. Manager Structured Trade & Export Finance.
- Financing of machinery. Plants. Projects.
 - Market, project & revenue responsibility. Contract negotiations. Financial & credit analysis. Structuring. Syndication. International business travel.
 - Industry experience Oil – Gas – Petrochemicals. Metals & Mining. Aviation. Telecoms & IT.
 - Internal Consulting. Organizational Change.
 - National/international cooperation. With borrowers. Credit insurers. Exporters. Associations. Inter-ministerial committees. Supranational Organizations.
- 10.1998 – 04.1999 **Federal Ministry of Economics & Technology.** Bonn.
Officer. Office for Export Finance & Insurance.
- Staff Exchange. Delegate from Deutsche Bank.
 - HERMES-Cover for German Exports & Export Finance.
 - Inter-ministerial Committees. International Cooperation (EU. OECD.).

Work Experience. Cont'd.

- 07.1996 – 09.1998 Deutsche Morgan Grenfell. **Deutsche Bank AG**. Frankfurt/Main.
Transactor. Manager Project & Export Finance.
- 06.1995 – 06.1996 Deutsche Morgan Grenfell. **Morgan Grenfell & Co. Ltd.** London. U.K.
Transactor. Equity Capital Markets.
■ Equity New Issues. European Equity Syndication.
- 05.1994 – 06.1995 **Deutsche Bank AG**. Frankfurt/Main.
Transactor. Equity Capital Markets.
- 07.1993 – 04.1994 **Deutsche Bank AG**. Gelsenkirchen Branch.
Trainee Program.
■ Corporate Banking. Investment Management. Private Clients.
■ Speaker of Trainees. Essen Region.
- 03.1993 – 06.1993 **Hagefa mbH**. Herne.
Change Management. Small Business Consulting.
- 04.1992 – 02.1993 **Sears Canada Inc.** Toronto. Canada.
Management Consulting. Restructuring of Catalogue Business.
- 1982 – 1992 Internships. Summer Jobs.
■ **Commerzbank AG**. Frankfurt/Main.
■ **Stinnes Interoil**. Hamburg. Paris. Red Bank, New Jersey.
■ **Hagefa mbH**. Herne.
- 07.1985 – 09.1986 Mandatory **Military Service**. Daun/Eifel. Husum.
Radio Telecommunications & Reconnaissance Service.

Education. Training.

- 02.2012 – 06.2012 KAKM. Krefeld Academy for Conflict Management & Mediation.
Business Mediator.
- 07.2010 – 12.2011 Thomas Meyer Coaching. Herten.
Hypno-systemic Coaching.
- 11.2010 – 11.2010 CRR Global. Center for Right Relationship. Heidelberg.
ORSC. Fundamentals of **Organization & Relationship Systems Coaching**.

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Education. Training. Cont'd.

- 10.2007 – 06.2008 CTI. The Coaches Training Institute. Sebastopol. California.
Co-Active Leadership Program. Hummingbird Tribe.
- 03.2007 – 07.2007 ICF. International Coach Federation. Lexington. Kentucky.
Coach Exam. ACC Credential (expired 12.2011).
- 09.2006 – 03.2007 CTI. The Coaches Training Institute. Heidelberg.
Co-Active Coach.
- 04.1992 – 02.1993 Schulich School of Business. York University. Toronto. Canada.
MBA. **Master of Business Administration.**
■ Marketing. Strategy. Finance. Organizational Behavior.
- 04.1989 – 03.1992 Mannheim University.
"Diplom-Kaufmann" (Master's Degree). **Business Administration.**
■ Banking & Finance. International Management. Business English.
- 10.1986 – 03.1989 Ruhr-University Bochum.
"Vordiplom" (Bachelor's Degree). **Business Economics.**
- 08.1976 – 06.1985 Otto-Hahn-Gymnasium. Herne.
High-School Diploma.

Other Experiences.

- **Aikido.** Ken-Jutsu. KSV Witten. Frankfurt Seishinkai. Shiseikan Tokyo. New York Aikikai.
- **Camino de Santiago.**
Pilgrimage from Constance-on-the-Lake to Einsiedeln, Switzerland and
from St. Jean Pied-de-Port, France to Santiago de Compostela & Cabo Finisterre, Spain.
- Vision Quest. Dream Fulfillment.
Creative Writing. Novel & Short Story Writing. Gotham Writers Workshop. New York. **School of Practical Philosophy.** New York. New York City **Marathon. Travels** through the Americas. From the St.-Laurence-River to Cape Hoorn. Québec. Chile. Argentina. Mexico.
- **Bilingual.** German. English. Further Languages. French. Spanish. Russian. Latin.
- **IT.** Office Software. MIS-Software. Risk-based Pricing Tools.

Personal Information.

Born. June 4, 1966 in Herne.
Status. Married. 1 Daughter.