

Dates and Locations:

September 18–20, 2007
Baltimore, MD

October 16–18, 2007
Hoffman Estates, IL

November 13–15, 2007
Toronto, ON

Tuition:
\$2,950

Price and location subject to change

Workshop Scheduling:

9 a.m. – 5 p.m. Tues. & Weds.
9 a.m. – 3 p.m. Thurs.



Leaders who are authentic, connected, and generative create higher engagement, personal development, and performance for themselves and others.

- *Authentic* — rediscovering your natural, genuine self.
- *Connected* — staying engaged with the whole experience, rather than with what is comfortable.
- *Generative* — becoming master of your own perspectives and mindsets and enjoying the freedom to create what you want.

The Co-Active Leader

Tapping Into the Wisdom of Relationship-Centered Leadership

"The Co-Active Leader approach had a powerful, immediate, and lasting impact on me and my entire management team. In many instances, the impact was life-changing. It set the foundation for working relationships that maximize individual engagement, team commitment, and results."

— Lisa Stevens, Regional President, Wells Fargo Bank

An essential quality of powerful leaders is the capacity to continually engages with others in a way that inspires new insights, fosters awareness and learning, and catalyzes high-leverage action. Participants in this program will learn how to develop this ability. In this experiential and interactive program, participants build core leadership and relationship skills within the framework of our Co-Active model, and put them to use in real-time leadership challenges. The *Co-Active Leader* is no ordinary workshop — it's a fun, challenging, and hands-on experience that can dramatically enhance a leader's ability to bring forward the talent and potential in themselves and others. Co-Active Leaders naturally interact from a foundation that is more authentic, more connected, and more able to generate results.

Content Overview

The Co-Active Leader program builds capability from the inside out, and covers

1. The Co-Active Leader — the foundation
2. Forming relationships and inspiring others
3. Stepping into greater leadership, authentically and with impact
4. Expanding possibilities and making powerful choices
5. Moving into action responsibly

Key Features

- All learning experiences focus on real challenges generated from within the organization.
- Our blended learning approach ensures that what is learned in workshops is augmented and supported by on-the-job coaching.
- Learning in the workshop is hands-on and focused on real-time leadership challenges.
- Change is deep and sustainable.

Key Takeaways

- Use the Co-Active Coaching model in interactions with others.
- Engage with employees, team members, and colleagues in ways that foster trust, catalyze self-discovery, enhance insight, and inspire movement into bold, results-oriented action.
- Apply core coaching skills, such as focused listening, powerful questioning, effective championing and challenging, and complete accountability.
- Integrate 'coaching moments' into day-to-day management activities.
- Bring forward core competencies of emotional and social intelligence.
- Design powerful intentional alliances with others, geared toward maximizing learning and results.
- Discover and step into personal leadership strengths that serve to create a workplace climate of leaders who are authentic, connected, and generative.

Who Should Attend:

- Leaders from business, government, and the not-for-profit sector at the middle and senior levels.
- Leaders seeking to expand their ability to foster creativity, risk-taking, continuous growth, bold action, and top performance in others — employees, team members, and colleagues.
- Leaders who strive to augment their technical expertise with the interpersonal strength needed to build organizations where people thrive.

Program Highlights

The Co-Active Model

The Co-Active model of interaction is a simple framework for human interaction that creates profound results. In addition to the highest-leverage leadership skills, the model focuses on the shifts in perspective and mindset that enable leaders to step into powerful ways of viewing themselves, their role, and others. When leaders interact from this framework, others begin to think more creatively, to act with greater clarity and confidence, and to contribute to a workplace that is more alive, engaged, and fulfilling.

Innovative Design

While CTI's curriculum is firmly grounded in coaching and adult learning theory, it also draws from a range of disciplines, including psychology, appreciative inquiry, the dramatic arts, and cultural anthropology. The result is a learning experience that enables leaders to stretch into new territory and step into new inspiration, creativity, and drive.

Post-Training Support and Integration

We believe that sustainable, high-impact learning occurs only when new skills and behaviors are grounded in day-to-day work. This is why we build structured post-workshop components into all our programs. Through follow-up participant coaching and faculty-led practica, the learning experience is extended well beyond the classroom.

Our Faculty

Our faculty is the most rigorously trained and qualified in the industry — we know and understand content and create learning environments that generate lasting impact. All our programs are co-led by two faculty members who model complementary styles and demonstrate best-practice coaching interactions in the moment.

"When you are in Co-Active relationship, you access, express, and generate so much more. That's why we call it high leverage. That's why it has lasting impact."

Why CTI?

For 15 years, CTI has blazed the way in the application of coaching and leadership. We are the largest company in our field and, more importantly, the most adaptive and creative. Our coaching curriculum was the first to be internationally accredited. Co-Active Coaching, written by our founders, is the most widely used textbook in coach training worldwide — currently used at both Stanford and Yale Graduate Schools. Over the last decade, we have trained leaders from 100 *Fortune 500* companies and have certified the largest number of professional coaches worldwide. Find out more at www.thecoaches.com.

Partial Client List

Capgemini

IBM

Microsoft

W.L. Gore & Associates

Marriott International

The Boeing Company

Northrop Grumman

U.S. Federal Reserve

U.S. Department of State

Prudential



To find out more, call us:

Local:

1-415-451-6000

Toll Free:

1-800-691-6008