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Discovery Session Template

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Train the Client
Grant Power to
the Relationship

Requesting

Homework

Inquiry

Hard Truth
& Intruding

Saboteur

Logistics
Schedule

Appointments

Money & Fees

Check Lists

Agreements

Forms

TRUST
CREDIBILITY
RELATIONSHIP
CONFIDENCE

Discovery
Values

Captain & Crew

Life Purpose

Wheel of Life

Design the Coach

Future
Goals

Habits

Commitments

Primary Focus

Vision

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