Online Clinician Ratings

Adrienne Boissy, MD MA

<u>boissya@ccf.org</u>

@boissyad



Disclosures

I have no conflicts of interest, financial interest, or sponsorships relevant to this activity to disclose.

Why Do This?

- Highlight our exceptional providers
 - Average rating was 4.77

Drive transparency to patients and families

Ensure high quality process

Recommendations & Key Findings

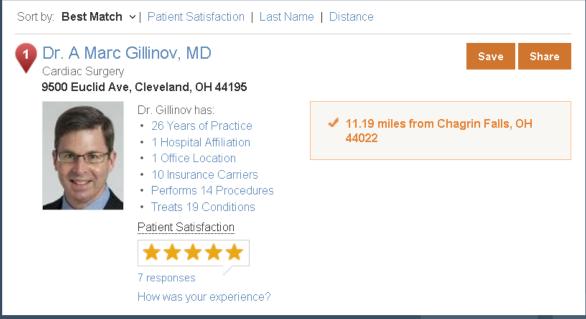
- Implement the star satisfaction ratings and patient comments on doctors on the Cleveland Clinic website. General consumers reacted favorably to having these on the Cleveland Clinic website.
- Do not only implement the star satisfaction ratings, but be sure to include patient comments on the website as well. While there was a feeling that star satisfaction ratings are helpful in telling the story of a doctor, patients stressed that it is the patient comments that tell the full story behind the ratings. Patients also like the comments because they provide insight into the personality of the physician, and will be potentially helpful to patients when trying to determine whether they will relate with the physician.
- **Negative comments will impact patient choices.** Most consumers said that they keep the comments in perspective, knowing that it can be hard to please everyone and sometimes there can be personality clashes between a physician and patients.
- Negative comments must be included on the website as they make the ratings and comments more credible. Many consumers commented that they would seriously question the credibility of the ratings and comments if all of the comments are positive.
- Consider giving physicians the ability to appeal negative comments and/or post a response to a negative comment on the website. Consumers were split on whether doctor's should be allowed to appeal a negative comment, but the vast majority felt that physicians should be allowed to post a response to a negative comment online.

Aggregators

Vitals.com



Healthgrades.com



2 million visitors/mth*

7 million visitors/mth*

Impact

- 17% Increase in page views within one month of launch
 - More time per page
- 145% increase in physician profile pageviews
- 133% Increase in sessions that start on physician profile pages (weekly)
- More demand for higher rated clinicians



Cleveland Clinic

Every life deserves world class care.