

Sae-Seul Park

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EDUCATION

Carnegie Mellon University, Pittsburgh, PA
Ph.D. Candidate in Organizational Behavior & Theory (entry year: 2017)
Dissertation: Essays on Organizational Performance
Committee: Oliver Hahl (chair), Linda Argote, Dennis Eppler, Sunkee Lee
M.S. Organizational Behavior & Theory, 2019

Seoul National University, Seoul, Korea
M.I.S. (*Valedictorian, Best Thesis Award*), 2017
B.B.A. (*Summa Cum Laude*), 2013

INTERESTS

Organizational theory, industrial organization, performance, incentives, competition

WORK IN PROGRESS

Ingroup Flexibility: Evidence of Differing Manifestations of Ingroup Bias in Third-Party Regulation Markets and Beyond. (w/ Oliver Hahl & Sunkee Lee) *Under review*.

Tournament Incentives and Knowledge Sharing: The Effect of Intra-Organizational Competition on Learning. *Manuscript writing in progress*. (Dissertation Chapter.)

Biting the Hand That Feeds? How Organizational Training Influences Employees' Productivity and Labor Market Mobility. *Field experiment in progress*. (Dissertation Chapter.)

What Do Scandals Do? Regulatory Restatements in Response to Industry Shocks. (w/ Oliver Hahl) *Data analyses in progress*.

Out of My League: Why (and When) Low-Status Audiences Reject High-Status Offerings. (w/ Oliver Hahl & Brandy Aven) *Data collection in progress*.

AWARDS & FELLOWSHIPS

Dean's Research Funding, *Carnegie Mellon University* (2019)
Provost Conference Funding, *Carnegie Mellon University* (2018, 2019)
Center for Behavioral and Decision Research Grant, *Carnegie Mellon University* (2018)
William Larimer Mellon Fellowship, *Carnegie Mellon University* (2017-2022)
GLP Graduate Scholarship, *Seoul National University* (2015-2017)
Research Stipend, *Korea International Finance Association* (2016-2017)
Workshop Travel Grant, *European Research Council* (2014)
Study Abroad Scholarship, *Seoul National University* (2012)
Academic Excellence Scholarship, *Daishin Songchon Foundation* (2011)
Dean's Scholarship, *Seoul National University* (2008-2012)

ACADEMIC CONFERENCES

2019
7th Economic Sociology Conference; Atlanta, GA
79th Annual Meeting of the Academy of Management; Boston, MA
INFORMS Organization Science Winter Conference; Phoenix, AZ

2018

78th Annual Meeting of the Academy of Management; Chicago, IL

2017

Bank of Korea, KIFA & KMFA Winter Workshop; Seoul, Korea

KIFA & Korea Institute of Finance Policy Seminar; Seoul, Korea

Korea Economic Association Annual Conference; Seoul, Korea

TEACHING TA - (PhD) Seminar in Macro Organizational Behavior, Prof. Oliver Hahl
 TA - (MBA) Statistical Decision-Making, Prof. Dennis Epple
 TA - (MS) Organizational Design and Implementation, Prof. David Krackhardt
 TA - (MBA) Corporate Strategy, Prof. Oliver Hahl
 TA - (MBA) Managing Organizations and Networks, Prof. Brandy Aven

PERSONAL Citizenship: Republic of Korea
 Languages: English (native), Korean (native), Spanish (proficient)
 Computational Skills: Stata, R, Eviews, SAS, Matlab, L^AT_EX

REFERENCES Oliver Hahl
 Associate Professor of Organizational Theory & Strategy
 Carnegie Mellon University
 ohahl@cmu.edu, (123) 456-7899

 Linda Argote
 David M. Kirr and Barbara A. Kirr Professor of Organizational Behavior & Theory
 Carnegie Mellon University
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 Dennis Epple
 Thomas Lord University Professor of Economics
 Carnegie Mellon University
 epple@cmu.edu, (412) 268-1536