


Practice activity: Implementing a model for business deployment

 [coursera.org/learn/foundations-of-ai-and-machine-learning/supplement/XtdhM/practice-activity-implementing-a-model-for-business-deployment](https://www.coursera.org/learn/foundations-of-ai-and-machine-learning/supplement/XtdhM/practice-activity-implementing-a-model-for-business-deployment)

Introduction

In this activity, you will put into practice the skills and knowledge you've acquired by implementing an ML model designed for deployment in a business environment. This hands-on exercise will guide you through the process of developing, training, and preparing a model for deployment. The goal is to simulate real-world business requirements, where models need to be not only accurate but also efficient, scalable, and ready for integration into production systems.

By the end of this activity, you will:

- Develop an ML model suitable for solving a business problem.
- Train the model using a provided dataset.
- Optimize the model for deployment, considering factors such as scalability, efficiency, and integration.
- Prepare the model for deployment in a production environment.

Business scenario

Project name: Customer Churn Prediction

Business overview: You have been hired by a telecommunications company to develop a machine-learning model that predicts customer churn. The company wants to identify customers who are likely to cancel their service so they can take proactive steps to retain them. The model you develop will be integrated into the company's customer relationship management (CRM) system and used by the marketing team to target at-risk customers with retention offers.

Project requirements

1. **Predictive accuracy:** The model must accurately predict whether a customer is likely to churn based on historical data.
2. **Scalability:** The model should be able to handle a large volume of data, as the company has millions of customers.
3. **Integration:** The model needs to be easily integrated into the company's existing CRM system, which is built on a Python-based backend.

4. **Efficiency:** The model should be optimized for real-time or near-real-time predictions to allow timely interventions by the marketing team.

Step-by-step instructions

Step 1: Set up your environment

Choose your framework

Decide whether you'll be using TensorFlow, PyTorch, or Scikit-learn for this activity. Each framework has strengths that could be advantageous depending on how you prioritize the project requirements.

- **TensorFlow** is great for scalability and production environments.
- **PyTorch** is excellent for experimentation and flexibility.
- **Scikit-learn** is ideal for straightforward implementation of classical ML models.

Set up your development environment

Open your preferred coding environment (e.g., Jupyter Notebook, VSCode, or any Python IDE).

Step 2: Import libraries and load the dataset

Import the required libraries

Import the necessary libraries for your chosen framework, as well as any additional libraries for data manipulation and visualization.

TensorFlow example

```
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import tensorflow as tf

import pandas as pd

import numpy as np

import matplotlib.pyplot as plt

from sklearn.model_selection import train_test_split
```

**PyTorch example**

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`import torch``import torch.nn as nn``import torch.optim as optim``import pandas as pd``import numpy as np``import matplotlib.pyplot as plt``from sklearn.model_selection import train_test_split`



Scikit-learn example

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```
from sklearn.model_selection import train_test_split
```

```
from sklearn.ensemble import RandomForestClassifier
```

```
from sklearn.metrics import accuracy_score
```

```
import pandas as pd
```

```
import numpy as np
```

```
import matplotlib.pyplot as plt
```





Load the customer churn dataset

Using the provided link to the dataset, download the file and import it into your notebook. Make sure it is named correctly and is the correct file type. This dataset file is designed to be small and straightforward, making it simple to use for understanding these processes. We will explore this topic in greater depth later in the “Advanced AI and Machine Learning Techniques and Capstone” course.

A dataset containing historical customer data, including features such as customer tenure, service usage, contract type, and customer satisfaction scores will be provided.



[Coursera-AIML 0754 - Dataset](#)

[CSV File](#)

Load the dataset example

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```
data = pd.read_csv('customer_churn.csv')
```



Explore the dataset

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```
print(data.head())
```

```
print(data.info())
```



Step 3: Preprocess the data

Handle missing values and simplify the dataset

Identify and handle any missing values in the dataset. This could involve filling missing values, dropping rows or columns, or using imputation techniques. Removing unnecessary columns, such as CustomerID, helps keep the dataset clean. In this smaller dataset, removing these columns is essential to accurately train a model using only the important values.

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```
data = data.drop(columns=['CustomerID']) #Simplify the dataset
```

```
data = data.dropna() # Simple example of dropping missing values
```





Encode categorical variables

Convert categorical variables into numerical format using techniques like one-hot encoding.

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```
data = pd.get_dummies(data, drop_first=True)
```



Split the data

Split the data into training and testing sets to evaluate the model's performance.

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```
X = data.drop('Churn', axis=1)
```

```
y = data['Churn']
```

```
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
```



Step 4: Develop and train the model

Choose and build the model

Depending on your chosen framework, build a model suited to the task of classification.

TensorFlow example

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```
model = tf.keras.Sequential([  
    tf.keras.layers.Dense(64, activation='relu', input_shape=(X_train.shape[1],)),  
    tf.keras.layers.Dropout(0.5),  
    tf.keras.layers.Dense(32, activation='relu'),  
    tf.keras.layers.Dense(1, activation='sigmoid')
```



```
])
```



PyTorch example

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```

```
class ChurnModel(nn.Module):
```

```
def __init__(self):  
    super(ChurnModel, self).__init__()  
  
    self.fc1 = nn.Linear(X_train.shape[1], 64)  
  
    self.fc2 = nn.Linear(64, 32)  
  
    self.fc3 = nn.Linear(32, 1)  
  
  
def forward(self, x):  
  
    x = torch.relu(self.fc1(x))  
  
    x = nn.functional.dropout(x, 0.5, training=self.training)  
  
    x = torch.relu(self.fc2(x))  
  
    x = torch.sigmoid(self.fc3(x))  
  
    return x
```

```
model = ChurnModel()
```



Scikit-learn example

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```
model = RandomForestClassifier(n_estimators=100, random_state=42)
```



Compile and train the model

Train the model using the training data. Monitor the training process to ensure the model is learning appropriately.

TensorFlow example

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```
model.compile(optimizer='adam',  
              loss='binary_crossentropy',  
              metrics=['accuracy'])
```

```
model.fit(X_train, y_train, epochs=10, validation_data=(X_test, y_test))
```



**PyTorch example**

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```
criterion = nn.BCELoss()
```

```
optimizer = optim.Adam(model.parameters(), lr=0.001)
```

```
# Training loop (simplified example)
```

```
for epoch in range(10):
```

```
    model.train()
```

```
    optimizer.zero_grad()
```

```
    outputs = model(torch.tensor(X_train.values).float())
```

```
    loss = criterion(outputs.squeeze(), torch.tensor(y_train.values).float())
```

```
loss.backward()
```

```
optimizer.step()
```



Scikit-learn example

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```
model.fit(X_train, y_train)
```



Step 5: Evaluate and optimize the model

Evaluate the model's performance

After training, evaluate the model using the test data. Consider metrics such as accuracy, precision, recall, and F1 score to assess the model's performance.

TensorFlow example

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```
test_loss, test_acc = model.evaluate(X_test, y_test, verbose=2)
```

```
print(f'Test accuracy: {test_acc}')
```



PyTorch example

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```
model.eval()
```

```
outputs = model(torch.tensor(X_test.values).float())
```

```
predictions = (outputs.squeeze().detach().numpy() > 0.5).astype(int)
```

```
accuracy = np.mean(predictions == y_test.values)
print(f'Test accuracy: {accuracy}')
```



Scikit-learn example

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```
predictions = model.predict(X_test)
```

```
accuracy = accuracy_score(y_test, predictions)
```

```
print(f'Test accuracy: {accuracy}')
```





Optimize for deployment

Optimize the model for deployment by considering techniques such as model pruning, quantization, or simplifying the model architecture without sacrificing too much accuracy. This step is crucial for ensuring the model can be deployed efficiently in a business environment.

TensorFlow example

```
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converter = tf.lite.TFLiteConverter.from_keras_model(model)  
  
converter.optimizations = [tf.lite.Optimize.DEFAULT]  
  
tflite_model = converter.convert()
```



PyTorch example

```
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```


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Apply dynamic quantization

```
quantized_model = torch.quantization.quantize_dynamic(  
    model, {torch.nn.Linear}, dtype=torch.qint8  
)
```

**Scikit-learn example**

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Simplify model by limiting its maximum depth

```
pruned_model = RandomForestClassifier(n_estimators=100, random_state=42, max_depth=10, max_features='sqrt')
```

```
pruned_model.fit(X_train, y_train)
```

```
pruned_predictions = pruned_model.predict(X_test)
```

```
pruned_accuracy = accuracy_score(y_test, pruned_predictions)

print(f'Pruned Test accuracy: {pruned_accuracy}')
```



Step 6: Prepare the model for deployment

Save the model

Save the trained model so it can be deployed in the production environment.

TensorFlow example

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```
model.save('churn_model.h5')
```



**PyTorch example**

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```
torch.save(model.state_dict(), 'churn_model.pth')
```

**Scikit-learn example**

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```
import joblib
```

```
joblib.dump(model, 'churn_model.pkl')
```





Document the model and deployment instructions

Provide documentation that includes details about the model, how to load it, and any necessary steps for deploying it into the business environment. This documentation is crucial for ensuring smooth integration and maintenance.

Deliverable

- By the end of this activity, you should have a completed Jupyter Notebook or Python script, including all steps from data preprocessing to model deployment preparation.
- **Optional:** Write a brief reflection on the challenges you faced and how you overcame them.

Conclusion

This activity provides you with practical experience in developing an ML model with a focus on real-world business deployment. By following these instructions, you'll gain valuable insights into how to create models that are not only accurate but also ready for production use in a business context.

- **Customer Churn Prediction:**
A predictive modeling technique used to identify customers likely to cancel their service, allowing businesses to take proactive measures.
- **Model Optimization:**
Techniques used to improve the performance of a machine learning model, ensuring it is efficient and scalable for deployment.
- **Frameworks (TensorFlow, PyTorch, Scikit-learn):**
Popular libraries used for building and training machine learning models, each with unique strengths suited for different tasks.
- **Data Preprocessing:**
The steps taken to clean and prepare data for training a machine learning model, including handling missing values and encoding categorical variables.
- **Machine Learning Model Development:**
The process of creating a machine learning model that can learn from data and make predictions based on that data.

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