# Roger Masclans

Duke University, The Fuqua School of Business roger.masclans@duke.edu

### Education

2026 PhD in Business Administration (Strategy), Duke University—The Fuqua School of Business

Advisors: Ashish Arora, Wesley M. Cohen, and Sharique Hasan

2016 MS, BS in Industrial Engineering, Polytechnic University of Catalonia—ETSEIB

Major in Industrial Organization

2014 BA in Business Administration, University of Barcelona

Honors Program

## Research

Working Papers and Under Review

- 1. Scientific Innovation, Outside Options, and Hold Up: Evidence from Startup Acquisitions
- 2. Measuring the Commercial Potential of Science (with S. Hasan and W. Cohen) NBER Working Paper 32262.

Presented at the Department for Science, Innovation & Technology, U.K. Government, 2023; U.S. Army & Duke Innovation Workshop, 2023; Wharton Innovation Doctoral Symposium, 2024; Workshop on The Organisation, Economics and Policy of Scientific Research, 2024; Academy of Management, 2024; Innovator Diversity Pilots Initiative, 2024.

3. Taste Before Production: The Role of Judgment in Entrepreneurial Idea Generation (with A. Chatterji, S. Hasan, and R. Larrick) Working paper.

#### Work in Progress

1. When Does Information Lead to Action?: Evidence from Two Experiments on STEM Skill Acquisition (with M. Faber and S. Hasan) Work in progress.

#### Other publications

- 1. The Future of Employment and New Professional Competencies: The Business Perspective (with M.L. Blazquez and J. Canals) *IESE Publishing (2019)*
- 2. The Professional Competences of the Future: A Diagnosis and An Action Plan to Promote Youth Employment After Covid-19 (with M.L. Blazquez and J. Canals) *IESE Publishing (2020)*

Roger Masclans 2

### Other research activities

Summer 2024 Innovation Research Boot Camp, National Bureau of Economic Research

2020-present Referee—Manuscript reviewer for Management Science and Strategic Management Journal.

2018-20 RA for Prof. Jordi Canals, IESE Business School

## Case Studies

**2020** Ingka in 2021. Corporate Governance, Purpose and Transformation. IESE, SM-1698-E. (with J. Canals)

2020 Fluidra. IESE, SM-1697 (with J.Canals and J. Tàpies)

**2020** PromoFarma 2018. IESE, SM-1692 (with J. Canals)

2020 Amadeus: Boosting Long-Term Growth. IESE, SM-1691-E (with J. Canals)

## Courses Taught

University of Barcelona

2015-2020 Corporate Finance - Lecturer (BS Business Administration)

Pompeu Fabra University & TecnoCampus

2015-2017 Corporate Finance - Lecturer (MS Entrepreneurship & Innovation)

# Industry experience

**2015-2022** nowordlost (tech startup) - Co-Founder, CEO (2015-17)

2013-20 AMG Consulting (M&A, Strategy Boutique) - Partner

# Computational skills

Python, R, Stata, Java, Javascript, SQL, NoSQL, HTML, CSS

# Languages

English, Spanish, Catalan, French

Last updated: January 2025