



# APPLIED DATA SCIENCE PROGRAM: LEVERAGING AI FOR EFFECTIVE DECISION-MAKING

LEARN HOW TO BECOME A DATA-DRIVEN DECISION MAKER WITH THE  
12-WEEK LIVE VIRTUAL PROGRAM DELIVERED BY MIT FACULTY

Now Featuring ChatGPT and Generative AI Modules

USING A "LOW CODE" APPROACH

# ABOUT MIT PROFESSIONAL EDUCATION

A leader in engineering and technology education for 70 years, MIT Professional Education provides world-class learning opportunities for professionals who are looking to advance their careers, creatively address complex problems, and build a better future.

Our blend of traditional classroom instruction with leading online technology enables better learning outcomes, while promoting engagement and collaboration.

## MISSION

MIT Professional Education provides a gateway to renowned MIT research, knowledge and expertise for working professionals engaged in science and technology worldwide, through advanced education programs designed for them.

Central to MIT's vision, MIT Professional Education fulfills the mandate to connect practitioner-oriented education with industry, and to incorporate industry feedback and knowledge into MIT education and research.





## ABOUT THE PROGRAM

Data is being created at a rapid pace. It is estimated that more than 2 quintillion bytes of data have been created each day in the last two years. As organizations experience an overflow of data, they are sparing no effort to extract meaningful insights to make smarter business decisions. In order to help you unravel the true worth of data, MIT Professional Education offers Applied Data Science Program: Leveraging AI for Effective Decision-Making.

In this program that lasts for 12 weeks, you will be able to upgrade your data analytics skills by learning the theory and practical application of supervised and unsupervised learning, time-series analysis, neural networks, recommendation engines, regression, and computer vision, to name a few. Moreover, the program offers a focus on AI and ML-based projects and case studies, providing you with real-world applications and experiences in utilizing AI for data-driven decision-making.

Upon successful fulfillment of requirements, you will receive a Certificate of Completion from MIT Professional Education at the end of the program.

# PROGRAM BENEFITS

- ★ Learn from award-winning MIT faculty via live virtual sessions from the convenience of your home.
- ★ Fuel your career transition with 1-on-1 career sessions, resume and LinkedIn review, and an e-portfolio with multiple hands-on projects and a 3-week capstone project.
- ★ Receive a Certificate of Completion from MIT Professional Education.
- ★ Benefit from live mentorship from industry experts on the applications of concepts taught by faculty.
- ★ Earn 16.0 Continuing Education Units (CEUs) on successful completion of the program.



# PROGRAM STRUCTURE

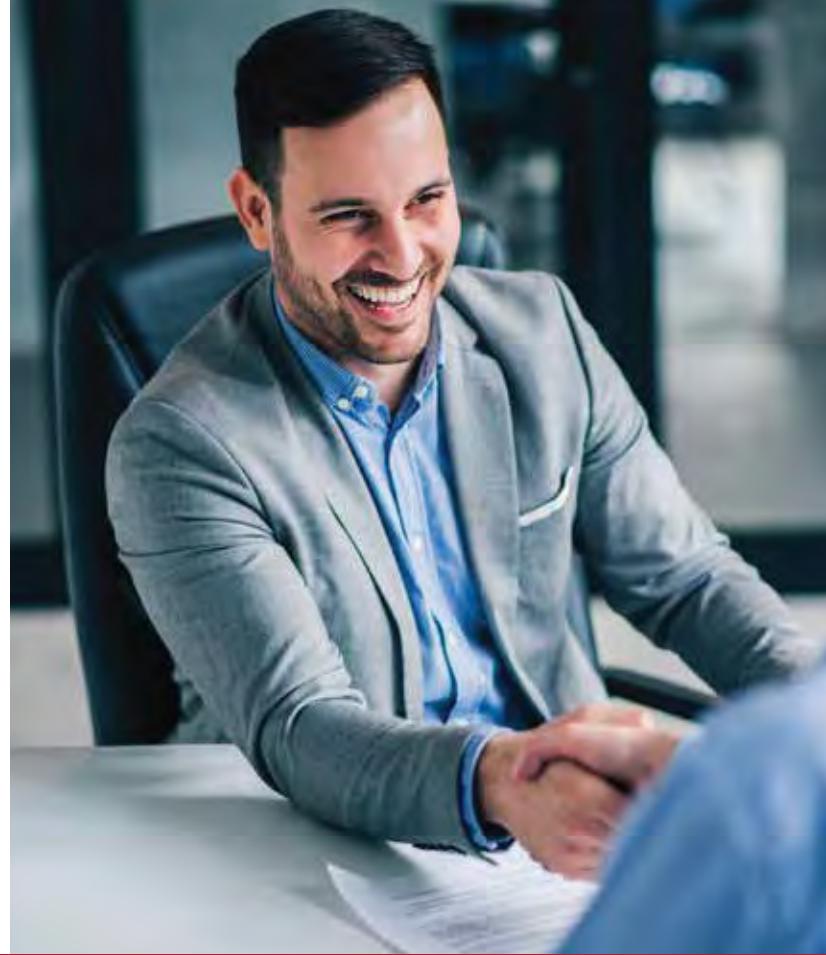
**This is a 12-week program**

- **2 weeks** Foundational courses on Python and Statistical Science.
- **6 weeks** Core curriculum including practical applications. Involves 58 hours of live virtual sessions by MIT faculty and industry experts, with hands-on practical applications and problem solving.
- **1 week** Project submissions.
- **3 weeks** Final, integrative capstone project.
- **Self-Paced** 2 modules on ChatGPT and Generative AI.

**Please note:** The live virtual sessions with MIT faculty will be held on Mondays, Wednesdays, and Fridays at 9:30 AM EST. Recordings of the live virtual sessions will be available, allowing you to review the sessions at your own convenience.

# WHO IS THIS PROGRAM FOR?

- Professionals who are interested in a career in Data Science and Machine Learning.
- Professionals interested in leading Data Science and Machine Learning initiatives at their companies.
- Entrepreneurs interested in innovation using Data Science and Machine Learning.



## AFTER THIS COURSE YOU WILL BE ABLE TO

- ★ Understand the intricacies of Data Science techniques and their applications to real-world problems.
- ★ Learn how various Machine Learning techniques can be used to solve complex problems and make data-driven business decisions.
- ★ Develop a strong understanding of how Python is used to apply Data Science.
- ★ Understand the theory behind recommendation systems and explore their applications to multiple industries and business contexts.
- ★ Explore the realms of Machine Learning, Deep Learning, and Neural Networks, and how they can be applied to areas like Computer Vision.
- ★ Build an industry-ready portfolio of projects to demonstrate your ability to extract business insights from data.

# PROGRAM CURRICULUM

**The program is 12 weeks long:**

**2 weeks** for foundations

**6 weeks** of core curriculum, including practical applications

**1 week** for project submissions

**3 weeks** for a final, integrative capstone project

**2 self-paced modules** on ChatGPT and Generative AI

## Module 1

**Week 1 & 2**

### Foundations - Python and Statistics

- Python Foundations - Libraries: Pandas, NumPy, Arrays and Matrix handling, Visualization, Exploratory Data Analysis (EDA)
- Statistics Foundations: Basic/Descriptive Statistics, Distributions (Binomial, Poisson, etc.), Bayes, Inferential Statistics

## Module 2

**Week 3**

### Data Analysis & Visualization

- Exploratory Data Analysis, Visualization (PCA and t-SNE) for visualization and batch correction
- Introduction to Unsupervised Learning: Clustering includes - Hierarchical, K-Means, DBSCAN, Gaussian Mixture
- Networks: Examples (data as network versus network to represent dependence among variables), determine important nodes and edges in a network, clustering in a network

## Module 3

**Week 4**

### Machine Learning

- Introduction to Supervised Learning -Regression
- Model Evaluation- Cross Validation and Bootstrapping
- Introduction to Supervised Learning- Classification

## Learning Break

Week 5

## Module 4

Week 6

### Practical Data Science

- Decision Trees
- Random Forest
- Time Series (Introduction)

## Module 5

Week 7

### Deep Learning

- Intro to Neural Networks
- Convolutional Neural Networks
- Transformers

## Module 6

Week 8

### Recommendation Systems

- Intro to Recommendation Systems
- Matrix
- Tensor, NN for Recommendation Systems

## Learning Break

Week 9

- Time for participants to finish and submit their projects

## Module 7

Week 10-12

### Capstone Project

- Week 10:  
Milestone Submission
- Week 11:  
Final Submission
- Week 12:  
Synthesis + Presentation

## Self-Paced Modules with an Optional Masterclass

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### Introduction to Generative AI

- Overview of ChatGPT and OpenAI
- Implications for Work, Business and Education
- Prompt Engineering for Fine-Tuning Outputs

### ChatGPT: The Development Stack

- Mathematical Fundamentals for Generative AI
- Transformer Models: Generative AI for Natural Language
- Hands-On ChatGPT Prototype Creation

### Great Learning Hackathon (Optional)

Week 13-14

Hackathons allow you to collaborate with a variety of working professionals and learn from each other's achievements and failures. During the 3-day hackathon, you will be working as a team to code a data science-backed solution to a problem statement with an aim to maximize its on a certain evaluation metric

#### Benefits:

- Get the chance to work as a part of a team
- Gain access to a live leaderboard to view your ranking
- Display your problem-solving capabilities
- Earn a certificate of achievement from Great Learning

### Sample Hands-on Projects

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### Healthcare

#### Malaria Detection

Detect whether Red Blood Cells (RBCs) are infected with malaria using Image Classification Techniques

#### Concepts Used:

Image Classification,  
Convolutional Neural Networks

### Real Estate

#### AI-Powered Boston House Price Prediction

Predicting house prices in the Boston metropolitan area based on features of the property and its locality using Regression techniques

#### Concepts Used:

Linear Regression, Logistic Regression,  
and K-Nearest Neighbors



## Marketing

### Predicting Potential Customers

Identifying leads who are more likely to convert to paid customers based on their attributes and interaction details

#### Concepts Used:

Decision Trees and Random Forests

## Retail

### Amazon AI Product Recommendation System

Recommending the best Amazon products available to users based on past rating data using AI-driven recommendation techniques

#### Concepts Used:

Rank-Based, Similarity-Based, Matrix Factorization-Based, and Content-Based Recommendation Systems

## Examples of Capstone Projects



## BFSI

### Loan Default Prediction

Build a classification model to predict clients who are likely to default on their loans. Give recommendations to the bank on important features to consider while approving a loan.

#### Concepts Used:

Logistic Regression, Decision Trees, Random Forests, and Ensemble Methods

## Research

### Facial Emotion Detection

Use Deep Learning and AI techniques to create a Computer Vision model that can accurately detect facial emotions. The model should be able to perform multi-class classification on images of facial expressions and categorize them according to the associated emotion.

#### Concepts Used:

Artificial Neural Networks, Convolution Neural Networks, Computer Vision, Transfer Learning, and CNN Regularization

# PROGRAM FACULTY



## **Devavrat Shah**

Director, Statistics and Data Science Center (SDSC) at MIT  
Professor, Electrical Engineering & Computer Science (EECS)  
at MIT, PhD (Stanford University)



## **Munther Dahleh**

Director, MIT Institute for Data, Systems and Society (IDSS)  
William A. Coolidge Professor, Electrical Engineering &  
Computer Science (EECS) at MIT, PhD (Rice University)



## **Caroline Uhler**

Henry L. & Grace Doherty Associate Professor, Institute for Data,  
Systems and Society (IDSS) and Dept. of Electrical Engineering  
& Computer Science (EECS) at MIT, PhD (UC Berkeley)



## **John N. Tsitsiklis**

Clarence J Lebel Professor, Dept. of Electrical Engineering & Computer  
Science (EECS) at MIT, Professor, Laboratory for Information and Decision  
Systems (LIDS) at MIT, PhD (MIT)



## **Stefanie Jegelka**

X-Consortium Career Development Associate Professor, Electrical  
Engineering & Computer Science (EECS) at MIT, Member, Computer  
Science & Artificial Intelligence Labo

*Program faculty are subject to change.*

# PROGRAM MENTORS

The program coaches you to work on hands-on industry relevant projects by Data Science and Machine Learning experts via live and personalized mentored learning sessions to give you a practical understanding of core concepts.

**Bradford Tuckfield**

Founder and Data Science Consultant, Kmbara

**Animesh Gupta**

Data Scientist, WestJet

**Selcuk Baran**

Research Science Manager, Amazon Web Services

**Omar Attia**

Senior Machine Learning Engineer, Apple

**Matt Nickens**

Manager, Partnership Science, Meta

**Fahad Akbar**

Co-Founder & Core Contributor, PyCaret

**Udit Mehrotra**

Senior Data Scientist, Dell Technologies

**Shannon Schlueter**

Co-Founder, CTO and Data Scientist, Calido

**Tara Ann Thomas**

Senior Analyst Data Scientist, Johnson & Johnson Vision

**Lee Tanenbaum**

Global Director of Data Science and Analytics, Anheuser-Busch InBev

**Kalle Bylin**

Data Engineer - Business Planning, IKEA

**Vaibhav Verdhan**

Analytics Leader, Global Advanced Analytics, AstraZeneca

**Mustafa Shaikh**

Senior Data Scientist, Walmart Canada

**Andrew Marlatt**

Data Scientist - Revenue Expansion, Shopify

**Marco De Virgilis**

Senior Actuarial Data Scientist, Allstate

**Nikhar Shah**

Senior Data Scientist, Nestlé

**Rohit Dixit**

Senior Data Scientist, Siemens Healthineers

**Nitin Ranjan Sharma**

Data Scientist, Novartis

# PROGRAM MANAGER YOUR PERSONAL GUIDE

Your Program Manager will assist you through the journey to ensure you achieve your learning objectives. They will act as your sole point of contact during the program, supporting you and ensuring that you receive appropriate and timely assistance from the ecosystem. Along with monitoring your progress, they will be there to give you the necessary encouragement to ensure your success.

# LEARNER TESTIMONIALS

Here's what some of our learners have to say about their program experience:

*"The platform used to deliver the program was highly organized. World-class professors taught the program and the mentors' level of engagement was astonishing. I have never had the same experience with other platforms. Thank you for your hard work and great support!"*



**KHASHAYAR EBRAHIMI, Ph.D**  
Senior Engineer, Solver and Developer  
Gamma Technologies, LLC (US)

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*"As a busy professional, I am incredibly thankful for the flexibility this program offered without diminishing the experience of hands-on learning. My program manager was incredibly responsive, empathetic and professional. I enjoyed this program very much and would recommend it to anyone interested in learning these skills."*



**TANYA JOHNSON**  
Customer Engineering Manager  
Google (US)

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*"The program was a wonderful hands-on learning experience. The lecturers and mentors are top-notch, and the pace was intense but very engaging! The learning format and applications of concepts allow you to apply them across case studies and projects. The program support team was extremely helpful and requests were resolved quickly".*



**BASIL BALUTA**  
CEO and CTO  
Plexina Inc. (Canada)

# LEARNER TESTIMONIALS

Here's what some of our learners have to say about their program experience:

*"The content and delivery by MIT professors was consistently high-quality and engaging. The program faculty and mentors were knowledgeable and the staff was collaborative, helpful, and enthusiastic throughout the journey. Thank you so much for this whole experience!"*



**SABINA SUJECKA**

AI Interaction and Product Designer  
Orange Labs R&D (USA)

*"I want to thank the mentors, MIT professors, teaching assistants, and everyone who made the Applied Data Science Program run smoothly. I really learned a lot from the program and I feel much more confident in exploring data and machine learning. The mentors did an excellent job providing context for topics and going through examples."*



**MATTHEW WOLF**

Former Postdoctoral Fellow  
University of Guelph (Canada)

*"I believe this program is one of the best Data Science programs out there. It is aptly designed in terms of duration as well as material and depth covered. It offers a great opportunity to attend live lectures and learn from some of the best faculty members in the world."*



**ABHISHEK M.**

Principal Data Scientist  
Nielsen (US)

*"The program structure is laid out perfectly with working professionals in mind. The delivery mechanism is tuned to 21st century education. MIT professors provide great context and breadth about the topics covered. The weekend sessions with Great Learning mentors provide real, applicable industry skills that are directly translatable to the workforce."*



**ARMAN SEUYLEMEZIAN**

Research Scientist  
Jet Propulsion Laboratory (USA)

# CERTIFICATE OF COMPLETION



The image is for illustrative purposes only. The actual certificate may be subject to change at the discretion of MIT Professional Education.

## APPLICATION PROCESS

### STEP-1

#### Application Form

Register by completing the online application form.

### STEP-2

#### Application Screening

Your application will be reviewed to determine if it is a fit with the program.

### STEP-3

#### Join the Program

If selected, you will receive an offer for the upcoming cohort. Secure your seat by paying the fee.

## APPLICATION & FEE DETAILS

Program Duration:  
**12 weeks**

Prerequisites:  
**Exposure to Computer Programming and a High School-Level Knowledge of Statistics and Mathematics**

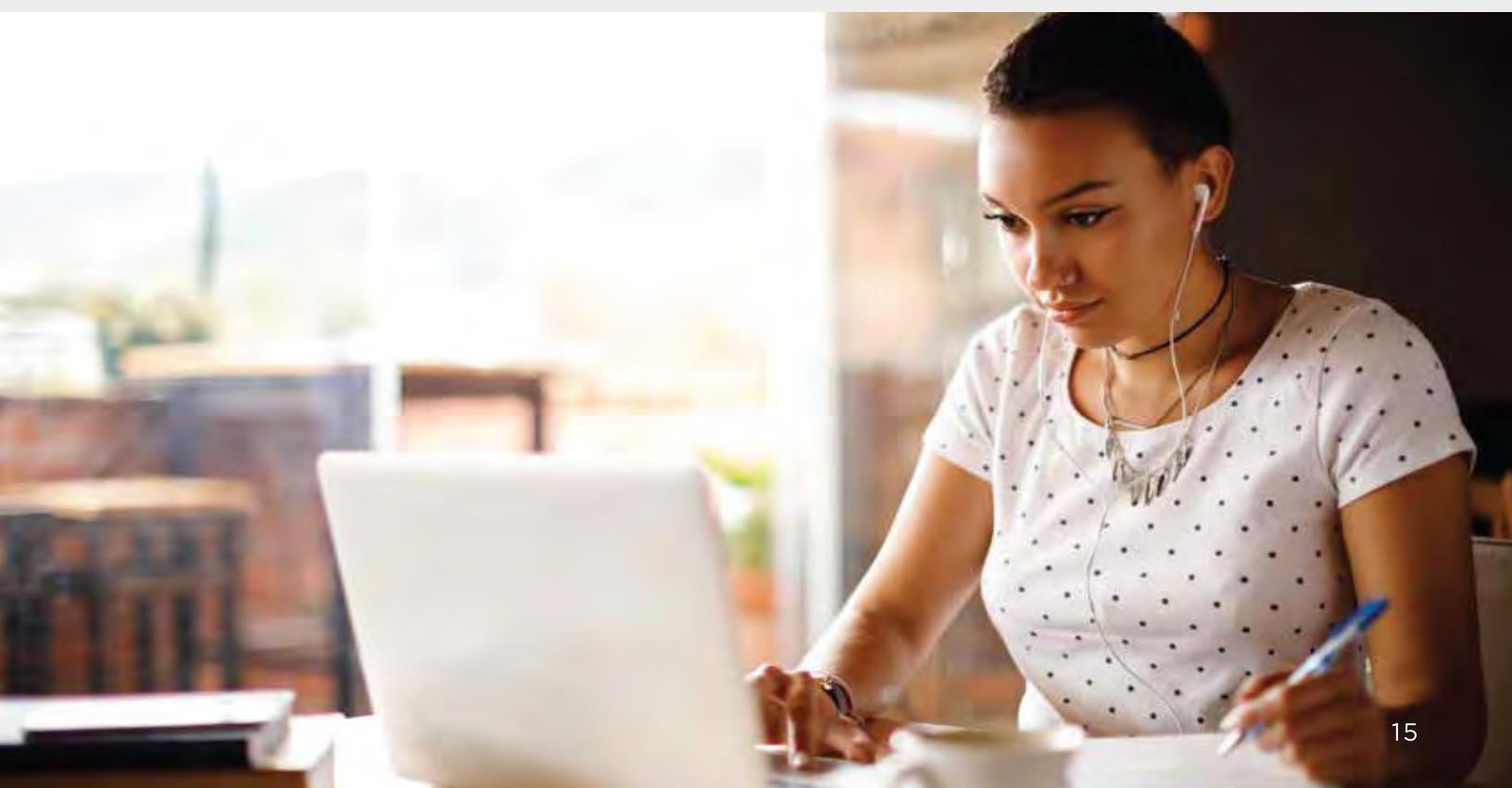
Fees:  
**USD 3900**

Program Completion Criteria:  
**Learners should score at least 60% in each course, including the Elective and Capstone Project.**

MIT Professional Education's Applied Data Science Program: Leveraging AI for Effective Decision-Making, with curriculum developed and taught by MIT faculty, is delivered in collaboration with Great Learning.



Great Learning is a leading global ed-tech company for professional and higher education. It offers comprehensive, industry-relevant programs across various cutting-edge Technology, Data, and Business domains. These programs are developed in collaboration with the world's foremost academic institutions such as MIT Professional Education, Wharton Online, The University of Texas at Austin, Northwestern School of Professional Studies, Deakin University, Great Lakes Institute of Management, and more. They are constantly reimagined and revamped to address the dynamic needs of the industry. Offered in blended, classroom and purely online modes, these programs are delivered with the help of expert mentors and highly qualified faculty. Great Learning is on a mission to enable transformative learning and career success in the digital economy and has impacted 11 million+ learners from over 170 countries.



# READY TO BECOME A DATA-DRIVEN DECISION MAKER?

**APPLY NOW**

Contact Great Learning for more information about  
MIT Professional Education's Applied Data Science  
Program: Leveraging AI for Effective Decision-Making



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