RFSUMF

Oceanside, CA

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San Luis Obispo, CA

QXEBXIEW

Increasing responsibility in consumer brand management, marketing, operational-logistics, sales, and product development roles within manufacturing. wholesale and retail organizations. This includes work as a key contributor in the development and refinement of brand identity to improve overall market penetration with a focus on the value proposition for customers. Extensive experience marketing and promoting the value proposition of niche products in both existing and developing markets with a focus on clear understanding of market analytics, dynamics and the need for collaborative development between product marketing, sales, and development forces.

Strong work ethic; enjoys applying analytic, organizational, and communication skills to contribute as a team member. Actively searching for a position within an organization where I can continue to learn and challenge my skills. Seeking increasing responsibility in consumer brand management, marketing, and product development.

PROFESSIONAL PROFICIENCIES

Consumer Product Dev Branding Strategies Front End Web Dev Viral Media Parallax

Business development Full Stack Web Dev User Interaction Client Relations SEO

E-commerce Platform Brand Management Goal Structuring User Experience SEM

PROFESSIONAL SUMMARY

With a decade of experience in the field of branding, marketing & web development; I have had the opportunity to be a key contributor in the development and refinement of brand identity and improving overall market saturation. Extensive experience marketing and promoting the value proposition of niche products in both existing and developing markets with a linear focus and clear understanding of market analytics, dynamics and the need for collaborative development between product marketing, sales, and development forces.

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RFSUMF

2009 Independent Consultant

Current Consultant | Marketer | Branding Expert | E-Commerce | Developer | B2B | B2C | Front End Web Developer

As a consultant who has had the opportunity to work with a vastly diverse clientele, I have been fortunate to provide meaningful results in the areas of marketing, branding, and digital user experience, at all levels from start-ups to Enterprise and publicly traded companies. With a clear understanding of market analytics, dynamics and the need for collaboration between product marketing, sales and development teams I strive to bring unique, clear and attainable objectives to those I work with and for.

User Experience
Branding Strategies
B2C Development
Brand Identity
Marketing

AdWords Cultivation Client Relations Front End Dev Go To Market Branding User Interaction
Business Development
B2B Development
LinkedIn Mentor
Rebranding

2004 United States Coast Guard

2008 FIREMAN | Fisheries | Law Enforcement | Logistics | Deployment

During my tenure in the United States coast Guard, I had the opportunity to serve in many roles ranging from the standard duties and responsibilities of a Fireman, to standing watch for the crew, structuring intense and robust logistic lifesaving missions and ensuring our crew was safe and able to function at full capacity at all times. This was not an individual effort but an overall and ongoing team evolution.

USCG AWARDS

-Presidential Unit Citation

-National Defense Service Medal -Commandant letter of commendation -Pistol Marksman Commendation -Meritorious Team Commination -Coast Guard Sea Service Ribbon -Coast Guard Good Conduct Medal -Honorable Early Retirement 8 8 8 E

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RESUME

EDUCATION

2018 University of California San Diego

2019 Full Stack Web Development | Full Stack | Front End | Back End

Comprehensive Full Stack Web & Computer Sciences with a strict focus on JavaScript based front and back end web development.

Full Stack Dev Front End Dev Back End Dev Webpack Heroku Mongo DB Express.js JavaScript MySQL React Firebase Bcrypt AJAX NPM jQuery Babel UI/UX API AWS

2008 Golden West College

2009 Graphic Design & Business Development

Extensive reach into the vast functionality of the Adobe creative suite tools and functions. Ranging from Web development to Graphic design and Graphic animations. Long standing research and analysis of existing business models and the functionality of their components.

Adobe Creative Suites
Business Objectives
Market Research
Client relations
Finance

Var. Business models
Branding Strategies
Dreamweaver
Marketing
InDesign

Business development Profit & Loss Analysis Photoshop Branding Illustrator 3 8 8 B

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RESUME

AFFILIATIONS

United States Coast Guard UCSD Alumni USA Cycling World Org of Website Developers Wounded Warrior Project Ride For Reading

SOFTWARE | LANGUAGES | SERVER

Microsoft-Office InDesign MySQL HTML5 Access React Yarn JSX Adobe CC Terminal Outlook Babel Excel CSS3 Ajax XD Google-Suites Photoshop Javascript Webpack Firebase Mongo Word Git

Amazon-Web-Services
PowerPoint
Illustrator
\$JQuery
Express
Flash
NPM

USER SYSTEMS

Linkled-In_Mentor Wordpress.org Big Commerce Mailchimp Facebook J2 Store Shopify Constant Contact Wordpress.com Squarespace Instagram Magento Tawk.to PayPal 123Formbuilder Smartetailing Google Suite SquareUp LinkedIn Joomla Wix