

PERSONALITY

Prominent Traits

- Highly **analytical**
- Extremely thorough, **organized** and **systematic**
- Love excavating and doing **research**
- Prefer privacy & generally **reserved**
- **Process & detail oriented**
- Value **information, logic and accuracy**
- Good at **micro-management**
- **Methodical** and love to follow a protocol
- Highly **punctual**

Sub Traits

- **Fast paced** and act spontaneously
- **Light up the environment** with positive energy and are the life of the party
- **Enjoy freedom** from too many rules or regulations and gravitate towards a friendly and fun environment.
- **Live in today**
- Love to be with nature
- **Good communicator** and love human interaction; also known to be social butterflies
- Great **encourager and motivator** and see the best in everyone
- Love to be in limelight and **work for recognition** than money

STRENGTHS (OPPORTUNITIES)

Prominent Traits

- **Excellent problem solver** due to high analytical skills
- **Keen observer** and good at identifying faults
- Yearn for **perfection**
- Focus on **accuracy, quality and precision** and have the ability to control the work
- Take the **minutest details** into consideration while at work
- **Critical thinkers**, having a rational approach
- **Good management** skills

Sub Traits

- **Energetic** and bring a sense of fun when working in team
- Natural **creative problem solver** and can think outside of the box
- Keep the environment positive with enthusiasm and **sense of humor**, which is liked by people
- Highly **passionate** about things that hold interest
- Possess **unlimited potential**
- Can encash the relationship
- Possess very **good convincing skills** and **can influence** others easily

WEAKNESS (AREAS OF IMPROVEMENT)

Prominent Traits

- May seem to be confused due to a **dual thought process**
- Being bound by research may **take a longer time to make a decision**
- Considers even the minutest details which may result in losing on an opportunity
- Due to fault finding attitude, may be considered **overly critical** by others
- May seem to be **fussy** and find difficulty in adapting with imperfection
- Very **sensitive and conscious with words**
- May **overthink** and worry too much
- May not understand others situation and **lose the big picture**
- Doing the job right, rather than doing the right job

Sub Traits

- Likely to **lose concentration** when too many details are present
- May overlook important information and facts
- **Needs pushing** to do things on priority
- May tend to be overly talkative and lack time management
- Miss out on **micro detailing** and need help in organizing & planning
- Tend to be **impulsive** in decision making
- Lack of management
- Think from the heart
- Unable to foresee
- Can be influenced easily

COMMUNICATION

Prominent Traits

- Self-contained and indirect
- Precise
- Slow and systematic
- Critical
- Intuitive
- Needs validation for every statement
- Understands through facts, figures, data
- Participate in serious and deep conversations

Sub Traits

- Open & direct
- High spirited
- Persuasive
- Optimistic
- Loves to talk
- Outgoing
- Excitable

BEST SUITED ROLES

Prominent Traits

- Rule setters
- Very good critics

Sub Traits

- **Attention seekers** – Tend to exhibit extreme behavior and are all about standing out
- **Influencers and persuasive** – Tend to be trusting and optimistic and can get people on own side very quickly

ENVIRONMENT

Prominent Traits

- Organized
- Formal
- Conservative
- Orderly and structured

Sub Traits

- Stimulating
- Friendly
- Personal and stylish
- Unorganized or cluttered

MOTIVATING FACTOR

Prominent Traits

- Task
- Process
- Accuracy
- Credibility

Sub Traits

- Interacting with people
- Recognition
- Ideas
- Compliments

DECISION MAKING

Prominent Traits

- Dependent on facts and data

Sub Traits

- Impulsive

RISK TAKING

Prominent Traits

- Calculated risk takers

Sub Traits

- High risk takers

CONFLICT MANAGEMENT

Prominent Traits

- Avoid and withdraw from confrontation
- Resolve conflicts using justice and logic

Sub Traits

- Use expressions and feelings
- May be rebellious and would not submit easily



FEARS

Prominent Traits

- Criticism of work
- Embarrassment
- Out of control emotions

Sub Traits

- Social rejection
- Disapproval
- Loss of influence or prestige

CANNOT HANDLE

Prominent Traits

- Surprises
- Unpredictability

Sub Traits

- Boredom
- Routine