

Rohan Alom

I am a dynamic professional with expertise in Data Analysis, team and customer management and strategic development. Possessing strong problem-solving and critical thinking abilities, I excel at driving innovation to achieve measurable results.



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📄 rohanalom.github.io/

WORK EXPERIENCE

Inside Sales Associate

BYJUS

06/2023 - 10/2023

Guwahati

Job Role

- Initiated conversations with potential clients.
- Convincingly presented the advantages of our services.
- Aimed to convert leads into clients.
- Finalized agreements to schedule sessions.
- Addressed clients' concerns.
- Generated a revenue of 6 lakhs within 3 months.

Business Development Manager

AI OLEE TECH LIMITED

10/2023 - 03/2024

Barpeta, Assam

Job Role

- Led a team in reaching out to potential clients and closing deals.
- Handled customer queries and ensured their satisfaction.
- Managed the startup's social media presence.
- Ran marketing campaigns to attract new clients.
- Made reports based on performance indexes and business metrics.

NOMC Executive

Kimbal Technologies

03/2023 - 04/2023

Guwahati

Achievements/Tasks

- Monitoring Smart Meters
- Master Data Management
- HES Commands
- Data Cleaning and Analysis

EDUCATION

B.Tech in Computer Science Engineering

Dibrugarh University

08/2018 - 06/2022

70.8%

Higher Secondary

Sai Vikash Jr College

04/2015 - 03/2017

66.6%

High School

Chapar Academy E.M High School

2015

84.33%

SKILLS

Leadership	Strong Communication Skills
Team Player	Training and Mentoring
SQL	Warm and cold calling
Data Analysis	Power Bi
Advanced Excel	Python, R, Java, C++
Data Visualisation	HES
MDMS	

PROJECTS AND PUBLICATION

ANALYSIS OF SEISMIC DATA USING PARTITION BASED CLUSTERING TECHNIQUES

- Published a paper in the 2022 IEEE GLOBAL CONFERENCE ON COMPUTING, POWER AND COMMUNICATION TECHNOLOGIES. The paper was based on comparative analysis of Seismic Data using Partition Based Clustering Techniques with respect to Cluster Validation Indices. ([Project link](#))

HR Data Analytics Dashboard Using Excel and Power BI

- This project focuses on HR data analytics, specifically analyzing employee attrition. The aim is to provide insights into employee turnover based on various factors such as education, age, role, salary, years at the company, and job satisfaction ratings. ([Github Link](#))

CERTIFICATION

IBM Data Analyst Professional Certificate (05/2024 - Present)

LANGUAGES

Englisjh Full Professional Proficiency	Hindi Full Professional Proficiency
Assamese Native or Bilingual Proficiency	Bengali Full Professional Proficiency

HOBBIES AND INTERESTS

Problem Solving

Sketching

Gaming

Football

Table Tennis