#### Motivation

- Purpose is to build a functional relationship (model) between dependent variable(s) and independent variable(s)
- Example
  - Business: What is the effect of price on sales? (Can be used to fix the selling price of an item)
  - Engineering: Can we infer difficult to measure properties of a product from other easily measured variables? (mechanical strength of a polymer from temperature, viscosity or other process variables) – also known as a soft sensor

## Regression - Basics

- One of the widely used statistical techniques
- Dependent variables also known as *Response* variable, Regressand, Predicted variable, output variable denoted as variable/s y
- Independent variable also known as *Predictor* variable, Regressor, Exploratory variable, input variable denoted as variable/s x

## Regression types

- Classification of Regression Analysis
  - Univariate vs Multivariate
    - *Univariate*: One dependent and one independent variable
    - *Multivariate*: Multiple independent and multiple dependent variables
  - Linear vs Nonlinear
    - Linear: Relationship is linear between dependent and independent variables
    - Nonlinear: Relationship is nonlinear between dependent and independent variables
  - Simple vs Multiple
    - Simple: One dependent and one independent variable (SISO)
    - Multiple: One dependent and many independent variables (MISO)



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## Regression analysis

• Is there a relationship between these variables?

• Is the relationship linear and how strong is the relationship?

How accurately can we estimate the relationship?

How good is the model for prediction purposes?

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## Regression methods

#### Linear regression methods

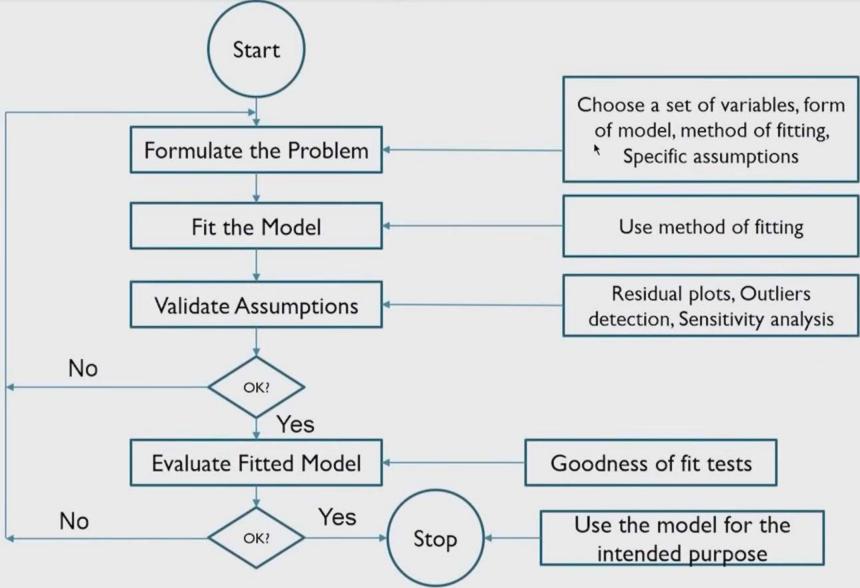
- Simple linear regression
- Multiple linear regression
- Ridge regression
- Principal component regression
- Lasso
- Partial least squares

#### Nonlinear regression methods

- Polynomial regression
- Spline regression
- Neural networks



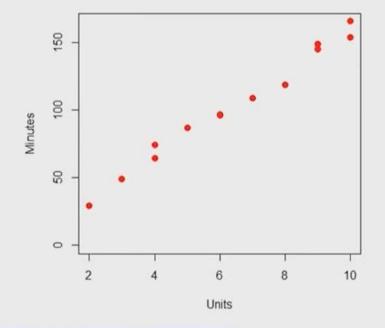
# Regression Process (Iterative)



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# **Ordinary Least Squares (OLS)**

- Fourteen observations obtained on time taken in minutes for service calls and number of units repaired
- Objective is to find relationship between these variables (useful for judging service agent performance)





### Ordinary Least Squares (OLS)

Linear model between  $y_i$  and  $x_i$ ,  $i = 1, ..., \eta$ 

$$y_i = \beta_0 + \beta_1 \, x_i + \epsilon_i$$

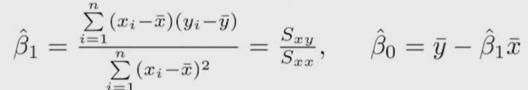
Error in only dependent variable and no error in independent variable:

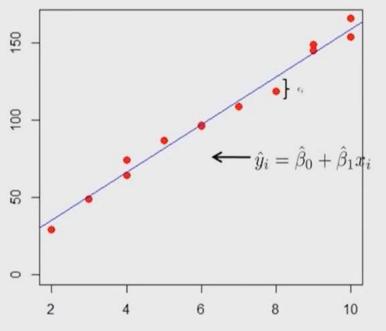
$$\epsilon_i = y_i - \beta_0 - \beta_1 \, x_i$$

The sum of squares of errors (SSE)

$$\sum_{i} \epsilon_i^2 = \sum_{i} (y_i - \beta_0 - \beta_1 x_i)^2$$







Units

## **OLS: Testing Goodness of Fit**

- □ Prediction using the regression equation:  $\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i$
- ☐ Coefficient of determination R² is a measure of variability in output variable explained by input variable

$$R^2 = 1 - \frac{\sum (y_i - \hat{y}_i)^2}{\sum (y_i - \bar{y})^2}$$
 Variability explained by  $\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i$  Total variability in y

- R<sup>2</sup> values: Between 0 and 1
  - ➤ Values close to 0 indicates poor fit
  - ➤ Values close to 1 indicates a good fit (However, should not be used as sole criterion to judge that a linear model is adequate)
- Adjusted  $\bar{R}^2$   $\bar{R}^2 = 1 \frac{\sum (y_i \hat{y}_i)^2 / (n p 1)}{\sum (y_i \bar{y})^2 / (n 1)}$

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#### **OLS:** Example using R

```
Call:
lm(formula = Minutes ~ Units)
Residuals:
   Min
            1Q Median
                                   Max
-9.2318 -3.3415 -0.7143 4.7769 7.8033
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
                         3.355
(Intercept)
              4.162
                                  1.24
                                          0.239
             15.509
                         0.505
                                 30.71 8.92e-13 ***
Units
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 5.392 on 12 degrees of freedom
Multiple R-squared: 0.9874, Adjusted R-squared: 0.9864
F-statistic: 943.2 on 1 and 12 DF, p-value: 8.916e-13
```

