DASHBOARD A

SALES QUANTITY

37.9K

DISCOUNT

\$1.6M

PROFIT

\$286.4K

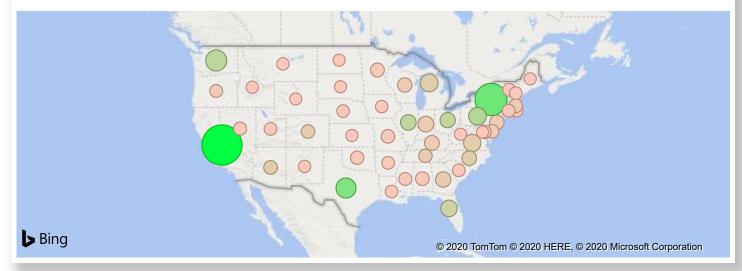
GROSS REVENUE

\$11.5M

NET REVENUE

\$9.9M

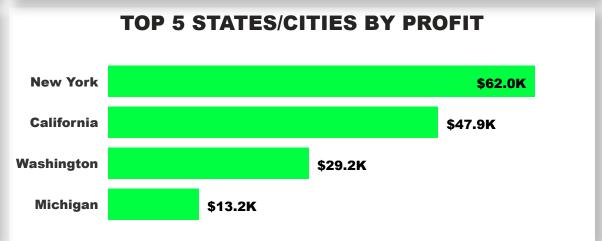
NET REVENUE BY STATE AND CITY



BOTTOM 5 STATES/CITIES BY PROFIT \$0.08K California (\$6.65K) (\$7.15K) Ohio Pennsylvania (\$17.45K) Texas

NET REVENUE BY CATEGORY & SUB-CATEGORY





DASHBOARD B

SALES QUANTITY

37.9K

DISCOUNT

\$1.6M

PROFIT

\$286.4K

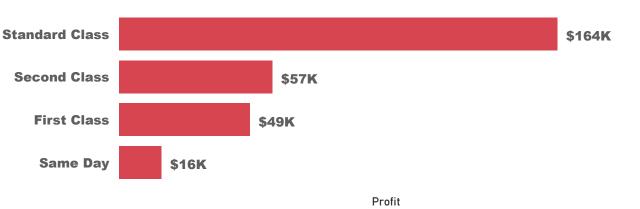
GROSS REVENUE

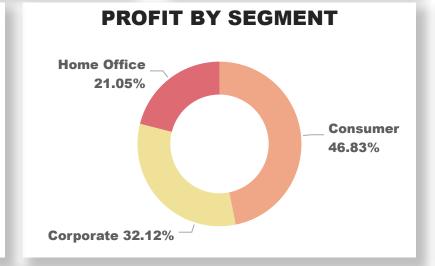
\$11.5M

NET REVENUE

\$9.9M



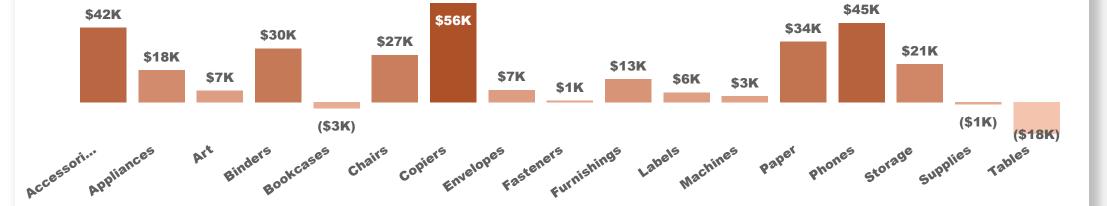




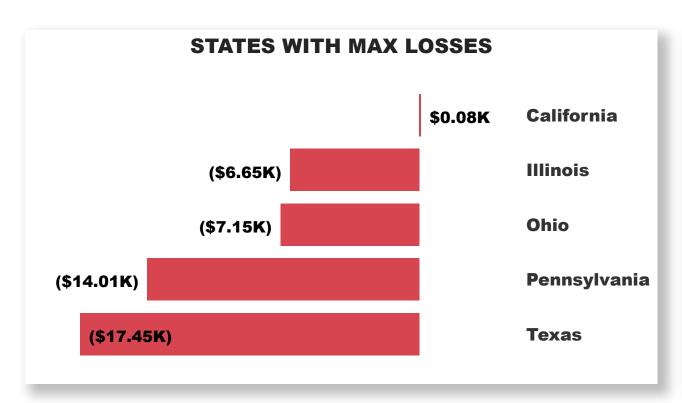
PROFIT BY REGION



PROFIT BY SUB-CATEGORY



CONCLUSION





LEAST PROFITABLE SHIP MODE IS "SAME DAY"



LEAST PROFITABLE REGION IS "CENTRAL"



LEAST PROFITABLE CATEGORY IS "FURNITURE"



LEAST PROFITABLE SEGMENT IS "HOME OFFICE (i)



LEAST PROFITABLE SUB-CATEGORIES ARE "SUPPLIES, BOOKCASES AND TABLES"



TABULAR VIEW

City	First State	First Region	Quantity	Discount	Net Revenue Profit	
New York City	New York	East	3417	\$95,485.9	\$11,67,991.8	\$62,037.0
Los Angeles	California	West	2879	\$1,07,620.2	\$7,65,589.1	\$30,440.8
Seattle	Washington	West	1590	\$40,549.5	\$5,57,065.7	\$29,156.1
San Francisco	California	West	1935	\$62,177.8	\$4,79,247.9	\$17,507.4
Detroit	Michigan	Central	441	\$1,511.2	\$2,68,904.1	\$13,181.8
Lafayette	Indiana	Central	104	\$0.0	\$1,12,252.5	\$10,018.4
Jackson	Michigan	Central	318	\$4,356.4	\$1,28,200.1	\$7,581.7
Atlanta	Georgia	South	156	\$0.0	\$86,799.8	\$6,993.7
Minneapolis	Minnesota	Central	80	\$0.0	\$81,864.2	\$6,824.6
San Diego	California	West	670	\$32,101.4	\$2,28,471.8	\$6,377.2
Springfield	Missouri	Central	649	\$16,806.8	\$2,17,998.5	\$6,200.7
Columbus	Georgia	Central	836	\$24,404.8	\$1,63,006.0	\$5,897.1
Newark	Delaware	East	362	\$10,289.3	\$1,04,580.9	\$5,793.8
Columbia	Maryland	Central	316	\$7,777.2	\$1,11,233.1	\$5,606.1
Richmond	Indiana	Central	336	\$0.0	\$89,760.9	\$5,567.2
Providence	Rhode Island	East	118	\$1,037.2	\$1,01,801.6	\$5,505.7
Henderson	Kentucky	South	198	\$2.3	\$99,770.1	\$4,911.9
Arlington	Texas	Central	259	\$9,567.8	\$1,08,438.3	\$4,169.7
Lakewood	California	East	204	\$4,108.6	\$1,04,896.9	\$3,234.0
Milwaukee	Wisconsin	Central	201	\$0.0	\$57,937.4	\$2,793.1
Yonkers	New York	East	57	\$2,767.3	\$46,511.4	\$2,767.8
ndianapolis	Indiana	Central	95	\$0.0	\$50,526.7	\$2,741.7
Roswell	Georgia	South	64	\$0.0	\$27,862.8	\$2,427.4
Lawrence	Indiana	Central	166	\$432.5	\$30,905.9	\$2,382.1
Midland	Michigan	Central	39	\$18.7	\$15,819.3	\$2,293.7
North Las Vegas	Nevada	West	58	\$3,491.0	\$30,181.8	\$2,247.7
Mobile	Alabama	South	52	\$0.0	\$35,512.4	\$2,175.8
Florence	Alabama	South	91	\$0.0	\$58,628.1	\$2,169.0
Long Beach	California	East	256	\$8,104.8	\$64,794.5	\$2,108.9
Sacramento	California	West	36	\$6,670.5	\$28,204.3	\$2,069.7
Virginia Beach	Virginia	South	62	\$0.0	\$31,295.9	\$2,024.9
Wilmington	Delaware	East	157	\$1,251.0	\$37,350.4	\$1,947.7
Total	Alabama	Central	37873	\$15,93,878.1	\$98,94,183.9	\$2,86,397.0

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