

Project Report

Sample Insights

- Women are more likely to buy compared to men (~65%)
- Maharashtra, Karnataka, and Uttar Pradesh are the top 3 states (~35%)
- Adult age group (30-49 yrs) is max contributing (~50%)
- Amazon, Flipkart, and Myntra channels are max contributing (~80%)

Final Conclusion to improve Vrinda store sales:

- Target women customers of age group (30-49 yrs) living in Maharashtra, Karnataka, and Uttar Pradesh by showing ads/offers/coupons available on Amazon, Flipkart, and Myntra.