

### Sales/ CRM

- 1) Sales Enquiry
- 2) Quotation
- 3) Re-Quotation
- 4) Finalization of Sales Order
- 5) Sales Order
- 6) Complaint
- 7) Resolution

### Production Department

- 1) Item Master
- 2) Machine Master
- 3) Operation Master
- 4) Process Sheet
- 5) BOM
- 6) Enquiry
- 7) Quotation
- 8) Sale Order
- 9) Monthly Planning
- 10) Daily Planning
- 11) Store Issue
- 12) Hourly Production
- 11) Quality Check
- 12) Post Inspection

### Accounts Department

#### HR Department

- 1) Payroll Module
- 2) Biometric Entry of Workers as per daily planning

OT+Leave+  
Absent

#### Purchase Modules

- 1) Master BOM as per Monthly Production Planning
- 2) Purchase Enquiry Distribution
- 3) Supplier Quotation
- 4) Comparison for Admin
- 5) Counter Offer
- 6) Quantity Allocation
- 7) Distribute Purchase Order
- 8) Delivery Schedule as per BOM - Monthly Prod Plan
- 9) Invoices Entry & PO Status
- 10) Prices as per PO, T&C as per PO
- 11) Payment Detail
- 12) Inspection after material inward

