Rohil Sheth

rohil@seas.upenn.edu | (732) 956-7549 | rohilsheth.com

Education

University of Pennsylvania, School of Engineering and Applied Science

Philadelphia, PA

• BSE in Systems Engineering (Data Science/AI Concentration)

GPA: 4.0/4.0

Selected Coursework: Programming Languages and Techniques, Microeconomics, Big Data Analytics, Data and Analysis in Marketing Decisions, Scaling Technology Ventures, Probability, Managerial Economics

Clubs: 180 Degrees Consulting, Penn Aerospace Club (Rocket Team and Operations), Science Olympiad at University of Pennsylvania, Penn Raas, Penn Masala (Business), Wharton Investment Trading Group

South Brunswick High School

September 2015 - June 2019

SAT: 800 in Mathematics | 800 in Reading and Writing | 800 Math Level 2
 <u>Selected Clubs:</u> Science Olympiad (Captain), Cross Country, Track and Field, Swimming, School Senate, National Honor Society, Science Honor Society, Math Honor Society, Latin Honor Society

Experience

Rosenblatt Securities, Incoming Investment Banking Summer Analyst

May 2020 – Present

- Conducting financial analysis and company evaluation for FinTech firms in Investment Banking Division
- Supporting operations including capital raise (Series A-D), M&A advisory, and IPO for FinTech industry
- Providing background research and logistics for FinTech summit with 500+ participants and 15 CEO panelists

180 Degrees Consulting, Consultant

September 2019 - Present

- Analyzed financial/product data for channel distribution, pricing, marketing and market expansion guidance
- Provided business strategy consulting recommendations for social impact focused start-ups and non-profits
- Recommended a new product line and marketing strategy boosting sales 20% for \$5M+ venture-backed firm

Penn Masala, Analytics and Marketing

January 2020 - Present

- Supported advertising, content, and analytics for a global audience of millions of viewers worldwide
- Helped boost user engagement on Instagram, Facebook, and YouTube using R to analyze user trends

Likefolio, Data Analytics Intern

June 2019 – *September* 2019

- Developed a financial model and trading algorithm for cryptocurrencies using social media datasets in R
- Conducted modeling and trend research for major sectors and S&P 500-level companies

Environmental Commission of South Brunswick, Board Member

June 2018 - December 2019

- Supervised marketing, social exposure, and awareness for commission-led environmental community initiatives
- Led a township-approved policy to convert fleet of old municipal-owned vehicles to energy-efficient models
- Directly interfaced with mayor and township council biweekly to strategize new environmental policies

Research

New Jersey Governor's School of Engineering and Technology, Rutgers University

July 2018

- Designed and tested a commercial space station using Solidworks; work published in IEEE journal
- Studied aerodynamics, material science, modern physics, and robotics with significant associated lab experience
- Founded New Jersey Governor's School Alumni Association

Visualization Laboratory, Rutgers University

June 2017 - September 2017

- Created a simulation of grain flow and volcano growth of a scoria volcano using MATLAB under Dr. Karen Bemis
- Simulation presented at an international IAVCEI 2017 conference in Portland, Oregon

Community Initiatives

Founder of CS First South Brunswick, South Brunswick School District

October 2017 – Present

- Founded a cost-free CS education organization to serve over 80 elementary schoolers from disadvantaged backgrounds
- Developed computer science curriculum and managed operations/logistics with 3 teaching assistants
- Interfaced with principals and school administrators on a weekly basis to improve and enhance the program

Skills, Interests, and Awards

Skills: Java, Python, Matlab, OCaml, R, SQL, Pandas, Apache Spark, SciKit, TensorFlow, Financial Modeling Interests: Cryptocurrency, Formula One, Space Exploration, Trading, Venture Capital, Baking, Sauce Aficionado, Podcasts Awards: US Presidential Scholars Program - Finalist, National Merit Finalist, IACFNJ Scholarship Awardee