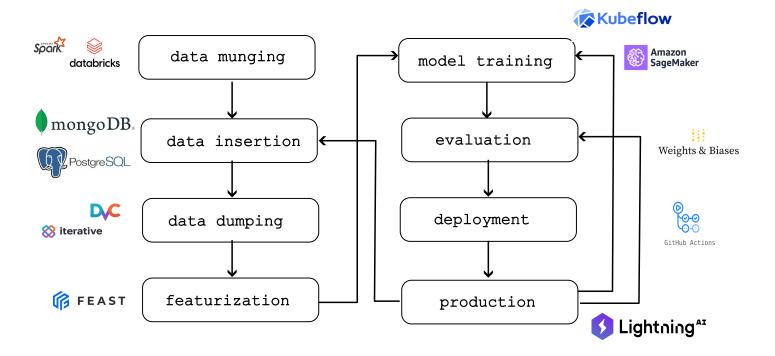
## SuperDuperDB

Superpower your database with Al

### Integrating AI and applying AI to data is a huge challenge

The Al lifecycle is highly complex, interdependent but fragmented.



### Current solutions don't enable efficient interoperability between data and models

- Data preparation and preprocessing causes huge overhead
- No intelligent information lookup on the fly by the model
- No handling of new data points (streaming)

#### Companies do not own their data and Al

#### **Companies want**

- 100% control over their infrastructure and deployments
- To avoid vendor lock-in by cloud and SaaS providers
- Transparency & auditability over what happens with their data

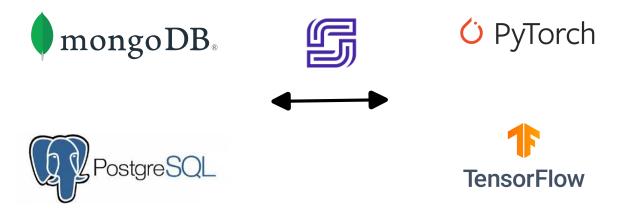
# Data and Al need to be fully united in order to maximize their value

### Introducing SuperDuperDB

The first fully fledged Al-database solution

### SuperDuperDB: Integrating AI directly into your database

Uniting best in class database and deep learning software



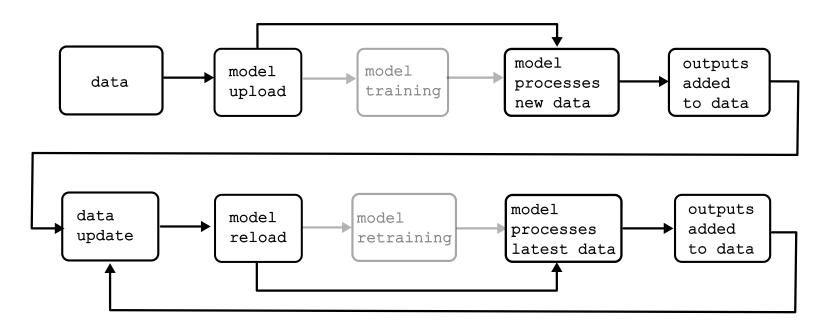
### A solution for data scientists designed by data scientists

#### SuperDuperDB allows full flexibility and maximal agility

- Train and develop arbitrary Al models without infrastructural overhead.
- Deploy live AI models to the database to give unprecedented data navigation and comprehension.

### SuperDuperDB is a unified environment for the entire Al-data workflow

Computation of new output happens directly on the data - outputs are stored directly with the input data



### Deploy a full stack Al service with a few lines of Python code

Example: e-Commerce semantic text-search, similar product recommendation, reverse image search

```
products.insert_many(product_list)
products.create_semantic_index(
    'shop_index',
    [{'name': 'text-searcher', 'object': text_model, 'key': 'query'},
         {'name': 'product-indexer', 'object': product_model, 'key': 'product'},
         {'name': 'street-image', 'object': image_model, 'key': 'image'}]
)
```

## SuperDuperDB minimizes overhead and revolutionizes Al capabilities

- Complex data preparation and preprocessing is no longer required
- Al models can perform entirely new operations by having access to all data
- Al can handle new incoming data and streaming

### SuperDuperDB will allow companies to fully own their Al and data stack

### The SuperDuperDB core codebase will be open sourced under Apache License 2.0

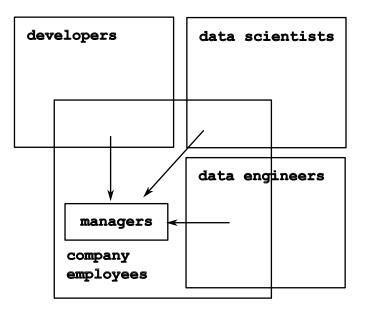
- Companies will be able to deploy their Al and models in a unified way in their own data centers.
- Their entire stack will be transparent and no longer locked in behind SaaS and cloud providers.

### SuperDuperDB enables a variety of well tested business models

- Tiered managed cloud service
- On premises solution with technical support
- Model repository (like "App Store")
- Consulting
- Certifications

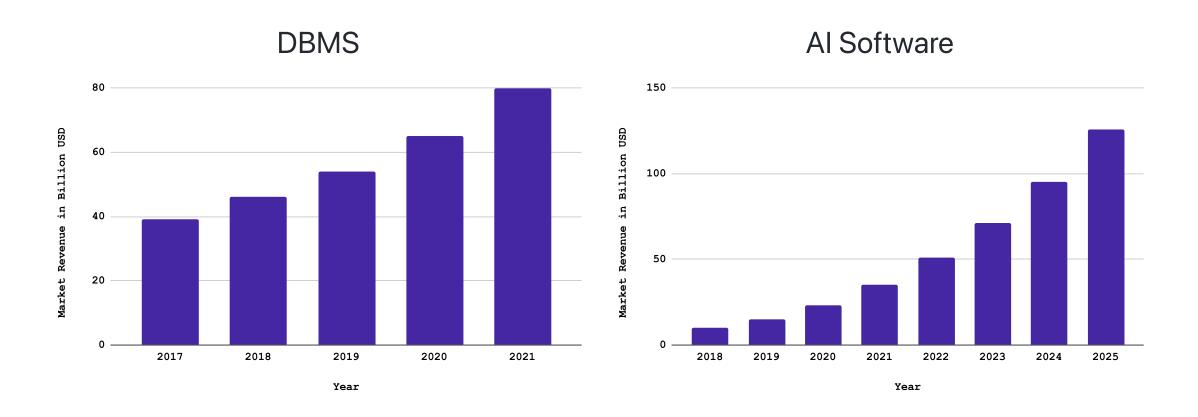
### Viral adoption in the developer community

Community interest and adoption drives corporate integrations



### We aim to make large in-roads into DBMS and managed Al

Both managed database and Al market are already huge and still growing fast

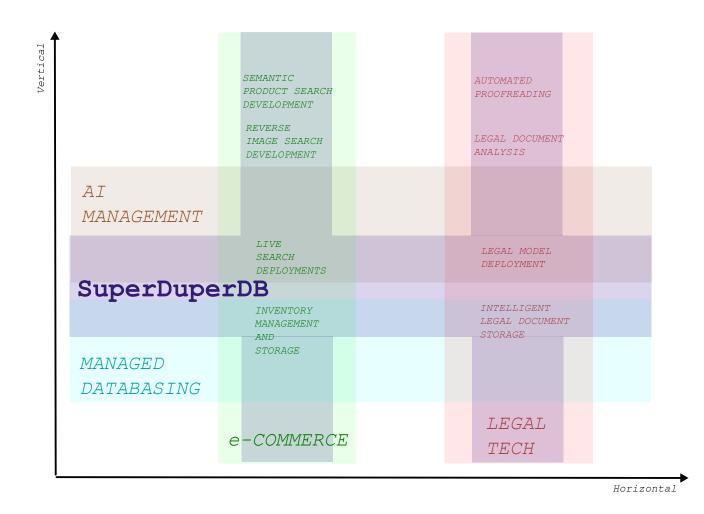


## Using SuperDuperDB we will be able to instantly spawn managed services wherever Al provides substantial value

#### For example

- Legal tech (e.g. advanced document analysis)
- e-Commerce (e.g. search, navigation, recommendation)
- Biomedical (e.g. semantic image segmentation)
- Cybersecurity (e.g. fraud detection)

### We will build and offer specialized functionalities for key verticals



### SuperDuperDB is already in full swing

#### **Progress**

- Working prototype v0.1 in Python
- Installable via Python pip
- Outstanding feedback from inner developer circle

## The founders have a proven combination of skill sets and remarkable joint track record



Duncan Blythe 🔗

Development, Al research



Timo Hagenow 🔗

Operations, marketing, sales

## SuperDuperDB draws on over a decade of experience in managed Al

#### Duncan Blythe A, MMathPhil, MSc, PhD

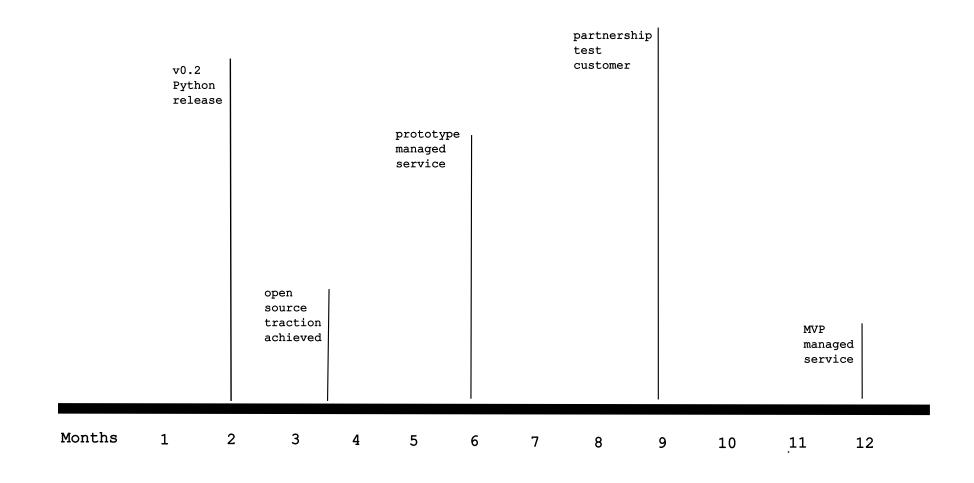
- Graduated first in class Oxford Mathematics 2007
- 1,000s citations on Al research, 10,000s of stars on GitHub open source
- Co-founded Al innovation lab lf1.io 2019
- Co-founded and exited alephsearch.com (bootstrapped) 2020 to attract.com with team of 2 for mid 7-figure (press release)
- Led Al integration and strategy at attraqt.com to exit 2022 (press release)

### SuperDuperDB will profit from experience in scaling businesses

### Timo Hagenow Ø, MBA

- Founded adtech company yieldlove.com (2013), exited (2017) to market leader stroeer.de and scaled annual revenue to over 50 million euro (press release)
- Co-founded Al innovation lab If1.io 2019
- Co-founded and exited alephsearch.com (bootstrapped) 2020 to attract.com with team of 2 for mid 7-figure (press release)
- Co-founded sheen-ai.com 2022

### Timeline: in the initial year we will develop and market-test a rock-solid MVP



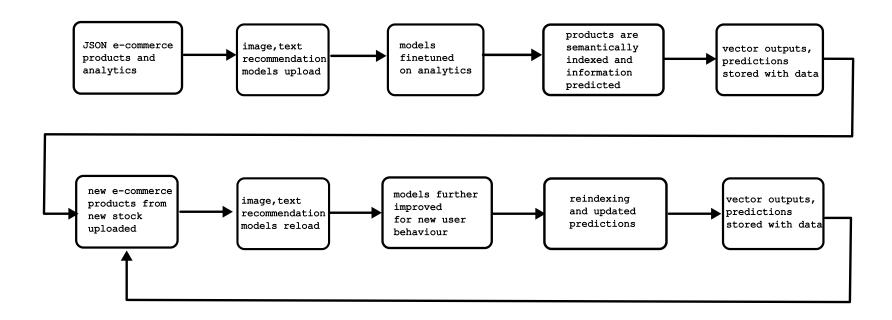
### The Ask: 1 year, 1.2 million €

#### The initial funding will go mainly towards development and research

Item	Count	Cost unit (€)	Cost (€)
Python developer	3	80,000	240,000
Cloud engineer	2	90,000	180,000
Research scientist	2	100,000	200,000
Frontend	1	80,000	80,000
Marketing	2	60,000	120,000
Management	2	100,000	200,000
Miscellaneous	1	200,000	200,000

### **Additional slides**

### Example: with SuperDuperDB instantly deploy a full-stack of e-Commerce Al



# Competition: MindsDB is the only apparent competitor in this space

### MindsDB's approach is nothing like SuperDuperDB and is not ready for fully fledged modern Al

MindsDB	SuperDuperDB
Predefined models only	Bring any model
Relational	Relational+Object
Inbuilt trainer	Arbitrary training
CPU only	multi-GPU
SQL query	Fully semantic search queries
Small data	Big data
Table data only	Full content: images, text, video

#### **Strategy: Open-core**

- Hosting on GitHub with project page and full documentation
- Use standard scaling strategies on GitHub to gain viral adoption
- Basis on most popular components, leads to high adoption:
  - PyTorch (used by openAl)
  - MongoDB (most popular document store)
- Core functionality open-source
- Bells and whistles not included

#### Strategy: Managed cloud hosted services

- Host fully managed and configurable SuperDuperDB deployments
  - AWS
  - GCloud
  - Azure
- Integration to existing hosted MongoD deployments possible

### Strategy: Managed onsite self-hosting

- Compiled binaries for easy self-hosting
- Support and consultation

### **Strategy: Marketplace**

- Marketplace of models and datasets
- Enable third-party sellers to revenue
- Enable friendly agreements with competition e.g. Hugging Face

### Strategy: Tune-ups and interfaces

- Open-core contains key-functionality
- Sell licenses for:
  - User interfaces
  - High-level work flows
  - Validation dashboards and management

### **Strategy: Professional services**

- Tiered support
- Certifications
- Coaching and on-site consulting

### **Strategy: Vertical expansion**

- Bespoke models for key use-cases
- In-house team of data-scientists and SuperDuperDB specialists build models
- Integration to hosted or non-hosted SuperDuperDB deployment
- Per-request or per-model pricing possible

#### Paradigmatic use-cases

- Reuters: news classification and aggregation with Al
- Crunchbase: company recommendation and understanding
- Zalando: full stack Al for semantic navigation and recommendation
- Wikipedia: tag extraction and summarization
- Deutsche Industrie Mittelstand: automated quality control using computer vision
- Cisco systems: anomaly prediction and early threat detection (edited)
- Biontech: drug candidate pre-screening and classification