

ROHIT AKOLE

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PROFESSIONAL SUMMARY

Data Scientist with 5+ years of experience delivering end-to-end machine learning solutions in **SaaS and product-driven environments** across operations, customer analytics, and NLP applications. Specialized in machine learning, deep learning, LLMs, predictive modeling, and data storytelling. Proven track record of improving forecast accuracy by **37%** and saving over **13 hours per client** in onboarding through automation and intelligent data pipelines.

TECHNICAL PROJECTS

S&P 500 Stock Analysis: Evaluating Risk & Return | [GitHub Link](#)

- Developed a portfolio optimization framework using Modern Portfolio Theory (MPT) across three S&P sectors, applying covariance matrices and expected returns for asset selection.
- Simulated 1,000+ portfolios via Monte Carlo methods, evaluated Sharpe ratios and applied integer programming for budget-constrained optimization.
- Visualized results using heatmaps and frontier plots with data from the Yahoo Finance API.

Lending Analysis: Predicting Loan Approval & Default Risk | [GitHub Link](#)

- Modeled loan approval and default risk using supervised learning on 50K+ applications, training and tuning 9 regression models (including Gradient Boosting, XGBoost).
- Improved prediction accuracy by 20%, reduced false positives by 15%, and cut model training time by 30%, increasing efficiency in loan decision workflows.

Insurance Fraud Detection Using Machine Learning | [GitHub Link](#)

- Built and tuned 10+ ML classification models (Random Forest, Logistic Regression, Decision Tree) on 150K+ insurance claims to identify fraud, improving precision to 92% and recall to 88%.
- Final model reducing false positives by 20% and increased fraud detection by 25%, driving projected savings of \$250K.

EXPERIENCE

Data Scientist Consultant (Capstone)

Stanley Black and Decker

December 2024 – May 2025

Hartford, CT

- Developed and deployed 3 **time series forecasting** models to forecast 12-month MTD warranty claims, **improving accuracy by 37%** and detected a regional anomaly that triggered investigation by Warranty Strategy and Compliance Risk teams. (Python, SAS Studio, SARIMAX, RNN, LSTM)
- Implemented an **LLM-based pipeline** to extract **9 key features** from 375K+ dealer logs, reducing manual error in unstructured text and **enhancing issue detection by 30%**, which enabled faster triage and diagnostics across engineering workflows. (Python, API Calls, Ollama, Docker, LLaMa3)
- Built an interactive **Tableau dashboard** with filters and level of details to visualize forecasts, service trends, and LLM insights, facilitating actionable decision-making and data-backed strategies for senior leadership. (Tableau)
- Ranked 1st out of 5 in competitive capstone, **recognized by the Global VP of Quality and Assistant Controller**.

Data Scientist

Alo Index

January 2025 – April 2025

New York, NY

- Cut document review time by 81%, built an LLM-powered document intelligence engine that auto-mapped key content from PDFs to criteria for risk and compliance team. (Ollama, Mistral, Python, API, Docker, PyMuPDF)
- Reduced onboarding cycle time by 13 hours per client** implementing NLP-driven autofill for 300+ due diligence questions, enabling scalability for account managers and analysts. (Python, React.js)
- Enhanced data quality across 1.2M+ records using supervised ML, increased **risk assessment and reporting accuracy by 97%**, and supporting the measurement of critical business metrics. (Python, API)
- Streamlined onboarding workflows for client success and operations teams by automating structured data ingestion from 33 ESG certification sources across 6.7K+ entities. (Python)

Business Strategy & Data Consultant

Greetworld Holidays

January 2020 – May 2023

Pune, India

- Built Excel dashboards & performed scenario analysis to optimize tour logistics, **reducing costs by 15%**.
- Analyzed customer demographics and booking trends to identify high-value segments, implemented targeted marketing campaign strategies to **increase repeat bookings by 47%**.
- **Enhanced customer experience by 12%** in NPS through feedback-driven service improvements and negotiated partner deals that increased platform visibility and profit margins.

Business Strategy Consultant

Greetworld Holidays

May 2015 – November 2016

Pune, India

- Facilitated the onboarding and trip planning for 100+ clients, **improving repeat engagement and service team satisfaction** through personalized follow-ups and systematic data tracking.
- Contributed to **vendor research and seasonal campaign planning**, helping management optimize pricing and expand service packages, which grew early-stage bookings by an estimated 18% in peak seasons.

EDUCATION

Master of Science, Business Analytics and Project Management, University of Connecticut

Hartford, CT

- **GPA:** 4.00/4.00 | **Key Courses:** Statistics, Predictive Modeling, Deep Learning, Data Mining, Data Science using Python, Agile Methodologies, Data Management & Modeling, Business Decision Modeling
- **Graduate Teaching Assistant – Deep Learning:** Assessed graduate-level assignments involving CNNs, RNNs, transformers, and optimization techniques; evaluated model architecture, training strategies, and performance metrics (e.g., loss curves, overfitting) and provided feedback on hyperparameter tuning, interpretability techniques.

Master of Science, Technology Management (IT and Big Data), University of Bridgeport

Bridgeport, CT

Bachelor of Business Management (E-Commerce), North Maharashtra University

Jalgaon, India

ACHIEVEMENTS

- **Hackathons:** Won three hackathons and placed 1st in two and 2nd in one hackathon organized by [Modlee.ai](#).
- **Awarded** merit-based scholarship twice (Spring 2024 and Spring 2025) for outstanding performance.
- **Leadership:** President and Founder of [Modlee AI/ML Student Club](#).
- **Keynote:** Delivered a live [LLM agent demo](#) at AI Day, engaged 50+ technical and non-technical professionals.
- **Recognition:** Featured twice in University Weekly Scoop – recognized for contributions to AI/ML.
- **IBM Professional Certifications:** [IBM Data Analyst \(2022\)](#), [IBM Data Science \(2021\)](#).

SKILLS

- **Data Science & ML:** Machine Learning, Deep Learning, TensorFlow, SHAP, Predictive Modeling, Probability, Causal Inference, Time Series Forecasting, Natural Language Processing, Generative AI, Semantic Search, Sentiment Analysis, Recommender Systems, Feature Engineering, Statistical Modeling, Model Evaluation, Exploratory Data Analysis (EDA), A/B Testing, t-test, Data Science, Scipy, Mathematical Modeling, Text Mining
- **Programming:** Python, SQL, PySpark, CUDA, HTML5, CSS3, JavaScript, R, Python Packages, Sagemaker, LLM
- **Libraries & AI:** Pandas, NumPy, Scikit-learn, PyTorch, Mistral, LLaMa3, PyMuPDF, Gemini, Prompt Engineering
- **Data Engineering:** Extract Transform Load (ETL), Data Pipelines, Automation, Data Integration, Linear & Non-Linear Optimizations, GPU Programming, Docker, Retrieval-Augmented Generation (RAG), Rest API, OAuth 2.0, Postman, Data Visualization, Scalable Systems, Quantitative Analysis, MLOps, Data Cleaning, AI Utilization
- **BI & Reporting:** Tableau, Power BI (DAX), Excel, SAS Studio, SAS Enterprise Miner, Lucid Chart, Data Visualization, Retail Knowledge, KPI Reporting, Critical Thinker, Pipelining Tools, Value-Driven Perspective, Business Data Analysis, Analytical Reasoning, Salesforce, MS Office, Data Lake Solutions
- **Cloud & Database:** Snowflake, AWS, SQL Server, Oracle, Relational Databases, Big Data, Data Warehousing, GCP, Azure, Cloud Services, High Performance Computing, ML Hardware Acceleration, Big Data Frameworks
- **Project Management:** Agile, Scrum, CI/CD, Kanban, JIRA, GitHub, MS Project, SharePoint, User Experience, Curiosity, Entrepreneurship, Ranking Algorithms, Business Acumen, Storytelling with Data