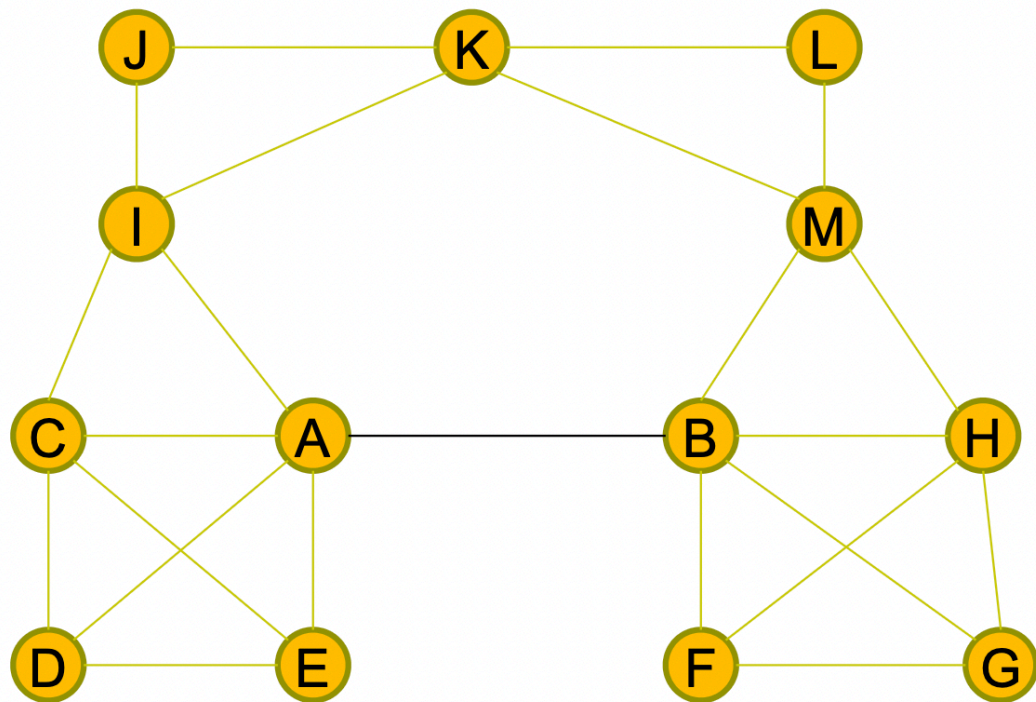


# SMA

For exhaustive content, read: <http://faculty.ucr.edu/~hanneman/nettext/>

- Customer Network Lifetime Value = Customer Lifetime Value + Customer Influence Value
  - b/c Customer brings in more business ( Influence Value ) than just 'his' business and that should be catered
- **Clustering coefficient** of a user:
  - Probability that two randomly selected friends of the user are friends with each other.
- **Degree Centrality:**
  - Number of edges connected to a node
  - Normalised Degree Centrality:  $\text{DegreeCentrality} / (n-1)$  [where  $n = \# \text{ nodes}$ ]
  - In Degree / Out Degree (similar concepts) for directed networks
  - A large degree centrality does not imply strong ties. Strength of ties flattens out
  - **Degree Centrality Metric for Overall Network**
    - $d^* = \text{highest degree in the network}$
    - $d_i = \text{degree of Node } i$
    - $N = \# \text{ nodes}$
    - $x_i = d^* - d_i$
    - $x_{\text{max}} = \text{Theoretical Max of } x_i \text{ (edge node of StarNetwork)}$ 
      - $x_{\text{max}} = [ (n-1) - (n-1) ] + (n-1) * [ (n-1) - 1 ]$
      - $x_{\text{max}} = 0 + (n-1) * (n-2)$
      - $x_{\text{max}} = (n-2) * (n-2)$
    - Network Degree Centrality
      - $(C_d = (\sum_{i=1 \rightarrow N} x_i) / x_{\text{max}})$
- **Betweenness Centrality:**
  - 'Interaction and exchange of information between two groups/communities/clusters
  - Nodes with high betweenness are important in transmitting new information, ideas & opportunities to a wide audience
  - **Local Bridge**
    - A-B is a local bridge of span 'X' iff the second shortest route between A-B (should the A-B link be severed) is of length 'X'

- DEFINITION. ????
- SIGNIFICANCE ????
- See video?



*A, B is a local bridge of span 4*

- **Betweenness Centrality of a Node:**

$$b_i = \sum_{s, t (s \neq i \neq t)} \frac{g_{st}(i)}{g_{st}}$$

- **Betweenness Centrality of a Network:**

- $y_i = b^* - b_i$
- $y_{\max}$  = Theoretical max value of numerator (for a star network)

- $b^* = 1 * (n-1 \text{ C } 2)$  -> for central node
- $b^* = (n-1)*(n-2)/2$
- $b_i = 0$  -> for peripheral node
- $y_{\max} = (b^* - b^*) + (b^* - 0)*(n-1)$
- $y_{\max} = (n-1)^2*(n-2)/2$

$$Cb = \frac{\sum_{i=1}^N y_i}{y_{\max}}$$

- **Closeness Centrality:**

- How close a node is to all others
- $= 1/(\text{Sum of shortest distance from a node to all others})$
- In a Star Network:
  - Closeness of central node ( $c^*$ ) :  $1/(n-1)$
  - Closeness of peripheral node ( $c_i$ ) :  $1/[1 + 2*(n-2)] = 1/(2n - 3)$
  - $c_{\max} = (c^* - c_i) = [1/(n-1) - 1/(2n-3)] + (n-1)*[1/(n-1) - 1/(2n-3)]$
  - $c_{\max} = 0 + (n-1)*[2n-3 - (n-1)]/(n-1)(2n-3)$
  - $c_{\max} = (n-2)/(2n-3)$
- Thus, Denominator of any Network level Closeness:
  - $c_{\max} = (n-2)/(2n-3)$

$$\text{Closeness centrality of node } i: c_i = \frac{1}{\sum_{j (j \neq i)} l_{ij}} = \frac{1}{(N-1)\bar{d}_i}$$

Where  $l_{ij}$  is the distance between nodes  $i$  and  $j$ .

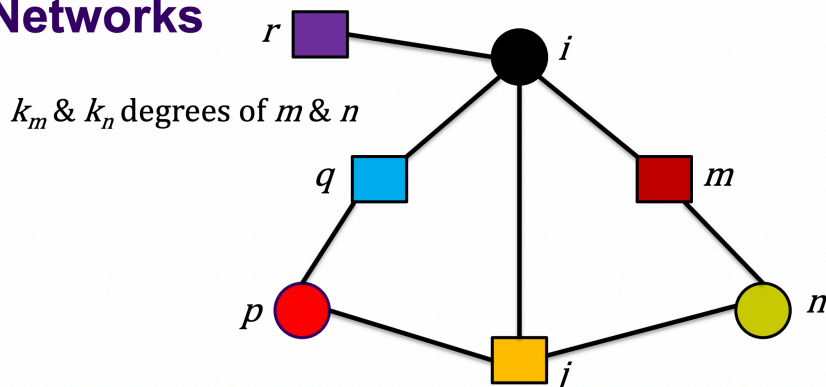
$\bar{d}_i$  is the average geodesic length from node  $i$  to all other nodes.

- **Eigenvector Centrality:**

- One's importance is partly determined by "the company one keeps"
- If one has many important friends, s/he should be important
- Eigenvector centrality considers not only your degree, but your friends' degree

- Eg: PageRank
  - In order to ensure we don't reach 0-vectors when transitions matrices are disconnected, we transition Matrix
  - $A^* = (1-p)A + p*B$  [  $B = \text{np.ones}(\text{shape of } A)$  ]
  - Indicates there's a small probability that people start randomly no matter what
- **Community Detection**
  - Cluster similar users together
  - Girvan-Newman Algo ( Divisive Algo) [Uni-variate Network]
    - Cut link with Highest betweenness centrality
    - Recalculate Betweenness for all remaining links
    - Repeat till network completely disjoint
  - Clustering in Bi-partite network
    - Cut links with **lowest** clustering coefficient.
    - Aliter, Separate into 2 uni-modal networks and apply Girvan-Newman
      - Easier but information Loss

## Detecting Communities in Bi-partite Networks



For a pair of nodes,  $i$  and  $j$ , let  $m$  and  $n$  be neighbors of  $i$  and  $j$  respectively  
 $q_{ijmn} = 1$  if  $m$  and  $n$  are connected, 0 otherwise.  $\theta_{ijmn}$  has the opposite definition.

Edge clustering coefficient  $C(i, j) =$

# squares that currently include  $i$ - $j$  / possible # squares that include  $i$ - $j$

$$\frac{\sum_{m=1}^{k_i} \sum_{n=1}^{k_j} q_{ijmn}}{\sum_{m=1}^{k_i} \sum_{n=1}^{k_j} \theta_{ijmn} + \sum_{m=1}^{k_i} (k_m - 1) + \sum_{n=1}^{k_j} (k_n - 1) - \sum_{m=1}^{k_i} \sum_{n=1}^{k_j} q_{ijmn}}$$

- **Cliques / Cores**
  - **N - Clique**
    - A network on  $n$  fully connected nodes

- Usually spammers/fake accounts are all densely/fully connected
- **K - Cores**
  - A node must be connected to all but k other actors in the group
  - Feeling of belongingness depends on number of connections
  - If an actor has ties to a sufficient number of members of a group, they may feel tied to that group -- even if they don't know many, or even most members.
  - It may be that identity depends on connection, rather than on immersion in a sub-group.
- Hypothesis: Spammers have larger k-cores than non spammers
- Hypothesis: Spammers have larger n-cliques than non spammers
- Hypothesis: Spammers have higher network density
- **Homophily (Similarity)**
  - Connect similar people together
  - Social Influence v/s Homophily
    - If sales driven by Influence
      - Invest big money in small set of Influencers
    - If sales driven by homophily
      - Invest small money in big set of grass-roots
  - Tests for Homophily:
    - $p(\text{Becoming friends in } t+1 \text{ where attributes were same in } t) > p(\text{Becoming friends in } t+1 \text{ where attributes were different in } t)$
    - $p(\text{Break friendships in } t+1 \text{ where attributes were same in } t) < p(\text{Break friendships in } t+1 \text{ where attributes were different in } t)$
  - Checking which is dominant:

**Homophily:**  $C(X_t, G_{t+1}) > C(X_t, G_t)$

**Social influence:**  $C(X_{t+1}, G_t) > C(X_t, G_t)$

$$\text{Relational autocorrelation } C(X, G) = \chi^2 = \frac{N \cdot (ad - bc)^2}{(a + b)(c + d)(a + c)(b + d)}$$

	Improved Outcome	Didn't improve	Total
Treatment	36	14	50
No Treatment	30	25	55
Total	66	39	105

$$\chi^2 = ?$$

$$\chi^2 = \frac{105 \cdot (36 \cdot 25 - 30 \cdot 14)^2}{50 \cdot 55 \cdot 66 \cdot 39} = 3.42$$