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D-153

B.B.A. EXAMINATION, May 2018

(Fourth Semester)

(Main & Re-appear)

BBA206

BUSINESS RESEARCH METHODS

Time: 3 Hours] [Maximum Marks: 70

Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

Note: Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

Unit I

- 1. "The research process involved a series of interrelated and intricate steps." Does every research study necessarily need to satisfy all the conditions and be carried out in this sequence? Explain.
- **2.** What is a research problem? Explain the process of identifying a research problem.

Unit II

- **3.** What is an experimental research and classify its designs? What are the necessary conditions for making causal inferences?
- **4.** What do you mean by measurement? Explain the most widely used classification of measurement scales with examples.

Unit III

5. What is a systematic sample ? How is it selected ? What are the advantages and disadvantages of systematic sample ?

6. What is a questionnaire? What are the criteia of a sound questionnaire? How can one improve the quality of the instrument designed?

Unit IV

- 7. Distinguish between descriptive and inferential analysis. What are the different types of descriptive analysis used for various levels of measurement? Explain with the help of examples.
- **8.** What are the guidelines for effective report writing? Discuss in detail the ideal structure of a good research report.

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