



ON TRACK

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# Red Hat Content Hub



## SLIDE 1: SHORT DESCRIPTION

Help ISV sales with documentation as they define global ISV program/process. Help ISV sales understand which ISVs should be business vs. technical ISVs. Proposal for bridging gap between software catalogues in SFDC and RH Cust

## PROJECT OBJECTIVES

- Help ISV sales with documentation as they define global ISV program/process (no system changes)
- Understand existing processes and extract what may be able to be used for global program
- Work with regions to understand what could be globally consistent
- Help ISV Sales understand which ISVs should be business vs. technical ISVs
- Proposal for bridging gap between software catalogues in SFDC and RH Customer Portal

## ACCOMPLISHMENTS

- Initial ISV reports created and reviewed with Global ISV team
- ISV data review and cleanup process defined with Global ISV team

## ISSUES + RISKS

- Pending ISV team scope finalization to begin requirements gathering
  - Due Date: 1DEC15
  - Owner: Ryan King/Sarah Schmidt
- High level requirements around joint software catalog

## NEXT STEPS

- Document as-is global ISV engagement process
- Document the software catalog data diagram
- Proposal for data clean-up

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## Project Links 1

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