To the Sonder Team,

I am writing to express my strong interest in the Sonder Responder position in Queensland. My unique combination of technical leadership, emergency response mindset, and genuine commitment to supporting others makes me an ideal fit for this role.

### Relevant Experience

My professional background has been defined by responding to critical situations under pressure. As CEO of ValuePRO Software, I regularly managed high-stakes incidents affecting mission-critical systems serving the valuation industry. This required rapid assessment, clear decision-making, and calm communication during emergencies — skills directly transferable to the Sonder Responder role.

#### FIELD WORK & SEARCH AND RESCUE RESEARCH

My passion for remote places and underground exploration has given me extensive hands-on experience in risk assessment, behavioral modeling, and working in unpredictable environments:

MapGyver SAR Research (2024): Developed AI-powered lost person behavioral prediction system, demonstrated through analysis of real missing person case (Celine Cremer, Queensland). This research project involved:

Building predictive models for human movement in wilderness environments

Analyzing terrain features and environmental factors affecting search probability

Developing systematic approaches to high-probability search area identification

Applying behavioral prediction modeling to optimize search strategies

### → MapGyver Lost Person Modeling (drksci.com) ☑

**Decade-Long Underground Investigation:** Successfully completed a 10-year search for a lost underground science lab, missing for 59 years (♣ Upper Cooney Tunnel Rediscovery ☑):

Relentless investigation combining historical research and field reconnaissance

Ground truth validation of digital reconnaissance versus actual field conditions

Conducting thorough risk assessments before entering unknown underground environments

Maintaining composure and making sound decisions in isolated, high-risk situations

This research and field experience directly translates to the Sonder Responder role's requirement for calm decision-making, situational assessment, and supporting people in challenging circumstances.

## TECHNICAL & OPERATIONAL BACKGROUND

My background includes:

**Security Operations**: Executive leadership in vulnerability assessment, penetration testing, and security incident response

ISO Compliance: Maintained ISO27001 & ISO9001 certification with zero audit findings

Operational Procedures: Developed and refined operational procedures across complex organisations 24/7 Operations: Managed round-the-clock operations and on-call responsibilities throughout my career

# Why Sonder

Sonder's mission resonates deeply with me. The opportunity to provide direct, meaningful support to people in their moments of need aligns perfectly with my values and desire for impactful work. I'm particularly drawn to:

The flexible 24-hour on-call model that accommodates my technical consulting work

Building and nurturing a response network across Queensland

Contributing operational insights to improve support procedures

Working with a technology-driven care platform

I bring high self-awareness, strong interpersonal sensitivity, and the ability to prioritise effectively under pressure. My tenacy, combined with genuine empathy and technical problem-solving skills, and passion for tackling unexpected situations, make me a solid fit for this role.

I am ready to complete all required checks and am excited about the opportunity to make a meaningful difference as a Sonder Responder.

Available for discussion at your convenience.

Sincerely, Blake Carter

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Available for discussion at your convenience | References available upon request