2/10/98 version

Position (PER CHIPS AND BOARDS)	Relevant Minimum Education	Minimum Relevant Experience	Pay Grade (PER CI	Salary Range HIPS AND BOARDS)
PRESIDENT & CEO	Doctorate	10 relevant R&D & 8 managerial	18	\$98,472 - \$150,661
CHIEF OPERATING OFFICER	Doctorate	10 relevant R&D & 5 managerial	17	\$86,379 - \$132,159
VICE PRESIDENT & CFO	MBA with CPA	10 relevant & 5 managerial	16	\$76,071 - \$115,629
PROGRAM DIRECTOR	Doctorate	8 relevant & 5 managerial	15	\$66,730 - \$101,428
DIRECTOR OF INSTITUTIONAL COMMUN.	Masters	8 relevant & 5 managerial	15	\$66,730 - \$101,428
DIRECTOR OF INSTITUTIONAL DEVLPMT.	Masters	8 relevant & 5 managerial	14	\$58,767 - \$88,739
PROGRAM MANAGER	Doctorate	5 relevant & 3 managerial	13	\$51,551 - \$77,841
PROGRAM ASSOCIATE	Masters	7 relevant	12	\$46,211 - \$69,317
COMMUNICATIONS ASSOCIATE	Masters	5 relevant	11	\$41,260 - \$61,890
WEB ADMINISTRATOR	Bachelors	3 relevant	11	\$41,260 - \$61,890
INFORMATION ASSOCIATE	Masters	5 relevant	11	\$41,260 - \$61,890
PROGRAM SPECIALIST	Masters	1 relevant	10	\$36,987 - \$55,110
NETWORK ADMINISTRATOR	Bachelors	3 relevant	10	\$36,987 - \$55,110
DEVELOPMENT SPECIALIST (slotted)	Bachelors	3 relevant	10	\$36,987 - \$55,110
ACCOUNTING ASSOCIATE	Bachelor w/CPA	5 relevant	10	\$36,987 - \$55,110
HUMAN RESOURCES GENERALIST	Bachelors	5 relevant	10	\$36,987 - \$55,110
COMMUNICATIONS SPECIALIST	Bachelors	3 relevant	9	\$33,024 - \$49,206
INFORMATION SPECIALIST	Bachelors	3 relevant	9	\$33,024 - \$49,206
SYSTEMS TRAINER	Bachelors	3 relevant	9	\$33,024 - \$49,206
ASSISTANT TO THE PRESIDENT & CEO	Bachelors	7 relevant	9	\$33,024 - \$49,206
PROGRAM ASSISTANT	Bachelors	1 relevant	8	\$29,605 - \$43,815
WEB AUTHOR	Associate Degree	1 relevant	8	\$29,605 - \$43,815
INFORMATION ASSISTANT	Bachelors	1 relevant	7	\$26,433 - \$39,121
COMMUNICATIONS ASSISTANT	Bachelors	1 relevant	7	\$26,433 - \$39,121
ADMINISTRATIVE ASSISTANT	High School	5 relevant	7	\$26,433 - \$39,121
ACCOUNTING ASSISTANT (slotted)	Associate Degree	1 relevant	6	\$24,127 - \$35,467
ADMINISTRATIVE SECRETARY	High School	3 relevant	5	\$21,933 - \$32,242
OPERATOR/RECEPTIONIST	High School	1 relevant	1	\$15,958 - \$23,140
DATA RESOURCES AIDE	High School	1 relevant	1	\$15,958 - \$23,140
ACCOUNTING CLERK (new position)	High School	1 relevant	1	\$15,958 - \$23,140