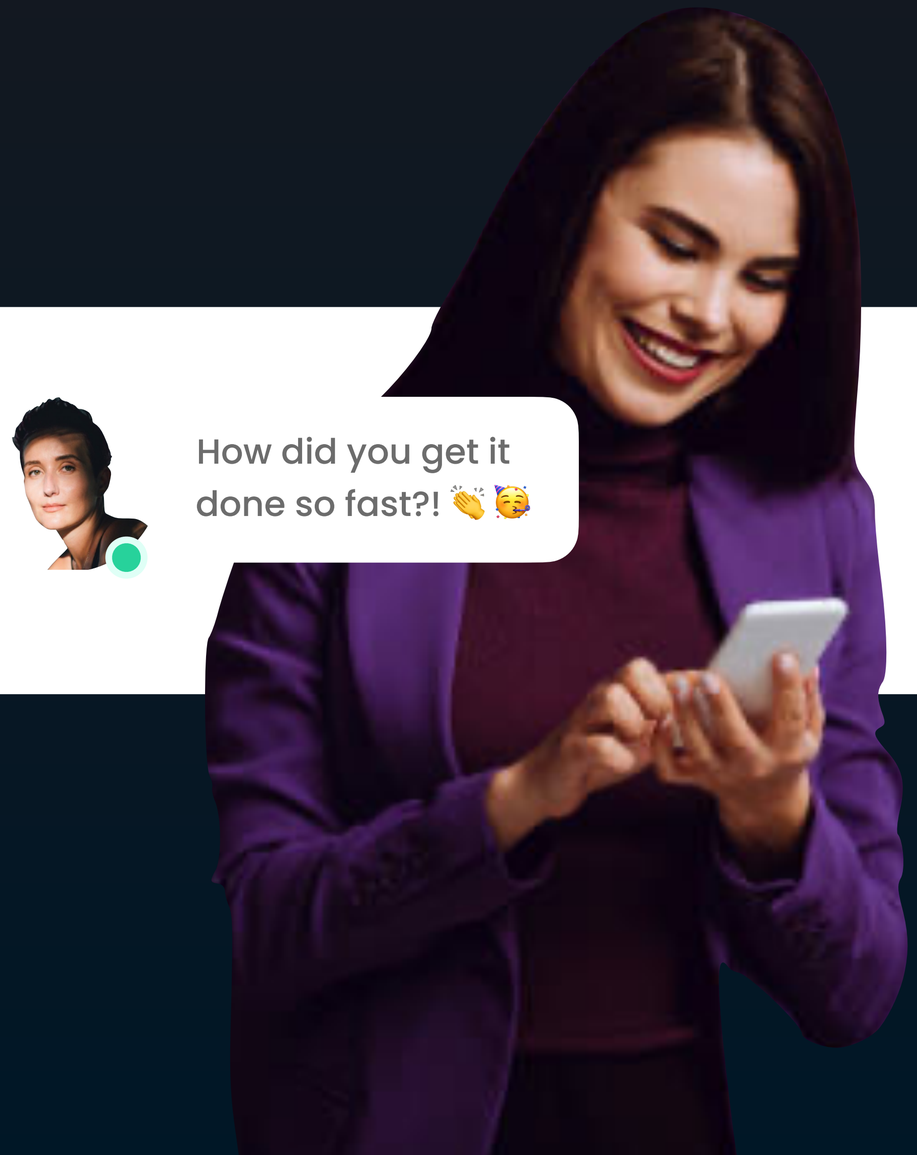
TalkWork.ai



Manage projects from taxi

Retrieve any context and manage your project from messenger – instead of switching between 10 apps

Chat in

Send to

TalkWork.ai by DoubleTeam Inc.
Operating AI should be easy.

Team

Best fit to improve project management experience with Gen AI

Fixing own problem. Built 20+ products together. Scaled teams, recruited >100+

CEO Advisor

Founder of **AI Assistant** Hints.so, Built and sold **AI ad-tech platform** Getintent, $16M ARR

Complex projects

Managing PMO offices and complex projects for 10+ years (**EY, PwC, Sber**). **Industries**: FMCG, Banking, Telecom, Construction (incl. **Fortune500** clients). **Entrepreneur** (custom mob. dashboards for PMO)

pwc

Top Tech lead

Building complex products and leading tech. teams for **15 years**. Ex-Yandex; Silicon Valley Insight. Founded a dev. studio GoodITworks, built >20 products w. COO.

Yandex

Smooth operations

Operations lead with **computer science pedigree**. Manager 30+ IT projects, recruited >100. Built >20 products together w. CTO. Ex-CPO of **Biglion**, **10M MAU.**

CTO Advisor

As CTO built and sold **AI ad-tech platform** **Relap.io**

Problem

Project management workflow is scattered across 10 apps

My project's context is changing every hour

I check 10 apps to manage it

sales call update

Client call update:
Opportunity to upsell as the client is restructuring.
Can pitch to COO. Need 2 new slides first.

client email

Email:
Hi Ann!
As we know, you are restructuring. We are ready to support this process. Can we have a call w. COO? Rob

task definition

Trello task for Joe:
Create 2 new slides for a meeting with client's COO. A - our experience in restructuring support. B - our partner's bio.
Until tomorrow, 11 am.

project plan

Restructuring plan:
Goals: support client's restructuring to avoid operational risks, especially of losing valuable employees.

process FAQ

Project kickstarting FAQ:
To kickstart a project you need 2 documents: project charter & plan + have a partner's approval

team knowledge

Team knowledge record:
A fact about Ann: she has financial background, be accurate when you talk numbers to her.

Gen AI Revolution

Gen AI allows to retrieve and create texts with natural prompts

I want to understand our status

And draft these texts from taxi

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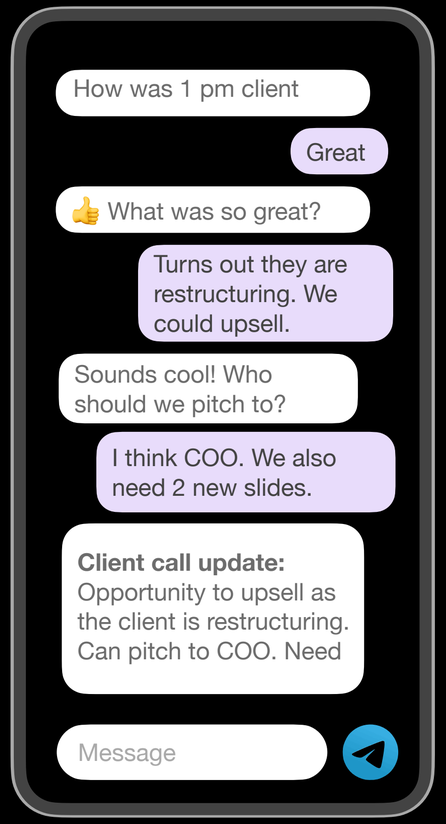
Solution

Ask in plain english, add input naturally, send to any app

Retrieve info from any app

Search info in any app



Send to any app

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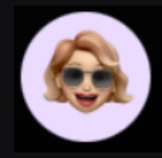
Save time in 95% of daily project tasks

Prepare an agenda for the call

Send me a status on your tasks

Send me meeting minutes pls

Write the meeting minutes pls



Write a plan for this project

Draft an email to client for me

Explain this process to Joe

Define the sprint tasks in Jira

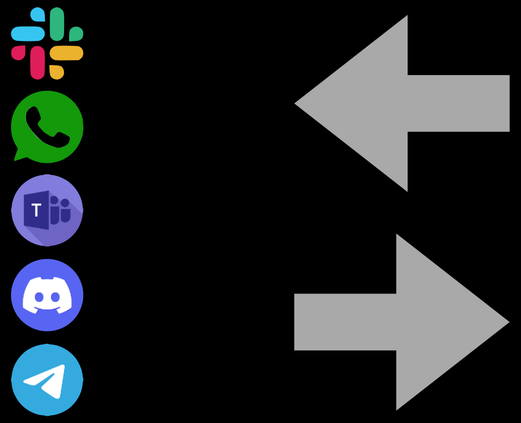
T.A.M.

$1.5B from making 250 000 project teams 1% more productive

End user: project team members at Fortune500 back offices + SME
End buyer: middle & senior project leadership
Math: 250K PMs, 10 members per team, $60K average salary, 1% of annual salary saved = $1.5B

Competition

Niche project tool over the top of desktop apps landscape



Writing is 80-100% ready before you get to the desktop

Project/process docs / wiki

Docs, tables, pitches

Tasks

Emails

Discussions, daily reports

Meeting agendas

Team Knowledge base

Slack app MVP

Y22: Dialogue-based platform for back office workflow automation

PRODUCT HUNT

#1 Product of the Day

We started 1 year before ChatGPT kicked in

producthunt.com/products/debrief-2

Ilya Bukeev @ilya_bukeev

Have been participating in the early testing.
Loved it and looking forward to trying the next iteration!
This is huge and underdeveloped problem space - wish the team best to crack it!

DoorDash PM, ex-Amazon

Roman Kumar Vyas @roman_kumar1

Great product, I will try it with my team.
We have 350 people in Slack.

Refocus co-founder

Maria Lazareva @maria_lazareva1

This tool supports current trends and meets the needs of the business environment in the corporate world. Not only in tech.

HR BP, Pernod Ricard

Pre-seed round

>30% secured

We raise +$600k at post-money $6m (Delaware C-corp)

Standard YC SAFE, Valuation cap, no discount
https://www.ycombinator.com/documents/

Y22: $15K self-funded, $160 raised from 6 angels. Built MVP for Slack. Won **product of the day** on PH

Q1 Y23: close the round with 1 leading fund + group of angels. **Seed round in Q1 '24 – $1m.**

To pilot the product and sales with enterprise clients in USA; achieve $1M ARR in Q1'24

Roadmap

Enterprise-grade solution in 2 quarters

Q1 Implement **target AI pipeline** into our Slack MVP

Q2 Meet **enterprise requirements**: security, workspace apps integrations, and oth.

Q3 Build **2 success stories** with known-to-the-market clients

Q4 Scale from founders-led sales to the team of remote **US based salesforce**

We will focus on professional services firms and sign for pilots w. **early believing** Partners.
The plan is to start with **founders-led** sales to learn the process and experiment with **B2B sales team in US** as we go.