

ROBERT ROMAN RAMIREZ
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I love to grow mission-driven organizations.
A technologist and a rising innovator, I love
using emerging technologies to connect people
with businesses.

EXPERIENCE

Hispanic Heritage Foundation
Entrepreneurship Advisor
Los Angeles, Present
Advised on entrepreneurship initiatives and
helped foster economic development
opportunities with local ecosystem
stakeholders.

Node Ventures
Founder
Houston, 2018-2019
Led team in deal acquisition while also serving
point of contact for customers and vendors.
Created new leads and engineered sales funnel
and targets to create a deal flow engine.

FWD.us
Congressional Representative
Washington, D.C.
2017-2018
Engaged in policy-building sessions with
members of Congress and built relationships
with presidential cabinet members to ensure
policy efforts were data-driven.

EDUCATION

University of Houston, *Currently enrolled*
B.S. in Business Analytics and Data Science

Klein Collins High School, *Graduated*
Diploma

QUALIFICATIONS/SKILLS

- Sales lead development
- Client-facing sales experience
- Startup experience
- Self-starter and scrappy
- Stellar interpersonal and communication skills
- Goal and metrics driven
- Detail and data oriented
- Python / R
- Spanish (native)
- French (A2 Level)
- Portuguese (A1 Level)

REFERENCES

Antonio Tijerino
CEO/President, Hispanic Heritage Foundation
antonio@hispanicheritage.org

Leonor Castro
Owner, HelloClean
leocascort@gmail.com
281.866.5759

Imane Ben-Salem
Business Development Supervisor
HelloTomorrow Inc. - Paris
imane@imanebensalem.com

RELEVANT EXPERIENCE

Google

Business / Community Development

Was a final-stage candidate for business development and community management position in Austin.

Facebook

Participant in F8

Was invited by Facebook and Latino Startup Alliance to Facebook F8 for business development and data opportunities.

Evrybit

Business Development Representative

Served as representative to the 2016 LatAm Mobile Congress for freelance business development and media opportunities alongside top-tier executives from Banorte MX, Zynga, 500 Startups, Univision etc.

Houston Millennials

Business Committee Founding Member

Duties included evangelizing and building community to a critical mass. Membership drives were organized, and high-level networking required in order to build the business.