

## ROBERTO ROMAN RAMIREZ

romanqramirez@gmail.com | 832.853.5765

I love working with mission-driven organizations. I merge a software engineering and product design background with cultural expertise to ensure your audience connects with your purpose.

## EXPERIENCE

### Hispanic Heritage Foundation

#### Entrepreneurship Advisor

Los Angeles, Present

Advised on and designed technology entrepreneurship initiatives to foster economic development opportunities with local ecosystem stakeholders.

### Project Haven

Los Angeles / Geneva

Worked with a colleague on compiling and designing an impact report on FAWS (Fully Autonomous Weapons Systems), funding flows, and their threat to civilians in conflict zones.

### Node Ventures

Houston, TX

#### Founder

Created an accelerator in Houston for under-presented communities to onboard into tech. Designed promotional materials, digital assets, and digital strategy and campaigns for multiple startups and businesses to aid in launch.

## EDUCATION

University of Houston, *Currently enrolled*  
B.S. in Business Analytics and Data Science

Klein Collins High School, *Graduated*  
Diploma

## QUALIFICATIONS/SKILLS

- Business development experience
- HTML5, CSS 3, JavaScript
- Python
- Git, Github, SSH
- DevOps experience: DigitalOcean, Azure
- Sales-lead development
- Client-facing sales experience
- Startup experience
- Self-starter and scrappy
- Multi-lingual: Spanish (native), French (A2 Level)

## OTHER EXPERIENCE

### Google

#### Business / Community Development

Was final-stage candidate for business development and community management position in Austin in 2017.

### Facebook

#### Participant in 2017 F8

Was invited by Facebook and Latino Startup Alliance to Facebook F8 for business development and data opportunities.

### FWD.us

#### Policy Representative 2017

Engaged in policy-building efforts with high-level members of Congress to support immigration policy architecture. Designed adjacent personal digital campaign, Dream For America, which included digital strategy and content creation.