Vamsi J Krishna
Data + Product Leader

Email: vkjallipalli@gmail.com

LinkedIn | +91.996.658.6969

Professional Experience

Maverick Labs Pte Ltd
Head of Product

Singapore
September 2018 - Present

As a fractional CPO and Head of Product, I partner with early-stage and Series A startups in India and SE Asia, delivering data & AI products in domains such as Fintech, AI, Agritech, GreenTech, and Urban Mobility.

Major Engagements:

Vahan (YC '19) | Head of Data Products | India (Remote), | #GigEconomy
*AI-driven labor marketplace for the gig economy in India, a **Series A** startup backed by **Y Combinator** and **Khosla Ventures***

- Led the data team in the development of the data platform and slashed the client data reconciliation TAT for Business & OPs teams by over **85%** via data pipeline automation
- Achieved **100%** data platform integrations with the top **6** unicorns in the Indian market within 13 weeks

Piggipo Ltd. | Head of Product & Data Science | Bangkok, Thailand | #FinTech
FinTech Startup with an award-winning Credit Card Aggregator platform, the largest in Thailand

- Built **SocialScore**^{TM} the first-of-its-kind alternative credit scoring framework for the unbanked in SE Asia
- Built and launched **FastMoneyThailand**^{TM} Messenger chatbot lending platform within **4 months** receiving over **20K** hits
- Disbursed over **THB 3 mn** across 300+ microloans with a **92%** repayment rate

Gitlab Inc. (NASDAQ: GTLB) | San Francisco, USA (Remote) | Data Analytics Specialist | #SaaS
NASDAQ-listed SaaS startup that offers the most comprehensive DevOps platform with over 30 million users worldwide
- Owned IPO readiness of FP&A Analytics for enterprise customers, Corporate Analytics Strategy, and Execution
- Successfully executed historical MRR <-> ARR reconciliations across multiple analytics platforms (Zuora, GCP, Snowflake, Redash) for over **3 million** enterprise accounts within 8 weeks

Deloitte
Data Scientist

US - India
August 2013 - September 2018

- Collaborated with MIT Media Lab to build [2017 Webby](#)Award-winning [DataUSA](#), a cutting-edge data platform bringing together the most critical open datasets of USA, used by over **300K** monthly active users
- Built [RegExplorer](#) platform on over 180 mn pages of federal regulations with LDA topic models analyzing over **1.2 TB** of unstructured data, and generating over **USD 3 mn** in consulting revenues within the first 2 years of launch
- Scaled the data science team by **300%** across India & US
- Co-authored over 13 thought leadership research publications cited in major research networks [1][2][3]

Accenture, Software Engineer, Hyderabad, India
Synergy Data Solutions, Founder, India

May 2010 - August 2013
May 2009 - April 2010

Education
*Exec MBA, **Quantic School of Business**, NewYork, USA*
*B. Tech, Computer Science & Engineering, **Jawaharlal Nehru Technological University,** India*

March 2024
May   2009

Skills

Core: Product Management, Data & Product Strategy, AI, Data Science, Machine Learning, Creative problem solving, Agile, C-Suite, Cross border team leadership, Design Thinking, Management consulting, Data product management

Tech: Python, R, SQL, NoSQL, Hadoop, Tableau, Jira, Snowflake, AWS, GCP, Spark, Jira, Figma, Redash