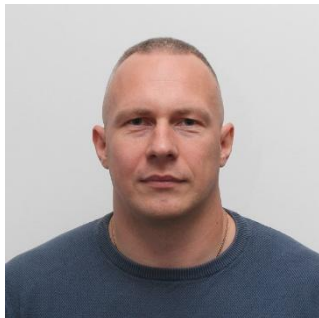


Purchasing Manager and Development of Own Auto Parts Brands



Roman Nehay

- Location: Minsk
- Employment: Full-time
- Work Schedule: Full day
- Relocation: Possible
- Business Trips: Yes
- Desired Salary: 6000 BYN

Contact Information

- Phone: +375 29 572 46 96
 - Email: romax114@mail.ru
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Work Experience

Private enterprise «SHATE-M PLUS»

June 2010 – Present

Purchasing Manager (since November 2012)

Previously: Picker/Warehouse Keeper (June 2010 – November 2012)

Key Responsibilities & Achievements

- Started as a Warehouse Keeper and earned promotion to Procurement Specialist within 2 years through dedication and fast learning.
 - Expanded the product range of the **PATRON** brand by **over 100%**, significantly increasing market presence.
 - Grew the assortment portfolio from **3,000 to 12,000 SKUs**, ensuring comprehensive coverage for customer needs.
 - Managed end-to-end procurement processes for passenger and commercial vehicle parts.
 - Led the development and assortment strategy for owned brands **PATRON** and **PART-ONE**.
 - Established and maintained direct supplier relationships across China, Turkey, Taiwan, Poland, Lithuania, Netherlands, Russia, and Belarus.
 - Conducted market analysis and vehicle fleet research to optimize procurement strategies.
 - Represented the company at international trade shows and seminars, enhancing brand visibility and sourcing new partners.
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Education

Belarusian State University of Informatics and Radioelectronics

- Faculty: Industrial Electronics
 - Specialty: Radioelectronic Engineer
 - Graduation Year: 2015
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Core Competencies

- Procurement & Supply Chain Management
 - International Purchasing
 - Auto Parts Market Analysis
 - Supplier Relationship Management
 - Brand Development & Strategy
 - Business Negotiations
 - Strategic Planning
 - Product Assortment Optimization
 - Knowledge of Passenger & Commercial Vehicle Parts
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Additional Details

- Driving License: Categories B, C (17 years of experience)
- Languages: English – B2 (Upper-Intermediate)
- Profile: Results-driven purchasing professional with 14 years of experience in procurement and auto parts brand development. Proven track record of expanding product lines, optimizing assortments, and building strong international supplier networks. Committed to driving efficiency and market growth for future employers.