# Kyle Romero, Director of Software Development

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LINKS

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#### EMPLOYMENT HISTORY

Mar 2023 — May 2024

# Director of Software Development, Raymour & Flanigan

Jersey City, NJ (remote)

### Leadership

- Team Size: 3 Managers (.NET Team, Oracle Team, Boomi Team), 4 Architects, 30 Developers (mix of
  internal and near/off shore resources)
- Aligned teams within internal matrixed organization (QA / Product Teams)
- Defined and executed organizational strategy, including transformational 5 year vision
- Recruited and retained skilled resources for organization, growing headcount by 10%
- · Held weekly 1:1's and annual reviews with direct reports and bi-annual skip-level 1:1's with indirect reports
- Visited northeast US locations to check-in with user base (5% of time)

### **Technical**

- Largest Initiatives: Order Management Tool Upgrade (UWP App), ERP Migration to NetSuite, WMS
  Migration to Korber, Omnichannel Sales Experience, 3rd Party Integrations (ChargeAfter, Bringg), Data
  Domain API and Boomi Standup
- Directly led change control and release management processes, leading to 50% decrease in production defect rate
- Acted as SME alongside architects (direct reports) to define and executive organizational architecture strategy. On-Call alongside architects on a rotating basis with 100% coverage

### Financial

- Forecasted and controlled organizational budget and credit card, reducing costs by 25%
- Performed invoice review and approval process for organization, leading to 100% on-time payments
- Negotiated, reviewed, and managed development partner (near-shore / on-shore) and vendor contracts / resources, which reduced contract costs by 40%
- Coordinated with infrastructure team to monitor and control cloud and on-premises costs

Oct 2017 — Mar 2023

# Director of Operations Technology, MEARS Group

Jersey City, NJ (remote)

### Leadership

- Team Size: 4 Developers, 1 PM, 7 Offshore. 100% remote team.
- Executed organizational strategy and maintained executive and customer relationships
- Managed yearly software development internship programs on 5 separate occasions
- Traveled to U.S. locations to roll out applications (25% of time)
- · Directly reported to CIO

### **Technical**

- Largest Application: Mission Critical SOX-compliant internally developed Field Capture solution, used by over 700 field construction crews across the US. This solution sped up the closing process by 75%
- · Acted as technical expert on tech stack and helped explore and implement new technologies
- Implemented and trained organization on DevOps/CICD, Agile Scrum, GitFlow, and QA processes, which increased delivery speed by 50%
- Designated and documented all architecture and SDLC for the organization and led change management process while rolling out applications
- Administered systems such as Azure DevOps, Sharepoint Online, Power Automate, PowerBI, and Azure

## Financial

- · Forecasted and maintained organizational budget, coming out on-budget every year
- Onboarded and coordinated offshore development partner based out of India

Apr 2016 — Oct 2017

# Team Lead / Senior Developer, Worldwide Machinery

Houston, TX

- · Led internal software development team and reported to co-owner of company
- Full-stack development using .NET, MS SQL, and React which delivered mission-critical asset management software (desktop, mobile, and web)

Dec 2011 — Feb 2016	Technical Lead (IT Developer / Engineer III), HP Inc.		Houston, TX
	<ul> <li>Designated as technical lead over mission-critical third level support tool with 10k+ users</li> <li>Full-stack development delivering 3-tier web applications using .NET, MS SQL, and JavaScript</li> <li>Gained exposure to big data (Hadoop / HP Vertica) and BI/analytics (PowerBI / Tableau)</li> </ul>		
Aug 2007 — Dec 2011	Software / Systems Engineer, X-Fab, Texas		Lubbock, TX
	<ul> <li>Full-Stack developer specializing in .NET, MS SQL, C++, and Perle development</li> <li>Built 3-tier web applications and hardware monitoring solutions and introduced Subversion source control to company</li> </ul>		
May 2007 — Jul 2007	Software Development Intern, Texas Tech / X-Fab, Texas		Lubbock, TX
	<ul> <li>Full-stack development internship with emphasis on C++ and .NET development</li> <li>Completed a statistical analysis application and a file format conversion program</li> </ul>		
EDUCATION	Bachelor of Science in Computer Engineering, Texas Tech University		
SKILLS	People Management	Software Development	
	Financial Management	Agile Scrum	
	System Architecture	DevOps	
TECHNOLOGIES	Processes: DevOps, CICD, Agile Scrum, Kanban, GitFlow, Matrix Org		
	.NET: C#, VB.NET, ASP.NET API/MVC, Blazor, UWP		
	JavaScript: React, Node.js, NPM, Electron, Angular, TypeScript, SvelteKit		
	Scripting: Python		
	Web: HTML, CSS, Tailwind		
	Containerization (Novice): Docker, Kubernetes		
	DB: SQL Server, Sqlite3, Oracle		
	Reporting: SSRS, PowerBI		
	Cloud: Azure, AWS, Netlify		
	Servers: Windows Server, Linux (Ubuntu/Debian)		
	Tooling: Azure DevOps, GitHub, Visual Studio/VS Code, SSMS, DBeaver		
	Data: Boomi, SSIS		
	<b>Other:</b> Sharepoint Online, PowerApps, PowerAutomate, Twilio, JWT, Swagger, C++		
ACHIEVEMENTS	2021: Promoted to Director of Operations Technology		
	2021: Nominated to MEARS Group Innovator Team (Company Think-Tank)		
	2021: Nominated to Quanta Services Leadership Academy		
	2020: Promoted to Senior Manager of Operations Technology		

 $\textbf{2013:} \ Promoted \ to \ Technical \ Lead \ (IT \ Developer/Engineer \ III)$