Romil Patel

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SUMMARY

Dynamic and results-driven Business Analyst with a solid background in finance and extensive expertise in big data analytics. 2+ years of experience as Business Analyst with diverse job responsibilities in a growing manufacturing business. Proficient in creating data visuals, financial models, and market trend forecast to support business growth. Proven track record of leveraging data and analytical tools to enhance business efficiency and drive metric improvements.

WORK EXPERIENCE

Eassr Glass, Bharuch, IND
Business Analyst   2019 - 2021

- Reviewed data for company's last 24 months' revenue and projected a trend for next 3 years using predictive data modelling.
- Optimized raw material inventory by collaborating with operations, leveraging prior sales & material data for strategic insights.
- Developed custom Power BI dashboards using *DAX* queries & *GUI* enhancing data visibility for business managers.
- Analyzed client behaviour using *SQL Query* & *Excel*, leading to a *10% sales increase* within the first quarter of joining.
- Researched and documented COVID-19 data, contributing to optimal shipping routes and minimizing delays.
- Involved in Business requirement gathering, function and technical specification creation in Agile methodology.

ADDITIONAL WORK EXPERIENCE/INTERNSHIP

Shoppers Drug Mart, Barrie, Ontario, Canada
Cashier, Cosmetics-Merchandizer.   2022 - 2023

- Excelled in providing exceptional customer service, consistently delivering a warm and welcoming shopping experience through attentive assistance and resolving customer inquiries promptly and professionally.
- Demonstrated outstanding multitasking abilities by efficiently handling simultaneous tasks, including operating the cash register, restocking shelves, and ensuring optimal merchandise presentation, while prioritizing customers' needs and maintaining a positive attitude.
- Leveraged strong sales and communication skills to actively engage with customers, understand their preferences, and recommend suitable products, contributing to increased sales and customer satisfaction within the cosmetics department.

Etech, Vadodara, IND
Sales & Support Associate.   2014 - 2015

- Achieved 90% CSAT scores monthly while meeting aggressive sales targets.
- Demonstrated expertise in B2B and B2C processes for Verizon, USA.
- Utilized *Salesforce* CRM to manage leads, successfully implementing strategies.

PROJECTS

Economic Development Greater Sudbury

- Collaborated on a research project to investigate factors contributing to lower investments in the Electric Vehicle (EV) industry.

Multi-Level Data Programming

- Deployed a web app displaying current currency exchange rates using *Django* framework with *MongoDB* while using GitLab for version control.

SKILLS

- **Analytical & Visualization Tools:** Microsoft Power Bi, Tableau, Looker
- **Database Management:** SQL Server, Google Cloud Platform, mongoDB, PostgreSQL
- **Additional Tools:** Azure Data Studio, Hadoop, Kafka, Excel, Ms. Project, SAS, Apache Spark, Hive & Sqoop, Airflow, Flink, Kibana
- **Programming Languages:** Python, HTML, C++, JS, SQL
- **Other Skills:** Statistical modelling, critical thinking, problem solving

EDUCATION

Post-Graduate Certificate (Big Data Analytics)
Georgian College, Barrie.

Post-Graduate Certificate (International Business Management)
Cambrian College, Sudbury.

Bachelor's Degree (Business Administration in Finance)
D. Y. P. University, Navi Mumbai.

CERTIFICATION

- Career Essentials in Data Analytics – (Microsoft 2024)
- SAS Essentials: Programming & Visualization – (SAS Institute 2023)