

Rami Shoula

Car Salesperson

👤 Profile

Experienced and results-driven Car Salesperson bringing forth a proven track record of driving increased sales and achieving customer satisfaction. Adept in assisting customers through every stage of their automobile purchase, and working closely with Sales Managers to make sure goals are met.

📁 Employment History

Car Salesperson at Audi of Dutchess, Poughkeepsie

May 2018 — February 2021

- Created strong customer bonds leading to increased sales and return clients.
- Effectively negotiated prices with customers.
- Maintained up-to-date knowledge of auto inventory.
- Followed up on sales leads.
- Established personal income goals and worked to achieve dealership goals as well.
- Provided optimal customer service to guests at all times.

Car Salesperson at Mohegan Lake Auto, Mohegan Lake

November 2016 — April 2018

- Maintained a strong personal knowledge of the dealership product line.
- Communicated with customers to understand their automobile budgets, needs, and desires.
- Followed up with existing and potential customers.
- Supported online customers through our e-sales department.

🎓 Education

High School Diploma, Peekskill High School, Peekskill

September 2013 — May 2017

🗨️ References

Dale Haggerty from Audi of Dutchess

haggerty_dale@audidutchess.com · 845-435-5659

Mark Gonzalez from Audi of Dutchess

m_gonzalez@audidutchess.com · 845-778-3232

Beverly Johnson from Mohegan Lake Auto

johnson_b@mailbox.com · 914-443-9744

🎓 Courses

Strategic Marketing, Dutchess Community College

May 2019

Details

romioshoula@gmail.com

Skills

Great Customer Service

Effective Competitive
Analysis Research

Effective Time Management

Interpersonal
Communication Skills

Knowledge of Automobile
Systems

Languages

English

Spanish