

Rami Shoula

Procurement Manager

👤 Profile

Effective and forward-thinking Procurement Manager, bringing forth valuable industry experience, and the skills to achieve real results. Adept in developing key relationships with strategic partners, and committed to working to ensure a company continually moves in the right direction. Bringing forth the ability to effectively oversee all processes related to the advantageous procurement of goods and services.

📁 Employment History

Procurement Manager at DNC Industries, White Plains

July 2016 — September 2019

- Managed all processes related to the planning and buying of goods and services.
- Worked to ensure budgets were being used wisely, and strategies were focused well.
- Identified areas needing improvement and offered real solutions.
- Achieved cost-effective procurement outcomes by establishing strong relationships with vendors and partners, and negotiating well. 📈

Purchasing Agent at DNC Industries , White Plains

October 2013 — June 2016

- Worked to develop and implement cost-effective purchasing strategies.
- Strategically evaluated market conditions and approached varying suppliers prior to making purchases.
- Monitored and expedited shipments as necessary.
- Implemented effective negotiation strategies to close deals with the best possible purchase prices.

🎓 Education

Bachelor of Business Administration, Iona College, New Rochelle

September 2009 — May 2013

High School Diploma, Ursuline Academy, New Rochelle

September 2005 — May 2009

📄 References

Bob Thompson from DNC Industries

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Claudia Chacano from Westchester Business Council

ccmanager@westchesterbc.org · 914-334-6789

Ramone DiStefano from Iona College

Details

romioshoula@gmail.com

Skills

Business Development Strategies

Accounting

Agile Project Management

Effective Communications and Negotiations

Market Research

Industry Knowledge

Languages

English

Polish

Spanish

