Rami Shoula

Telemarketer

Profile

Experienced and enthusiastic Telemarketer with excellent customer service and marketing skills. Adept in making sales phone calls to effectively convey a message and relay information about a product or a service. Committed to working professionally and diligently on behalf of a company. Skilled in remaining calm and courteous during high-pressure situations.

Employment History

Telemarketer at Fairway Communications, Seattle

July 2014 — September 2019

- Researched target audiences and created lists of people and businesses to reach out to.
- Formulated an informative audio presentation, and aimed to provide prospective clients with the most valuable information possible.
- Answered questions, comments, concerns relating to our services and products.
- Remained professional and polite at all times.
- Worked to stay up-to-date regarding products and offerings.

Education

Associate of Marketing, Seattle Community College, Seattle September 2012 — May 2014

High School Diploma, Ballard High School, Ballard

May 2008 — June 2012

■ References

Mallory Ignacio from Fairway Communications

ignacio.mallory@fairwaycomms.com · 702-443-5678

Jasper White from Queen Anne Tile and Stone

jwhite@gmail.com · 206-555-3277

Dr. Lindsey Fuller from Seattle Communicty College

lindsey.fuller@seattlecc.edu · 206-554-7878

Internships

Sales Assistant at Queen Anne Tiles and Stone, Seattle

January 2012 — June 2014

- Worked as a motivated and effective Floor Sales Assistant.
- Gained a strong working knowledge of Tiles and Stone.
- Worked to provide clients with the highest level of customer service.

Details

romioshoula@gmail.com

Skills

Advanced Marketing Skills

Interpersonal Communication Skills

Strong Customer Service Skills

Knowledge of Products and Services

Creative Problem Solving Skills

Excellent Phone Etiquette

Languages

Spanish

English