

# Rami Shoula

Real Estate

## Profile

Passionate and dedicated Real Estate Professional seeking to help sellers and buyers achieve their real estate goals through the implementation of best practices and principles. Adept in managing and overseeing all phases of the real estate process with care and ease.

## Employment History

### Real Estate Agent at Cantaberry Realtors, New York

January 2017 — July 2021

- Worked to build strong relationships with existing clients and establish new contacts through networking.
- Utilized web-based tools to manage a database of clients.
- Responded quickly to the needs of buyers and sellers.
- Appropriately marketed properties and sold for the best possible prices and conditions.
- Interacted with customers via phone, email, and social media.
- Completed relevant training to remain informed within the current real estate market.
- Structured availability to show client's homes and attend open houses.

### Real Estate Agent at Bellview Home Services, New York

August 2014 — October 2016

- Networked with customers via phone, email, and social media.
- Educated clients on the state of the real estate market and options available to them.
- Assisted potential clients with financial concerns regarding real estate sales and purchases.
- Consistently pursued and followed up on leads.
- Worked to deliver exceptional service resulting in excellent ratings and return clients.
- Effectively marketed my real estate services to the local community.

## Education

### Bachelor of Science in Marketing, Marymount Manhattan College, New York

September 2010 — May 2014

## Courses

### Accredited Luxury Home Specialist

October 2015

### Certified Staging Professionals Elite Agent Program

September 2016

## Details

romioshoula@gmail.com

## Skills

Customer Service

Effective Time Management

Ability to Multitask

Marketing and Sales

Ability to Work Under Pressure

Real Estate Knowledge

## Languages

English

Spanish

## Licenses

Real Estate License, NYREI

2014