

# Rami Shoula

Real Estate Agent

## 👤 Profile

Passionate and dynamic Real Estate Agent committed to helping clients achieve all of their real estate goals. Adept in providing thoughtful guidance and assistance through every phase of the real estate process.

## 📁 Employment History

### Real Estate Agent at Eleanor Lane Agency , White Plains

July 2017 — July 2021

- Developed and fostered strong relationships with clients by working to provide the best real estate experience possible.
- Effectively utilized web-based tools to manage a database of customers and prospects.
- Scheduled and managed appointments to show homes, and arranged meetings between buyers and sellers.
- Advised buyers during home-visits and inspections.
- Advocated for clients during sales negotiations.
- Communicated with all involved parties in a timely and professional manner.

### Real Estate Assistant at Hathaway Properties, New Rochelle

October 2012 — June 2017

- Handled a variety of administrative and clerical duties in a fast-paced Real Estate office.
- Assisted Realtors and Brokers with the distribution of materials and handled various office transactions.
- Planned travel arrangements, open houses, and meetings between buyers and sellers.
- Coordinated marketing initiatives that supported the growth of the company.

## 🎓 Education

### Associate of Arts in Communications, SUNY Westchester Community College, Valhalla

September 2010 — May 2012

### High School Diploma, Harrison High School, Harrison

September 2006 — May 2010

## 📄 References

### Barbara Faulkner from Hathaway Properties

[faulkner\\_barb@hathawaypro.org](mailto:faulkner_barb@hathawaypro.org) · 914-324-4399

### Ed Sulley from Eleanor Lane Agency

[sulley\\_ed@eleanorlane.com](mailto:sulley_ed@eleanorlane.com) · 914-546-8787

## Details

[romioshoula@gmail.com](mailto:romioshoula@gmail.com)

## Skills

Knowledge of the Industry

Patience and Integrity

Negotiation Skills

Office Technology

Real Estate Software

Effective Communication Skills

## Languages

Spanish

English

**Michael Romero from Westchester Real Estate Council**

[romero.michael@wrc.com](mailto:romero.michael@wrc.com) · 914-544-7421

## **Certifications**

**Real Estate Certificate**

July 2013

**Seller Representative Specialist**

April 2017