# Rami Shoula

Manager

#### Profile

Experienced and self-motivated Business Manager bringing forth valuable industry experience and a passion for working toward company advancement. Results-oriented with a proven track record of working collaboratively with team members to achieve goals. Adept in managing staff, maintenance, vendors, and a multitude of business operations.

## Employment History

### Business Manager at Oradell, White Plains

September 2014 — June 2021

- Served as a successful leader, promoting and achieving company success.
- Identified and maximized sales opportunities, and increased customer retention rates.
- Successfully handled the planning of visual merchandising, and worked to promote a unified company vision.
- Led recruitment efforts and trained new employees.
- Oversaw the rhythm of business and worked to ensure smooth and orderly processes.
- Effectively managed the relationship between budget and resources, leading to profitable outcomes.

#### **Assistant Manager at Benson Computers, White Plains**

September 2012 — September 2014

- Provided optimal assistance to the General Manager while spearheading important tasks.
- Managed the recruitment and training of new employees, while also monitoring the productivity of current employees.
- Assisted with the development and design of company introduction materials.
- Coordinated client visits and key account calls.

## Education

Bachelor of Business Administration, Hunter College, New York September 2001 — June 2005

High School Diploma, New Rochelle High School, New Rochelle September 1997 — May 2001

#### ■ References

Jane Linney from Oradell

jlinney@oradellny.org · 914-982-2811

#### **Jack McDowe from Benson Computers**

jmdowe@bensoncomp.org · 914-547-3712

#### **Details**

romioshoula@gmail.com

#### **Skills**

Innovative Problem Solving

Industry Knowledge

Business Process Management

Business Development Strategies

Time Management Skills

# **Lindsey Friar from Benson Computers**

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