

Rami Shoula

Chief Operating Officer

Profile

Results driven Chief Operating Officer with several years of experience helping to guide and lead companies to their greatest potential. Bringing forth the leadership skills necessary to foster growth in dynamic environments. Adept in cultivating strong relationships with business partners and clients, resulting in large-scale financial growth.

Employment History

CEO at Maynard Technologies, New York

May 2016 — June 2021

- Determined and implemented strategic direction for product management and development processes.
- Oversaw the development of new products and services.
- Established short-term and long-term goals.
- Effectively oversaw executive leadership and company recruitment goals.
- Increased revenue by over 150% in a 5 year time-span.

Vice President at Hasselback Operations, New York

April 2012 — April 2016

- Effectively managed and motivated sales and marketing teams, resulting in greater revenue.
- Successfully managed overall budget activities.
- Collaborated with management and other employees to achieve company goals.
- Helped to achieve measurable change in the company through determination, leadership, and hard work.

Education

Master of Business Administration, NYU, New York

September 2008 — May 2011

Bachelor of Science in Economics, Fordham University, New York

September 2004 — May 2008

Awards

2018 Chief Executive of the Year, New York

References

Dr. Sarah Spencer from Hasselback Operations

sar_spenc@hasselbackop.com · 212-456-9088

Manuel Rodrigo from Maynard Technologies

manuel_rodrigo@maynardtech.org · 917-433-7112

Elliot Lief from New York Business Council

Details

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Skills

Project Management

Business Strategy

Adaptability

Risk Management Analysis

Effective Communication

Key Partnership Development

Languages

English

French

Spanish

