

Rishabh Jain

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EDUCATION

Northwestern University

Bachelor of Arts in Mathematical Methods in the Social Sciences and Economics

Evanston, IL

September 2024 – June 2028

- GPA: **3.93/4.00** | Dean's List: 2/2
- Relevant Coursework: Intermediate Microeconomics, Linear Algebra, Game Theory, Macroeconomics, Multivariable Calculus

Woodward Academy

High School Diploma

College Park, GA

September 2020 – May 2024

- GPA: **4.00/4.00** | ACT: 36/36
- Awards: High School Valedictorian (1 out of 259), UGA Certificate of Merit, Quarterfinalist at GA Debate Tournament

RELEVANT EXPERIENCE

Ascend Consulting Group

Incoming Consultant

Evanston, IL

April 2025 – Present

- Expected to advise tech-based startups by delivering insights on product-market fit and potential product improvements

Northwestern Investment Management Group

Investment Analyst

Evanston, IL

January 2025 – Present

- Examined the strength of convenience retail centers over traditional retail to pitch a long position on Curblin Properties (\$CURB)
 - Conducted 15 primary research calls to determine that CURB's 28% leasing spread, shorter contract periods, and strong tenant creditworthiness protect the REIT from the pitfalls of traditional retail, including high delinquencies and cap rate expansion
 - Calculated the REIT's net asset value by determining geography-specific occupancies and cap rates for 97 properties, concluding that CURB's Sunbelt-focused portfolio of high-quality assets will outperform the broader retail real estate sector
 - Created a revenue build by projecting rent growth and future acquisitions; used DCF and comparable companies analyses to evaluate CURB's niche and competitive advantages in the fragmented, yet rapidly growing, convenience retail space
 - Compared CURB's capital structure to 7 comparable REITs to obtain a weighted average cost of capital, determining that CURB's capacity to use greater leverage will enable its acquisitive growth strategy to succeed and compress its cap rate
- Underwent 10 hours of training in accounting, revenue projection, capital structure analysis, and DCF development

Northwestern Sports Analytics Group

Sports Analyst

Evanston, IL

October 2024 – Present

- Analyzed 40+ quarterbacks through 5+ metrics to obtain bust rate and success rate of benched rookie quarterbacks versus starting rookies in the National Football League to assess that benching rookie quarterbacks increases performance later in career
- Collaborated during biweekly meetings in groups to develop article structure, adapt and create ML-based algorithms for quarterback analysis, pick statistics used for data entry, and select quarterbacks to include in the dataset

Policy Research

Independent Researcher

Atlanta, GA

January 2023 – April 2023

- Conducted research into deepfakes and their consequences relating to an unstable information environment and societal mistrust
- Wrote a 7-page policy paper discussing existing and potential efforts to combat deepfakes, with a focus on public-private cooperation for detection and content provenance; produced recommendations for scaling these efforts in response to deepfake advancements

LEADERSHIP EXPERIENCE

Woodward Academy Policy Debate Team

Research Captain, Tutor

College Park, GA

August 2020 – May 2024

- Coordinated 40+ research assignments for members and led rigorous weekly research on yearly topics including criminal justice reform, economic inequality, water resources, and the role of NATO in emerging technologies to develop evidence-based arguments
- Led varsity practices for 20+ members by organizing drills, lectures, and practice speeches to teach in-round and research-based debate skills like understanding critical theory, information processing, argument construction, and optimized research; assisted the coach in daily classes for 15 freshmen by providing advice on argument selection and execution for tournament preparation
- Directed individualized weekly tutoring for 2 middle school debaters on topic knowledge, debate strategy, evidence analysis, and specific preparation against other teams; organized practice speeches and delivered constructive feedback to improve speaking techniques with breath control, enunciation and articulation drills, and tongue-twisters

ADDITIONAL

Skills: Spanish (Working Proficiency), Hindi (Beginner), Microsoft Office (Excel, PPT), FactSet, Pitchbook, HTML

Memberships: Northwestern South Asian Student Alliance (October 2024 – Present), Investment Banking Club Early Insights Program (April 2025 – Present)

Interests: Indian Cuisine, Guitar, Atlanta Falcons, 90s Rock, Melodic Trap, Modern Architecture, Ornithology & Birdwatching