

Way.Pro auto

This is the optimization of automobile routes

Automatic route generation system



reduces logistics
costs



considers the nuances
of your business



optimizes operational
performance



About the company

We create intelligent solutions that cover all supply chains:

from product planning and distribution to route optimization and management of last-mile logistics

Our technologies allow businesses to



reduce costs



make logistics
efficient



increase customer
satisfaction



Smart Machines LLC

developer of integrated
logistics optimization

We ensure efficient movement of all types of cargo

from small parcels to oversized goods,
ensuring minimum costs and maximum speed
of delivery

The importance of efficient routing



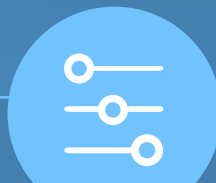
Cost reduction

Save fuel and reduce maintenance costs



Increased reliability

Minimizing delays and improving service levels



Increasing resilience to change

Flexibility in management and adaptation to new conditions



Increased delivery speed

Fast delivery and improved inventory management



Decision-making Center

Decision analysis and transparency of processes

Analytical block - reports and metrics with assessment of changes



Delivery

Analysis of delivery time and downtime



Route density

Number of delivery points, average distance, departure frequency



Efficiency

Empty mileage ratio



Cost of transportation

The cost of transportation per route, vehicle, kilometer, unit of goods, type of cargo.



Analysis of changes

'Was-became' assessment, consideration of scenarios



Expenses

Transportation costs and separate routes

Main advantages

Optimization of the entire contour transport logistics

- first mile
- trunk line
- last mile
- courier delivery



Powerful mathematical apparatus

Mathematical apparatus with optimal solution for a specific task



A strong Math and Data-Science team

A team with experts with many years of experience in mathematics and DS in logistics



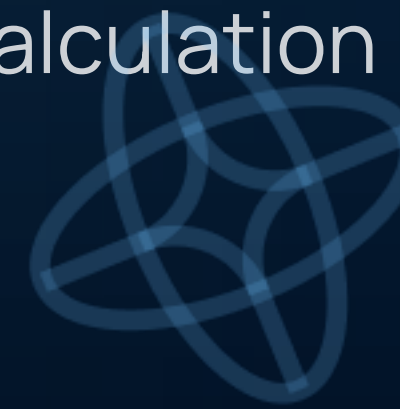
Scaling

Maximum number of logistics facilities and calculation parameters



Working with BigData

Working with millions of data matrices with amazing calculation speed



Cartography

Integration with cartographic services and visualization of solutions



A wide range of parameters

Basic

- ✓ number of points in the route
- ✓ delivery point opening hours
- ✓ loading the transport
- ✓ number of departures per shift
- ✓ traffic
- ✓ cost of expenses
- ✓ optimization function
- ✓ route distance
- ✓ car type

Extended

- ✓ loading time at the warehouse
- ✓ route duration
- ✓ working shift time
- ✓ time windows
- ✓ priority of delivery
- ✓ automatic transport request
- ✓ the specifics of the layout
- ✓ arrival forecast
- ✓ normative speeds

Premium

- ✓ new linking of points to warehouses
- ✓ Miles + Trunk line
- ✓ optimal warehouse location



Fuel cost optimization module

Double optimization

Building optimal gas station routes within optimal routes

Consideration of all parameters

- gas station price including fuel cards
- prioritization of gas stations
- fuel seasonality
- car characteristics
- telematics data



A unique database

- > 40 thousand GAS stations
- 99.9% accuracy due to transaction analysis
- full information about the gas station:
 - brand, coordinates
 - fuel cards
 - price and discounts

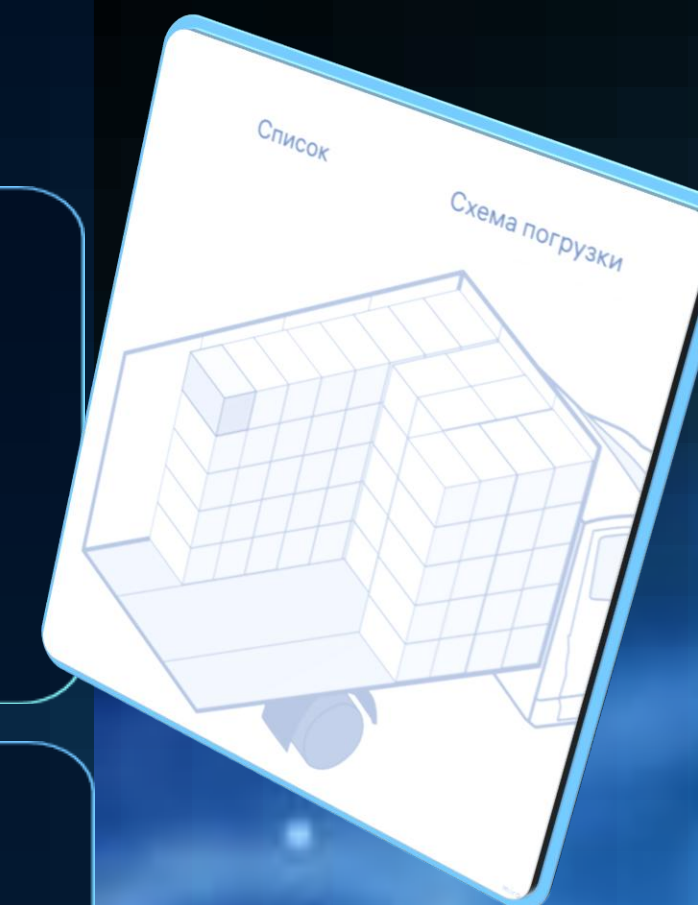


Additional services

Unique services that add value to the routing product

Cargo layout

allows you to determine the order of loading and unloading of each product, visualization of its location in the car body



Formation of standard speeds

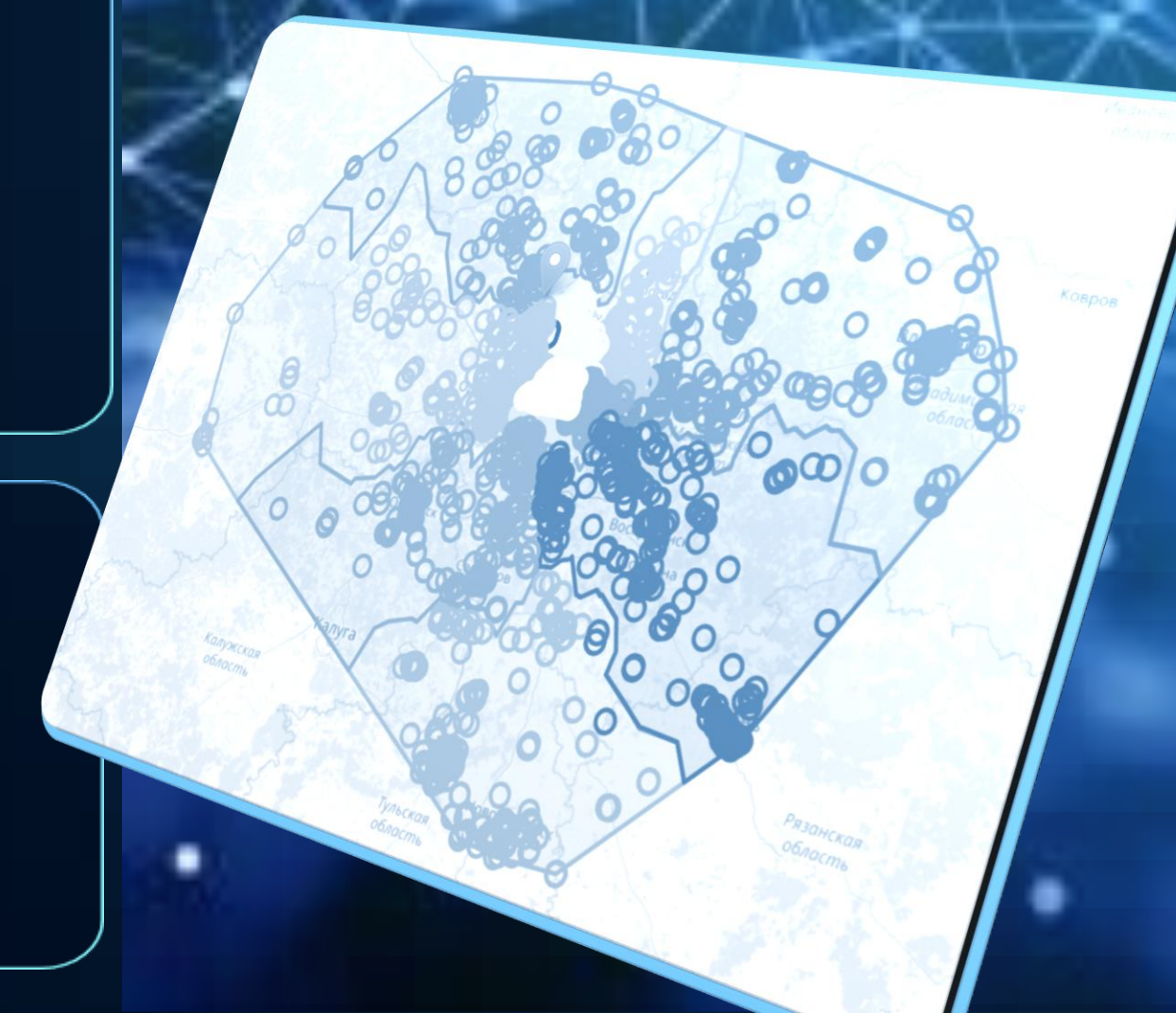
ML models calculate the regulatory speed between logistics facilities to control order fulfillment

Automatic transport request

Informing the user about the need for an additional transport order to reduce logistical costs

Zoning

Formation of clusters according to the required parameters



Technological Features



Algorithms

Optimized, reliable algorithms tested on real-world tasks



Architecture

Flexible micro-service architecture designed for load any product issue



API

A simple and consistent API with clear parameters



Changes

Quick changes and CI/CD without interrupting the system operation

Mathematical Features

Working through a variety of mathematical algorithms and choosing the optimal solution for each type of problem



A multi-step solution

Optimization of calculation using several solution methods



Using heuristic algorithms

Large Neighborhood Search (LNS) method and simulated annealing



Using precise methods

Using integer linear programming



Accounting for a subset of graph edges

The Minimum Connected Tree (MST) method

The efficiency of solutions

The DataSet of the largest logistics companies was used

> 1000

own warehouses of the Russian Federation and the CIS

Positive feedback from experts and logisticians

- approval of implemented solutions from logistics specialists has been received
- the result surpasses manual labor and previous solutions

The tasks of the main stages of logistics have been solved

> 500 thous.

last mile routes per month

> 200 thous.

trunk lines per month

> 1 millions

courier routes per month

Main usage results >>>



- Distance
- Delivery time

↓ **10%**

- Waiting for the goods

↓ **12%**

- Costs of transportation

↓ **11%**

- Cost of 1 liter of fuel

↓ **3%**

- ↓ reduction of transportation costs for all types of logistics
- ↓ reduction of the total distance and delivery time at all logistics facilities
- ↓ reducing the waiting time for goods in stores and pick-up points
- ↑ total fuel consumption is reduced

UI Example*



* custom implementation for the client

Analysis of the calculation of last-mile routes

General indicators

Calculation details

General indicators	
Field name:	
Number of selected points:	Value Unit
Number of routes generated:	272 unit
Number of units product per day:	274 unit
Number of units product per 1 point:	27 425 unit per day
	100 unit per point
Сравнительный анализ:	
Field name:	
Total distance:	Was Became Difference Unit.
Average route distance:	8 582 7 783 - 799 km
Departure frequency:	536 563 + 27 unit
Density of points:	0,9 0,7 + 0,2 per day
Units of goods per 1 km:	15,2 14,8 - 0,4 km
Waiting time:	3,4 3,6 + 0,2 per km
	03:40 03:19 - 00:21

Close

Analysis of the calculation of mainline routes

Comparative analysis:

Indicator	Metric	Calculation 1	Calculation 2	Difference
Pallets	Number of pallets (units)	151 776	115 270	-36 497
	Number of pallets (units/km)	6,6	7,5	+0,9
Streams, routes	Number of unique routes (units)	3 385	3 344	-41
	Share of direct routes (%)	1222	1 125	-97
Distance	Share of transit routes (%)	29	23	-6
	Distance of unique routes (km)	71	77	+6
Time	Average shoulder distance (km)	995 677	859 308	-136 369
	Average route distance (km)	815	764	-51
	Time on unique routes (hour)	1 665	1 579	-86
	Average time on routes (hour)	5 933	5 209	-724

Main routes

Route	Departure	Transit	Arrival
115	Moscow_1	Rostov	Pyatigorsk
115	Moscow_2	Kazan	Surgut
115	St Petersburg		Moscow
115	Yaroslavl	Volgograd	Kemerovo
115	Kazan		Omsk
115	Tomsk		Krasnoyarsk
115	Tula	Volgograd	Krasnoyarsk
115	Barnaul		Irkutsk
115	Novosibirsk	Irkutsk	Pyatigorsk

Choose a route

Departure Warehouse

Route number

Calculated ones only

Apply

Clear

Details

Details

Details

Details

Route №	113	Distance	452
Points	15	Time	04:35
Warehouse	MSK_1	Speed	45
Volume	1765		
Route №	15	Distance	327
Points	13	Time	03:28
Warehouse	MSK_1	Speed	39
Volume	2173		
Route №	165	Distance	462
Points	17	Time	04:54
Warehouse	MSK_1	Speed	46
Volume	1958		

Contacts



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