

sales_rep_id	sales_rep_name	fiscal_year	fiscal_period	actual_amt	target_amt	achv_pct
SR0001	John Miller	2024	1	12322.95	14945.00	82.46
SR0001	John Miller	2024	2	7886.15	7618.00	103.52
SR0002	Emma Collins	2024	1	8671.10	7266.00	119.34
SR0002	Emma Collins	2024	2	5656.70	4798.00	117.9
SR0003	Michael Brown	2024	1	12249.80	12519.00	97.85
SR0003	Michael Brown	2024	2	7017.00	8797.00	79.77
SR0004	Sarah Johnson	2024	1	5503.20	4088.00	134.62
SR0004	Sarah Johnson	2024	2	2281.75	1736.00	131.44
SR0005	Daniel Thompson	2024	1	3916.40	4404.00	88.93
SR0005	Daniel Thompson	2024	2	2049.70	2156.00	95.07
SR0006	Olivia Parker	2024	1	5836.90	5544.00	105.28
SR0006	Olivia Parker	2024	2	2638.40	2446.00	107.87
SR0007	James Wilson	2024	1	7581.25	9975.00	76
SR0007	James Wilson	2024	2	5422.00	6281.00	86.32
SR0008	Sophia Martinez	2024	1	5209.80	4286.00	121.55
SR0008	Sophia Martinez	2024	2	2724.65	2182.00	124.87
SR0009	William Anderson	2024	1	6325.90	6867.00	92.12
SR0009	William Anderson	2024	2	3552.25	3501.00	101.46
SR0010	Emily Taylor	2024	1	9196.70	8305.00	110.74
SR0010	Emily Taylor	2024	2	6129.10	5442.00	112.63
SR0011	Benjamin Harris	2024	1	6294.70	4916.00	128.05
SR0011	Benjamin Harris	2024	2	4783.70	5703.00	83.88
SR0012	Chloe White	2024	1	6994.20	8283.00	84.44
SR0012	Chloe White	2024	2	3854.30	2984.00	129.17
SR0013	Alexander King	2024	1	12357.60	12397.00	99.68
SR0013	Alexander King	2024	2	4784.55	4879.00	98.06
SR0014	Natalie Scott	2024	1	10188.60	7500.00	135.85
SR0014	Natalie Scott	2024	2	4138.30	3579.00	115.63
SR0015	Ryan Moore	2024	1	11890.50	13179.00	90.22
SR0015	Ryan Moore	2024	2	7893.25	8647.00	91.28

trr_code	trr_name	fiscal_year	fiscal_period	trr_actual_amt	trr_target_amt	trr_achv_pct
CHI	Chicagoland Area (Chicago Metro Region)	2024	1	30110.60	29004.00	103.82
CHI	Chicagoland Area (Chicago Metro Region)	2024	2	14083.30	15412.00	91.38
DFW	Dallas–Fort Worth Metroplex	2024	1	19941.90	17448.00	114.29
DFW	Dallas–Fort Worth Metroplex	2024	2	8826.40	8181.00	107.89
GLA	Greater Los Angeles Area (LA – Orange County – Inland Empire)	2024	1	19785.25	22544.00	87.76
GLA	Greater Los Angeles Area (LA – Orange County – Inland Empire)	2024	2	12000.95	11447.00	104.84
NEC	Northeast Corridor (NYC – Boston – Philadelphia)	2024	1	27288.75	27127.00	100.6
NEC	Northeast Corridor (NYC – Boston – Philadelphia)	2024	2	18326.55	18119.00	101.15
SFB	San Francisco Bay Area (SF – Oakland – San Jose)	2024	1	27413.10	28351.00	96.69
SFB	San Francisco Bay Area (SF – Oakland – San Jose)	2024	2	17574.60	17590.00	99.91