

# CCI Data Dictionary



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#### **How To Use This Document**

This document is a data dictionary for the ClaimsCorp Collision Repair data cube. The document is split into two sections: Dimensions and Measures. For each section the name, description and status will be documented. The status refers to whether data is actively being populated. For measures, where calculations are involved, they will be described. The best way to find the dimension or measure you are looking for is to use the Find Function in your PDF reader.

#### **Dimensions**

There are three columns in the table below. The Dimension Group is the table name which groups together one or more actual dimensions. The Dimension Name is the actual dimension. The Description explains what the dimension is and how to use it. The Status indicates one of three values: "Active" means it is operational and can be used; "Inactive" means it is not operational at this time; and, "Do Not Use" means that the dimension will soon be removed or is used for customized reporting purposes and would not server the normal user any purpose.

#### **Date Calculations**

Dimension Name	Description
Date Calculations	For internal uses only.

#### **Dim Adjuster**

Dimension Name	Description
Adjuster Name	The name of the adjuster assigned to the file by the
	insurance company. At this time, the only management
	system providing this data is the Summit Software.
Hierarchy	The hierarchy is a grouping of several dimensions that when
	added to a table, can be expanded/drilled down.

#### **Dim Agent Broker**

Dimension Name	Description
Agent Broker Name	The name of the agent or broker of the insured's claim. At this time, only the CCCOne and Summit management
	systems provide this data.
Dim Agent Broker	Unique internal code for Agents.
Dim Enterprise ID	Unique internal code for Enterprise ID.

#### **Dim BU Department**

<b>Dimension Name</b>	Description
Department	Department for Amounts/Cost/Hours associated with a repair or for summary reporting
Department Type	Body,Paint, Labour etc
Dim Bu Department	Department for Amounts/Cost/Hours associated with a repair or for summary reporting

#### **Dim Business Network**

Dimension Name	Description
Dim Business Network	Unique internal code for business networks.
Network Name	Network names are descriptions of groups of locations. New networks must be requested by contacting <a href="mailto:support@claimscorpinc.com">support@claimscorpinc.com</a> .

#### **Dim Customer**

<b>Dimension Name</b>	Description
<b>Customer Name</b>	Customer name on RO
Dim Customer	Customer name on RO
Dim Enterprise ID	Which enterprise the customer belongs to

#### **Dim Date**

The Dim Date is the closed date of the repair order. In some cases, at the shop's request, ClaimsCorp uses the Delivered Date or Completed Date instead of the Closed Date.

Dimension Name	Description
Date Name	The closed date of the repair order in the format yyyy-mm-dd hh:mm:ss.  The time portion of the format is not supplied by current datafeeds from the management systems.
Day	The day of the month of the closed date of the repair order. E.g. March 1, 2012 is represented as '1'.
Month	The month of the closed date of the repair order in the format: yyyy-mmm.
MonthVal	The month of the closed date of the repair order represented as an integer. 1 for January, 2 for February and so on.
Quarter	The calendar quarter of the closed date of thee repair order in the format: yyyy-Q#, where the # is an integer representing the quarter. 1 for Q1 (includes the months January, February, March) and so on.
Wk Calendar Year Mon Start Week	Weekly buckets of data starting on Mondays. Format = yyyyW# - mmm dd, yyyy. Where # represents a number between 1 and 52.
Wk Calendar Year Mon Start Year	Annual buckets that accumulate the 52 weeks buckets starting on Mondays.
Wk Calendar Year Sat Start Week	Weekly buckets of data starting on Saturdays. Format = yyyyW# - mmm dd, yyyy. Where # represents a number between 1 and 52.
Wk Calendar Year Sat Start Week Name	
Wk Calendar Year Sat Start Year	Annual buckets that accumulate the 52 weeks buckets starting on Saturdays.
Wk Calendar Year Sun Start Week	Weekly buckets of data starting on Sundays. Format = yyyyW# - mmm dd, yyyy. Where # represents a number between 1 and 52.
Wk Calendar Year Sun Start Year	Annual buckets that accumulate the 52 weeks buckets starting on Sundays.
Work Day	An integer indicating whether the repair order close date is on a work day or a weekend day. '0' represents a weekend date and '1' represents a work day date.
Year	The year of the closed date of the repair order in the format: yyyy.
Dim Date.Date	This hierarchy is a grouping of several dimensions that when added to a table, can be expanded/drilled down. It includes Year, Month, Day.
Dim Date.Date YQMD	This hierarchy is a grouping of several dimensions that when added to a table, can be expanded/drilled down. It includes Year, Quarter, Month, Day.

Dimension Name	Description
Dim Date.YW Sat	This hierarchy is a grouping of several dimensions that when added to a
Start	table, can be expanded/drilled down. It includes Wk Calendar Year Sat
	Start Year and Wk Calendar Year Sat Start Week.

#### **Dim Date ID Vehicle Year**

There are several date dimensions included which should be ignored. We are working on remove them as they serve no purpose in this case. The only dimension to use in the Dim Date ID Vehicle Year is "Year".

Dimension Name	Description
Year	This is the number of vehicles per vehicle year.

### **Dim Department**

Dimension Name	Description
Department	A fixed list of categories grouping the details of the repair order. They include: -Labor -Materials -Other -Parts -Sublet -Unknown Other includes Rental and Towing in the datafeeds, while Unknown are amounts that have no proper allocation.
	Note that the Department dimension can only use the measure called, "Dept Amount – Fact Department Detail".

Dimension Name	Description
SubDepartment	A sub-list of departments that are related to specific department
	categories:
	Labor
	Frame
	Mechanical
	Metal / Body
	Other labor
	Paint Labor
	Materials
	Body
	Paint
	Other
	Rental Car
	Towing
	Parts
	AM
	LKQ
	OEM Other
	Other
	Sublet Sublet
	Unknown
	Unknown
	OTINIOWIT
	Note that the SubDepartment dimension can only use the measure called,
	"Dept Amount – Fact Department Detail".
Department	This hierarchy is a grouping of several dimensions that when added to a
SubDepartment	table, can be expanded/drilled down. It includes Department and
	SubDepartment.
	Note that the Dim Department dimension can only use the measure
	called, "Dept Amount – Fact Department Detail".
Hierarchy	This hierarchy is a grouping of several dimensions that when added to a
	table, can be expanded/drilled down. It includes Department and
	SubDepartment.
	Nets that the Dire Department direction can only use the
	Note that the Dim Department dimension can only use the measure
	called, "Dept Amount – Fact Department Detail".

## **Dim DRP Marker**

<b>Dimension Name</b>	Description
Dim DRP Flag YN	Per business unit, a Dim Insurance Company.Corporate Group can be
	assigned as belonging to a Direct Repair Program (DRP). Y means it is
	linked to a DRP and N means it is not.

Dimension Name	Description
Dim DRP Marker	Per business unit, a Dim Insurance Company.Corporate Group can be assigned as belonging to a Direct Repair Program (DRP). 3 means it is
	linked to a DRP and 2 means it is not.

## **Dim Enterprise BU**

Dimension Name	Description
Active Flag	Identifies that the business unit is actively loading data into the data cube. TRUE means the business unit is actively sending data. FALSE means that it is not. Currently this is a flag that ClaimsCorp manually sets after completing or removing an installation.
BU Name	This is an alphanumeric name of the business unit.
Business Key	This is a unique identifier for every business unit in the data cube.
Business Key2	This is a unique identifier for shops using the Autoprise or CCC Enterprise management system where multiple business units are grouped.
Business Key3	This is a unique identifier used by Network customers to identify their related business units.
City	City of the shop location.
Country	County of the shop location.
Enterprise	A grouping category of a selected number of shop locations. This is typically used for multi-site operations. However, in the case of Autoprise/CCC users, it is required even if there is only one shop.
<b>KPI Goal Alternate</b>	The current static goal recorded for the shop for the measure
Parts To OEM Parts	AlternatePartsT OEMPartsAmountPct. See section 99. Goals for more
Amount Pct	information.
KPI Goal AM Parts	The current static goal recorded for the shop for the measure
Amount To Parts	AMPartsAmountToPartsAmountPct . See section 99. Goals for more
Amount Pct	information.
KPI Goal AR	The current static goal recorded for the shop for the measure AR Balance.
Balance60 Day	See section 99. Goals for more information.
KPI Goal Booth Cycle	The current static goal recorded for the shop for the measure
Time	BoothCycleTime . See section 99. Goals for more information.
KPI Goal CSI Referral	The current static goal recorded for the shop for the measure CSI Referral
Score	Score. See section 99. Goals for more information.
KPI Goal Delivered To	The current static goal recorded for the shop for the measure Delivered To
Closed Calendar	Closed Calendar. See section 99. Goals for more information.
KPI Goal Delivered To Closed Work	The current static goal recorded for the shop for the measure Delivered To Closed Work. See section 99. Goals for more information.
KPI Goal Effective	The current static goal recorded for the shop for the measure
Labour Cost	Effective abour Cost Pct. See section 99. Goals for more information.
KPI Goal Effective	The current static goal recorded for the shop for the measure
Labour Rate	GoalEffectiveLabourRate. See section 99. Goals for more information.
KPI Goal GL Net	The current static goal recorded for the shop for the measure GL Net
Margin	Margin. See section 99. Goals for more information.
<b>KPI Goal Gross Profit</b>	The current static goal recorded for the shop for the measure
Dollars	GrossProfitDollars. See section 99. Goals for more information.

Dimension Name	Description
<b>KPI Goal Gross Profit</b>	The current static goal recorded for the shop for the measure
<b>Dollars Per Tech Hour</b>	GrossProfitDollarsPerTechHour. See section 99. Goals for more information.
<b>KPI Goal Gross Profit</b>	The current static goal recorded for the shop for the measure
Percent	GrossProfitPercent. See section 99. Goals for more information.
KPI GoalKeys ToKeys	The current static goal recorded for the shop for the measure
Calendar	KeysToKeysCalander. See section 99. Goals for more information.
KPI GoalKeys ToKeys	The current static goal recorded for the shop for the measure
Work	KeysToKeysWork. See section 99. Goals for more information.
KPI Goal Labour	The current static goal recorded for the shop for the measure
<b>Gross Profit Percent</b>	LabourGrossProfitPercent. See section 99. Goals for more information.
<b>KPI Goal OEM Parts</b>	The current static goal recorded for the shop for the measure
Amount to Non OEM	OEMPartsAmounttoNonOEMPartsAmountPct. See section 99. Goals for
Parts Amount Pct	more information.
KPI Goal OEM Parts	The current static goal recorded for the shop for the measure Alternate
Amount To Parts	Parts To OEM Parts Amount Pct. See section 99. Goals for more information.
Amount Pct	
KPI Goal Paint And	The current static goal recorded for the shop for the measure
Materials Cost Per	PaintAndMaterialsCostPerPaintHour. See section 99. Goals for more
Paint Hour	information.
KPI Goal Paint And	The current static goal recorded for the shop for the measure
Materials Gross	PaintAndMaterialsGrossProfitPercent. See section 99. Goals for more
Profit Percent	information.
KPI Goal Paint Hours	The current static goal recorded for the shop for the measure
Per RO	PaintHoursPerRO . See section 99. Goals for more information.
KPI Goal Paint	The current static goal recorded for the shop for the measure Pain Material
Materials Cost Per Paint Hour	CostPerPaintHour . See section 99. Goals for more information.
KPI Goal Paint	The current static goal recorded for the shop for the measure
Materials Cost To	PaintMaterialsCostToTotalSales . See section 99. Goals for more
Total Sales	information.
KPI Goal Paint	The current static goal recorded for the shop for the measure
Materials Sales To	PaintMaterialsSalesToTotalSales. See section 99. Goals for more
Total Sales	information.
KPI Goal P and M	The current static goal recorded for the shop for the measure
Sales Per Paint Hour	PaintandMaterialsSalesPerPaintHour. See section 99. Goals for more
	information.
KPI Goal Parts Gross	The current static goal recorded for the shop for the measure
Profit Percent	PartsGrossProfitPercent. See section 99. Goals for more information.
<b>KPI Goal Parts Sales</b>	The current static goal recorded for the shop for the measure
To Total Sales Pct	PartsSalesToTotalSalePct. See section 99. Goals for more information.
KPI Goal Parts To	The current static goal recorded for the shop for the measure
Labour Sales	PartsToLabourSales. See section 99. Goals for more information.
KPI Goal Sales Per	The current static goal recorded for the shop for the measure
Admin Employee	SalesPerAdminEmployee. See section 99. Goals for more information.

Dimension Name	Description
KPI Goal Sales Per RO	The current static goal recorded for the shop for the measure SalesPerRO.
	See section 99. Goals for more information.
<b>KPI Goal Sales Per</b>	The current static goal recorded for the shop for the measure
Square Foot	SalesPerSqaureFoot. See section 99. Goals for more information.
KPI Goal Sales Per	The current static goal recorded for the shop for the measure SalesPerStall.
Stall	See section 99. Goals for more information.
<b>KPI Goal Sales Per</b>	The current static goal recorded for the shop for the measure SalesPerTech.
Tech	See section 99. Goals for more information.
<b>KPI Goal Stalls Per</b>	The current static goal recorded for the shop for the measure StallsPerTech.
Tech	See section 99. Goals for more information.
<b>KPI Goal Technician</b>	The current static goal recorded for the shop for the measure
Productivity	TechnicianProductivity. See section 99. Goals for more information.
<b>KPI Goal Total Sales</b>	The current static goal recorded for the shop for the measure TotalSales.
	See section 99. Goals for more information.
KPI Goal Touch Time	The current static goal recorded for the shop for the measure TouchTime.
	See section 99. Goals for more information.
KPI Goal Vehicles Per	The current static goal recorded for the shop for the measure
Day Per Booth	VehiclesPerDayPerBooth. See section 99. Goals for more information.
Latitude	The latitude value of the shop locations to six decimal places.
Longitude	The longitude value of the shop locations to six decimal places.
NPA	The area code of the shop location.
Parent Enterprise	The Parent Enterprise is a grouping of Enterprise dimensions.
Performance Group	Similar to the Network dimension, the Performance Group Name dimension
Name	is a grouping of selected shops. In this case, these are shops that belong to a
	specific performance group. New performance groups must be requested by
	contacting <u>support@claimscorpinc.com</u> .
Postal Zip	Postal or Zip zones of the shops. Only the first 5 digits of a US zip code and
	only the first 3 digits of a Canadian postal code.
Prov State	The province or state of the shop location.
Source	The management information system of the shop location.
NPA Business Unit	The hierarchy is a grouping of several dimensions that when added to a
	table, can be expanded/drilled down.
	Includes the NPA Dimension and the BU Name dimension.
	Currently the area codes (NPA) are not assigned to each shop location.
Parent Enterprise	The hierarchy is a grouping of several dimensions that when added to a
Business Unit	table, can be expanded/drilled down.
	Includes the Darent Enterprise Enterprise and DIL Name dimensions
Douformones Crave	Includes the Parent Enterprise, Enterprise and BU Name dimensions.
Performance Group	The hierarchy is a grouping of several dimensions that when added to a
Business Unit	table, can be expanded/drilled down.
	Includes Performance Group Name and BU Name.
	includes renormance group wante and bo wante.

Dimension Name	Description
Source BU	The Source BU is a grouping of several dimensions that when added to a table, can be expanded/drilled down.  Includes the Source and BU Name dimensions.
	includes the source and bo maine differsions.

#### **Dim Estimator EBU**

<b>Dimension Name</b>	Description
BU Name	This is an alphanumeric name of the business unit.
Dim Estimator EBU	Unique internal code for the estimator.
Enterprise Name	A grouping category of a selected number of shop locations. This is typically used for multi-site operations. However, in the case of Autoprise/CCC users, it is required even if there is only one shop.
<b>Estimator Name</b>	The name of the estimator/appraiser in the shop location.
Enterprise EBU	The Enterprise EBU is a grouping of several dimensions that when added to a table, can be expanded/drilled down.  Includes the Enterprise, BU Name and Estimator Name dimensions.

## **Dim Insurance Company**

Dimension Name	Description
Corporate Group	This is the standardized name for each insurance company. There are many spellings and misspellings of an insurance company's name. ClaimsCorp maps these variations to a single version of the insurance company name.
Dim Insurance	Unique internal code for the insurance company.
Company	
Insurance Company	This is a second level standardized name for an insurance company. When
	used, it usually represents a regionally naming of the insurance company.
Insurance Company	This is the original insurance company name as reported on the specific repair
Synonym	order.
Hierarchy	The Hierarchy is a grouping of several dimensions that when added to a table,
	can be expanded/drilled down.
	It includes the Corporate Group, Insurance Company and Insurance Company
	Synonym dimensions.

# **Dim NPANXX (Area Code)**

<b>Dimension Name</b>	Description
City	The city of the shop location.
Country	Country of the shop location. Data is not fully allocated for this dimension.
Dim NPANXX	Unique internal codes for area codes of the shop locations.
NPA	Area codes of shop locations. The data is not fully allocated for this dimension.
NXX	The 3 digit prefix of the phone number of the shop locations.

### **Dim Paint Marker**

Dimension Name	Description
Dim Paint Marker	Unique internal code for repair order paint marker.
Paint Flag YN	The Paint Flag YN is a marker attached to every RO that either contains paint hours, or if it doesn't contain paint hours, it contains either parts or sublet sales amounts. The purpose of this marker is to isolate repair orders that are specifically collision repair orders. That is, it removes, Totals, Warranties and other non-collision repairs. Several of the measures use this Paint Flag in their calculations.  Y means that is it a collision repair order. N and U indicate that it is not a collision repair order.

# **Dim Postal Zip (Customer)**

<b>Dimension Name</b>	Description
City	City of customer.
Country	Country of customer.
Dim Postal Zip	Unique internal code for customer postal code.
FSA	First 3 digits of Canadian postal code. Currently data is not allocated for US zip codes. We will likely be removing this dimension. Please use the Postal Zip dimension.
Latitude	Latitude value of the customer.
Longitude	Longitude value of the customer.
Postal Zip	Postal or Zip zones of the customers. Only the first 5 digits of a US zip code and only the first 3 digits of a Canadian postal code.
Prov State	Province or state of the customer.
Dim Postal Zip.CountryPostalZip	The Dim Postal Zip.CountryPostalZip is a grouping of several dimensions that when added to a table, can be expanded/drilled down.  It includes the Country, Prov State, City, FSA, Postal Zip for customers.  The FSA will be removed as it is not populated fully and is actually replaced by the PostalZip.

# **Dim Postal Zip BU**

Dimension Name	Description
City	City of shop location.
Country	Country of shop location.
Dim Postal Zip	Unique internal code for shop location postal code.
FSA	First 3 digits of Canadian postal code of the shop location. Currently data is not allocated for US zip codes. We will likely be removing this dimension. Please use the Postal Zip dimension.
Latitude	Latitude value of the shop location.
Longitude	Longitude value of the shop location.

Dimension Name	Description
Postal Zip	Postal or Zip zones of the shop location. Only the first 5 digits of a US zip code and only the first 3 digits of a Canadian postal code.
Prov State	Province or state of the shop location.
Dim Postal Zip.CountryPostalZip	The Dim Postal Zip.CountryPostalZip is a grouping of several dimensions that when added to a table, can be expanded/drilled down.
	It includes the Country, Prov State, City, FSA, Postal Zip dimensions for the shop locations. The FSA will be removed as it is not populated fully and is actually replaced by the PostalZip.

# **Dim Productivity Deviation**

Dimension Name	Description
Dim Productivity Deviation	Unique internal code for productivity deviation.
Productivity Deviation Description	Productivity Deviation is a calculation of a Targeted Cycle Time less the Actual Cycle Time (both in days) as a percentage of the Productivity Goal.
	The Targeted Cycle Time is calculated by taking Total Labor Hours divided by the Productivity Goal (touch time goal).
	The Productivity Goal is a standard expected number of production hours per day per RO. The default production hours per day is set to 4 hours per business unit, which can be set manually for each business unit.
	The Productivity Deviation Description is the label used for each bucket of deviation from zero.
Productivity	The max value of each deviation bucket.
<b>Deviation Max</b>	
Productivity	The min value of each deviation bucket.
<b>Deviation Min</b>	

# **Dim Severity**

Dimension Name	Description
Dim Severity	Unique internal code for severity buckets.
Severity Description	Severity is calculated as the Net Amount measure divided by the Painted RO measure, where Painted RO approximates the number of collision repair orders (versus totals, warranties etc.)  The Severity Description is the label for each severity bucket.
Severity Max	The max value of each severity bucket.
Severity Min	The max value of each severity bucket.

### **Dim Touch Time Deviation**

Dimension Name	Description
Dim Touch Time Deviation	Unique internal code for productivity deviation.
Touch Time Deviation Description	It is the measurement of the productivity touch time (default is 4 hours per business unit) to the actual touch time as a percentage of goal.  [This definition is under review]
Touch Time Deviation Max	The max value of each deviation bucket.
Touch Time Deviation Min	The min value of each deviation bucket.

## **Dim Towing Marker**

Dimension Name	Description
<b>Dim Towing Marker</b>	Unique internal code for towing marker.
Towing Flag YN	'Y' means the repair was towed in. This is determined is there is a towing sales or cost amount on the RO, or if a towing flag has been set to TRUE in the shop's management system.  'N' means there the towing flag set by the shop's management system is set to FALSE.  'U' means that there is no towing sales or cost amount identified and there is no management system towing flag identified. So we cannot tell if the vehicle was towed in or not.

### **Dim Vehicle**

Dimension Name	Description
Dim Vehicle	Unique internal code to vehicle make and model.
Make	The standardized name of the make of the vehicle. ClaimsCorp maps the variations of the vehicle make to a standard name.
Model	The standardized name of the model of the vehicle. ClaimsCorp maps the variations of the vehicle model to a standard model name which in turn is mapped to the standard make name.
Hierarchy	The Hierarchy is a grouping of several dimensions that when added to a table, can be expanded/drilled down.  It includes the Make and Model dimensions.

### **Fact Customer Bill**

Dimension Name	Description
Customer Bill ID	Unique internal code for repair orders.
Ddim Repair Package	Unique internal code for repair orders.
ID	

<b>Dimension Name</b>	Description		
Ddim RO Number	The repair order number. Note that repair order numbers are not unique unless you cross reference it with the shop/business unit.		
Fact Customer Bill	Unique internal code for repair orders.		
VIN	The VIN number of the vehicle. At this time only supplied by the Summit management system datafeed.		

### **Measures**

Measures		
01. Sales		
Measure Name	Description	
Gross Amount	Total sales amount including taxes. Components include Net Amount and Taxes.	
Net Amount	Total sales amount not including taxes. Components include Labour Amount, Parts Amount, Towing, Rental, Materials Amount, Sublet Amount.	
Towing	Towing sales amount. Sub-total to Gross and Net Amount.	
Rental	Rental sales amount. Sub-total to Gross and Net Amount.	
Labour Amount	Total labour sales amount. Sub-total to Gross and Net Amount.	
Paint Labour Amount	Paint/refinish labour sales amount. Sub-total to Labour Amount.	
Parts Amount	Total parts sales amount. Sub-total to Gross and Net Amount.	
Materials Amount	Materials sales amount. Includes body and paint materials amounts. Sub-total to Gross and Net Amount.	
Paint Materials Amount	Paint materials sales amount. Sub-total to Materials Amount.	
Sublet Amount	Sublet sales amount. Sub-total to Gross and Net Amounts.	
Body Labor Amount	Body labor sales amount. Sub-total to Labour Amount.	
Frame Labor Amount	Frame labor sales amount. Sub-total to Labour Amount.	
Mechanical Labor Amount	Mechanical labor sales amount. Sub-total to Labour Amount.	
Other Labor Amount	Other labor sales amount. Sub-total to Labour Amount. Includes labour amounts that don't fit into the category of body, frame, mechanical and paint. Also includes the difference between the sum of labour amounts for body, frame, mechanical and paint and the Labour Amount.	
OEM Parts Amount	OEM parts sales amount. Sub-total to Parts Amount.	
AM Parts Amount	Aftermarket parts sales amount. Sub-total to Parts Amount.	
Reconditioned Parts Amount	Reconditioned or LKQ parts sales amounts. Sub-total to Parts Amount.	
Recycled Parts Amount Recycled parts sales amounts. Sub-total to Parts Amount.		
Non OEM Parts Amount	Equal to Parts Amounts less OEM Parts Amount. Not part of any sub-total.	
Net Amount T90D	T90D means trailing 90 days. Equal to the sum of Net Amount from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	
Net Amount T30D	T30D means trailing 30 days. Equal to the sum of Net Amount from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	
Net Amount T30DA	T30DA means trailing 30 day average. Equal to the sum of Net Amount from a selected "day" date back 30 days divided by 30. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	

01. Sales	
Measure Name	Description
Net Amount T15D	T15D means trailing 15 days. Equal to the sum of Net Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Labour Amount T15D	T15D means trailing 15 days. Equal to the sum of Labour Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Labour Amount T30D	T30D means trailing 30 days. Equal to the sum of Labour Amount from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Paint Labour Amount T15D	T15D means trailing 15 days. Equal to the sum of Paint Labour Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Paint Materials Amount T15D	T15D means trailing 15 days. Equal to the sum of Paint Materials Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Paint Materials Amount T30D	T30D means trailing 30 days. Equal to the sum of Paint Materials Amount from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Paint Materials Amount T90D	T90D means trailing 90 days. Equal to the sum of Paint Materials Amount from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Materials Amount T15D	T15D means trailing 15 days. Equal to the sum of Materials Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Materials Amount T30D	T30D means trailing 30 days. Equal to the sum of Materials Amount from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Materials Amount T90D	T90D means trailing 90 days. Equal to the sum of Materials Amount from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper

01. Sales	
Measure Name	Description
	results. Do not use the Date Name dimension for trailing measures.
Parts Amount T15D	T15D means trailing 15 days. Equal to the sum of Parts Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Parts Amount T30D	T30D means trailing 30 days. Equal to the sum of Parts Amount from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Parts Amount T90D	T90D means trailing 90 days. Equal to the sum of Parts Amount from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
OEM Parts Amount T15D	T15D means trailing 15 days. Equal to the sum of OEM Parts Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
OEM Parts Amount T90D	T90D means trailing 90 days. Equal to the sum of OEM Parts Amount from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
AM Parts Amount T15D	T15D means trailing 15 days. Equal to the sum of AM Parts Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
AM Parts Amount T90D	T90D means trailing 90 days. Equal to the sum of AM Parts Amount from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Non OEM Parts Amount T15D	T15D means trailing 15 days. Equal to the sum of Non OEM Parts Amount from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.
Net Amount T12M Avg	
TotalSales	This is a duplicate measure. It is the same as TotalSalesT30D.
TotalSalesT30D	This is a duplicate measure. It is the same as Net Amount T30D.
TotalSalesT90D	This is a duplicate measure. It is the same as Net Amount T90D.

01. Sales	
Measure Name	Description
NetAmountMTD	MTD refers to month-to-date numbers. Equal to the sum of Net
	Amount from the start of the month to the current day
	dimension selected.
NetAmountQTD	QTD refers to quarter-to-date numbers based on calendar
	quarters. E.g. Q1 is equal to January, February and March
	months. Equal to the sum of Net Amount from the start of the
Not Amount BATOD and set Attoiness out Det	quarter to the current day dimension selected.
NetAmountMTDBudgetAttainmentPct	NetAmountMTD divided by BudgetTargetNetAmountMTD.  Budget amounts are entered by location by month and the
	system prorates daily amounts within the month to calculate
	Month-To-Date numbers.
NetAmountQTDBudgetAttainmentPct	NetAmountQTD divided by BudgetTargetNetAmountQTD.
-	Budget amounts are entered by location by month and the
	system prorates daily amounts within the month to calculate
	Quarter-To-Date numbers.
Net Amount Fiscal YTD	For each location a fiscal year end date can be recorded and thus
	a Year-To-Date Net Amount can be calculated. Equal to the sum
	of Net Amount form the start of the fiscal year to the current day dimension selected.
Net Amount Calendar YTD	The Year-To-Date Net Amount based on the calendar year
	starting January 1. Equal to the sum of Net Amount form the
	start of the calendar year to the current day dimension selected.
NetAmountYTD	Duplicate measure equal to Net Amount Calendar YTD.
NetAmountYTDBudgetAttainmentPct	NetAmountYTD divided by BudgetTargetNetAmountYTD. Budget
	amounts are entered by location by month and the system
	prorates daily amounts within the month to calculate Year-To-
Other Sales Amount	Date numbers.  All other sales amounts that do not fit into the standard sales
Other Sales Amount	amounts categories.
Other Parts Amount	All other parts sales amounts that do not fit into the standard
other rate Amount	parts sales categories.
Body Materials Amount	Body material sales amounts. Sub-total to Materials Amount.
Department Amount with Materials	Not operating properly. Under investigation.
Dept Amount – Fact Department	Breaks down repair order sales amounts by department. This
Detail	measure can only be used with the following dimensions:
	DimDate, Ddim RO Number, Dim Department.

02. Costs Measure Name	Description	Status
Repair Cost	Total cost of the repair. Components include	Active
	Labour Cost, Parts Cost, Rental Cost, Towing	
	Cost, Materials Cost and Sublet Cost.	

02. Costs		
Measure Name	Description	Status
Labour Cost	Total labour costs of the repair. Subtotal to Repair Cost. Components include Paint Labour Cost, Body Labor Cost, Frame Labor Cost, Mechanical Labor Cost, Other Labor Cost.	Active
Paint Labour Cost	Total paint labour costs of the repair. Subtotal to Labour Cost.	Active
Parts Cost	Total parts costs of the repair. Subtotal to Repair Cost. Components include OEM Parts Cost, AM Parts Cost, Reconditioned Parts Cost, Recycled Parts Costs.	Active
Rental Cost	Rental costs of the repair. Subtotal to Repair Cost.	Active
Towing Cost	Towing costs of the repair. Subtotal to Repair Cost.	Active
Materials Cost	Total materials cost of the repair. Subtotal to Repair Cost. Components include Paint Materials Cost and Body Materials Cost. Body Material Costs are currently not included in the cube and would need to be calculated as Material Cost less Paint Material Cost.	Active
Paint Materials Cost	Total paint materials cost of the repair. Subtotal to Materials Cost.	Active
Body Labor Cost	The body labor cost of the repair. Subtotal to Labour Cost.	Active
Sublet Cost	The sublet cost of the repair. Subtotal to Repair Cost.	Active
Frame Labor Cost	The frame labor cost of the repair. Subtotal to Labour Cost.	Active
Mechanical Labor Cost	The mechanical labor cost of the repair. Subtotal to Labour Cost.	Active
Net Cost	Duplicate measure. Same as Repair Cost.	Active
OEM Parts Cost	Total cost of OEM parts on the repair. Subtotal to Parts Cost.	Active
AM Parts Cost	Total cost of aftermarket parts on the repair. Subtotal to Parts Cost.	Active
Reconditioned Parts Cost	Total cost of reconditioned parts on the repair. Subtotal to Parts Cost. LKQ parts may be included in this amount.	Active
Recycled Parts Cost	Total cost of recycled parts on the repair. Subtotal to Parts Cost. LKQ parts may be included in this amount.	Active
Non OEM Parts Cost	Equal to Parts Cost less OEM Parts Cost. Not part of any sub-total.	Active

02. Costs Measure Name	Description	Status
Other Labor Cost	Includes any labour costs that do not fit into either body, frame or mechanical labour costs.	Active
Dept Cost	Breaks down repair order costs by department. This measure can only be used with the following dimensions: DimDate, Ddim RO Number, Dim Department.	Active

03. Taxes & Extra		
Measure Name	Description	Status
Taxes	Total taxes. Included in Gross Amount sub-total	Active
	when added to Net Amount.	

04. Hours		
Measure Name	Description	Status
Total Labor Clock Hours	Total hours paid to staff. Components include Body Labor Clock Hours, Frame Labor Clock Hours, Paint Labor Clock Hours, Mechanical Labor Clock Hours and Other Labor Clock Hours.	Active
Other Labor Clock Hours	Other hours paid to staff that are not included in either Body Labor Clock Hours, Frame Labor Clock Hours, Paint Labor Clock Hours or Mechanical Labor Clock Hours. Sub-total to Total Labor Clock Hours.	Active
Mechanical Labor Clock Hours	Mechanical hours paid to staff. Sub-total to Total Labor Clock Hours.	Active
Paint Labor Clock Hours	Paint hours paid to staff. Sub-total to Total Labor Clock Hours.	Active
Frame Labor Clock Hours	Frame hours paid to staff. Sub-total to Total Labor Clock Hours.	Active
Body Labor Clock Hours	Body hours paid to staff. Sub-total to Total Labor Clock Hours.	Active
Labour Hours	Total labour sales hours. Components include Body Labor Hours, Paint Hours, Frame Labor Hours, Mechanical Labor Hours, Other Labor Hours.	Active
Paint Hours	Paint/refinish sales hours. Sub-total to Labour Hours.	Active
Other Labor Hours		
Frame Labor Hours	Frame sales hours. Sub-total to Labour Hours.	Active
Body Labor hours	Body sales hours. Sub-total to Labour Hours.	Active
Mechanical Labor Hours	Mechanical sales hours. Sub-total to Labour Hours.	Active

04. Hours Measure Name	Description	Status
Body Repair Hours	Repair body labor sales hours. Part of body labor hours, however, the sum of Body Repair Hours and Body Replace Hours does not necessarily add up to Body Labor Hours, since there can be other types of Body Labor Hours.	Active
Body Replace Hours	Replace body labor sales hours. Part of body labor hours, however, the sum of Body Repair Hours and Body Replace Hours does not necessarily add up to Body Labor Hours, since there can be other types of Body Labor Hours.	Active
Dept hours – Fact Department Detail	Breaks down repair order sales hours by department. This measure can only be used with the following dimensions: DimDate, Ddim RO Number, Dim Department.	Active
Dept Cost Hours	Breaks down repair order cost hours by department. This measure can only be used with the following dimensions: DimDate, Ddim RO Number, Dim Department.	Active
Labour Hours T15D	T15D means trailing 15 days. Equal to the sum of Labour Hours from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Labour Hours T30D	T30D means trailing 30 days. Equal to the sum of Labour Hours from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Labour Hours T90D	T90D means trailing 90 days. Equal to the sum of Labour Hours from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Paint Hours T15D	T15D means trailing 15 days. Equal to the sum of Paint Hours from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Paint Hours T30D	T30D means trailing 30 days. Equal to the sum of Paint Hours from a selected "day" date back 30 days. You must use a "day" dimension value in	Active

04. Hours		
Measure Name	Description	Status
	your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	
Paint Hours T90D	T90D means trailing 90 days. Equal to the sum of Paint Hours from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Total Labor Clock hours T15D	T15D means trailing 15 days. Equal to the sum of Total Labor Clock Hours from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Total Labor Clock hours T90D	T90D means trailing 90 days. Equal to the sum of Total Labor Clock Hours from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Body Labor Clock hours T15D	T15D means trailing 15 days. Equal to the sum of Body Labor Clock Hours from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Frame Labor Clock hours T15D	T15D means trailing 15 days. Equal to the sum of Frame Labor Clock Hours from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Paint Labor Clock hours T15D	T15D means trailing 15 days. Equal to the sum of Paint Labor Clock Hours from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active

05. Counts Measure Name	Description	Status
RO	A count of all closed repair orders.	Active
ROID	For internal uses only.	Active

05. Counts		
Measure Name	Description	Status
RONumber	Duplicate. Same value as RO.	Active
RO with Dates	A count of all closed repair orders that contain a Delivered Date.	Active
Painted RO	A count of all closed repair orders that contain paint hours. This is an approximation of identifying collision only repair orders.	Active
Painted RO with Dates	A count of all closed repair orders that contain paint hours and have a Delivered Date recorded. This is an approximation of identifying collision only repair orders.	Active
ROs T15D	T15D means trailing 15 days. Equal to the sum of all closed repair orders from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
ROs T30D	T30D means trailing 30 days. Equal to the sum of all closed repair orders from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
ROs T90D	T90D means trailing 90 days. Equal to the sum of all closed repair orders from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Painted ROs T15D	T15D means trailing 15 days. Equal to the sum of the Painted RO measure from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Painted ROs T30D	T30D means trailing 30 days. Equal to the sum of the Painted RO measure from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Painted ROs T90D	T90D means trailing 90 days. Equal to the sum of the Painted RO measure from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get	Active

05. Counts		
Measure Name	Description	Status
	proper results. Do not use the Date Name	
	dimension for trailing measures.	
ROs with Dates T15D	T15D means trailing 15 days. Equal to the sum of the ROs with Dates measure from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Painted ROs with Dates T15D	T15D means trailing 15 days. Equal to the sum of the Painted RO with Dates measure from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Painted ROs with Dates T30D	T30D means trailing 30 days. Equal to the sum of the Painted RO with Dates measure from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Painted ROs with Dates T90D	T90D means trailing 90 days. Equal to the sum of the Painted RO with Dates measure from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Collision RO	A count of all closed repair orders that contain paint hours or parts amounts or sublet amounts. This is an approximation of identifying collision only repair orders.	Active
Collision RO with Dates	A count of all closed repair orders that contain paint hours or parts amounts or sublet amounts and have a Delivered Date recorded. This is an approximation of identifying collision only repair orders.	Active

06. Profitability	Book to the	GL L
Measure Name	Description	Status
GrossProfitDollars	A calculation equal to Net Amount less Net Cost.	Active
GrossProfitDollarsPerTechHour	A ratio calculation equal to GrossProfitDollars divided by the Tech Staff measure.	Active
GrossProfitPercent	A calculation of GrossProfitDollars divided by Net Amount.	Active

06. Profitability		
Measure Name	Description	Status
LabourGrossProfitPercent	A calculation equal to Labour Amount less Labour Cost divided by Labour Amount.	Active
Labour Gross Profit T30 D Dollars	T30D means trailing 30 days. Equal to the sum of Labour Amount less Labour Cost from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Labour Gross Profit T30 DP ercent	T30D means trailing 30 days. Equal to the LabourGrossProfitPercent from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
PartsGrossProfitPercent	A calculation equal to Parts Amount less Parts Cost divided by Parts Amount.	Active
Paint And Materials Gross Profit Percent	A calculation equal to Paint Materials Amount less Paint Materials Cost divided by Paint Materials Amount.	Active

07. Ratios		
Measure Name	Description	Status
SalesPerAdminEmployee	A ratio calculation equal to Net Amount divided by Admin Staff.	
SalesPerSquareFoot	A ratio calculation equal to Net Amount divided by Sq Ft.	
SalesPerStall	A ratio calculation equal to Net Amount divided by .	
SalesPerRO	A ratio calculation equal to Net Amount divided by the number of RO's for the chosen time frame.	Active
SalesPerROT90D	T90D means trailing 90 days. Equal to the SalesPerRO from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
EffectiveLabourRate	Total Labor Sales divided by Total Labor Hours. This is the average labor rate actually collected per billed hour. Increasing this number will increase overall output (sales) as well as maximizing labor gross profit.	Active
EffectiveLabourRateT90D	T90D means trailing 90 days. Equal to the EffectiveLabourRate from a selected "day" date	Active

07. Ratios		
Measure Name	Description	Status
	back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	
EffectiveLabourCost	EffectiveLabourRate is the rate techs are paid, or what a shop charges, per hour.	Active
PaintSalesAndMaterialsPerPaintHour	This calculates the dollar difference between PaintSales and PaintMaterials on an hourly basis.	Active
PaintAndMaterialsCostPerPaintHour	PaintAndMaterialsCostPerPaintHour is the calculation of Paint and Paint Materials cost divided by the Paint Time associated with any given RO or date dimension.	Active
PaintMaterialsCostPerPaintHour	PaintMaterialsCostPerPaintHour is the calculation of Paint Materials per Paint Hour associated with an RO or date dimension.	Active
Paint Materials Cost To Total Sales	PaintMaterialsCostToTotalSales is the percentage of Paint Materials cost in relation to Total Sales associated with a given RO or date dimension.	Active
Paint Materials Sales To Total Sales	PaintMaterialsSalesToTotalSales is the percentage of Paint Materials Sales in relation to Total Sales associated with a given RO or date dimension.	Active
PartsSalesToTotalSalesPct	PartsSalesToTotalSales is the percentage of parts sales in comparison to total sales for any given time frame.	Active
PartsSalesToTotalSalesPctT90D	T90D means trailing 90 days. Equal to the PartsSalesToTotalSalesPct from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
OEMPartsAmountToPartsAmountPct	OEMPartsAmountToPartsAmountPct is the percentage of OEM Parts usage in relation to all parts used in a repair.	Active
OEMPartsAmountToPartsAmountPctT 90D	T90D means trailing 90 days. Equal to the SalesPerRO from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
AMPartsAmountToPartsAmountPct	AMPartsAmountToPartsAmountPct is the percentage of AM Parts usage in relation to all parts used in a repair.	Active
OEMPartsAmountToNonOEMPartsAm ountPct	OEMPartsAmountToNonOEMPartsAmountPct is the percentage of OEM Parts usage in relation to Non-OEM Parts used in a repair.	Active

07. Ratios		
Measure Name	Description	Status
NonOEMPartsAmountToOEMPartsAmountPct	NonOEMPartsAmountToOEMPartsAmountPct is the inverse of OEMPartsAmountToNonOEMPartsAmountPct.	Active
PaintHoursPerRO	PaintHoursPerRO is the calculation of the average amount of paint hours associated across all RO's for the given time period.	Active
PaintHoursPerROT90D	T90D means trailing 90 days. Equal to the PaintHoursPerRo from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
PartsToLabourSales	PartsToLabourSales is the calculation of PartsAmount divided by LabourAmount resulting in a sales ratio of the two.	Active
PartsToLabourSalesT90D	T90D means trailing 90 days. Equal to the PartsToLabourSales from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
PartsT30DToLabourSalesT30D		Active
VehiclesPerDay	Vehicles PerDay is the average amount of vehicle per working day. This measure can be calculated with all date dimensions.	Active
VehiclesPerDayPerBooth	VehiclesPerDayPerBooth is the calculation is the average number of vehicles per day that go into a paint booth. This calculation can be used with all date dimensions.	Active
SalesPerTech	SalesPerTech is the calculation of TotalSales divided by the amount of techs at a chosen location. This Measure can be used per RO or with any date dimension.	Active
BoothCycleTime	BoothCycleTime is the average amount of time a vehicle is in a paint booth.	Active
TechnicianProductivity	Definition not available at this time.	Active
HoursPerRO	HoursPerRO is the amount of hours associated with all RO's divided by the total number of RO's within a chosen timeframe.	Active
RepairHoursPerReplaceHours	RepairHoursPerReplaceHours is the calculation of hours many hours went into repairing parts of a vehicle vs. replacing parts,	Active

08. Cycle Times		
Measure Name Arrived To Delivered Calendar Days	Description The sum for all closed ROs of the difference	Status Active
Arrived to Delivered Calendar Days	between the arrived date and delivered date including weekends.	Active
Created To Closed Calendar Days	The sum for all closed ROs of the difference between the date the RO was created and the closed date including weekends.	Active
Completed To Delivered Calendar Days	The sum for all closed ROs of the difference between the completed date and delivered date including weekends.	Active
Started To Completed Calendar Days	The sum for all closed ROs of the difference between the date the RO was started and the completed date including weekends.	Active
Arrived To Delivered Work Days	The sum for all closed ROs of the difference between the arrived date and delivered date not including weekends.	Active
Created To Closed Work Days	The sum for all closed ROs of the difference between the date the RO was created and the closed date not including weekends.	Active
Completed To Delivered Work Days	The sum for all closed ROs of the difference between the completed date and delivered date not including weekends.	Active
Started To Completed Work Days	The sum for all closed ROs of the difference between the date the RO was started and the completed date not including weekends.	Active
Delivered To Closed Calendar Days	The sum for all closed ROs of the difference between the delivered date and closed date including weekends.	Active
Delivered To Closed Work Days	The sum for all closed ROs of the difference between the delivered date and closed date not including weekends.	Active
Arrived To Delivered Calendar Days T15D	T15D means trailing 15 days. Equal to the sum of Arrived to Delivered Calendar Days from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Arrived To Delivered Calendar Days T30D	T30D means trailing 30 days. Equal to the sum of Arrived to Delivered Calendar Days from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Arrived To Delivered Calendar Days T90D	T90D means trailing 90 days. Equal to the sum of Arrived to Delivered Calendar Days from a selected "day" date back 90 days. You must use	Active

08. Cycle Times		
Measure Name	Description	Status
	a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	
Arrived To Delivered Work Days T15D	T15D means trailing 15 days. Equal to the sum of Arrived to Delivered Work Days from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Arrived To Delivered Work Days T30D	T30D means trailing 30 days. Equal to the sum of Arrived to Delivered Work Days from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Arrived To Delivered Work Days T90D	T90D means trailing 90 days. Equal to the sum of Arrived to Delivered Work Days from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Delivered To Closed Calendar Days T15D	T15D means trailing 15 days. Equal to the sum of Delivered to Closed Calendar Days from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Delivered To Closed Calendar Days T30D	T30D means trailing 30 days. Equal to the sum of Delivered to Closed Calendar Days from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Delivered To Closed Calendar Days T90D	T90D means trailing 90 days. Equal to the sum of Delivered to Closed Calendar Days from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Delivered To Closed Work Days T15D	T15D means trailing 15 days. Equal to the sum of Delivered to Closed Work Days from a selected "day" date back 15 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active

08. Cycle Times Measure Name	Description	Status
Delivered To Closed Work Days T30D	T30D means trailing 30 days. Equal to the sum of Delivered to Closed Work Days from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Delivered To Closed Work Days T90D	T90D means trailing 90 days. Equal to the sum of Delivered to Closed Work Days from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
KeysToKeysCalendar	A cycle time calculation. Equal to Arrived to Delivered Calendar Days divided by PaintedRO where PaintedRO is an approximation of the sum of collision related repair orders.	Active
KeysToKeysCalendarT30D	T30D means trailing 30 days. Equal to the average of KeysToKeysCalendar from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
KeysToKeysCalendarT90D	T90D means trailing 90 days. Equal to the average of KeysToKeysCalendar from a selected "day" date back 90 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
KeysToKeysWork	A cycle time calculation. Equal to Arrived to Delivered Work Days divided by PaintedRO where PaintedRO is an approximation of the sum of collision related repair orders.	Active
KeysToKeysWorkT30D	T30D means trailing 30 days. Equal to the average of KeysToKeysWork from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
FileClosingWindowCalendar	A cycle time calculation. Equal to Delivered to Closed Work Days divided by PaintedRO where PaintedRO is an approximation of the sum of collision related repair orders.	Active
FileClosingWindowCalendarT30D	T30D means trailing 30 days. Equal to the average of FileClosingWindowCalendar from a selected "day" date back 30 days. You must use	Active

08. Cycle Times		
Measure Name	Description	Status
	a "day" dimension value in your rows or	
	columns to get proper results. Do not use the	
	Date Name dimension for trailing measures.	
FileClosingWindowWork	A cycle time calculation. Equal to Delivered to	Active
	Closed Work Days divided by PaintedRO where	
	PaintedRO is an approximation of the number	
	of collision related repair orders (by selecting all	
	ROs that have Painted Hours greater than zero).	
FileClosingWindowWorkT30D	T30D means trailing 30 days. Equal to the	Active
	average of FileClosingWindowWork from a	
	selected "day" date back 30 days. You must use	
	a "day" dimension value in your rows or	
	columns to get proper results. Do not use the	
	Date Name dimension for trailing measures.	
TouchTimeAll	A calculation equal to the sum of TouchTimeAll	Active
	for all ROs divided by Painted RO where	
	TouchTimeAll for an RO is equal to Labour Hours	
	divided by KeysToKeysCalendar and Painted RO	
	is an approximation of the number of collision	
	related repair orders (by selecting all ROs that	
	have Painted Hours greater than zero).	
TouchTime	A calculation equal to the sum of TouchTime for	Active
	all ROs divided by Painted RO where TouchTime	
	for an RO is equal to Labour Hours divided by	
	KeysToKeysWork and Painted RO is an	
	approximation of the number of collision	
	related repair orders (by selecting all ROs that	
	have Painted Hours greater than zero).	
TouchTimeT90D	T90D means trailing 90 days. Equal to the	Active
	average of TouchTime from a selected "day"	
	date back 90 days. You must use a "day"	
	dimension value in your rows or columns to get	
	proper results. Do not use the Date Name	
	dimension for trailing measures.	

12. Budget		
Measure Name	Description	Status
Budget Target Net Amount	Budgeted Net Amount. Supply monthly numbers which are then prorated daily for the month.	Active
Budget Target GP Amount	A calculation of the Budget Target Net Amount multiplied by the KPIGoalGrossProfitPercent measure.	Active

12. Budget		
Measure Name	Description	Status
Budget Target Net Amount T30D	T30D means trailing 30 days. Equal to the average of Budget Target Net Amount from a selected "day" date back 30 days. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Budget TargetNetAmountMTD	MTD refers to month-to-date numbers. Equal to the sum of Budget Target Net Amount from the start of the month to the current day dimension selected.	Active
Budget TargetNetAmountQTD	QTD refers to quarter-to-date numbers. Equal to the sum of Budget Target Net Amount from the start of the quarter to the current day dimension selected.	Active
Budget TargetNetAmountYTD	YTD refers to year-to-date numbers. Equal to the sum of Budget Target Net Amount from the start of the year to the current day dimension selected.	Active
Budget TargetGPAmountMTD	MTD refers to month-to-date numbers. Equal to the sum of Budget Target GP Amount from the start of the month to the current day dimension selected.	Active
Budget TargetGPAmountQTD	QTD refers to quarter-to-date numbers. Equal to the sum of Budget Target GP Amount from the start of the quarter to the current day dimension selected.	Active
Budget TargetGPAmountYTD	YTD refers to month-to-date numbers. Equal to the sum of Budget Target GP Amount from the start of the year to the current day dimension selected.	Active

15. WIP Measure Name	(only for Summit Software at publication date)  Description	Status
	open orders. Values have been accumulated as daily:	
of the work in progress.	open orders. Values have been accumulated as daily	
In Month Sales Units	Count of all closed repair orders in current month as of the selected day date.	Active
In Month Sales Dollars	Sum of Net Amount of all closed repair orders in current month as of the selected day date.	Active
In Month Sales Costs	Sum of Repair Cost of all closed repair orders in current month as of the selected day date.	Active

15. WIP	(only for Summit Software at publication date)	Chahua
Measure Name In Month Delivered Not Closed Units	Description  Count of all closed repair orders in current month as of the selected day date that have a delivered date but no closed date.	Status Active
In Month Delivered Not Closed Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date that have a delivered date but no closed date.	Active
In Month Scheduled Not Arrived Units	Count of all open repair orders in current month as of the selected day date that have a scheduled date but no start, complete, delivered or closed date.	Active
In Month Scheduled Not Arrived Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date that have a scheduled date but no start, complete, delivered or closed date.	Active
In Month In Process Units	Count of all open repair orders in current month as of the selected day date that have a start or arrived date but no complete, delivered or closed date.	Active
In Month In Process Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date that have a start or arrived date but no complete, delivered or closed date.	Active
Future Scheduled Units	Count of all open repair orders in future months as of the selected day date that have a start or arrived date but no complete, delivered or closed date.	Active
Future Scheduled Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date that have a start or arrived date but no complete, delivered or closed date.	Active
Unscheduled Units	Count of all open repair orders that do not have a scheduled date, both past, current and future.	Active
Unscheduled Dollars	Sum of Net Amount of all open repair orders that do not have a scheduled date, both past, current and future.	Active
Daily Delivery Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date or prior that have a delivered date but no closed date plus any supplements or edits to previously reported delivered repair orders.	Active
In Month In Process Paint Hours	Sum of Paint Hours of all open repair orders in current month as of the selected day date or prior that have a start or arrived date but no complete, delivered or closed date.	Active

15. WIP	(only for Summit Software at publication date)	
Measure Name	Description	Status
In Month In Process Body Hours	Sum of Body Hours of all open repair orders in current month as of the selected day date or prior that have a start or arrived date but no complete, delivered or closed date.	Active
Delivered Not Closed Units	Count of all closed repair orders in current month as of the selected day date or prior months that have a delivered date but no closed date.	Active
Delivered Not Closed Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date or prior months that have a delivered date but no closed date.	Active
Scheduled Not Arrived Units	Count of all open repair orders in current month as of the selected day date or prior months that have a scheduled date but no start, complete, delivered or closed date.	Active
Scheduled Not Arrived Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date or prior months that have a scheduled date but no start, complete, delivered or closed date.	Active
Full Month Scheduled Not Arrived Units	Count of all open repair orders in current month that have a scheduled date but no start, complete, delivered or closed date.	Active
Full Month Scheduled Not Arrived Dollars	Sum of Net Amount of all open repair orders in current month that have a scheduled date but no start, complete, delivered or closed date.	Active
In Prococess Units	Count of all open repair orders in current month as of the selected day date or prior months that have a start or arrived date but no complete, delivered or closed date.	Active
In Process Dollars	Sum of Net Amount of all open repair orders in current month as of the selected day date or prior months that have a start or arrived date but no complete, delivered or closed date.	Active
Total Units	Count of repair orders that either have a schedule date, arrived date, start date or delivered date.	Active
In Month Gross Profit Dollars	Under development and testing.	Active
In Month Gross Profit Percent	Under development and testing.	Active
In Month Gross Profit Dollars MTD	Under development and testing.	Active
In Month Gross Profit Percent MTD	Under development and testing.	Active

17. Productivity		
Measure Name	Description	Status
<b>Productivity Deviation From Goal</b>	For internal use only.	Do Not Use
<b>Productivity Deviation From Goal Pct</b>	For internal use only.	Do Not Use
RO Touch Time Target Days	For internal use only.	Do Not Use
Touch Time Deviation From Goal	For internal use only.	Do Not Use
<b>Touch Time Deviation From Goal Pct</b>	For internal use only.	Do Not Use
Avg Vehicle Year	An average vehicle year calculated by summing the vehicle years of all repair orders and dividing by the number of repair orders.	Active
Avg Vehicle Year YTD	YTD refers to year-to-date numbers. Equal to the average vehicle year calculated from the start of the year to the current day dimension selected.	Active
Avg Vehicle Year T12	The trailing average of vehicle year for the last 12 months from the day date dimension selected.	Active

20. Store Properties		
Measure Name	Description	Status
Admin Staff	Admin staff is a daily value that represents the number of Admin Staff that are at a given location. This information is provided by the store during the creation of the account. This daily number will be totalled when views on a Monthly, Quarterly or Yearly basis.	Active
Body Staff	Body Staff is a daily value that represents the number of Body Techs that are at a given location. This information is provided by the store during the creation of the account. This daily number will be totalled when views on a Monthly, Quarterly or Yearly basis.	Active
Tech Staff	Tech Staff is a daily value that represents the number of Tech Staff that are at a given location. This information is provided by the store during the creation of the account. This daily number will be totalled when views on a Monthly, Quarterly or Yearly basis.	Active
Body Stalls	Body Stalls is a daily value that represents the number of Body Stalls that are at a given location. This information is provided by the store during the creation of the account. This daily number will be totalled when views on a Monthly, Quarterly or Yearly basis.	Active

20. Store Properties		
Measure Name	Description	Status
Paint Booths	Paint Booths is a daily value that represents the number of Paint Booths that are at a given location. This information is provided by the store during the creation of the account. This daily number will be totalled when views on a Monthly, Quarterly or Yearly basis.	Active
Sq Ft	Admin staff is a daily value that represents the number of Admin Staff that are at a given location. This information is provided by the store during the creation of the account. This daily number will be totalled when views on a Monthly, Quarterly or Yearly basis.	Active
Fact BU Property Count		Active
WorkdaysInMonth	WorkdaysInMonth is a representation of what days in a month are considered work days for a specific shop. If this measure is applied to a monthly value it will identify what days of that given month are work days.	Active
StoreCount	The StoreCount value will identify how many stores are being used in a given query.	Active
FiscalYearStartMonth	FiscalYearStartMonth identifies where a stores fiscal year starts and ends. This measure can be applied across all date dimensions.	Active
Admin Staff T30DA	AdminStaff T30DA represents the number of Admin Staff at a location on average over the last 30 days.	Active
Tech Staff T30DA	AdminStaff T30DA represents the number of Admin Staff at a location on average over the last 30 days.	Active
Sq Ft T30DA	Sq Ft T30DA represents the size (Square Feet) of a location on average over the last 30 days.	Active
Body Stalls T30DA	BodyStalls T30DA represents the number of Body Stalls at a location on average over the last 30 days.	Active
Paint Booths T30DA	Paint BoothsT30DA represents the number of Paint Booths at a location on average over the last 30 days.	Active
StallsPerTech	StallsPerTech calculated the amount of techs vs. Stalls at a given location. This calculation included all techs (Tech Staff).	Active

25. Financials		
Measure Name	Description	Status
OP Gross Sales	Not ready for use.	Not in use
OP Net Sales	Not ready for use.	Not in use
OP Costs	Not ready for use.	Not in use
GL Gross Sales	Gross Sales from the shop's accounting system.	Active
GL Costs	Cost of Sales from the shop's accounting system.	Active
GL Expenses	Total Expenses from the shop's accounting system.	
GL Gross Profit	Gross Sales less Cost of Sales from the shop's Activ accounting system.	
GL Net Profit	Gross Profit less Total Expenses from the shop's accounting system.	Active
AR Balance	Accounts Receivable balance. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
AR Balance60 Day	Accounts Receivable balance of invoices over 60 days old. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
AR Balance Under60 Days	Accounts Receivable balance of invoices under and equal to 60 days old. You must use a "day" dimension value in your rows or columns to get proper results. Do not use the Date Name dimension for trailing measures.	Active
Fact AR Financials Count	If you are not using a "day" dimension value, then this measure counts the number of days included in any of the AR measures which you can divide by to get an average AR balance.	Active
GL Gross Margin	A percentage calculation of GL Gross Profit divided by GL Gross Sales	Active
GL Net Margin	A percentage calculation of GL Net Profit divided by GL Gross Sales	Active
AR Under 60 Ratio	A ratio calculation equal to the AR Balance Under60 Days divided by AR Balance measure.	Active
AR 60 Day Ratio	Under development.	Not Active

30. CSI Measure Name	Description	Status
	The count of "yes" responses to the question, "Would you recommend this shop to a family	Active
Referral Score	member or friend.	

30. CSI Measure Name	Description	Status
Referral Answered	The count of the number of customers contacted that supplied a response.	Active
Fact CSI Count	The count of the number of customers that were successfully contacted.	Active
Avg CSI Referral Score	A calculation equal to the Referral Score divided by the Referral Answered measure.	Active

Workbench		
Measure Name	Description	Status
Per Vehicle Year Total	Not currently operating.	Do Not Use
Workdays T30D	Not currently operating.	Do Not Use
Workdays T30DA	Not currently operating.	Do Not Use

99. Goals			
Measure Name	Description	Status	
The following KPI's will report the static goal that was in the database as of a specified date. If a goal was not set for the store location, the system will look for a goal set at the enterprise level. If there is no goal set at the enterprise level, the system will calculate the best value recorded in the last 6 months for the shop location.			
KPIGoalTotalSales	The goal for NetAmount	Do Not Use	
KPIGoalSalesPerAdminEmployee	The goal for SalesPerAdminEmployee	Do Not Use	
KPIGoalSalesPerSquareFoot	The goal for SalesPerSquareFoot	Do Not Use	
KPIGoalSalesPerStall	The goal for SalesPerStall	Do Not Use	
KPIGoalSalesPerRO	The goal for SalesPerRO	Do Not Use	
KPIGoalEffectiveLabourRate	The goal for EffectiveLabourRate	Do Not Use	
KPIGoalEffectiveLabourCost	The goal for EffectiveLabourCost	Do Not Use	
KPIGoalPandMSalesPerPaintHour	The goal for PandMSalesPerPaintHour	Do Not Use	
KPIGoal Paintand Materials Cost Per Pain tHour	The goal for PaintandMaterialsCostPerPaintHour	Do Not Use	
KPIGoalPaintMaterialsCostPerPaintHo ur	The goal for PaintMaterialsCostPerPaintHour	Do Not Use	
KPIGoalPaintMaterialsCostToTotalSal es	The goal for PaintMaterialsCostToTotalSales	Do Not Use	
KPIGoalPaintMaterialsSalesToTotalSal es	The goal for PaintMaterialsSalesToTotalSales	Do Not Use	
KPIGoalPaintHoursPerRO	The goal for PartsToLabourSales	Do Not Use	
KPIGoalPartsToLabourSales	The goal for PartsToLabourSales	Do Not Use	

KPIGoalOEMPartsAmountToPartsAmo untPct	The goal for OEMPartsAmountToPartsAmountPct	Do Not Use
KPIGoalOEMPartsAmountToNonOEM	The goal for	Do Not Use
PartsAmountPct	OEMPartsAmountToNonOEMPartsAmountPct	
KPIGoalAlternatePartsToOEMPartsAm	The goal for	Do Not Use
ountPct	AlternatePartsToOEMPartsAmountPct	
KPIGoalAMPartsAmountToPartsAmountPct	The goal for AMPartsAmountToPartsAmountPct	Do Not Use
KPIGoalPartsSalesToTotalSalesPct	The goal for PartsSalesToTotalSalesPct	Do Not Use
KPIGoalVehiclesPerDayPerBooth	The goal for VehiclesPerDayPerBooth	Do Not Use
KPIGoalStallsPerTech	The goal for StallsPerTech	Do Not Use
KPIGoalSalesPerTech	The goal for SalesPerTech	Do Not Use
KPIGoalGrossProfitDollars	The goal for GrossProfitDollars	Do Not Use
KPIGoalGrossProfitPercent	The goal for GrossProfitPercent	Do Not Use
KPIGoalLabourGrossProfitPercent	The goal for LabourGrossProfitPercent	Do Not Use
KPIGoalPartsGrossProfitPercent	The goal for GrossProfitPercent	Do Not Use
KPIGoalGrossProfitDollarsPerTechHou r	The goal for GrossProfitDollarsPerTechHour December 1	
KPIGoalPaintAndMaterialsGrossProfit Percent	The goal for PaintAndMaterialsGrossProfitPercent	Do Not Use
KPIGoalBoothCycleTimeFormatted	The goal for BoothCycleTime	Do Not Use
KPIGoalTechnicianProductivityFormat ted	The goal for Technician Productivity	Do Not Use
KPIGoalKeysToKeysCalendar	The goal for KeysToKeysCalendar	Do Not Use
KPIGoalTouchTime	The goal for KeysToKeysCalendar	Do Not Use
KPIGoalDeliveredToClosedCalendar	The goal for DeliveredToClosedCalendar	Do Not Use
KPIGoalCSIReferralScore	The goal for Avg CSI Referral Score	Do Not Use
KPIGoalARBalance60Day	The goal for RBalance60Day	Do Not Use
KPIGoalGLNetMargin	The goal for GLNetMargin	Do Not Use
KPIGoalGrossProfitDollarsMTD	The goal for GrossProfitDollarsMTD	Do Not Use

No Category		
Measure Name	Description	Status
RO Target Cycle Time Days	For internal use only.	Do Not Use
Dim Enterprise ID	Unique internal code.	Do Not Use
Ddim RO Number	Unique internal code.	Do Not Use
Dim Business Unit ID	Unique internal code.	Do Not Use
Dim Date ID – Fact CSI	Unique internal code.	Do Not Use
Dim Date Calculations ID	Unique internal code.	Do Not Use
Dim Vehicle ID	Unique internal code.	Do Not Use
Dim Insurance Company ID	Unique internal code.	Do Not Use
Fact Financials ID	Unique internal code.	Do Not Use
Dim Date ID	Unique internal code.	Do Not Use

No Category		
Measure Name	Description	Status
Ddim Repair Package ID – Fact	Unique internal code.	Do Not Use
Department Detail		
Customer Bill ID – Fact Department	Unique internal code.	Do Not Use
Detail		
Dim Customer ID	Unique internal code.	Do Not Use
Dim NPANXXID	Unique internal code.	Do Not Use
Dim Postal Zip ID	Unique internal code.	Do Not Use
Dim Agent Broker ID	Unique internal code.	Do Not Use
Dim Adjuster ID	Unique internal code.	Do Not Use
Latitude (generated in Tableau)	Used for mapping in Tableau.	Active
Longitude (generated Tableau)	Used for mapping in Tableau.	Active