

# Proposal for STARLINK Installation at Western Mindanao State University

Presented by AetherIO IT Solutions

## Executive Summary

AetherIO IT Solutions is honored to present this proposal for the deployment of the Starlink Internet at Western Mindanao State University (WMSU). Our innovative solution offers high-speed internet connectivity, designed to meet the diverse and dynamic needs of the university. This proposal details two customizable packages, each tailored to provide the most efficient and effective internet service for the WMSU community.

## Starlink: A Premier Connectivity Solution

Starlink, developed by SpaceX, is a versatile satellite internet technology ideal for high-speed broadband access. It's an excellent choice for both urban and remote areas, suitable as a primary internet source or as a reliable backup service.:

- **High-Speed Internet:** Delivers fast, dependable broadband speeds, essential for contemporary internet demands up to 220mbps.
- **Global Network:** Employs a low Earth orbit satellite constellation for extensive coverage.
- **Easy Installation:** User-friendly kit including satellite dish, mounting tripod, and Wi-Fi router.
- **Scalable:** Versatile for various applications, from individual homes to large-scale organizations.

## Service Details

- **Starlink Kit:** Comprising satellite dish, mounting tripod, power supply, and Wi-Fi router.
- **Extender Installation:** Boosts coverage for optimal connectivity.
- **Monthly Subscription Fee:** ₱2,700 per month.

## Survey and Installation Process

- **Site Survey:** Conducted on the day of installation and completed within 30 minutes, this survey ensures a precise and error-free setup.
- **Installation:** Professional installation of the Starlink system and extender, completed within a day, with thorough testing and quality assurance.

## Pricing Structure

### Hardware Breakdown

- **Starlink System:** ₱42,700
- **WIFI Extender:** ₱3,000

- **Total Hardware Cost:** ₱45,700

### **Warranty and Support**

- **Warranty:** 1-month warranty on Starlink equipment and installation, covering defects under normal use.
- **Online Support:** 6 months of free support post-installation, extendable at a competitive rate.

### **Additional IT Services**

AetherIO offers a range of IT services to bolster your business and operational efficacy:

- CCTV Installation, Solar Backup Solutions, Customized Software Development, Web Design, E-Commerce Solutions, IT Support and Training.

Interested in these services? Please inquire for more details.

### **Conclusion**

Thank you for considering AetherIO IT Solutions for your internet connectivity needs at Western Mindanao State University. We are dedicated to providing a state-of-the-art Starlink installation and comprehensive IT services. For any questions or to discuss this proposal further, we are at your service.

### **Contact Details**

- **Phone:** +639352232051
- **Email:** ronaldxdale@aetherio.tech
- **Facebook:** Aetherio I.T Solutions Basilan
- **Website:** [aethrio.tech](http://aethrio.tech)

Warm regards,

Ronald Dale Fuentesbella  
Project Manager  
AetherIO IT Solutions