# Ronan Sprake

**UX Designer - Portfolio** 

### **About me**

I've spent 15 years working in digital - researching, designing and transforming customer experiences by:

- Focusing on solving the right problems, from both user and business perspectives
- Following User Centred Design practices and gaining a deep understanding of the customer
- Collaborating widely across disciplines and constantly gathering feedback

I'm driven by curiosity and the satisfaction I get from delivering inclusive, delightful experiences.

For more about me, including my full employment history, please see my CV: <a href="https://ronansprake.co.uk/cv-rsprake.pdf">https://ronansprake.co.uk/cv-rsprake.pdf</a>



Aviva is a complex organisation, with dozens of connected systems and products. In 2017, most products had different styling, resulting in disjointed customer experiences.

Each time a team had a new requirement, they designed and coded new features from scratch, unable to re-use design assets or front-end code from other products. This inefficiency caused an overhead at every stage, for every product. The waste of time and money was huge.

There was a general perception that design conformity would stifle creativity and remove independence from product teams, which was seen as a bad thing. This wasn't just a technical and creative challenge, there was a need to win hearts and minds too.



#### Santhia complementary health quote

| 1 Les personnes à assurer 2 Tarif   |
|---|
| The main insured:   |
| The insured is O man O women  |
| What is his date of birth?  |
| What is its social regime? Choose   |
| What is your main place of residence?   |
| The other beneficiaries:  |
| Would you like to add a spouse? ○ Yes ● no  |
| Number of child (ren) to be insured no v  |
|   |
| To pursue ▶   |
| In accordance with the regulations on the protection of personal data, personal information is processed by Aviva Assurances, 13 rue da Moulin Bally, 92270 bees-Colombes. Continues, continues, and the significant processes of the significant processes of the significant processes of the significant processes of the significant processes in force. See more |

| PROJET   |                          | ASSURÉ(S)    | `_ | RESULTATS | _ |
|--|--------------------------|--------------|----|-----------|---|
| Capital restant dû   |                          |              |    |           |   |
|  |                          |              |    |           |   |
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| Taux du prêt (hors assu<br>Type de prêt<br>Prêt amortissable Prêt<br>Usage du bien | irance)                  | Prêt în fîne |    |           |   |
| Taux du prêt (hors assu<br>Type de prêt<br>Prêt amortissable                       | srance)<br>t à taux zéro | Prêt în fine |    |           |   |

The terms of application of the guarantees and exclusions, specified in CG n ° 17947 and Annexes 17950, are available at the branch.

### Thank you for insuring with us, your payment has been received

Your policy number is: MHO059699355.

Cover starts on 28 November 2017 at 11:49.



Your documents are saved on MyAviva - simply log in to view them.

Thank you for insuring with Aviva. As an existing customer you can get 12 months FREE Annual European Multi-Trip Insurance T&Cs apply.

If you are registered please enter your password in the log in to MyAviva section below If you are not yet registered please follow the activation link included in the online

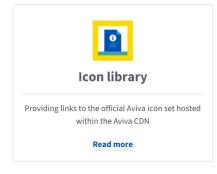


In 2018, I led the UX function of an atomic design system team. We were internal consultants to global teams, deciding which components were candidates for re-use. We owned the end-to-end process including research, ideation, design, build and usage guidelines.

The team produced great work, but the model wasn't scalable. Our solution was in DesignOps, evangelising design across the business and adopting an open source model, allowing product teams to submit designs and code for review. This expanded our capacity to ship new features and cultivated a company-wide sense of ownership.

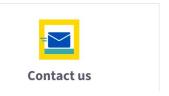
Within 3 years, adoption of the <u>Framework system</u> went from <10% to >80% across Aviva's global digital estate, used by 120 designers in 9 countries.



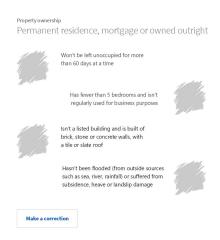


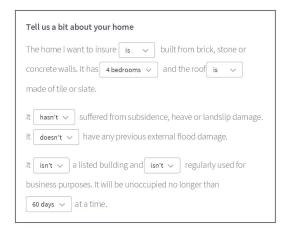






#### An example of UX iterations of a Design System component, improved through rounds of user testing





### **Assumptions**

Please agree that the following statements are true to view your cover summary.

| You and any other traveller named:  |
|---|
| Are a UK resident. You must have been resident in the UK (including the Channel Islands and the Isle o Man) for at least 6 months at the time of buying the policy. |
| Have had less than 3 travel insurance claims in the past 3 years.   |
| Have not already commenced the trip to be covered.  |
| Are not travelling against medical advice and have not received a terminal prognosis for any medical condition.   |
| Have never had travel insurance refused, cancelled or special terms imposed.  |
| Have not received any criminal conviction for fraud, dishonesty or deception in the last 5 years.   |
| Your quotation and policy will be based on the above criteria and the answers to the questions in this application.   |
| O True False  |
|   |

# Upside

iOS app, design system & website





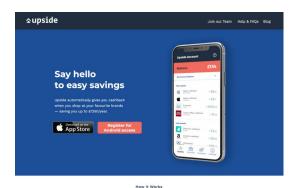




Upside had used agencies and contractors to design separate parts of their startup proposition in isolation. Before long, inconsistencies in design files, customer journeys, aesthetics and content caused pain.

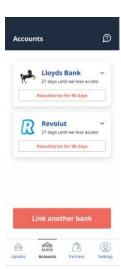
Little consideration had been given to accessibility or content optimisation across the website or app, resulting in awkward interactions and customer pitfalls, driving costly failure demand into a time-poor team.

Many B2B retailer conversations had taken place with no clear tracking of propositions feedback, meaning few lessons had been learned with no actionable insights or analysis of outcomes.











I mapped the top causes of customer complaints, failure and abandonment, prioritised the high impact / low effort tasks, re-designed interactions across the onboarding process (currently in build) and re-wrote content to bring a more informative and consistent tone of voice across products.

To address inconsistency, I founded a design system in Figma, bringing developers into the process from the start to allow a rapid rollout of new, accessible designs.

I collaborated with our Sales lead to clearly define a set of testable propositions to ensure consistency in retailer conversations. Together, we interviewed dozens of retailers, scoring responses, capturing pain points and opportunities, converting findings into clear, actionable items to feed into our product roadmap.



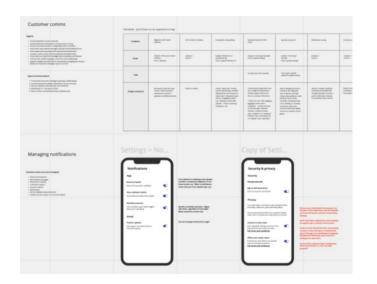








A lot of research and analysis went on behind the scenes to map customer pain points, jobs to be done and feedback. I've had to blur the details, but it's a flavour of my process.















In 2019, Aviva were reacting to a rapid consumer shift to price comparison websites and rushed to launch new journeys on a new tech stack. This resulted in an extremely poor customer experience and early signs showed a 20% reduction in quote completion, a big drop.

In partnership with the Head of Design, we identified serious usability, accessibility and architectural issues with the journey which had caused a high level of call centre demand. I needed to prioritise the issues and remove bottlenecks for offshore development teams.

On top of the usual regulatory and systemic complexity, stakeholders were closely guarding budgets and needed to be convinced of the value of a redesign before they would sign off the cost.

■ AVIVA Aviva Online Motor Insurance



Motor insurance quote Step 4 of 5



#### Functionality of content is not keyboard operable

Insight: Interactive elements on the page do not receive focus. If interactive elements do not receive focus, the website is unusable to assistive technology users, and people who cannot use a mouse.

Who this benefits: People who are blind (who cannot use devices such as mice that require eye-hand coordination); People with low vision (who may have trouble finding or tracking a pointer indicator on screen); Some people with hand tremors find using a mouse very difficult and therefore usually use a keyboard.





Wave has highlighted issues with tabbing an keyboard accessibility

Recommendation: If the natural tab order is already logical, remove the tabindex. Otherwise, consider restructuring the page so that tabindex is not needed. If tabindex is maintained, ensure that the resulting navigation is logical and complete. Refer to "Sufficient Techniques" in the link below.

Also ensure that focus is visible, and once implemented re-check for keyboard traps.



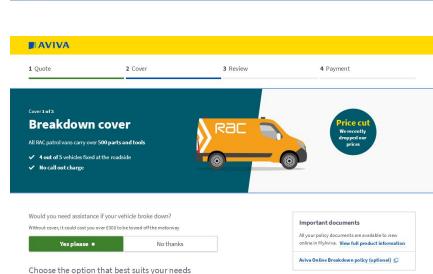
I planned and delivered remote usability testing to validate my assumptions and uncover customer pain points, in turn reassuring stakeholders of the merits of a redesign.

Through workshops and rapid ideation, I designed new journey wireframes and high-fidelity prototypes for a second round of testing, which yielded positive feedback.

To manage expectations, I worked with key stakeholders early and often, throughout the design process. In close collaboration with visual designers, we handed over designs in Zeplin and joined Sprint ceremonies to oversee quality and ensure accessibility bugs were resolved in build.

As we rolled out the new experience, quote completion steadily rose, we had fewer customer failure enquiries. As a result, our stakeholders decided to use the same design-led approach for the equivalent home insurance product.







I try to buy things online but sometimes it looks too intimidating. I prefer to talk to someone face-to-face but moving to the countryside means calling in will have to do.

Story

#### Goals

He wants to renew his car pay more than necessary.

Arthur is widowed and lives in the insurance policy without having to countryside. He has a small car that he uses to visit his brother and to conduct other day-to-day aspects of his life.

#### Device Usage

 Uses tablet device for most tasks as he finds it easier to use than other devices he's used in the past, like a computer or smart phone

#### Insurance History

- · Has been with the same provider for 10 years
- Has a good relationship with his current insurers and has had positive experiences with them when it comes to claims or queries

#### Motivations

Having my car is part of my independence but I don't want to pay





### Project summary

#### Structure

### 1 days

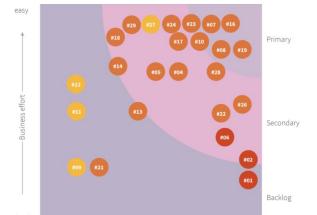
Usability testing took place over one day via remote moderated testing on Zoom

### 6 participants

Focusing on motor owners with car insurance, a mix of gender, segment and lifestage with a mix of current providers

### 45 minutes

Sessions averaged 45 minutes per participant and involved interview questions and tasks on mobile.



- User benefit -

#### Upgrade to Aviva Premium

Would you like to

upgrade to Aviva

Premium?

|                                   | Aviva Online<br>£360.99<br>(£30.08/month) | Aviva Premium<br>£383.55<br>(£31.96/month) |
|-----------------------------------|---|--|
| Cover Includes:                   |   | I  |
| Driving other people's cars       | Third party only                          | Comprehensive<br>(activate on request)     |
| Personal<br>Belongings            | Up to £150                                | <b>✓</b><br>Up to £2000                    |
| Courtesy Car<br>during repair     | 3 door car                                | 5 door car                                 |
| Hire Car after theft or write-off | Can be added<br>(3 door car) for £25,00   | 5 door car                                 |
| Motor Legal<br>Services           | Can be added £0.00 for<br>first year      | ~  |
| Excess cover for rental cars      | ×   | ~  |

O I'm happy

I'd like to

upgrade

(+£22,56)



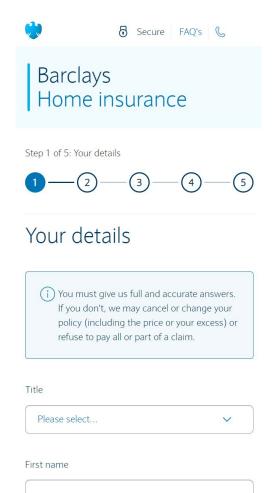


While at Aviva, I worked with strategic partners including HSBC, Santander and Barclays.

Having successfully collaborated on another project, Barclays asked me to perform a UX review of their home insurance journey that had unusually high drop-off.

They were also interested in running the same Multivariate Tests (MVTs) that we used to continuously optimise our online journeys at Aviva. However, they didn't know how or what to test.

I needed to deliver thorough, clearly actionable insights and I could see opportunities for further work by demonstrating a simple, clear design process with tangible outcomes.



I used Axe and Lighthouse to audit each screen in the Barclays journey, performed a heuristic review and thoroughly tested against WCAG standards.

I turned the raw data into a clear presentation, including suggested design improvements, impact assessments and viable candidates for MVT. I then presented remotely to multiple teams within Barclays.

The Barclays partnership team were delighted with my practical, actionable approach that allowed them to implement changes quickly. Within a month, they had fixed all major issues and requests came in for similar audits across other key journeys.

When I re-tested the new code in Lighthouse, their accessibility score had increased from 43 to 92.

| #  | Section      | Issue   | Recommendation                                   | Severity  |
|----|--------------|---|--|-----------|
| 9  | Your details | Personal assumptions - incorrect use of <h2> heading "Are all the assumptions"</h2> | Use appropriate text styling for "Are all the as | Very high |
| 15 | Cover        | The cover cards do not look like interactive form elements due to the qua           | Include help text above all options, with a lini | Very high |
| 17 | Cover        | Property assumptions have many of the same issues as personal assumpt               | Ensure consistency and apply any improvement     | Very high |
| 2  | All          | Inline form errors appear below their related inputs. In some cases this ca         | Move errors above data entry field for a bette   | Medium    |
| 3  | All          | There are no session timeout warnings after a period of inactivity. Custom          | Ensure customers are given the option to turn    | Medium    |
| 5  | Your details | When using a dropdown for year selection, avoid including invalid years (           | Change DOB entry to text inputs                  | Medium    |
| 6  | Your details | The "you must give us full and accurate answers" paragraph feels out of p           | Apply "info" notification styling and move be    | Medium    |
| 13 | Your details | The "Using your information" section causes this first step to be very long         | Consider moving this to a later step and if the  | Medium    |
| 16 | Cover        | The cover start date text field is not editable, which is inconsistent with o       | Allow customers to fill in the date themselves   | Medium    |
| 18 | Tailor cover | The price options are similarly styled to the interactive cover options on t        | Change the visual appearance of the price ca     | Medium    |
| 19 | Tailor cover | The information card styling appears broken on mobile (this applies to otl          | Fix styling and improve wording (ideally inclu   | Medium    |
| 20 | Tailor cover | The sticky price bar causes the page content to jump on both desktop and            | Add spacing around the fixed element, reduc      | Medium    |

#### Step 2 - Your cover

DOTO

The cover cards do not look like interactive form elements due to the quantity of content, making this interaction unclear. The cards are indented on mobile, which looks incorrect and the interaction is unexpected and confusing (outlines disappear, text disappears, and the selected indicator is very small).

Recommendation: Include help text above all options, with a link to a full explanation of the types of cover. Remove help text from each option, make the selected state clearer, consider using radio buttons if customers still struggle to understand the interaction.



Your cover Choose from 4 types of cover. Our covers are explained here Improvement



Improvement (selected)



Severity High

A high impact on the user experience often leading to task failure or abandonment. Extremely frustrating to users.

Severity Medium A medium impact on the user experience creating obstacles or friction when customers are completing tasks. It may be that considerable extra effort is required to perform a task, which customers will find annoying.

Severity Low

A low impact on the user experience is when a user is successful in a task but isn't aware of an issue they encounter or innocently blames the issue on themselves.

#### Step 1 - Your details

1.5 Asking correspondence address before risk address is not intuitive in a home insurance journey.

Recommendation: Ask for address to be insured, then ask if the customer has a different correspondence address.

DOTO\*

1.6 Customers are frequently reluctant to give their email and phone details.

Recommendation: Indicate in help text that these details will only be used to manage the account.

DOTO Severity Low

Phone number and email fields don't use the correct contextual keyboards on mobile (e.g. phone number is easier to enter using a number pad rather than the qwerty keyboard).

Recommendation: Use more appropriate HTML input attributes (type="email" and type="tel").



The "Using your information" section causes this first step to be very long, which makes the journey feel long-winded from the start.

Recommendation: Consider moving this to a later step and if these accordion elements need to be expanded by default, use a more appropriate heading / text layout (without accordions).

#### Optimisation and testing

Our Digital Optimisation Team's (DOT) purpose is to understand how customers interact with our digital offerings, continually optimising the experience to drive improvements in business performance.



### Accessibility

These checks highlight opportunities to improve the accessibility of your web app. Only a subset of accessibility issues can be automatically detected so manual testing is also encouraged.

## Personal feedback

Aviva's Head of UX

"It's the best piece of design we've done since I've been at Aviva. It's a beacon that leads the way into a brighter, better future."

**Aviva's Head of Propositions** 

"He is calm, focused and tenacious. His methodical approach to design is brilliant and the work he produced was outstanding, in a particularly challenging environment."

**Principal Product Owner** 

"The project was incredibly challenging and you have taken it in your stride. Reliability and quality are critical for me, and you've proven this over and over."

# Thank you.

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