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Summary

[TECH Specific Skills & Experience]

C#, B2B Web Development, Web Marketing Specialist, Digital Art/Videography/SFX/Modeling/Sprites, .Net, SQL, ReactJS, CSS, JavaScript, Python, HTML and Organizational Software Development Pipeline Principles

[Highlighted Skills/Experience]

- 15+ years of direct sales experience in B2B and B2C capacities.
- 10+ years data-management and data-entry for medical/warehouse/retail industries.
- 9 years of team/project lead experience; including multi-national project involvement.
- 8 years of equipment maintenance and repair with 2 years of management.
- 7 years total of United States Army Active-Duty service, NCO for 3 of those years.
- 3 years of e-commerce development to include 2 years of digital marketing/graphics.
- 1 year of game development experience, with a familiarity in animation/modeling/2d&3d.
- 1 year of web and software solutions, using C#, React, .Net, SQL with GitHub for version control.
- 6 months of familiarity with Python
- Expert-level Artist (traditional and digital), with video/music editing familiarity.
- Expert-level writer (technical & creative); storyboarding and super-story engineer.

Experience

Full-stack Developer

Fairly

Feb 2023 - Jun 2023 (5 months)

- React: Components, Forms, and Styling (css & Bootstrap) to match existing theme settings.
- SQL: Created tables and stored procedures utilizing FK, Bridge-Tables, etc. with existing datasets.
- .NET: API endpoints and C# Methods implementing required existing in-house middle-tiers.
- GitHub: Used branch repos to maintain version control; maintained strict deadlines.
- Full-Stack Pipeline: Communicated daily with peers for goal and dependency solutions.
- Teamwork: Provided guidance and expertise whenever possible to speed development.

General Manager

Oct 2017 - Feb 2023 (5 years 5 months)

- Original Founder: General responsibility for all processes involving the management of a retail-store.
- Inventory Control: Maintain databases for over 500,000 line items, includes logistics for ecommerce.
- Warehouse Management: Maintain a warehouse worth in excess of \$1,000,000 dollars.
- Leadership: Employee inprocessing and training, shift/team/section/store lead for 25+ employees.
- Marketing: Social Media/Website/Multimedia engineering, strategy, and implementation.
- Innovation: Continually implementing improvements to business model in all areas.
- Charity/Community Work: Local Boys & Girls Clubs, Churches, and IT Business Consultation.
- Expert-level Salesperson (Business-to-Business and Business-to-Consumer)

- Expert-level Marketing (Social Media, Digital Graphics, Web-Design, and IT Business Techniques).



Security Officer (Armed and Unarmed) - Film Sets & Concerts

Multiple Companies

Aug 2017 - Jun 2020 (2 years 11 months)

- Provided security services for events with audiences up to 5,000 people, ensuring safety of personnel and equipment valued over \$10,000,000.
- Successfully balanced full-time school attendance with professional security responsibilities.
- Executed duties in a professional and protocol-compliant manner, maintaining high security standards.
- Worked as armed and unarmed security professional for AEGIS Security Company, Sully Crew Security LLC, and as a private contractor.
- Responsible for escorting VIP and high-priority personnel to and from designated locations.
- Demonstrated leadership by leading small groups in the absence of a supervisor.
- Contributed to maintaining safety and security of numerous events and high-profile individuals.
- Committed to delivering the highest level of service and attention to detail in all work endeavors.
- Confident in ability to add value to any team or organization through combination of experience and education.

Freelance Proofreader / Editor

Multiple Companies

Jan 2016 - Jun 2018 (2 years 6 months)

- Edited correspondence and documents for my clients to ensure clarity and professionalism when communicating with their team.
- Handled clients from a multitude of industries to include medical, legal, and engineering fields.
- Maintained consistent verbiage and tone between clients prioritizing team members would not realize an editor was being used.
- Upheld a strict timeline and schedule to be available during the working hours of my clients.
- Projects edited ranged from emails to entire documents used to brief teams on current issues, quarterly reports, and reviews.
- Kept a high level of confidentiality and secrecy to prevent industry secret, confidential information, and company data from being leaked to outside sources.

Sales Representative

Cahuenga Caregivers Inc.

Jan 2016 - Jul 2017 (1 year 7 months)

- Managed sensitive records of over 2,000 patients and an inventory of 1,500+ line items valued at \$500,000+.
- Implemented and enforced strict protocols to maintain confidentiality and accuracy of patient records.
- Utilized inventory management systems to ensure up-to-date and organized inventory.
- Delivered friendly, knowledgeable, and professional customer service to patients during medicine pick-ups.
- Ensured timely and efficient fulfillment of patient needs.
- Played a key role in maintaining high organization standards and customer satisfaction in a fast-paced healthcare setting.



Fleet and Equipment Maintenance Expert

US Army

Feb 2009 - 2016 (7 years)

Motor Sergeant (Maintenance Manager) – 2013-2016 - Rheinland-Phalz, Germany

- Motor Sergeant – maintained readiness and records for a fleet worth in excess of \$10MIL.
- Leadership: Lead a team of 8-10 expert soldiers in a dynamic environment.
- Scope: Provided detailed reports and solutions for hard-to-solve problems.
- Additional Positions/Experience:

Small-arms Marksman, Range Safety, Safety Officer, HAZMAT, Master-Driver

Deployed to support Spanish (Spain), English, German, and Polish counterparts.

Attached to Military Intelligence and Airborne units.

Team Leader – 2009 -2013 - Fort Hood, Texas, U.S.A. & Pyeontaek, Camp Humphreys, South Korea

- Expert-level Diesel Mechanic: Maintained a variety of equipment to stringent standards.
- Includes: Semi-Trucks, HMWWV's, Generators, Weapons, and Radios/Satellite Systems.
- Additional Positions/Experience:

Promoted to SPC ahead of peers – Team Leader Capacity.

HAZMAT Coordinator, Publications Officer, New Soldier Inprocessing.

Data Entry Specialist

Multiple

Jan 2007 - 2009 (2 years)

- Responsible for managing time and environmentally sensitive samples for lab testing.
- Handled requisitions and reporting for third-party sample processing requisitions.
- Maintained communication with high-profile clients for critical-priority requisitions.
- Utilized investigative tools to find/alleviate delays reassuring concerned clients.
- Accurate and efficient data-entry, maintained highest productivity for weeks.



Vehicle Porter and Customer Relations

Volkswagen of America, Inc

2006 - 2007 (1 year)

- Received, staged, tested, and cleaned all customer vehicles as a Volkswagen Dealership Porter.
- Ensured proper preparation and readiness of each vehicle for service.
- Conducted thorough cleaning and testing of vehicles before returning them to customers.
- Provided transportation services for customers, facilitating pick-ups and drop-offs during service appointments.
- Played a pivotal role in ensuring customers received top-quality service and support.
- Contributed to creating positive and seamless experiences for customers at the dealership.

Litigations Document Specialist

Network Litigation Services

2005 - 2006 (1 year)

- Finalizing material from court transcriptions for litigation teams and their court-cases.
- Provided highly accurate reports within short deadlines for high-priority clients.
- Regularly edited hundreds of pages of transcription with industry specific-jargon for clients.
- Worked with terminology for a large number of industries and provided clarification/definitions.
- Played a role in delivery whenever courier services failed.



Level 3 Associate

In-N-Out Burger

2003 - 2005 (2 years)

- Provided high-quality food and exceptional customer service at In-N-Out franchise.
- Progressed to Levels 2 and 3 while in high school, showcasing adeptness in handling increased responsibilities and managing complex tasks.
- Frequently loaned to other locations to offer "back-up" support during understaffed or busy periods.
- Ensured timely and high-quality service delivery to all customers.
- Contributed to the success of multiple franchise locations through dedication and teamwork.

Education



Los Angeles Film School

Bachelor of Science - BS, Business - Intellectual Property, Talent Management, and Entertainment Services

2018 - 2020



California State University, Northridge

Bachelor of Arts - BA, English Language and Literature, General

2017 - Jun 2019



Los Angeles Pierce College

Associate of Arts (A.A.), English Language and Literature, General

2015 - 2017



Los Angeles Valley College

Associate of Arts - AA, English, Creative Writing

2015 - 2017

Skills

Editing • Proofreading • Database Management System (DBMS) • Automotive • Technical Project Leadership • Teamwork • Sales Management • Logistics Management • Unity • E-Commerce