

1. What's the payment structure?

- **Chatbot:**

"It's simple: 50% deposit upfront, then payments tied to 4 key construction milestones. The final payment comes after the quality walkthrough—so you hold us accountable the whole way. 🗝️"

How does that sound to you? Do you prefer structured payments like this, or would a different setup work better for you?"

2. When is KAHAL expected to be completed?

- **Chatbot:**

"We're targeting KAHAL to be completed and keys handed over in October 2026. We'll update you every step of the way—no surprises, just progress. 🚀"

Are you thinking of timing your investment with a specific goal, like vacationing or renting it out?"

3. What does the HOA fee cover?

- **Chatbot:**

"It includes 24/7 security, on-site management, maintenance, landscaping, and access to all amenities. Think of it as full-service peace of mind. 🌿"

Are there specific amenities or services that are most important to you?"

4. Who manages the rentals if I want to rent my unit?

- **Chatbot:**

"The Gentry Collection handles everything: marketing, bookings, turnovers, guest relations—you name it. You just enjoy the passive income. 💰"

Have you rented out a property before, or is this your first time exploring passive income through real estate?"

5. What's the ROI potential?

- **Chatbot:**

"ROI depends on the unit type, rental frequency, and market demand. Typically, properties in Loreto are seeing 10%-18%. We're happy to dive into specifics with you."



What kind of return are you looking to achieve, or are you more focused on long-term equity?"

6. Is Loreto a good investment?

- **Chatbot:**

"Absolutely. It's Baja's hidden gem—think Cabo in the '90s. Growing demand, limited inventory, and an unmatched location make it a no-brainer. 🌊
Have you visited Loreto before, or is this your first time hearing about it?"

7. What if I want to sell in the future?

- **Chatbot:**

"No problem. Units in a managed community like KAHAL tend to hold value well. Plus, our team can assist with resale when the time comes. 📈
Are you thinking of this as a long-term investment, or would you want to hold it for a few years and then sell?"

8. What happens if construction is delayed?

- **Chatbot:**

"Delays happen in real estate, but we're transparent. Payments are milestone-based, so you're only paying for progress, not empty promises. 🏗️
Is there a specific timeline you're hoping to align with for personal use or rental income?"

9. Is the title for my unit secure?

- **Chatbot:**

"Yes, every buyer gets a Fideicomiso (trust agreement) that secures your ownership. All legalities are fully compliant and double-checked. 🛡️
Are you familiar with Fideicomisos, or would you like me to explain them further?"

10. What's included in the units?

- **Chatbot:**

"High-end finishes, European appliances, curated interiors, smart home tech, and Baja-inspired design. We've thought of everything. ✨

Do you already have a vision for how you'd like to use the space—personal, rental, or both?"

11. Are the amenities exclusive to owners?

- **Chatbot:**
"Yes. Owners and their guests have exclusive access to all KAHAL amenities—it's designed to be a private sanctuary. 🤨
Which amenities do you see yourself enjoying the most?"
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12. Is there financing available?

- **Chatbot:**
"Financing options depend on the bank or your chosen Fideicomiso provider. We can guide you through the process. 🏦
Have you explored financing options yet, or would you like us to point you in the right direction?"
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13. How do I reserve a unit?

- **Chatbot:**
"A fully refundable deposit secures your unit. Once you're ready, we move forward with the full contract. ✍️
Which unit type are you considering? I can check availability for you."
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14. What makes KAHAL different from other developments?

- **Chatbot:**
"It's not just a home—it's a turnkey investment with luxury management. Plus, it's rooted in Loreto's charm, not overrun like other Baja spots. 🌅
What part of KAHAL's vision stands out most to you so far?"
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15. Are pets allowed?

- **Chatbot:**
"Absolutely. KAHAL is pet-friendly because we know they're part of the family. 🐾
Do you have pets that will be joining you in Loreto?"

16. What's the process like for international buyers?

- **Chatbot:**

"Super straightforward. We guide you through setting up your Fideicomiso, and The Gentry Collection handles the rest. 🌍

Are you already familiar with investing in Mexico, or is this your first time?"

17. Can I customize my unit?

- **Chatbot:**

"We offer curated design options to keep things streamlined, but we'll work with you for personalized touches. 🛠️

Are there specific design elements you'd like to include in your space?"

18. What's the rental strategy like?

- **Chatbot:**

"It's designed to maximize returns while maintaining exclusivity. We cater to high-end renters seeking a unique Loreto experience. 🎯

Would you like to see sample projections based on similar units in the area?"

19. Is Loreto family-friendly?

- **Chatbot:**

"Very. Safe, welcoming, and full of activities—from snorkeling to exploring Baja's history. Families love it here. 👨‍👩‍👧

Are you planning on using it for family trips, rentals, or a mix of both?"

20. How does KAHAL stay eco-conscious?

- **Chatbot:**

"We've prioritized sustainable materials, energy-efficient systems, and Baja-inspired landscaping to blend with the natural beauty. 🌱

Is sustainability a priority for you when choosing an investment property?"

21. What if I decide to sell before the project is complete?

- **Chatbot:** You're free to sell at any time. We can connect you with potential buyers through our network, as pre-construction investments are highly sought after. Are you thinking about short-term gains or more of a long-term hold?

22. How does the Fideicomiso work for heirs or inheritance?

- **Chatbot:** The trust can be structured to ensure seamless transfer to your heirs. It's one of the benefits of ownership in Mexico. Is passing down this investment something you've been planning for?
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23. Who are the architects and contractors?

- **Chatbot:** We've partnered with top-tier professionals experienced in Baja's unique environment. Quality and longevity are non-negotiables for us. The team has worked on well-known resorts in Loreto, actually. Does knowing more about our build team help ease any concerns you might have?

24. What happens if building costs increase?

- **Chatbot:** We've factored contingencies into our budget, so your investment and the project timeline remain protected. Are you curious about how we handle milestones and accountability?
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25. What guarantees do I have for timely completion?

- **Chatbot:** Payments are tied to clearly defined construction milestones, ensuring full transparency and progress-driven accountability. Would it be helpful to share our payment structure in more detail?

26. What if I want to use my unit for personal stays during high rental seasons?

- **Chatbot:** As an owner, you'll always have priority. You can reserve your unit whenever you'd like. How often are you planning to enjoy Loreto yourself?
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27. Are there community events or gatherings?

- **Chatbot:** Absolutely. KAHAL is designed to foster connections with curated events and experiences for residents and guests alike. Are you someone who enjoys a strong sense of community?

28. What's the internet speed and connectivity like?

- **Chatbot:** High-speed internet is included and tailored for remote work or seamless streaming. Are you planning on working remotely, or just streaming sunsets?

29. Are there wellness or fitness programs?

- **Chatbot:** Yes, our Flow Dome offers yoga, mindfulness classes, and more to keep you centered. What kind of wellness activities resonate most with you?
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30. How will maintenance issues be handled?

- **Chatbot:** Our on-site team is available 24/7 to ensure your home or rental runs seamlessly. Does having a fully-managed solution give you peace of mind?

31. What's the process for renting out my unit?

- **Chatbot:** Just let us know, and The Gentry Collection will take care of marketing, check-ins, and everything in between. Are you looking to maximize rental income or balance it with personal use?
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32. Can I upgrade my unit after purchase?

- **Chatbot:** Depending on the construction stage, upgrades can often be accommodated. Let's discuss what you have in mind. Do you have a particular vision for your space or did you mean upgrade from a one bedroom unit to a two bedroom?
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33. What's the insurance policy for my unit?

- **Chatbot:** HOA covers common areas, but individual property insurance is recommended for personal items and full peace of mind. Would you like guidance on setting up insurance in Mexico?

34. Are there restrictions on who can rent my unit?

- **Chatbot:** To maintain exclusivity, we pre-vet renters to ensure they align with the KAHAL ethos. Are you thinking about short-term stays or longer-term rentals?

35. What's the long-term vision for KAHAL?

- **Chatbot:** KAHAL is just the beginning—a flagship property in Baja designed to inspire sustainable luxury living across future developments. Does being part of something like this appeal to you?

36. How many available units are left?

- **Chatbot:** Although I know we still have some units available, I don't have the latest availability. What's a good name, email, and phone number we can reach you at?