

Frequently Asked Questions

1. What is KAHAL, and why is it unique?

KAHAL is a boutique community of 16 sustainably designed, turnkey residences in Loreto, Baja California. Combining modern luxury with eco-conscious living, it offers amenities like private yacht access, curated interiors, and a seamless rental program. KAHAL is more than a property; it's a statement of living intentionally.

2. What's the deposit schedule for securing a unit?

- **Reservation Deposit:** \$5,000 refundable within 14 days.
- **Purchase Agreement Deposit:** 50% of the purchase price, less the reservation deposit, due upon signing the agreement.
- **Construction Milestones:** ~20% of the purchase price split into 4 payments tied to construction progress.(ie. 1 payment of \$25,000 due roughly every 5 months)
- **Final Payment:** Balance due upon project completion (scheduled for November 2026). Financing is developer financing at 0% APR*

We make it simple and clear, giving you flexibility and peace of mind throughout the process.

3. What does the price include?

Your investment includes:

- Fully furnished residences with designer interiors including custom, oversized art.
- Premium appliances and turnkey amenities.
- Access to exclusive community features like private yacht excursions, wellness amenities, paddleboards, kayaks, snorkel gear, and Baja-inspired landscaping.

There are no hidden fees—everything is crafted to simplify your ownership experience.

4. What are the HOA fees, and what do they cover?

The HOA fees are estimated at **\$280–\$350/month** and cover:

- 24/7 tech-enabled security.
- Maintenance of common areas and amenities.
- Access to property management services, ensuring seamless rentals and upkeep.

These fees are designed to keep your property pristine and your investment hassle-free.

5. What is the construction timeline?

KAHAL is scheduled for completion by **November 2026**. Updates are provided regularly to keep you informed on progress. We work with top-tier contractors to ensure quality and on-time delivery.

6. How does the rental program work?

Our rental management program is designed to maximize your ROI:

- We handle all marketing, bookings, and guest management.
- Your residence is maintained and cleaned to the highest standards.
- Owners earn a passive income while enjoying personal use of the property.

Transparency and simplicity are at the heart of our program.

7. Are financing options available?

Yes. We offer **0% interest financing during construction**.

8. What happens after I reserve a unit?

1. **Reservation:** Submit your deposit and select your unit.
 2. **Loreto Trip!** Book a trip for a site tour of KAHAL, we'll reimburse your costs for the trip if you decide to join our Gentry Collection family!
 3. **Purchase Agreement:** Review and sign the agreement with full clarity on terms.
 4. **Customizations:** Collaborate on *minor* design options, ensuring your residence aligns with your preferences.
 5. **Construction Updates:** Receive regular updates and site tours.
 6. **Ownership Transfer:** Close the sale and start your new journey.
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9. Who can I contact if I have more questions?

Our team is here to guide you every step of the way. Contact us at:

- **Phone:** 858-232-9208 (Text or Call)
 - **Email:** alex@concapconsulting.com
 - **Instagram:** [@TheGentryCollection](https://www.instagram.com/TheGentryCollection)
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11. Is this a good investment opportunity?

Absolutely. Loreto's booming tourism and limited eco-luxury, wellness focused developments make KAHAL a standout investment:

- Strong ROI potential with managed rentals.
 - Capital appreciation in Baja's prime real estate market.
 - Ownership of a property designed for long-term value.
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12. Are pets allowed?

Yes! KAHAL is a pet-friendly community, so your furry friends are welcome.