



Who we are and why you're safer in our world



Unified

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Web

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Email

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Endpoint

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Mobile

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Network

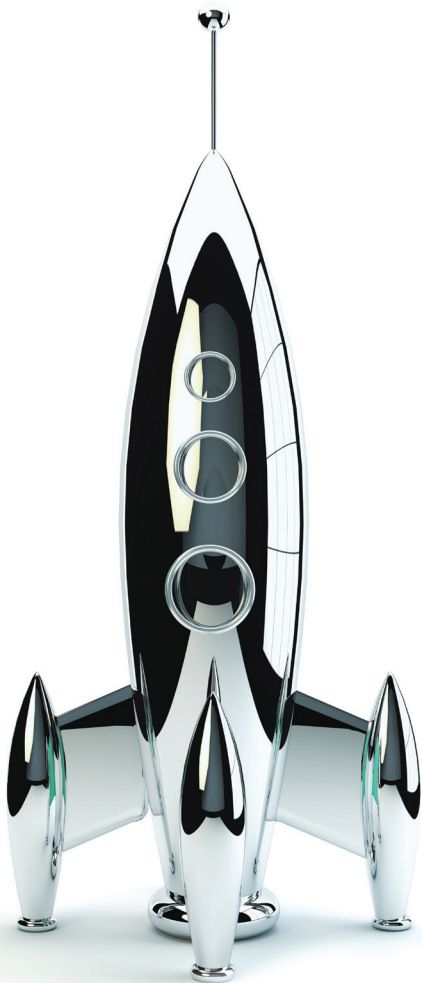
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Data

“There are many vendors that provide protection from threats, however, Sophos has the ability to deliver quickly and change dynamically. This was a key differentiator, and a big reason why we chose Sophos.”

Sam Ghelfi, Chief Information Security Officer, [Raymond James Financial](#)



Complete Security without complexity

Sophos is focused on delivering the best IT security and data protection for businesses. We made our first encryption and antivirus products back in the 1980s. And today our products protect over 100,000 businesses and 100 million users, in more than 150 countries. We understand what it takes to keep your business secure—that's why we're recognized by analysts and customers alike as leaders in what we do.

We engineer our products to eliminate complexity. The result is you'll get advanced protection you can actually use. Security shouldn't get in the way, so we keep resource impact low. Plus, we work to make deployment, policy setting and clean-up easy. We give you protection wherever you need it: computers, laptops, virtual desktops and servers, mobile devices, and your network, web and email gateway.

Complete security means we don't just detect threats, we help you address every point in the security lifecycle.

- **Reduce the attack surface:** We address the things that bring risk like vulnerabilities, websites, applications and sharing of data.
- **Protect everywhere:** We make sure your users are protected wherever they are and whatever device they're using.
- **Stop attacks and breaches:** We've moved beyond signatures with live protection, so we can stop new threats instantly.
- **Keep people working:** Both your users and the IT team. We engineer our products to simplify the tasks that take you too much time today.

Active Protection is our difference

Our analysts actively monitor more than malware. We watch the things that create threats like vulnerabilities, apps, websites and spam. Next we package this intelligence up to power your protection. And a constant connection through the cloud means we can fine-tune the intelligence when required.

- **HIPS rules:** We write them for you, monitor their accuracy and fine-tune where required. You simply check a box to turn on reliable protection.
- **Application control:** We build it into our antivirus. You just choose what to control, and we add the latest apps to keep your policy up to date.
- **Data control:** We build pre-packaged detection for sensitive data like credit cards and healthcare identifiers. You can block or warn users who put that data at risk.
- **Patching vulnerabilities:** We give OS and application patches a true security rating, and tell you which threats they will stop. So you can easily identify the most important patches to deploy.

Protecting every part of your business

Stopping threats and protecting your data is what we do. And we believe our job is to do that comprehensively, without making your job more complicated. This is our mantra. That's why we give you solutions for every part of your business. You choose the level of protection that's right for your business. Get everything in one license. Or, mix and match, choose a dedicated appliance or an all-in-one UTM that lets you extend protection when you need to. And our support is delivered by experts with enhanced support options and professional services available too.



Unified Protection (UTM)

You get one appliance that eliminates the complexity of multiple point solutions. It gives you complete security to stop the viruses, spam and hackers that threaten to compromise your business.

- ▶ Easily configure and monitor protection without deep technical knowledge with a browser-based console
- ▶ Integrates firewall and intrusion prevention with web control and email security to give you all you need
- ▶ Secures branch offices fast with integrated VPN technology and our plug-and-protect Sophos RED (Remote Ethernet Device)
- ▶ Every appliance includes active clustering, WAN link balancing and Active Directory integration

Sophos UTM Appliances

Choose a hardware, virtual or software-only appliance and extend your protection with six optional subscriptions:

- ▶ **Network Protection** protects against sophisticated types of worms and hackers
- ▶ **Email Protection** secures email and keeps sensitive data safe
- ▶ **Web Protection** protects and controls your employees on the web
- ▶ **Webserver Protection** protects web servers and apps like Outlook Web Access (OWA)
- ▶ **Wireless Protection** through Sophos secure access points
- ▶ **NEW in UTM v9: Endpoint Protection** lets you manage antivirus and device control on all your desktops, laptops and servers



Endpoint Protection

We give you everything you need to stop malware and protect your data in one console. It's fast, effective and complete security for your users, wherever they are.

- ▶ Fast antivirus scanning across Windows, Mac, Linux, UNIX and virtual platforms
- ▶ Automatically identifies and cleans new malware threats and controls applications, devices, data and network access
- ▶ Centrally managed from one console including patch assessment, web filtering and disk encryption
- ▶ Includes free home use for your employees, security and software upgrades, and 24/7 expert support

Sophos Endpoint Protection

Our endpoint product can be licensed to fit your security requirements and company size. The three endpoint license tiers are:

- ▶ **Basic:** Core threat protection for up to 500 seats
- ▶ **Advanced:** More protection with less impact to stop viruses, control applications, devices and data too. Lets you customize protection with optional patch, web and encryption add-ons.
- ▶ **Enterprise:** Everything we've got all in one license, giving you complete security

We also have tailored small business solutions. These are ideal if you have no IT expertise and only a few users to protect.



Watch our product videos or download a Free 30-day trial at sophos.com/products



[Data Protection](#)

Your confidential data needs protection, and you've got to prove it's protected to the regulators. Our encryption and data loss prevention (DLP) stops data breaches and lets your users securely access, share, store and recover data.

- Encrypt Windows 7, Windows Vista, Windows XP, Macs, Opal self-encrypting drives and virtual desktops too
- Fast initial encryption algorithms save you time when you first encrypt your computer's hard drives
- Allow authorized users to share data securely with DLP controls and encryption for email, data in the cloud and removable storage devices
- Manage it all centrally and produce detailed logs and compliance reports on users and encrypted devices

Sophos SafeGuard Enterprise

Our leading data protection product is centrally managed from a single console, simply chose the modules you need:

- **Device Encryption** encrypts laptops and desktop PCs
- **Data Exchange** encrypts removable media and lets you send specific file types
- **Configuration Protection** controls PC ports and file types
- **Partner Connect** lets you manage external encryption products like Bitlocker

Look out for the built-in data protection features in all our endpoint, web, email and unified products too.



[Mobile Control](#)

Secure, monitor and control iPhone, iPad, Android and Windows Mobile devices.

- Allows remote lock or wipe in case of loss or theft
- Controls which devices can access company email
- Manages, deploys, removes installed apps
- Self-service portal that's simple to use



[Web Protection](#)

Make web access safe and productive with a remotely monitored appliance.

- Provides malware protection, URL filtering and content control
- Detects anonymizing proxies
- Filters encrypted HTTPS traffic
- Includes remote "heartbeat" monitoring



[Network Protection](#)

Keep your network infrastructure safe with complete network security.

- Protects your network against exploits and worms
- Provides firewall paired with intrusion protection system
- Denial of service prevention keeps resources up and running
- Provides easy, secure branch office VPN and remote access



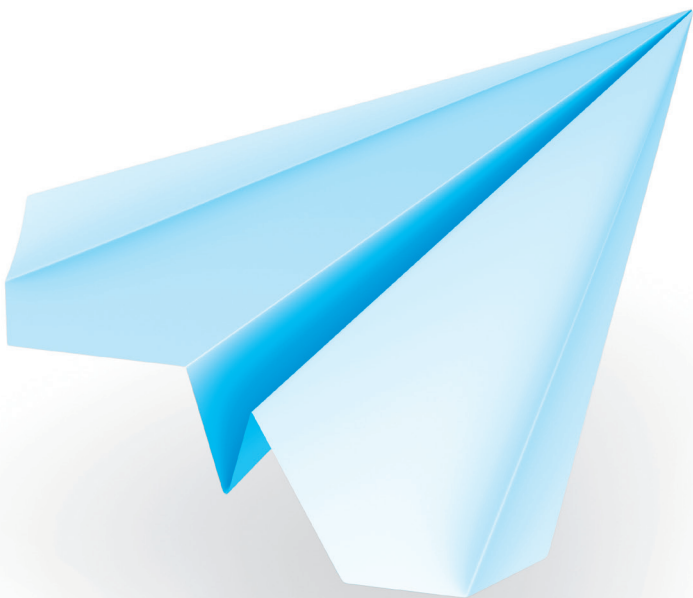
[Email Protection](#)

Secure your email with our software solutions, or choose a remotely monitored appliance.

- Stops spam, phishing, malware and data loss
- Protects Exchange, UNIX and Notes servers
- Eliminates or automates maintenance tasks
- Provides appliance or virtual machine options

“We run lean in our (IT)
department. We needed
something that worked,
and **Sophos** simply works.”

Charles Wisler, Security Administrator, [Under Armour, Inc.](#)



Don't take our word for it

We take a different approach to security than others you've worked with. We'll make sure you get the best protection without having to work too hard to get it. That's why industry analysts including Gartner endorse us as a market leader for both malware protection and data protection. And why businesses trust us to secure their networks. We're also the power behind many branded security solutions, working with a range of technology partners who integrate with our powerful anti-malware and anti-spam engines into their products and services.

TOSHIBA

RAYMOND JAMES®



MARKS &
SPENCER

Slumberland



LOCKHEED MARTIN



Partnerships that deliver

Sophos is a channel dedicated business that delivers leading security products around the globe through a network of preferred and approved partners.

For Customers

Certified standards of service and support. Fully accredited and trained suppliers that speak your language—who are local to you, who understand your business and can support you whenever you need help.

www.sophos.com/products/howtobuy

For Partners

Channel focus is something that most vendors talk about but few actually deliver. Sophos delivers all of this and more.

- Sales team that is active and eager to assist
- Deal registration that protects margin
- Marketing program support
- Outstanding customer support

And we keep it simple

Fast Facts

Founded	1985
Financial	\$344m in billings for Sophos for the year to March 31, 2011 Total billings including Astaro, acquired May 2011, over \$400m
Global and Local	Sophos has offices worldwide and our products are sold through a network of subsidiaries and partners. <ul style="list-style-type: none">▸ Dual headquarters in Oxford, England and Boston, USA▸ We have operations in Canada, Australia, New Zealand, France, Germany, Austria, Switzerland, Spain, Italy, Japan, Singapore, Dubai, The Netherlands, India, Poland, Finland and Sweden
Employees	More than 1,600 employees worldwide
Customers	<ul style="list-style-type: none">▸ Over 100,000 small, mid-size and global enterprises▸ 6M+ teachers and students▸ 2M+ government users
Awards	<ul style="list-style-type: none">▸ Gartner 2011 Magic Quadrant for Endpoint Protection Platforms, Leader▸ Gartner 2011 Magic Quadrant for Mobile Data Protection, Leader▸ Gartner 2010 Magic Quadrant for Unified Threat Management, Visionary▸ Gartner 2011 Magic Quadrant for Secure Email Gateways, Challenger <p>2011</p> <ul style="list-style-type: none">▸ Info-Tech Research Group Endpoint Anti-Malware Vendor Landscape Report, Champion and Innovation Award for top product capabilities▸ Everything Channel's 2011 CRN Annual Report Card (ARC), Overall Winner for Client Security Software▸ SC Magazine Awards Europe, Information Security Vendor of the Year▸ SC Magazine Awards Europe, Best Anti-Malware Solution for Sophos Anti-Virus for Mac Home Edition▸ SC Magazine Readers Trust Awards, Best Email Security Solution for Sophos Email Security and Data Protection▸ SC Magazine Web Content Management Group Test: Sophos Web Appliance Earns Overall 5 out of 5 Stars▸ Info Security Products Guide, Best Integrated Security/UTM Product, Sophos UTM <p>2010</p> <ul style="list-style-type: none">▸ InfoWorld, Technology of the Year▸ SC Magazine, Endpoint Security and Data Protection 5 out of 5 stars▸ Everything Channel's CRN names CEO Steve Munford one of 2009's Top 100 Most Influential Executives in the Industry

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