

88.90%

Service Ratio (Job)

86.12%

Service Ratio (Opening)

7.96%

Fill Ratio (Opening)

1.63

Response Time In Days

228

Active Headcount

19

Yet to Start

Core Stage Progression

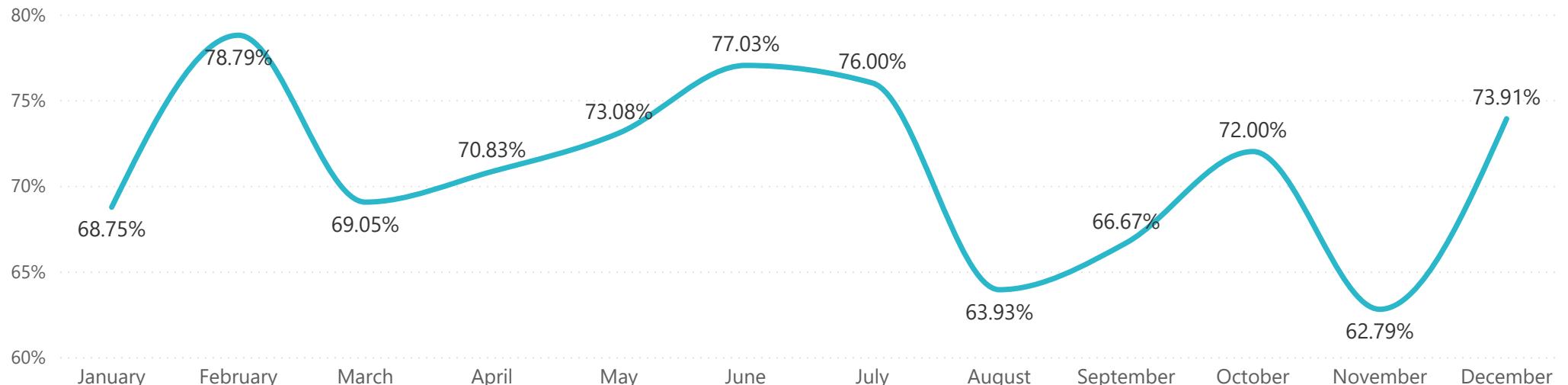
49.13%
Submission → Shortlist**41.84%**
Shortlist → Int Req**74.47%**
Int Req → Int Hap**43.48%**
Int Hap → Offer**70.37%**
Offer → Hire

Efficiency & Yield

20.56%
Submission → Int Req**15.31%**
Submission → Int Hap**6.66%**
Submission → Offer**11.07%**
Job → Hire**7.96%**
Opening → Hire

Month over Month SLA Trend

Recruitment Comparison View



Job Status

All

Year

All

Date Range

1/3/2023 11/26/2025

Requirement Category

All

Department

All

Client

All

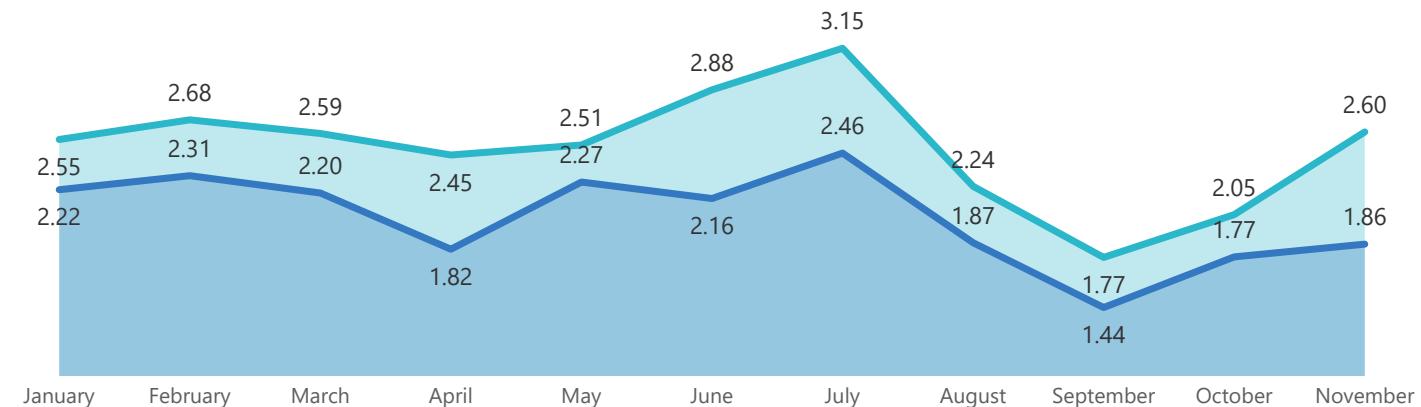
Fill Ratio

● Fill Ratio-Opening ● Fill Ratio-Job



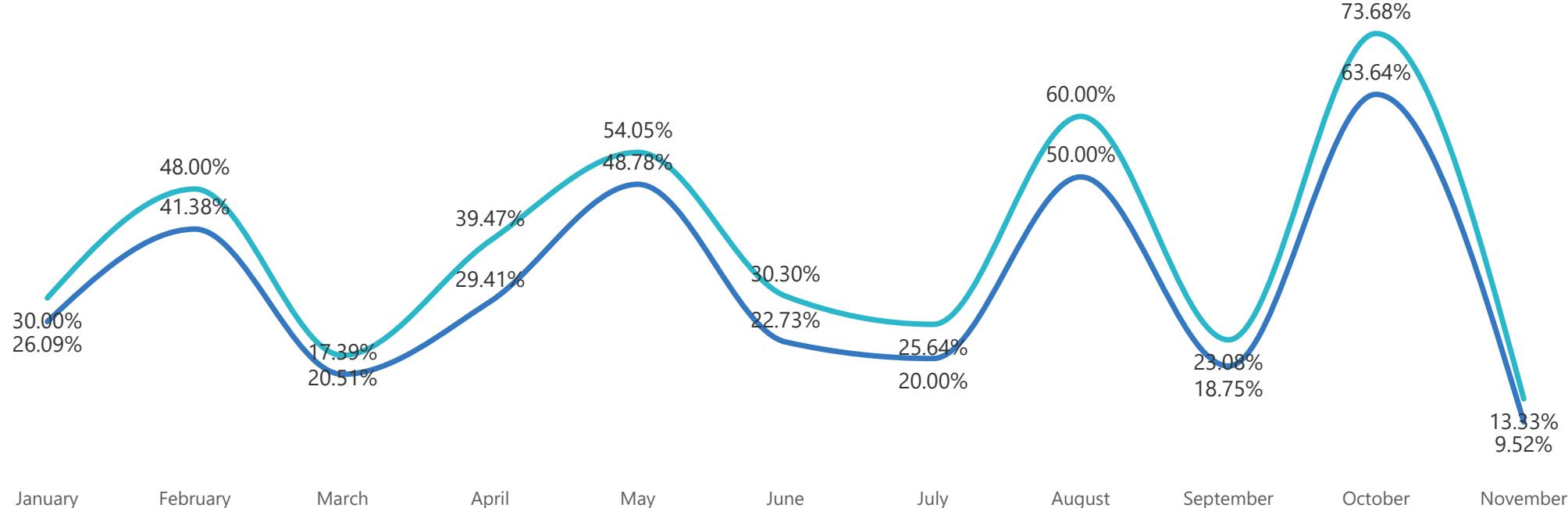
Sub to Job and Sub to Opening by Month

● Sub to Job ● Sub to Opening



Int Req to Job and Int Req to Opening by Month

● Int Req to Job ● Int Req to Opening



Job Status

All

Year

2025

Date Range

1/3/2023 11/26/2025

Requirement Category

C

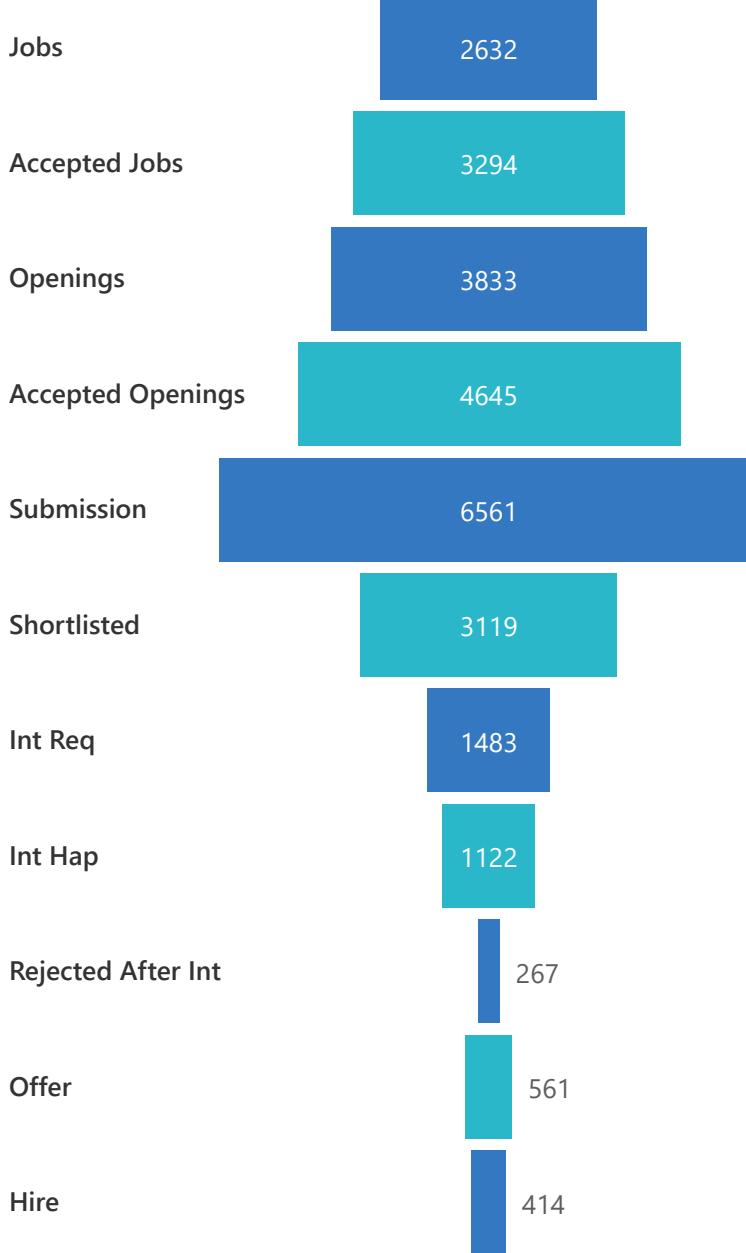
Department

All

Client

Sterling Investment

Recruitment Funnel Flow



Received VS Accepted

● Jobs ● Accepted Jobs



Job VS Opening

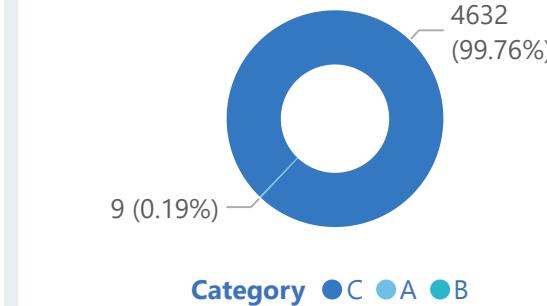
● Accepted Jobs ● Accepted Openings



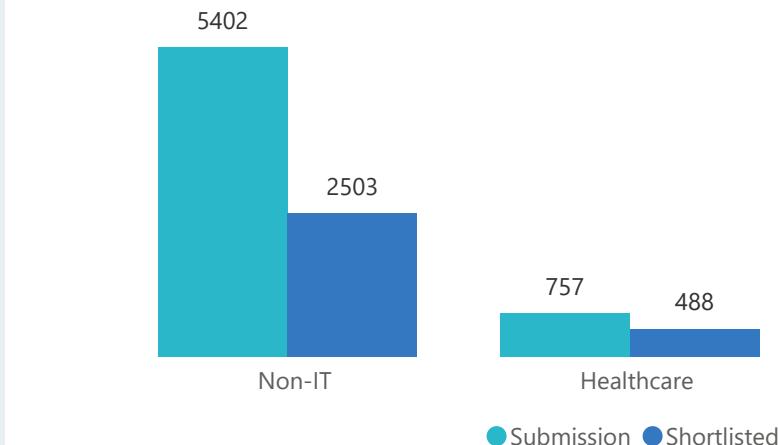
Accepted Job by Req Category



Accepted Opening by Req Category



Submission and Shortlisted by Department



Job Status

Multiple selections

Year

All

Date Range

4/1/2023

3/31/2025

Requirement Category

All

Department

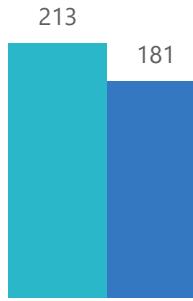
All

Client

All

Int Req and Int Hap

● Int Req ● Int Hap



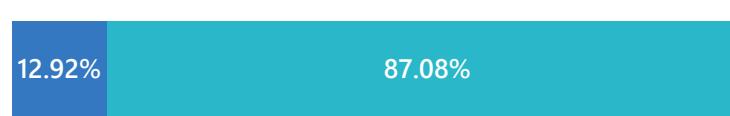
Rejections

● Rejection Before Interview ● Rejection After Interview



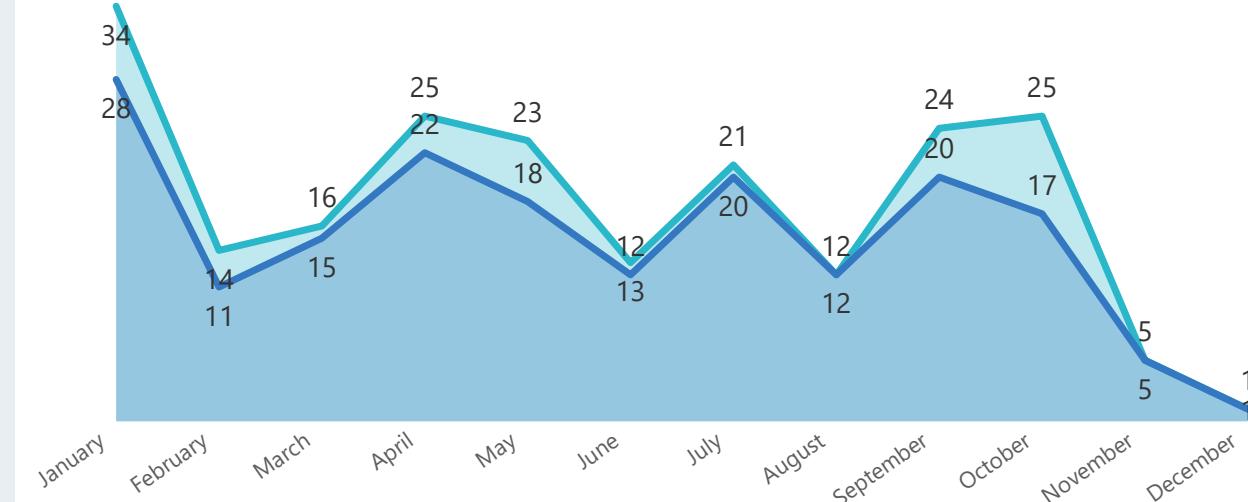
Rejections %

● Rejection After Interview % ● Rejection Before Interview %



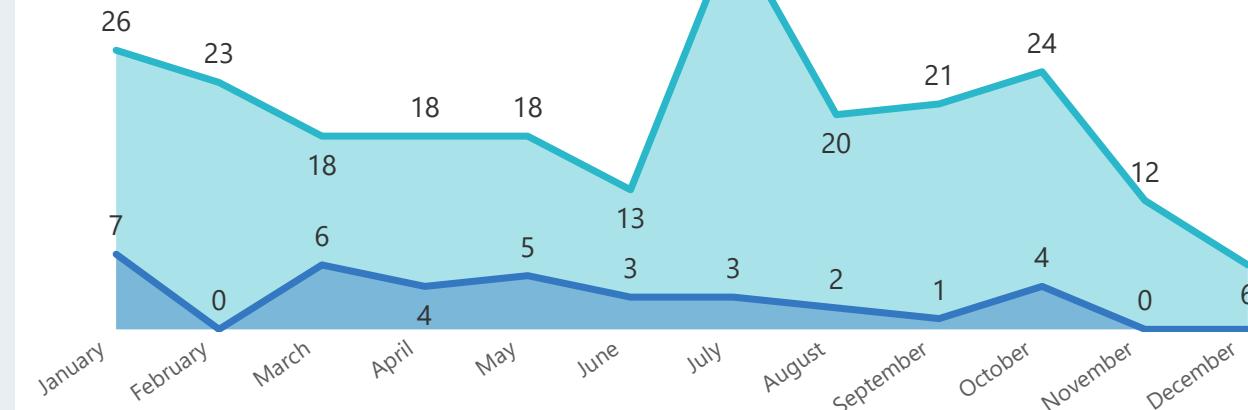
Int Req and Int Hap by Month

● Int Req ● Int Hap



Rejection Before Interview and Rejection After Interview by Month

● Rejection Before Interview ● Rejection After Interview



Job Status

Filled

Year

All

Date Range

1/3/2023 11/26/2025

Requirement Category

All

Department

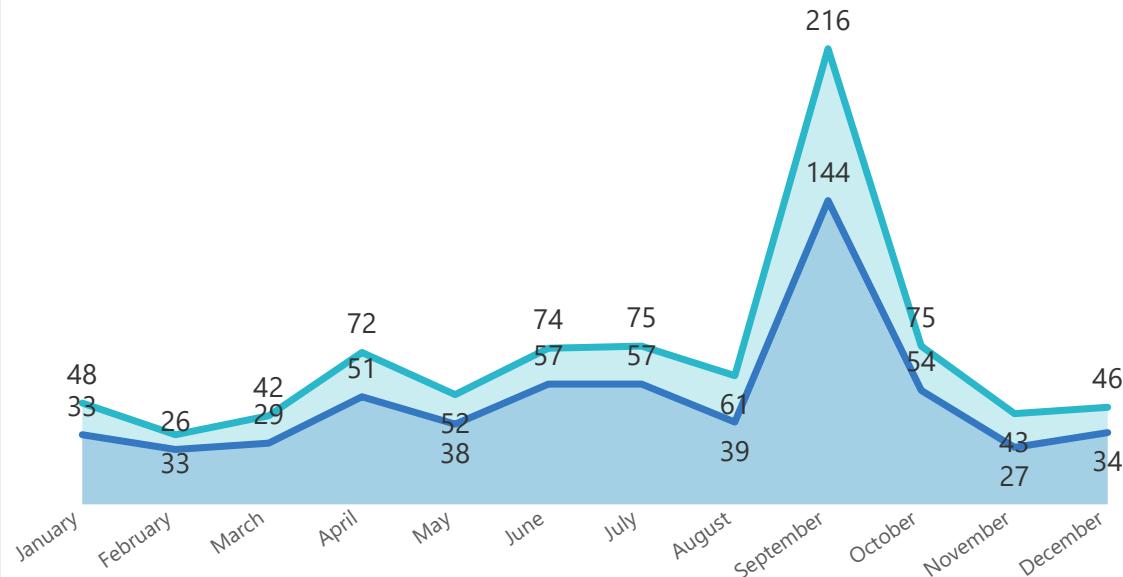
Non-IT

Client

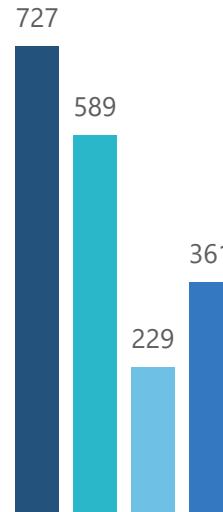
BioNova

Extended Offers and Hire by Month

● Extended Offers ● Hire

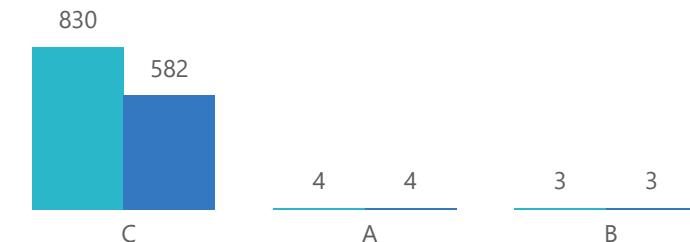


● Accepted Offers ● Start ● Did Not Join ● Endings



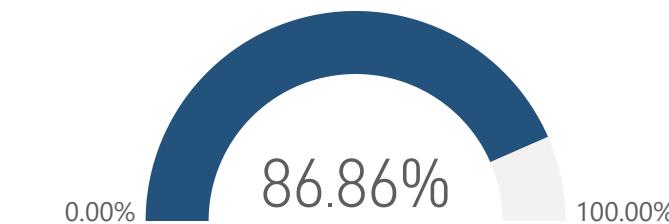
Extended Offers and Hire by Category

● Extended Offers ● Hire

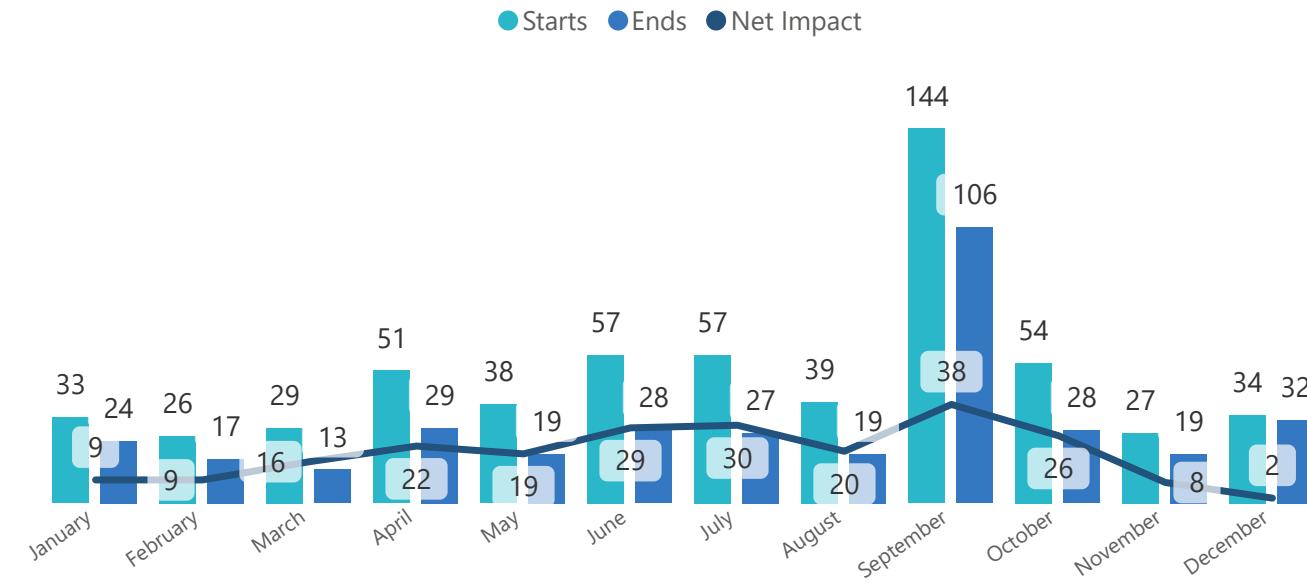


Offer Acceptance

Accepted / Total Offers



● Starts ● Ends ● Net Impact



Job Status

All

Year

All

Date Range

1/3/2023 11/26/2025

Requirement Category

All

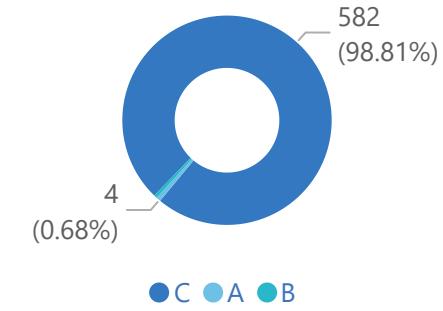
Department

All

Client

All

Starts by Req Category





SLA Deep Dive - Client Level

Job Code	Job Title	Response Time (Days)	Sub → Int Req (Days)	Int Req → Int Hap (Days)	Int Hap → Offer (Days)	Offer → Hire (Days)
BMX000026	.net Developer					
BMX000034	.net Developer					
SIC000274	.net Developer	3.00				
SIC000335	.net Developer Lead	0.00				
SIX000700	ACAT Analyst	1.00	3.00			
SIX000295	ACAT Operations Analyst	1.00				
SIC000242	Account Manager	3.00	9.00	7.00		
SIX000055	Account Opening Analyst					
SIX000244	Account Opening Operations Analyst	1.00				
SIX000245	Account Opening Operations Analyst	1.00				
SIX000290	Account Opening Operations Analyst	4.00	8.00			
SIX000344	Account Opening Support	0.00				
SIX000354	Account Opening Support	0.00				
SIX000403	Account Opening Support	0.00				
ZLX000143	Accountant II	0.00				
TCS-000010	Accountant: II	1.00	11.00			
SIC000087	Accounting Clerk	7.00	8.00	1.00		
Total	.net Developer	1.63	7.05	3.45	7.09	15.00

All values shown are illustrative and used solely for prototype demonstration purposes