



filters

region All
market All
division All
customer All
FY 2019

	Quarter				
	Q1	Q2	Q3	Q4	Grand Total
Metrics					
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
GM %	41.49%	41.39%	41.21%	41.62%	41.43%

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region All
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FY 2020

	Quarter				
	Q1	Q2	Q3	Q4	Grand Total
Metrics					
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
GM %	37.45%	37.30%	37.49%	36.90%	37.28%

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FY 2021

	Quarter				
	Q1	Q2	Q3	Q4	Grand Total
Metrics					
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
GM %	36.46%	36.44%	36.45%	36.36%	36.43%



**Net sales
comparison**

21 vs 20	161.59%	161.51%	566.04%	170.67%	204.48%
20 vs 19	163.19%	161.95%	3.01%	150.27%	124.85%